



To: **Monroe County School District**  
**241 Trumbo Road**  
**Key West, Florida 33040**

ATTN: **Randy Fabal**  
**305-293-1400 ext 53400**

Jacksonville, FL  
 Tampa, FL  
 Ft. Myers, FL  
 Miami, FL  
 Tallahassee, FL  
 Orlando, FL  
 Pensacola, FL

CORPORATE OFFICE: 800-733-2945  
[www.guardianfueltech.com](http://www.guardianfueltech.com)



Birmingham, AL  
 Atlanta, GA  
 Columbia, SC  
 Greensboro, NC  
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 Charlotte, NC

Guardian Fueling Technologies provides layouts, installation, and service on all Liquid Handling Projects.  
 We are pleased to offer the following for your consideration

Site	<b>Monroe County School District</b>	Quote #	<b>JH1048118a-Site #1_Rev #4</b>	PROJ	<b>Sales Person</b>
Address	<b>241 Trumbo Road</b>	Job Name	<b>FMU Live Fleet</b>		<b>Jorge Hernandez</b>
	<b>Key West, Florida 33040</b>			Date:	<b>3/8/2019</b>

**\*\*UNLESS SPECIFICALLY NOTED, THIS PROPOSAL IS VALID FOR 30 DAYS FROM THE DATE ABOVE\*\***

#### General description of work to be performed:

##### Scope of Work:

- Mobilize to site
- Remove existing fleet system and dispose
- Install (1) NEW FMULive 4500 Series Console with Pedestal and required components
- Reconfigure existing electrical conduit as required for new 4500 series FMU unit
- Install new wireless deliberant antenna for FMU communication
- Install FMULive Software by with the assistance of customers' IT department & Fuel Master Support Team
- Provide basic programming/ user training on site at fleet system once installation is completed
- Start up & Commission Equipment with Fuel Master
- Leave job site clean of any and all debris resulting from installation by Guardian

##### NOTE:

- Repairs to existing electrical wires, conduit & breaker panel NOT included
- S&S Engineered Dwg/ Expeditor & Permits are NOT included, if required additional costs will apply
- Network access for software installation and testing of FMU system is required
- Existing pulsars to be reused, if new pulsars are needed additional costs will apply
- Standard one (1) year factory warranty included

#### **FUEL MANAGEMENT SYSTEMS**

##### **NJPA - FUEL MASTER/ SYNTECH - Contract #022217-SYS)**

<b>1</b>	Fuel Management Unit 4500 Series	\$	<b>8,887.50</b>	\$	<b>8,887.50</b>
<b>500</b>	Prokees	\$	<b>5.27</b>	\$	<b>2,633.72</b>
<b>1</b>	Prokee Encoder	\$	<b>526.50</b>	\$	<b>526.50</b>
<b>1</b>	Tank Monitor Interface	\$	<b>616.50</b>	\$	<b>616.50</b>
<b>1</b>	Deliberant Wireless	\$	<b>472.50</b>	\$	<b>472.50</b>

#### **FREIGHT**

<b>1</b>	Equipment Freight			\$	<b>256.17</b>
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#### **THE TOTAL PRICE IS AS FOLLOWS:**

NOTE: TOTAL PRICE INCLUDES ESTIMATED SALES / USE TAX

<b>EQUIPMENT -</b>	<b>\$ 13,392.89</b>
<b>INSTALLATION -</b>	<b>\$ 5,726.40</b>
<b>TOTAL PRICE</b>	<b>\$ 19,119.29</b>



#### **Estimated Monthly Payment**

(Actual finance rates and payment amount determined on credit approval) **\$521.76**

**Ask about FuelGuard our fuel analysis, treatment and polishing services!**

Exhibit A

**EQUIPMENT ONLY PAYMENT TERMS:**

**Customer Initials Required:**

Equipment is invoiced at the time of shipment from the manufacturer and payment terms are net 30 days from the date of invoice with the exception of Dispensers and Point of Sale equipment which is net seven (7) days from date of invoice. Guardian has the right to refuse delivery and/or installation until the equipment is paid in full. Equipment payments received later than **thirty (30) days** from invoice date may result in an additional interest charge on your account. The deposit and credit approval are required prior to equipment ordering. Late payments may result in a site lien. A 25% restocking fee will apply to cancelled orders. Any deposit balance will apply toward the 25% restocking fee.

