

REQUEST FOR PROPOSAL

ISSUE DATE: July 18, 2017			RFP#: R-TC-18004				
TITLE: Educatio	n, Classroo	m, Miscellar	neous Supp	port Furniture and Related Products and Services			
responsible for en indicated. The tin	suring that the a proposa	ne Purchasin Il is received	g Office red shall be det	eives their pro ermined by the	posal submission by the time stamped by the time time shall not be co	deadline ne clock in the	
County Schools P to be assured cor email to Anthony submitted, the PV	Purchasing Ousideration, monopole Sideration, monopole Crosby, Cool VCS Purchas	ffice, ATTN: nust be received rdinator, at <u>cl</u> sing Office wi	RFP # R-TC ved prior to rosbyae@po Il issue an a	-18004, 14715 4:00 PM, Aug wcs.edu. After addendum to re	ting, addressed to: Pring Bristow Road, Manassa ust 2, 2017. Questions reviewing any questions espond to items it deems by the PWCS Purchasing	as, VA 20112 and must be sent via /requests s necessary.	
PROPOSALS MADIRECTLY TO:	ILED SHAL	L BE SENT			S HAND DELIVERED A COURIER SERVICES SH TO:		
Prince William Co Attn: Purchasing Financial Services RFP #R-TC-1800 P.O. Box 389 Manassas, VA 20	Office s/Purchasing 4		0	Attn: Purcha RFP #R-TC- 14715 Bristo Manassas, V	18004 ow Road		
Addendum No	_Date:	Adder	ndum No	Date:	Addendum No	_ Date:	
	ntified and	included in	(TAB 8) of	the proposa	the proposal in the sep I response. See <u>Propo</u> ation.		
Proprietary Infor	mation Enc	losed: _	YES	NO			
	are to be in	ncluded in (TAB 9) of	the proposal	es to the contract docu response. See <u>Propo</u> ation.		
Proposed Excen	tions to the	RFP.	YFS	NO			

REQUEST FOR PROPOSALS TITLE PAGE - TWO

In compliance with this RFP and all the conditions imposed therein, the undersigned offers and agrees to furnish the goods/services in accordance with the attached proposal or as mutually agreed upon by subsequent negotiations. By my signature below, I certify that I am authorized to bind the Offeror in any and all negotiations and/or contractual matters relating to this RFP. Sign in blue ink and type or print requested information.

My signature certifies that this firm or individual has no business or personal relationships with any other companies or persons that could be considered as a conflict of interest or potential conflict of interest to PWCS, and that there are no principals, officers, agents, employees, or representatives of this firm that have any business or personal relationships with any other companies or person that could be considered as a conflict of interest or a potential conflict of interest to PWCS, pertaining to any and all work or services to be performed as a result of this request and any resulting contract with PWCS. My signature confirms that I have read and understand the General Terms and Conditions are a part of any negotiated contract.

STATE CORPORATION COMMISSION (SCC) IDENTIFICATION NUMBER

Under paragraph 18 of the General Terms and Conditions, the Offeror agrees, if this proposal is accepted by PWCS, for such services and/or items, that the Offeror has met the requirements of the Virginia Public Procurement Act (VPPA) § 2.2-4311.2. Any falsification or misrepresentation contained in the statement submitted by Offeror pursuant to Title 13.1 or Title 50 may be cause for debarment by PWCS.

Offeror shall complete the following by checking the appropriate line that applies and provide the required information. Offerors failing to provide the required information indicated below will result in having their proposal not considered for evaluation.

by the State Corporation Commission (S	nized and authorized to transact business in the Commonwealth of Virginia CC). The Offeror's current valid identification number issued by the SCC ber is NOT your federal tax identification number)OR-
2 Offeror is a sole proprietor and no SCC n	umber is requiredOR-
and customary business, any employees account for any employees or agents in before they become contracts. It also, do needed in order to assemble, maintain, a were sold and shipped into Virginia from this proposal documentation from the	that does not regularly and continuously maintain as part of its ordinary , agents, offices, facilities, or inventories in Virginia. This does not //irginia who merely solicit orders that require acceptance outside Virginia es not account for any incidental presence of the Offeror in Virginia that is and repair goods in accordance with the contracts by which such goods the Offeror's out-of-state location. Offeror is required to include with ir legal counsel which accurately and completely states why the rized within the meaning of § 13.1-757 or other similar provisions in aOR-
of this solicitation for authority to transa a waiver to allow the submission of the S	SCC an application that was submitted prior to the due date and time act business in the Commonwealth of Virginia and seeks consideration for CC identification number after the due date for proposals (PWCS sole discretion whether to allow such waiver.)
THIS PROPOSAL IS SUBMITTED BY:	
Full Legal Name of Offeror:	
Mailing Address:	Remittance Address (If Different):
Phone: ()	Fax: ()
Email Address:	
Typed/Printed Name:	Signature:(Person signing must be authorized to bind

Date:

the Offeror in contractual matters)



COMPETITIVE SOLICITATION BY PRINCE WILLIAM COUNTY SCHOOLS

FOR

Education, Classroom, Miscellaneous Support Furniture and Related Products and Services

ON BEHALF OF ITSELF AND OTHER GOVERNMENT AGENCIES

AND MADE AVAILABLE THROUGH THE U.S. COMMUNITIES

GOVERNMENT PURCHASING ALLIANCE

RFP # R-TC-18004

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U.S. COMMUNITIES

U.S. Communities Government Purchasing Alliance (herein "U.S. Communities") assists Participating Public Agencies to reduce the cost of purchased goods through strategic sourcing that combines the volumes and the purchasing power of public agencies nationwide. This is accomplished through an award of competitively solicited contracts for high quality products and services by large and well recognized public agencies (herein "Lead Public Agencies"). The contracts provide for use by not only the respective Lead Public Agency, but also by other Participating Public Agencies.

National Sponsors

U.S. Communities is jointly sponsored by the National Association of Counties (NACo), the National League of Cities (NLC), the Association of School Business Officials International (ASBO), United States Conference of Mayors (USCM) and the National Governors Association (NGA) (herein "National Sponsors").

Advisory Board

The U.S. Communities Advisory Board is made up of key government purchasing officials from across the United States.

Each Advisory Board Member is expected to actively participate in product bids and selection, participate in policy direction, and share expertise and purchasing innovations.

