



Monroe County School District

241 Trumbo Road

Key West, Florida

33040

The Dairy Council of Florida is pleased to grant you the following equipment to help provide better access to milk and help improve consumption, vital for student health.

Sugarloaf K-8: AHT Open Air cooler with night curtain ACS: Quantity: 2, total cost \$6393

Coral Shores High: AHT Open Air cooler with night curtain: Quantity: 1 ACS, total \$3196.50; 1 ACW, total \$3692.17

Marathon High: AHT Open Air cooler with night curtain ACW: Quantity: 2, total cost \$7384.34

Key West High: AHT Open Air cooler with night curtain ACW: Quantity: 2, total cost \$7384.34

Total cost for all coolers granted \$28,050.35

We thank you for your partnership and we look forward to working with you and helping improve student milk consumption.

Sincerely,

Lori Johnson MS, RD, LD/N

Nutrition Manager

Dairy Council of Florida



# Dairy Optimization Equipment

## Letter of Agreement

### **SPONSOR**

The Dairy Council of Florida

### **GOALS**

Increase dairy sales in schools during meal times using innovative methods to provide incremental participation and reimbursable meals that include milk, cheese, and/or yogurt. Innovative methods include Grab-N-Go, Breakfast in the Classroom, Breakfast after the Bell, and others as agreed-to with the Dairy Council of Florida.

### **TERMS**

As part of the School Nutrition grants, districts and schools agree to:

1. Signing this Letter of Agreement (LOA) and returning to the Dairy Council of Florida.
2. Upon delivery, the school/district will maintain full ownership of the equipment and shall have responsibility for care and maintenance of the granted equipment for their useful life.
3. Ensure a positive dairy experience by including a plan for keeping milk cold as part of your project, storing and serving dairy at 35-40°F degrees and documenting temperatures throughout service times.
4. Providing qualitative and quantitative data and feedback for meals served requested for a minimum of one year from the date implementation/kick-off, along with the prior year data (see attached form).
5. Participate in industry-related events, conferences, and/or meetings to showcase program successes. Provide at least five photos, testimonials and/or interviews for use in marketing and promotional materials (signature on this document serves as photo release).
6. Providing permission for the Dairy Council of Florida and National Dairy Council to share your success in the K-12 industry.
7. Funded schools in the district are encouraged to be enrolled in the Fuel Up to Play 60 program.
8. Work with key adult stakeholders and students (principals/administrators, teachers, custodians, parents and/or student groups) to support the schools involved in the agreed upon strategy.

### **GRANT MANAGEMENT**

- Schools/Districts will be notified of their award status.
- The Dairy Council of Florida will order the equipment for each school and work with the district to coordinate delivery. The district will be responsible for placement, care and maintenance of the equipment.
- Letter of Agreement (LOA) will be sent to each district awardee and must be signed and returned before the equipment will be ordered.
- School/District provides reporting documents as requested.



By signing below, the parties understand the intent of the grant and plan to use the equipment as described.

**SCHOOL/DISTRICT NUTRITION EQUIPMENT REPRESENTATIVE**

Name: Melissa Albright

Title: Food Service Director

Email: Melissa.Albright@KeysSchools.com

Phone: 305-293-1400 X 53343

Signature Melissa Albright  
Digitally signed by Melissa Albright  
DN: cn=Melissa Albright, o=Monroe County School District, ou=Food  
Service, email=melissa.albright@keyschools.com, c=US  
Date: 2018.05.02 16:17:22 -0400

Date: 5/2/18

**SCHOOL NUTRITION DIRECTOR**

Name: Melissa Albright

Title: Food Service Director

Email: Melissa.Albright@KeysSchools.com

Phone: 305-293-1400 X 53343

Signature Melissa Albright  
Digitally signed by Melissa Albright  
DN: cn=Melissa Albright, o=Monroe County School District, ou=Food  
Service, email=melissa.albright@keyschools.com, c=US  
Date: 2018.05.02 16:17:40 -0400

Date: 5/2/18

**Contact:**

Lori Johnson MS, RD, LD/N

Nutrition Manager

Dairy Council of Florida

lori@floridamilk.com

407-478-5210