**NOTE:**

All dispenser & POS equipment is invoiced at date of shipment from manufacturer and terms are net seven (7) days.

**SERVICE / PROJECT PAYMENT TERMS:**

**Customer Initials Required:**

Guardian has the right to refuse delivery and/or installation for past due account balance. Projects are invoiced upon substantial completion of outlined scope of work and payments are **due thirty (30) days from invoice date**. Project payments received later than **thirty (30) days** from invoice date may result in an additional interest charge on your account. The deposit and credit approval are required prior to equipment ordering and scheduling. Late payments may result in a site lien. A 25% restocking fee will apply to cancelled orders. Any deposit balance will apply toward the 25% restocking fee.

**NOTE:**

All dispenser & POS equipment is invoiced at date of shipment from manufacturer and terms are net seven (7) days.

The minimum deposit required for this order is: \$ 4,779.82

**The Customer's Account must be current prior to training and start up of new equipment!**

We appreciate the opportunity of offering this proposal and trust we may be favored with your most valued business.



**ACCEPTANCE:**

*This proposal, when accepted by the purchaser, and executed by final approval of Sellers Official Officer, will constitute a bonafide contract between us, subject to all terms and conditions within. It is expressly agreed that there are no promises, agreements or understandings, oral or written, not specified in this proposal.*

GFT Salesman: Jorge Hernandez  
Signature: \_\_\_\_\_  
Phone number: 954-815-8682

**GUARDIAN FUELING TECHNOLOGIES ACCEPTANCE**

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Signature of Officer

\_\_\_\_\_  
Signature  
(I AGREE TO PAY TERMS ABOVE)

\_\_\_\_\_  
Date

\_\_\_\_\_  
Title

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date



To: **Monroe County Schools**  
**241 Trumbo Road**  
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We are pleased to offer the following for your consideration

Site	<b>Sugarloaf School</b>	Quote #	<b>JH1048118b - Site #2_Rev #3</b>	PROJ	<b>Sales Person</b>
Address	<b>255 Crane Blvd</b>				<b>Jorge Hernandez</b>
	<b>Sugarloaf Key, FL 33042</b>	Job Name	<b>FMU Live &amp; TLS4 System Install Site #2</b>	Date:	<b>954-815-8682</b>
					<b>1/14/2019</b>

**\*\*UNLESS SPECIFICALLY NOTED, THIS PROPOSAL IS VALID FOR 30 DAYS FROM THE DATE ABOVE\*\***

**General description of work to be performed:**

**Scope of Work:**

- Mobilize to site
- Remove existing fleet system and dispose
- Install (1) NEW FMULive 4500 Series Console with Pedestal and required components
- Reconfigure existing electrical conduit as required for new 4500 series FMU unit
- Install new wireless deliberant antenna for FMU communication
- Install FMULive Software by with the assistance of customers' IT department & Fuel Master Support Team
- Install new TLS4 Veeder Root unit with Inventory only Mag probes & Interstitial sensors
- Provide basic programming/ user training on site at fleet system once installation is completed
- Start up & Commission Equipment with Fuel Master
- Leave job site clean of any and all debris resulting from installation by Guardian

**NOTE:**

- Repairs to existing electrical wires, conduit & breaker panel NOT included
- S&S Engineered Dwg/ Expeditor & Permits are NOT included, if required additional costs will apply
- AIM module and module assembly kit installation NOT included by Guardian
- Network access for software installation and testing of FMU system is required
- Existing pulsars to be reused, if new pulsars are needed additional costs will apply
- Standard one (1) year factory warranty included