Current U.S. Communities Advisory Board Members

Auburn University, AL
Beaverton School District, OR
City and County of Denver, CO
City of Chicago, IL
City of El Paso, TX
City of Houston, TX
City of Kansas City, MO
City of Los Angeles, CA
City of Ocean City, NJ
City of Seattle, WA
Cobb County, GA
Denver Public Schools
Emory University, GA
Fairfax County, VA
Fresno Unified School District, CA

Harford County Public Schools, MD
Hennepin County, MN
Los Angeles County, CA
Maricopa County, AZ
Miami-Dade County, FL
Nassau BOCES, NY
North Carolina State University, NC
Onondaga County, NY
Port of Portland, OR
Prince William County Schools, VA
San Diego Unified School District, CA
State of Iowa, IA
The Ohio State University
The School District of Collier County, FL

Great Valley School District, PA

Participating Public Agencies

Today more than 55,000 public agencies utilize U.S. Communities contracts and suppliers to procure over \$2.5 Billion Dollars in products and services annually. Each month more than 400 new public agencies register to participate. The continuing rapid growth of public agency participation is fueled by the program's proven track record of providing public agencies unparalleled value.

The Supplier(s) must communicate directly with any Participating Public Agency concerning the placement of orders, issuance of the purchase order, contractual disputes, invoicing, and payment.

Prince William County Schools is acting as "Contracting Agent" for the Participating Public Agencies and shall **not** be held liable for any costs, damages, expenses, fees, liabilities, etc. incurred by any other Participating Public Agency.

Each Participating Public Agency enters into a Master Intergovernmental Cooperative Purchasing Agreement (MICPA) outlining the terms and conditions that allow access to the Lead Public Agencies' Master Agreements. Under the terms of the MICPA, the procurement by the Participating Public Agency shall be construed to be in accordance with, and governed by, the laws of the state in which the Participating Public Agency resides.

Estimated Volume

The estimated dollar volume of Products and Services purchased under the proposed Master Agreement is \$250 Million Dollars annually. This estimate is based on the anticipated volume of the Lead Public Agency, the U.S. Communities Advisory Board members, and current sales within the U.S. Communities program. While there is no minimum quantity of products required to be purchased under the proposed Master Agreement, Prince William County Schools and the U.S. Communities Advisory Board Members are committed to utilizing the Master Agreement. The Advisory Board members shall determine if the Master Agreement is of value to their agency, and will promote the Master Agreement among other public agencies nationwide. The Advisory Board in 2016 purchased more than \$168 Million Dollars of products and services from existing U.S. Communities contracts.

Marketing Support

- U. S. Communities provides marketing support for each Supplier's products through the following:
 - National Sponsors as referenced above.
- Over 85 State Associations of Counties, Schools and Municipal Leagues.
- Sales and marketing personnel that directly promote the U.S. Communities Suppliers to Participating
 Public Agencies through public agency meetings, webinars, direct mail, email, online and print
 advertising, social media, articles, and exhibiting and presenting at national and local trade shows.
- U.S. Communities provides Suppliers government sales training, and a host of online marketing and sales management tools to effectively increase sales through U.S. Communities.

Multiple Awards

Multiple awards may be issued as a result of the solicitation. Multiple Awards will ensure that any ensuing Master Agreements fulfill current and future requirements of the diverse and large number of Participating Public Agencies.

Evaluation of Proposals

Proposals will be evaluated by the Lead Public Agency in accordance with, and subject to, the relevant statutes, ordinances, rules and regulations that govern its procurement practices.

U.S. Communities Advisory Board members and other Participating Public Agencies will assist the Lead Public Agency in evaluating proposals. The Supplier(s) that response(s) affirmatively meets the requirements of this Request for Proposal and provides the best overall value will be eligible for a contract award. U.S. Communities reserves the right to make available or not make available Master Agreements awarded by a Lead Public Agency to Participating Public Agencies.

1. **PURPOSE**:

The Purpose and Intent of this Request for Proposal (RFP) is to establish a cooperative contract, or contracts, for an Education, Classroom, Miscellaneous Support Furniture and Related Products and Services for Prince William County Public Schools, Virginia, (herein referred to as "PWCS" or "Lead Public Agency") on behalf of all states, local governments, school districts, and higher education institutions in the United States of America, and other governmental agencies and nonprofit organizations (herein "Participating Public Agencies) through sealed proposals from qualified sources to establish term contract, to include delivery, through competitive negotiations in accordance with the statement of needs, terms and conditions stated herein.

1.1. Objectives

- 1.1.1. Provide a comprehensive competitively solicited Master Agreement offering Products and Services to Participating Public Agencies;
- 1.1.2. Establish the Master Agreement as the Supplier's featured offering to Participating Public Agencies;
- 1.1.3. Achieve cost savings for Suppliers and Participating Public Agencies through a single competitive solicitation process that eliminates the need for multiple bids or proposals;
- 1.1.4. Combine the volumes of Participating Public Agencies to achieve cost effective pricing;
- 1.1.5. Reduce the administrative and overhead costs of Suppliers and Participating Public Agencies through state of the art ordering and delivery systems;
- 1.1.6. Provide Participating Public Agencies with environmentally responsible products and services.

BACKGROUND:

Prince William County Public Schools is located in northern Virginia approximately 35 miles southwest of Washington D.C. and 80 miles north of Richmond, Virginia. The County encompasses 348 square miles and stretches from the Potomac River to the Bull Run Mountains.

PWCS enrollment in October 2016, was 88,920 pupils, making it the second largest of 138 school divisions in the Commonwealth of Virginia. The school division is growing at the rate of more than 1,000 students per year. There are currently 59 elementary schools, 16 middle schools, 12 high schools, three special education schools, one special site school, one K-8 school and an Academic Year Governor's School. One school is under construction and scheduled to open in September 2017, Covington-Harper Elementary in the Potomac Shores area in Woodbridge, VA. All schools in the Division are managed through site-based management.

3. **CONTRACT ADMINISTRATOR:**

The following employee of PWCS is identified to use all powers under the contract to enforce its faithful performance:

3.1. <u>CONTRACT ADMINISTRATOR:</u> As the Contract Administrator, the following individual, or his/her designee, shall serve as the interpreter of the conditions of the contract and shall use all powers under the contract to enforce its faithful performance.

Anthony E. Crosby, CPPO, Coordinator, 703-791-8738, crosbyae@pwcs.edu

4. **STATEMENT OF NEEDS:**

Offerors are to propose the broadest possible selection of EDUCATION, CLASSROOM, MISCELLANEOUS SUPPORT FURNITURE AND RELATED PRODUCTS AND SERVICES they offer. The intent of this solicitation is to provide Participating Public Agencies with products and services to meet their various needs. Therefore, the Offerors should have demonstrated experience in providing the Products and Services as defined in this RFP (Reference Section 4.1 below).

4.1. GENERAL DEFINITION OF PRODUCTS AND/OR SERVICES

- 4.1.1. Freestanding Education/Classroom/School Furniture A complete and comprehensive catalog selection of all case goods, furniture, (including folding and mobile) desks, tables and related school accessories including pre-school items.
- 4.1.2. **Seating/Chairs** A complete and comprehensive catalog of classroom chairs and general seating including pre-school items.
- 4.1.3. **Storage** A complete and comprehensive catalog selection of filing systems including vertical and lateral files, bookcases, mobile cabinets, and accessories.
- 4.1.4. **Technology Support Furniture** A complete and comprehensive catalog selection of technology support furniture to support technology based learning environments.
- 4.1.5. **Library Furniture** A complete and comprehensive catalog selection of library furniture.
- 4.1.6. **Science Laboratory Furniture** A complete and comprehensive catalog selection of science laboratory furniture.
- 4.1.7. **Cafeteria Furniture** A complete and comprehensive catalog selection of cafeteria furniture.
- 4.1.8. **Early Childhood Furniture -** A complete and comprehensive catalog selection of early childhood furniture.
- 4.1.9. **Audio/visual Furniture -** A complete and comprehensive catalog selection of audio/visual furniture.
- 4.1.10. **Art Instructional Furniture** A complete and comprehensive catalog selection of art instructional furniture.
- 4.1.11. **Educational Office Furniture -** A complete and comprehensive catalog selection of educational office furniture.
- 4.1.12. Soft Seating A complete and comprehensive catalog selection of soft seating for areas such as commons, libraries, waiting areas and open learning spaces. Products include, but are not limited to, lounge seating, modular linear seating, tables and accessories.
- 4.1.13. **Music Furniture and Storage** A complete and comprehensive catalog selection of music furniture and storage equipment including, but not limited to, music posture chairs, band stands, conductor systems, instrument storage and Page 9 of 85

- performance platforms.
- 4.1.14. **Career/Technical Education Furniture—** A complete and comprehensive catalog selection of Career/Technical Education Furniture.
- 4.1.15. **Auditorium/Theater fixed Seating** A complete and comprehensive catalog selection of Auditorium/Theater fixed Seating and related furniture.
- 4.1.16. **Related Products and Support Services** Any related products, "Quick Ship", design and layout, fabric and color design services and other related services requested by the customer.

4.2. REGULATORY REQUIREMENTS AND STANDARDS

4.2.1. All products must be manufactured in compliance with all standards including warning labels and safety devices, guard and equipment required to meet the safety standards recognized by industry safety, councils or organizations to establish safety standards such as Occupational Safety and Health Administration (OSHA), National Fire Protection Association (NFPA), National Institute of Occupational Safety and Health (NIOSH), American National Standards Institute (ANSI), Underwriters Laboratories, Inc. (UL), Environmental Protection Agency (EPA), Business Institutional Furniture Manufacturers Association (BIFMA), etc. If a product proposed requires a Material Safety Data Sheet (MSDS) it must accompany each shipment.

Additionally, applicable products must meet the following specific standards:

- ANSI/HFES and/or BSR/HFES (Human Factors Engineering of Computer Workstations)
- CPSIA 1303 or 16 C.F.R 1303 (Ban of Lead-Containing Paint)
- ANSI/BIFMA X5.1 (Office Seating), X5.4 (Lounge and Public Seating), X5.5 (Desk Products) X6.1 (Educational Furniture) and E3 (Furniture Sustainability Standard)
- California Air Resources Board (CARB) (Formaldehyde Emissions)
- California Proposition 65 (Lead and Other Toxic Substances)
- California Bureau of Electronic and Appliance Repair, Home Furnishings, and Thermal Insulation (BHFTI) (Technical Bulletin 117)

ALL PRODUCTS OFFRED MUST BE NEW, UNUSED, LATEST DESIGN AND TECHNOLOGY UNLESS OWTHERWISED SPECIFIED

5. **SUBSTITUTION OF SPECIFIED ITEMS**

Whenever the Contract Documents refer to any specific article, device, equipment, product, material, fixture, specified patent or proprietary name, patented process, form, method or type of construction, by name, make, trade name, or catalog number ("specified item"), such reference shall be deemed to be followed by the words, "or equal", unless it is indicated that no substitutions will be considered.

Any Offeror who has submitted a Proposal prior to the deadline may submit data to the District to substantiate a request to provide an "or equal" item when completing Sample Projects in Attachments A-1, A-2 and A-3 provided in the contract documents.

6. **SAMPLES**

Within five (5) business days, if requested by District, the Offeror shall submit, at no charge to the District, the sample requested for evaluation. Sample shall be fully identical and fully representative of the material being offered. Each sample shall be labeled with the Offeror's company name, representative, phone number, RFP #R-TC-18004 and the item/manufacturer number. Sample shall be submitted to:

Attention: Anthony E. Crosby PWCS-Purchasing Office 14715 Bristow Road Manassas, VA 20112

7. COST PROPOSAL (must label as Tab 6) - PRICING INSTRUCTIONS

7.1. SECTION 1 – PRICE SHEET FOR PRODUCTS AND SERVICES (ATTACHMENT A)

- 7.1.1. Provide the pricing using a **fixed percentage** (%) discount off a MANUFACTURER PRICE LIST or other objectively verifiable criteria. The Offerors MANUFACTURER PRICE LIST **must be labeled as Attachment A.**
- 7.1.2. Discounts will be quoted on the basis of:
 - A. <u>TAILGATE DELIVERY:</u> All deliveries shall be delivered to the warehouse and/or site. Participating Public Agency is responsible for unloading.
 - B. <u>INSIDE DELIVERY:</u> All deliveries shall be delivered to the site and unloaded. The Offeror is responsible for unloading.
 - C. <u>DELIVERED AND ASSEMBLY</u>: All deliveries shall include inside delivery, uncrating assembly, set-up, removal of debris from premises, assembly instructions and the bill of materials per the Participating Public Agency's approved plan and specifications.
- 7.1.3. All products and assembly pricing may be priced by region, zone or other categorization.

7.2. **SECTION 2 – PRICE LISTS**

7.2.1. The Offeror must provide copies of the MANUFACTURER PRICE LIST (Reference Section 7.1) or other objectively verifiable criteria.

7.3. **SECTION 3 – ADDITIONAL SERVICES**

- 7.3.1 **Reconfiguration:** Provide an **hourly rate** to reconfigure manufacturer's furniture.
- 7.2.1. **Design Services:** Provide an **hourly rate** for design services.
- 7.2.2. Detail any additional pricing incentives or rebates that may be available such as for large volume purchases by Participating Public Agencies.