**TANK MONITORING EQUIPMENT**

**NJPA - VEEDER ROOT - Contract #022217-GVR)**

<b>1</b>	<b>Veeder Root TLS 4c TLS 4i Monitoring System consisting of the following:</b>		<b>\$ 9,316.98</b>
<b>1</b>	TLS4c console, UL/cUL with touch screen	<b>860199-020</b>	
<b>1</b>	TLS4c application software (Required 1 Per Console)	<b>333577-001</b>	
<b>2</b>	Probe, Inventory Only Mag Plus, HGP, Water Detection	<b>846397-309</b>	
<b>1</b>	4" Phase-Two Gasoline Probe Installation Kit	<b>886100-000</b>	
<b>1</b>	4" Diesel Probe Installation Kit, 5' cable	<b>846400-001</b>	
<b>2</b>	4" Cap & Ring Kit	<b>312020-952</b>	
<b>2</b>	AST Installation Kit for MAG probes	<b>312020-984</b>	
<b>2</b>	Interstitial Sensor for Steel Tanks	<b>794390-420</b>	
<b>2</b>	Interstitial Sensor Riser Cap and Adapter Kit, 2"	<b>330020-012</b>	

**FUEL MANAGEMENT SYSTEMS**

**NJPA - FUEL MASTER/ SYNTech - Contract #022217-SYS)**

<b>1</b>	Fuel Management Unit 4500 Series	<b>\$ 8,887.50</b>	<b>\$ 8,887.50</b>
<b>1</b>	Tank Monitor Interface	<b>\$ 616.50</b>	<b>\$ 616.50</b>
<b>1</b>	Deliberant Wireless	<b>\$ 472.50</b>	<b>\$ 472.50</b>

**FREIGHT**

<b>1</b>	<b>Equipment Freight</b>	<b>\$ 300.00</b>
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**THE TOTAL PRICE IS AS FOLLOWS:**

NOTE: TOTAL PRICE INCLUDES ESTIMATED SALES / USE TAX

<b>EQUIPMENT -</b>	<b>\$ 19,593.48</b>
<b>INSTALLATION -</b>	<b>\$ 7,577.68</b>
<b>TOTAL PRICE</b>	<b>\$ 27,171.16</b>



**Exhibit A**

**Ask about FuelGuard our fuel analysis, treatment and polishing services!**

**EQUIPMENT ONLY PAYMENT TERMS:**

**Customer Initials Required:**

Equipment is invoiced at the time of shipment from the manufacturer and payment terms are net 30 days from the date of invoice with the exception of Dispensers and Point of Sale equipment which is net seven (7) days from date of invoice. Guardian has the right to refuse delivery and/or installation until the equipment is paid in full. Equipment payments received later than **thirty (30) days** from invoice date may result in an additional interest charge on your account. The deposit and credit approval are required prior to equipment ordering. Late payments may result in a site lien. A 25% restocking fee will apply to cancelled orders. Any deposit balance will apply toward the 25% restocking fee.

**NOTE:**

All dispenser & POS equipment is invoiced at date of shipment from manufacturer and terms are net seven (7) days.

**SERVICE / PROJECT PAYMENT TERMS:**

**Customer Initials Required:**

Guardian has the right to refuse delivery and/or installation for past due account balance. Projects are invoiced upon substantial completion of outlined scope of work and payments are **due thirty (30) days from invoice date**. Project payments received later than **thirty (30) days** from invoice date may result in an additional interest charge on your account. The deposit and credit approval are required prior to equipment ordering and scheduling. Late payments may result in a site lien. A 25% restocking fee will apply to cancelled orders. Any deposit balance will apply toward the 25% restocking fee.

**NOTE:**

All dispenser & POS equipment is invoiced at date of shipment from manufacturer and terms are net seven (7) days.

The minimum deposit required for this order is: \$ 6,792.79

**The Customer's Account must be current prior to training and start up of new equipment!**

We appreciate the opportunity of offering this proposal and trust we may be favored with your most valued business.