7.3. SECTION 4 - RELATED PRODUCTS, SERVICES AND SOLUTIONS

7.4.1. Provide pricing for any additional related products and services offered that it wishes to be considered.

7.4. <u>SECTION 5 – SAMPLE PROJECTS</u>

7.5.1 The Offeror must submit pricing for the Sample Projects provided in Attachments A-1, A-2, A-3 (complete all the tabs on the Excel spreadsheet) for each attachment. Pricing shall be based on pricing quoted in **Attachment A**, MANUFACTURER PRICE LIST.

8. PROPOSED SCHEDULE OF IMPLEMENTATION:

<u>Date</u>	Schedule of Items
July 18, 2017	Issue Request for Proposals
August 3, 2017	Questions/Inquiries Must Be Submitted By 4:00 PM
August 18, 2017	Proposals Due Prior to 2:00 PM
September 11-15, 2017	Discussions with Selected Offeror(s) (if required)
October 4, 2017	Award Recommendation to School Board
October 6, 2017	Award of Contract

9. PROPOSAL SUBMISSION REQUIREMENTS:

- 9.1 One (1) complete originals of proposal (hardcopy, marked as "Original").
- 9.2. **Seven (7) copies** of the complete proposal (hardcopy, marked as "Copy").
- 9.3. **Eight (8) copies** of the complete proposal **on <u>USB flash drive.</u>**
- 9.4. **Eight (8)** "**REDACTED COPIES**" (<u>PDF format) on USB flash drive</u> that reflects the removal of all proprietary items. Said PDF document shall be **clearly marked as** "**REDACTED COPY**."
- 9.5. **Eight (8) hard copy** that reflects the <u>removal of all proprietary items.</u> Said copy shall be clearly marked as "<u>REDACTED COPY</u>."
- 9.6. If there is no proprietary information in the proposal, Offeror must check on page one (1) of the coversheets and the submission of "REDACTED COPIES" is not required.
- 9.7. Submit proposals in sealed envelopes or sealed boxes, and label as indicated below. Offerors are responsible for having their proposal stamped by Purchasing Office staff before the deadline for receipt of proposals. PWCS will not assume responsibility for reproduction where an insufficient number of copies have been supplied. In any such case, PWCS will notify the Offerors of the deficiency and request that the appropriate number of copies be delivered by the end of the next two business days. Failure to comply with this or other requirements of this Request for Proposal shall be grounds for PWCS to reject such proposals. Electronic or facsimile submission of proposals is not acceptable and any such proposals will not be considered. Nothing herein is intended to exclude any responsible Offeror or in any way restrain or restrict competition. All responsible Offerors are encouraged to submit proposals.
 - 9.7.1. <u>Identification of Proposal Envelope/Package</u>: The signed proposal should be returned in a sealed envelope or package, sealed, addressed as directed on the Cover Page, and identified as follows:

	From:		
	Name of Offeror	Due Date	Due Time
	Street or Box Number	RFP Number	RFP Title
	City	State, Zip Code	Contract Administrator
9.8.	Proposals having any erasures of	or corrections must be initiale	ed by the Offeror in ink.

9.9. Offerors are reminded that changes to the Request for Proposal, in the form of Addenda are often issued. Any Addenda MUST be signed and accompany the proposal. Addenda will be available at http://purchasing.departments.pwcs.edu/modules/cms/pages.phtml?pageid=305263&sessio

http://purchasing.departments.pwcs.edu/modules/cms/pages.phtml?pageid=305263&sessionid=0439e8e559fae30a5f5b4861bff2874c&sessionid=0439e8e559fae30a5f5b4861bff2874c. It is the Offeror's responsibility to monitor the web page for the most current Addenda.

- 9.10. PWCS will not be responsible for any expense incurred by any Offeror in preparing and submitting a proposal.
- 9.11. It is the Offeror's responsibility to clearly identify and to describe the product categories and products being offered in response to this Request for Proposal.

9.12. <u>Use of Information and Documents:</u>

PWCS and its officials, employees and agents will copy and use the response of the Offeror and documents included with the response, for various purposes related to analysis, evaluation, and decision to award a contract. Proposals shall be the property of PWCS. Following award PWCS may be required to allow inspection and copying of documents, and may also use the Offeror's documents in connection with any resulting contracts with that Offeror. The Offeror is responsible for obtaining any necessary authorizations for all such use of the documents and information, and for assuring that such copying and use is in conformance with laws related to trademarks and copyrights. Any documents or information for which the Offeror has not obtained such authorization, or for which such copying and use is not authorized, shall not be submitted. The undersigned Offeror agrees to indemnify, defend and hold PWCS, its officials, employees and agents harmless from any claims of any nature, including claims arising from trademark or copyright laws, related to use of information and documents submitted with the Offeror's response.

9.13. Submission of Proprietary Information:

Trade secrets or proprietary information submitted by an Offeror in connection with this procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the Offeror must invoke these protections upon submission of the data or the materials, and must identify the data or other materials to be protected and state the reason why protection is necessary. [Virginia Code Section 2.2-4342(F)]. Offerors shall submit, in a separate section of the proposal, any information considered by the Offeror to be trade secrets or proprietary information, shall clearly identify the information as trade secrets or proprietary information and shall state the reason why protection is necessary. Offerors may not declare the entire proposal proprietary nor may they declare proposed pricing to be proprietary. References may be made within the body of the proposal to proprietary or trade secret information (TAB 8); however all information contained within the body of the proposal not in the separate section labeled proprietary shall be public information.

9.14. Mandatory Provisions:

Mandatory provisions of this Request for Proposals are indicated by the inclusion of

the words "shall" or "must" to identify the contractor's obligations.

9.15. Submission of Proposed Exceptions:

PWCS proposed contract documents and this Request for Proposals contain terms and conditions PWCS favors and intends to use for the resultant contract. If the Offeror wishes PWCS to consider any changes to these documents, such changes must be submitted as part of the Offeror's proposal. Any contractor receiving a contract award shall be required to execute a contract in substantial compliance with PWCS standard contract and will be required to furnish all other required contract documents including tax identification or social security number within ten (10) days after receipt of notification that the contract is ready for signature; otherwise, PWCS may award the contract to another Offeror. See Section 6.17, Format and Content of Proposal, for specific instructions regarding the submission and identification of proposed exceptions.

9.16. Format and Content of Proposal:

- 9.16.1. The proposal should address the items included in the Statement of Needs and in the Criteria for Proposal Evaluation. Proposals should provide straightforward and concise responses to requests for information and descriptions of qualifications and capabilities. Each copy of the proposal should be tabbed and submitted in a three ring binder with all documentation in a single volume, if practical. Any material on CD's should be in Microsoft Office format. Failure to do so will result in a lowered evaluation. Incomplete proposals may be determined nonresponsive.
- 9.16.2. Offerors should organize their proposals using the following TABBED-SECTION format:

9.16.2.1. <u>Title Sheet (**TAB 1**)</u>

Furnish the information requested on the **REQUEST FOR PROPOSALS TITLE PAGES (Pages 1 and 2)** of this solicitation and include it as the first two pages of your proposal. The name stated on the Title Sheet, page 2, must be the full legal name of the Offeror and the address must be that of the office which will have the responsibility for the services provided.

Offerors must specify on the introductory cover sheet if proposal contains trade secrets or proprietary information and if the proposal contains any exceptions to the content and requirements of the RFP.

9.16.2.2. Executive Summary (TAB 2)

Offeror shall provide an Executive Summary that presents in brief, concise terms a summary level description of the contents of the Proposal. This summary shall state the Product Categories in which its Proposal is based.

9.16.2.3. Proposal Profile (TAB 3)

The Offeror shall provide a profile of its organization and all other companies who will be providing products and services through a dealer, distribution or subcontractor arrangement with the Offeror. At a minimum, the Offeror will provide the following information:

- Name of company submitting proposal
- List any company dba's

- Main office address
- If a corporation, when and where incorporated
- Number of years in business
- Total number of employees

9.16.2.4. Project Methodology/Approach (TAB 4)

Offeror shall respond to the Statement of Needs (Section 4). The Offeror shall provide a written narrative describing the ability to meet the requirements set forth herein. Sufficient detail shall be provided to demonstrate the Offeror's understanding, ability and/or willingness to satisfy all specified requirements. Offeror shall provide a detailed description and explanation of products and services offered in response to each Product Category listed in the Statement of Needs, Section 4. Information regarding innovative breakthroughs and any one-of-a-kind programs offered related to the Education, Classroom, Miscellaneous Support Furniture is encouraged.

In addition, Offeror shall provide a delivery terms and schedules for completion of services being offered, highlighting critical points in the process.

9.16.2.5. Supplier Information (TAB 5)

- Supplier Qualifications (Ref. pages 30-34): Offeror shall include a narrative of its understanding and acceptance of the Supplier Commitments.
- b. Offeror shall provide a completed and signed <u>Supplier Worksheet</u> <u>for National Program Consideration</u> (Ref. page 37).
- c. Supplier Information (Ref. pages 40-42).

9.16.2.6. Cost Proposal (**TAB 6**)

See the complete narrative in Section 7, Price Proposal, page 11.

9.16.2.7. <u>References (**TAB 7**)</u>

The Offeror shall complete the Contractor Data Sheet (Attachment B), to include a minimum of three (3) organizations for which the Offeror has provided these products of the same or greater scope within the past three (3) years and can attest to the Offeror's qualifications and ability to perform the services described in the Statement of Needs. Include the business name, address, and name, telephone number, fax number and e-mail address of the contract administrator.

9.16.2.8. Proprietary Information (TAB 8)

Any such information must be submitted under this tab. See Section 6.13 for additional information.

9.16.2.9. <u>Exceptions (TAB 9)</u>

Any exceptions being taken to the RFP must be listed under this tab. See Section 6.15 for additional information.

9.16.2.10. Other Information (**TAB 10**)

Include other relevant information the Offeror deems necessary to describe its qualifications to provide the services needed to successfully complete work described in the Statement of Needs or which the Offeror deems are relevant to its selection.

Based on the information provided in this Request for Proposals, the Offeror should identify all materials and services expected from PWCS in addition to general assistance.

9.16.2.11. U.S. Communities Administration Agreement, (TAB 11)

9.16.2.12. Attachments (TAB 12)

Attachment A – Manufacturers Price List

Attachment A-1 – Sample Elementary School Project

Attachment A-2 – Sample Middle School Project

Attachment A-3 - Sample Multi Media Project

Attachment B - Contractor Data Sheets

Attachment C - Vendor Information Form

Attachment D - Certificate of Compliance

Attachment E - Sample Contract

- 9.17. Oral Presentations/Product Demonstrations: Offerors who submit a proposal in response to this RFP and are ranked among the top, may be required to give an oral presentation/product demonstration of their proposal to PWCS. This provides an opportunity for the Offeror to clarify or elaborate on the proposal. This is a fact finding and explanation session only and does not include negotiation. The Contract Administrator will schedule the time and location of these presentations. Oral presentations/product demonstrations are an option of PWCS and may or may not be conducted.
- Withdrawal of Proposals No proposal can be withdrawn after it is filed unless the Offeror 9.18. makes a request in writing to the PWCS Supervisor of Purchasing prior to the time set for the opening of proposals or unless PWCS fails to award or issue a notice of intent to award the contract within one-hundred twenty (120) days after the date fixed for opening proposals.

10. CRITERIA FOR PROPOSAL EVALUATION

Evaluation Criteria	Assigned Weight
Proposed Approach/Methodology/Products and Services	30%
References	5%
Supplier Information/Qualifications/Ability to Perform	40%
Proposed Costs	25%

11. METHOD OF AWARD

Following evaluation of the written proposals as submitted, selection shall be made of one or more offerors deemed to be fully qualified and best suited among those submitting proposals, on the basis of the evaluation factors involved in the Request for Proposals, including price if so stated in the Request for Proposals. Negotiations shall then be conducted with each of the offerors so selected. Price shall be considered, but need not be the sole determining factor. After negotiations have been conducted with each Offeror so selected, PWCS shall select the Offeror which, in its opinion, has made the best proposal, and shall award the contract to that Offeror or to multiple offerors should PWCS decide this to be in its best interest. Should PWCS determine in writing and in its sole discretion that only one Offeror is fully qualified, or that one Offeror is clearly more highly qualified than the others under consideration, a contract may be negotiated and awarded to that Offeror.

12. CONTRACT TERM & RENEWAL

The initial term of this contract shall be five years (5) from **the date of award to December 31, 2022**, with the option to renew for two (2) - two (2) year periods, upon mutual written consent of the parties to the contract.

13. SPECIAL TERMS AND CONDITIONS:

- 13.1 <u>CERTIFICATE OF COMPLIANCE:</u> By signing and submitting a proposal, the Offeror acknowledges that as a condition of any Contract awarded and prior to Notice of Award, the Contractor must certify that neither the Contractor, any employee of the Contractor, nor any other person who will provide services under the Contract and will have directed.
- 13.2. <u>AUDIT</u>: The Contractor shall retain all books, records, and other documents relative to this contract for five (5) years after final payment, or until audited by PWCS, whichever is sooner. PWCS, its authorized agents shall have full access to and the right to examine any of said material during said period.
- 13.3. <u>AVAILABILITY OF FUNDS</u>: It is understood and agreed between the parties herein that PWCS shall be bound hereunder only to the extent of the funds available or which may hereafter become available for the purpose of this contract.
- 13.4. <u>EXTRA CHARGES NOT ALLOWED:</u> The proposed prices shall be for the complete delivery ready for PWCS use, and shall include all applicable freight charges; extra charges will not be allowed for delivery to multiple locations.