**ACCEPTANCE:**

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GFT Salesman: Jorge Hernandez

Signature: \_\_\_\_\_

Phone number: 954-815-8682

**GUARDIAN FUELING TECHNOLOGIES ACCEPTANCE**

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Signature of Officer

\_\_\_\_\_  
Signature  
(I AGREE TO PAY TERMS ABOVE)

\_\_\_\_\_  
Date

\_\_\_\_\_  
Title

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

Exhibit A



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**Pensacola, FL**

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**Columbia, SC**  
**Greensboro, NC**  
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**Charlotte, NC**

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We are pleased to offer the following for your consideration

Site	<b>Plantation Key</b>	Quote #	<b>JH1048118c -Site #3_Rev #3</b>	PROJ	<b>Sales Person</b>
Address	<b>90050 Overseas Highway</b>				<b>Jorge Hernandez</b>
	<b>Tavernier, FL 33070</b>	Job Name	<b>FMU Live Fleet System Install Site #3</b>	Date:	<b>954-815-8682</b>
					<b>1/29/2019</b>

**\*\*UNLESS SPECIFICALLY NOTED, THIS PROPOSAL IS VALID FOR 30 DAYS FROM THE DATE ABOVE\*\***

**General description of work to be performed:**

**Scope of Work:**

- Mobilize to site
- Remove existing fleet system and dispose
- Install (1) NEW FMULive 4500 Series Console with Pedestal and required components
- Reconfigure existing electrical conduit as required for new 4500 series FMU unit
- Install new wireless deliberant antenna for FMU communication
- Install FMULive Software by with the assistance of customers' IT department & Fuel Master Support Team
- Provide basic programming/ user training on site at fleet system once installation is completed
- Start up & Commission Equipment with Fuel Master
- Leave job site clean of any and all debris resulting from installation by Guardian

**NOTE:**

- Repairs to existing electrical wires, conduit & breaker panel NOT included
- S&S Engineered Dwgs/ Expeditor & Permits are NOT included, if required additional costs will apply
- Network access for software installation and testing of FMU system is required
- Existing pulsars to be reused, if new pulsars are needed additional costs will apply
- Standard one (1) year factory warranty included

**FUEL MANAGEMENT SYSTEMS**

**NJPA - FUEL MASTER/ SYNTECH - Contract #022217-SYS)**

<b>1</b>	Fuel Management Unit 4500 Series	\$	<b>8,887.50</b>	\$	<b>8,887.50</b>
<b>1</b>	Deliberant Wireless	\$	<b>472.50</b>	\$	<b>472.50</b>

**FREIGHT**

<b>1</b>	Equipment Freight			\$	<b>195.00</b>
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**THE TOTAL PRICE IS AS FOLLOWS:**

**NOTE: TOTAL PRICE INCLUDES ESTIMATED SALES / USE TAX**

<b>EQUIPMENT -</b>	<b>\$ 9,555.00</b>
<b>INSTALLATION -</b>	<b>\$ 5,726.40</b>
<b>TOTAL PRICE</b>	<b>\$ 15,281.40</b>



**Ask about FuelGuard our fuel analysis, treatment and polishing services!**

**Exhibit A**

**EQUIPMENT ONLY PAYMENT TERMS:**

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**NOTE:**

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**SERVICE / PROJECT PAYMENT TERMS:**

**Customer Initials Required:**

Guardian has the right to refuse delivery and/or installation for past due account balance. Projects are invoiced upon substantial completion of outlined scope of work and payments are **due thirty (30) days from invoice date**. Project payments received later than **thirty (30) days** from invoice date may result in an additional interest charge on your account. The deposit and credit approval are required prior to equipment ordering and scheduling. Late payments may result in a site lien. A 25% restocking fee will apply to cancelled orders. Any deposit balance will apply toward the 25% restocking fee.

**NOTE:**

All dispenser & POS equipment is invoiced at date of shipment from manufacturer and terms are net seven (7) days.

The minimum deposit required for this order is: \$ 3,820.35

**The Customer's Account must be current prior to training and start up of new equipment!**

We appreciate the opportunity of offering this proposal and trust we may be favored with your most valued business.



**ACCEPTANCE:**

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GFT Salesman: Jorge Hernandez

Signature: \_\_\_\_\_

Phone number: 954-815-8682

**GUARDIAN FUELING TECHNOLOGIES ACCEPTANCE**

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Signature of Officer

\_\_\_\_\_  
Signature (I AGREE TO PAY TERMS ABOVE)

\_\_\_\_\_  
Date

\_\_\_\_\_  
Title

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

Exhibit A