13.5. GENERAL INSURANCE REQUIREMENTS:

- 13.5.1. The Contractor shall provide to the Supervisor of Purchasing a Certificate of Insurance indicating the coverage below prior to the start of any work under the contract and agrees to maintain such insurance until the completion of the contract. The minimum insurance coverage shall be:
- 13.5.2. Workers Compensation Virginia Statutory Workers Compensation coverage including Virginia benefits and employers liability with limits of \$100,000/\$100,000(\$100,000);
- 13.5.3. Commercial General Liability \$1,000,000 combined single limit coverage with \$2,000,000 general aggregate covering all premises and operations and including Personal Injury, Completed Operations, Contractual Liability and, where applicable to the project (as determined by PWCS), Products and Independent Contractors. The general aggregate limit shall apply to this project.
- 13.5.4. PWCS should be named as additional insured on the CONTRACTOR's commercial general liability insurance policies and any excess liability or umbrella excess policies (if applicable). A forty-five (30) day notice of cancellation or non-renewal in writing shall be furnished by the Contractor's insurance carrier(s) or insurance agent(s) to PWCS Purchasing Agent. The insurance certificate shall state contract number and title.

13.6. WARRANTY: Except as otherwise specified, all materials and equipment shall be fully guaranteed against defects in material and workmanship for a period of one (1) year following date of delivery or by manufacturer's warranty, whichever is greater. Should any defect be noted by PWCS, the Purchasing Office will notify the Contractor of such defect or nonconformance. Notification will state either (1) that the Contractor shall replace or correct, or (2) the owner does not require replacement or correction, but an equitable adjustment to the contract price will be negotiated. If the Contractor is required to correct or replace, it shall be at no cost to PWCS and shall be subject to all provisions of this clause to the same extent as materials initially delivered. If the Contractor fails or refuses to replace or correct the deficiency, the office issuing the purchase order may have the materials corrected or replaced with similar items and charge the Contractor the cost occasioned thereby or obtains an equitable adjustment in the contract price.

13.7 <u>FEMA STANDARD TERMS AND CONDITIONS ADDENDUM FOR CONTRACTS</u> AND GRANTS

If any purchase made under the Master Agreement is funded in whole or in part by Federal Emergency Management Agency ("<u>FEMA</u>") grants, Contractor shall comply with all federal laws and regulations applicable to the receipt of FEMA grants, including, but not limited to the contractual procedures set forth in Title 44 of the Code of Federal Regulations, Part 13 ("44 CFR 13").

In addition, Contractor agrees to the following specific provisions:

- 13.7.1. Pursuant to 44 CFR 13.36(i)(1), County is entitled to exercise all administrative, contractual, or other remedies permitted by law to enforce Contractor's compliance with the terms of this Master Agreement, including but not limited to those remedies set forth at 44 CFR 13.43.
- 13.7.2. Pursuant to 44 CFR 13.36(i)(2), County may terminate the Master Agreement for cause or convenience in accordance with the procedures set forth in the Master Agreement and those provided by 44 CFR 13.44.
- 13.7.3. Pursuant to 44 CFR 13.36(i)(3)-(6)(12), and (13), Contractor shall comply with the following federal laws:
 - a. Executive Order 11246 of September 24, 1965, entitled "Equal Employment Opportunity," as amended by Executive Order 11375 of October 13, 1967, and as supplemented in Department of Labor ("DOL") regulations (41 CFR Ch. 60);
 - b. Copeland "Anti-Kickback" Act (18 U.S.C. 874), as supplemented in DOL regulations (29 CFR Part 3);
 - c. Davis-Bacon Act (40 U.S.C. 276a-276a-7) as supplemented by DOL regulations (29 CFR Part 5);
 - d. Section 103 and 107 of the Contract Work Hours and Safety Standards Act (40 U.S.C. 327-330) as supplemented by DOL regulations (29 CFR Part 5);
 - e. Section 306 of the Clean Air Act (42 U.S.C. 1857(h), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15); and

- f. Mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (Pub. L. 94-163, 89 Stat. 871).
- 13.7.4. Pursuant to 44 CFR 13.36(i)(7), Contractor shall comply with FEMA requirements and regulations pertaining to reporting, including but not limited to those set forth at 44 CFR 40 and 41.
- 13.7.5. Pursuant to 44 CFR 13.36(i)(8), Contractor agrees to the following provisions regarding patents:
 - a. All rights to inventions and/or discoveries that arise or are developed, in the course of or under this Agreement, shall belong to the County and be disposed of in accordance with County policy. The County, at its own discretion, may file for patents in connection with all rights to any such inventions and/or discoveries.
- 13.7.6. Pursuant to 44 CFR 13.36(i)(9), Contractor agrees to the following provisions, regarding copyrights:
 - a. If this Agreement results in any copyrightable material or inventions, in accordance with 44 CFR 13.34, FEMA reserves a royalty-free, nonexclusive, and irrevocable license to reproduce, publish or otherwise use, for Federal Government purposes:
 - (1) The copyright in any work developed under a grant or contract; and
 - (2) Any rights of copyright to which a grantee or a contactor purchases ownership with grant support.
- 13.7.7. Pursuant to 44 CFR 13.36(i)(10), Contractor shall maintain any books, documents, papers, and records of the Contractor which are directly pertinent to this Master Agreement. At any time during normal business hours and as often as County deems necessary, Contractor shall permit County, FEMA, the Comptroller General of United States, or any of their duly authorized representatives to inspect and photocopy such records for the purpose of making audit, examination, excerpts, and transcriptions.
- 13.7.8. Pursuant to 44 CFR 13.36(i)(11), Contractor shall retain all required records for three years after FEMA or County makes final payments and all other pending matters are closed. In addition, Contractor shall comply with record retention requirements set forth in 44 CFR 13.42.

13.8 COMMUNITY DEVELOPMENT BLOCK GRANT ADDENDUM

Purchases made under this contract may be partially or fully funded with federal grant funds. Funding for this work may include Federal Funding sources, including Community Development Block Grant (CDBG) funds from the U.S. Department of Housing and Urban Development. When such funding is provided, Contractor shall comply with all terms, conditions and requirements enumerated by the grant funding source, as well as requirements of the State statutes for which the contract is utilized, whichever is the more restrictive requirement. When using Federal Funding, Contractor shall comply with all wage and latest reporting provisions of the Federal Davis-Bacon Act. HUD-4010 Labor Provisions also applies to this contract.

13.9 UNIFORM ADMINISTRATIVE REQUIREMENTS

By entering into this Contract the Contractor agrees to comply with all applicable provisions of Title 2, Subtitle A, Chapter II, PART 200—UNIFORM ADMINISTRATIVE REQUIREMENTS, COST PRINCIPLES, AND AUDIT REQUIREMENTS FOR FEDERAL AWARDS contained in Title 2 C.F.R. § 200 et seq.

SECTION 14

PRINCE WILLIAM COUNTY PUBLIC SCHOOLS (PWCS) GENERAL TERMS AND CONDITIONS (RFP-Revised 2/27/13)

These general terms, conditions and instructions apply to all purchases and are a part of each solicitation and every contract awarded by PWCS, unless otherwise specified in such solicitation or contract. The Purchasing Office is responsible for the purchasing activity of Prince William County Public Schools and its governing body, the Prince William County Public School Board. The term "PWCS" as used herein refers to the contracting entity which is the signatory on the contract and may be either PWCS, or the PWCS School Board, or both. Offeror or their authorized representatives are expected to inform themselves fully as to the conditions, requirements, and specifications before submitting proposals: failure to do so will be at the Offeror's own risk.

These general terms, conditions and instructions are subject to all applicable Federal, State and local statutes, policies, resolutions, and regulations (collectively "laws"), and are to be interpreted so as to be consistent with such laws. In the case of irreducible conflict, these general terms and conditions are preempted by applicable laws.

AUTHORITY

1. The Supervisor of Purchasing has been delegated authority for issuance of request for proposals, modifications, purchase orders and awards approved by and for PWCS. In the discharge of these responsibilities, the Supervisor of Purchasing may be assisted by delegating to Buyers and other Purchasing Office staff. Unless specifically delegated by the Supervisor of Purchasing, no other PWCS officer or employee is authorized to enter into purchase negotiations, change orders, contracts, or in any way obligate PWCS for indebtedness. Any purchase order or contract made which is contrary to these provisions and authorities shall be of no effect and void, and PWCS shall not be bound thereby.

CONDITIONS OF OFFERING A PROPOSAL

- ANNOUNCEMENT OF AWARD: Upon the award or the announcement of the decision to award a contract as a result of this solicitation, PWCS will publicly post such notice on the Purchasing Web site, http://purchasing.departments.pwcs.edu/.
- 3. DEBARMENT STATUS: By submitting their proposal, the Offeror certifies that he/she is not currently debarred by the Commonwealth of Virginia or PWCS from submitting proposals on contracts for the type of goods and/or services covered by this solicitation, nor is the Offeror an agent of any person or entity that is currently so debarred.
- 4. ETHICS IN PUBLIC CONTRACTING: By submitting their proposal, the Offeror certifies that their proposal is made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other Offeror, supplier, manufacturer or subcontractor in connection with their proposal, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised unless consideration of substantially equal or greater value was exchanged.
- 5. INCLEMENT WEATHER: Due to inclement weather conditions, PWCS may elect to close schools and administration offices. The following is an explanation of the policy:

CODE GREEN: All PWCS schools are closed. Administration offices are opened.

CODE RED: All PWCS schools are closed. Administration offices are closed.

- 5.1. In the event of a delay school opening, all times shall remain as stated in the Request for Proposal.
- 5.2. In the event that PWCS closes on a CODE GREEN, any optional/mandatory pre-proposal conference and all proposal openings will be held as scheduled.

- 5.3. In the event that PWCS closes on a CODE RED, any optional/mandatory pre-proposal conference and all proposal openings will be held on the next business day the PWCS experiences a normal opening, a delayed opening, or a school closing on a CODE GREEN, at the time previously scheduled. No exceptions will be made in this matter.
- 6. LATE PROPOSALS: To be considered for selection, proposals must be received by the PWCS Purchasing Office by the designated date and hour. The official time used in the receipt of proposals is that time on the automatic time stamp machine in the Purchasing Office. Proposals received in the Purchasing Office after the date and hour designated are late, automatically disqualified and will not be considered. PWCS is not responsible for delays in the delivery of mail by the U.S. Postal Service, private couriers, or the intra-school mail system or delivery by any other means. It is the sole responsibility of the Offeror to ensure that his/her proposal reaches the Purchasing Office by the designated date and hour.
- 7. MANDATORY USE OF PWCS FORM AND TERMS AND CONDITIONS: Failure to submit a proposal in the format as required by the Request for Proposals may be cause for rejection of the proposal. Modification of or additions to the General and/or Special Terms and Conditions of this solicitation may be cause for rejection of the proposal; however, the Supervisor of Purchasing reserves the right to decide, on a case by case basis, in his/her sole discretion, whether to reject such a proposal as non-responsive. As a precondition to its acceptance, PWCS may, in its sole discretion, request that the Offeror withdraw or modify any additions or deletions to the proposal.
- 8. OBLIGATIONS OF OFFEROR: By submitting a proposal, the Offeror covenants and agrees that they are satisfied, from their own investigation of the conditions to be met, that they fully understand their obligation and that they will not make any claim for, or have right to cancellation or relief from the contract because of misunderstanding or lack of information.

9. **OFFICIAL NOT TO BENEFIT**:

9.1. Each Offeror certifies by signing a proposal that to the best of his/her knowledge no PWCS official or employee having official responsibility for the procurement transaction or member of his/her immediate family has received or will receive any financial benefit of more than nominal or minimal value relating to the award of this contract. If such a benefit has been received or will be received, this fact shall be disclosed with the proposal or as soon thereafter, as it appears that such a benefit will be received. Failure to disclose the information prescribed above may result in suspension or debarment, rescission of the contract, or recovery of the cost of the financial benefit from the contractor, recipient, or both.

- 9.2. Whenever there is reason to believe that benefit of the sort described in the paragraph above has been or will be received in connection with the proposal or contract and that the Contractor has failed to disclose such benefit or has inadequately disclosed it, PWCS, as a prerequisite to payment pursuant to the Contractor, or at any time may require the contractor to furnish, under oath, answers to any interrogatories related to such possible benefit.
- 9.3. In the event the Offeror has knowledge of benefits as outline above, this information should be submitted with the proposal. If the above does not apply at time of award of contract and becomes known after inception of a contract, the Offeror shall address the disclosure of such facts to: Supervisor of Purchasing, Prince William County Public Schools, P.O. Box 389, Manassas, VA 20109. The Request for Proposal number shall be referenced in the disclosure.
- 10. PRECEDENCE OF TERMS: PWCS intends for the Contract Documents to be consistent and they shall be interpreted to be consistent if possible. If the Contract Documents conflict, however, the controlling provision will be the one which appears highest in the following list:

The Notice of Award or Purchase Order/Contract (highest precedence), Addenda,

Scope of Services

The signed proposal submitted by the Contractor,

Request for Proposal,

Any Special Terms and Conditions,

These General Terms and Conditions (lowest precedence).

- 11. QUALIFICATIONS OF OFFERORS: PWCS may make such reasonable investigations as deemed proper and necessary to determine the ability of the Offeror to perform the work/furnish the item(s) and the Offeror shall furnish to PWCS all such information and data for this purpose as may be requested. PWCS reserves the right to inspect Offeror's physical facilities prior to award to satisfy questions regarding the Offeror's capabilities. PWCS further reserves the right to reject any proposal if the evidence submitted by, or investigations of, such Offeror fails to satisfy PWCS that such Offeror is properly qualified to carry out the obligations of the contract and to complete the work/furnish the item(s) contemplated herein.
- 12. VENDOR REGISTRATION: All vendors desiring to provide goods and/or services to PWCS shall register on-line at http://purchasing.departments.pwcs.edu/. Failure to register will result in the proposal being non-responsive unless an acceptable reason for the failure to register is approved by the Supervisor of Purchasing.

CONTRACT PROVISIONS

13. **ANTI-DISCRIMINATION**: By submitting their proposal, the Offeror certifies to PWCS that he/she will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Act of 1975, as amended, where applicable, the Virginians with Disabilities Act, the Americans with Disabilities Act and Section 2.2-4311 of the Virginia Public Procurement Act (VPPA). In every contract over \$10,000 the provisions in 13.1 and 13.2 below apply:

During the performance of this contract, the Contractor agrees as follows:

13.1. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to

- employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
- 13.2. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.
- 13.3. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.
- 13.4. The Contractor will include the provisions of 13.1, 13.2 and 13.3 above in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.
- 14. ANTI-TRUST: By entering into a contract, the Contractor conveys, sells, assigns, and transfers to PWCS all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by PWCS under said contract.
- 15. APPLICABLE LAWS AND COURTS: This solicitation and any resulting contract shall be governed in all respects by the laws of the Commonwealth of Virginia, including but not limited to the Virginia Public Procurement Act, and any litigation with respect thereto shall be brought in the courts of Prince William County, Virginia, except to the extent that Federal Court is appropriate. The Contractor shall comply with applicable federal, state and local laws and regulations, and be legally authorized to do business in the Commonwealth of Virginia.
- 16. APPROPRIATION OF FUNDS: All funds for payments by PWCS under this contract are subject to the availability of an annual appropriation for this purpose by PWCS. In the event of non-appropriation of funds by PWCS for the goods or services provided under the contract or substitutes for such good or services which are as advanced or more advanced in their technology, PWCS will terminate the contract, without termination charge or other liability to PWCS, on the last day of the then current fiscal year or when the appropriation made for the then current year for the services covered by this contract is spent, whichever event occurs first. If funds are not appropriated at any time for the continuation of this contact, cancellation will be accepted by the Contactor on thirty (30) days prior written notice, but failure to give such notice shall be of no effect and PWCS shall not be obligated under this contract beyond the date of termination.
- ASSIGNMENT OF CONTRACT: A contract shall not be assignable
 by the Contractor in whole or in part without the written consent of
 PWCS Supervisor of Purchasing.
- 18. AUTHORITY TO TRANSACT BUSINESS IN THE COMMONWEALTH OF VIRGINIA: Any Offeror registered or organized as a stock or non-stock corporation, limited liability company, business trust, or limited partnership or a registered limited liability partnership shall be authorized to transact business in the Commonwealth of Virginia as a domestic or foreign business entity as described in the Virginia Public Procurement Act (VPPA) § 2.2-4311.2. The proper <u>legal name</u> of the firm or entity, form of the firm (i.e. corporation, limited partnership, etc) and the identification number issued to the Offeror by the State Corporation Commission must be written in the space provided on the proposal submission form and Vendor Information Form. Any Offeror not required to be authorized to transact business in the Commonwealth of Virginia shall include in its proposal a statement/documentation from their legal counsel describing why the Offeror is not required to be registered. Failure of a prospective and/or successful Offeror to provide such documentation shall be grounds for rejection of their proposal. For further information, refer to the Commonwealth of Virginia State Corporation Commission Web site at: www.scc.virginia.gov. Any falsification or misrepresentation contained in the statement submitted

- by the Offeror pursuant to the VPPA § 2.2-4311.2., <u>Code of Virginia</u>, Title 13.1 or Title 50 may be cause for debarment by PWCS.
- BUSINESS LICENSES: The Contractor must comply with the provisions of Chapter 11 (Business Licenses) of the Prince William County Code. Information regarding business license requirements is available on the Prince William County website at www.pwcgov.org.
- 20. CONTRACT DOCUMENTS/PURCHASE ORDERS: The Contract entered into by the parties shall consist of the Request for Proposal, the signed proposal submitted by the Contractor, the Notice of Award or Purchase Order/Contract, these General Terms and Conditions and any Special Terms and Conditions, including all modifications thereof, all of which shall be referred to collectively as the Contract Documents. All time limits stated in the Contract Documents are of the essence of the Contract unless stated otherwise. Orders against contracts will be placed with the Contractor on a Purchase Order or Procurement Card.

21. CONFIDENTIALITY AND RETURN OF RECORDS:

- 21.1. The Contractor agrees that all findings, memoranda, correspondence, documents or records of any type, whether written or oral, and all documents generated by the Contractor or its subcontractors as a result of PWCS' request for services under this Contract, are confidential records ("Record" or "Records"), and neither the Records nor their contents shall be released by the Contractor, its subcontractors, or other third parties; nor shall their contents be disclosed to any person other than the Contract Administrator or designee. The Contractor agrees that all oral or written inquiries from any person or entity regarding the status of any Record generated as a result of the existence of this Contract shall be referred to the Contract Administrator or designee for response. At PWCS' request, the Contractor shall deliver all Records to the Contract Administrator, including "hard copies" of computer records, and at the PWCS request, shall destroy all computer records created as a result of PWCS' request for services under this Contract.
- 21.2. The Contractor agrees to include the provisions of this section as part of any Contract the Contractor enters into with subcontractors or other third parties for work related to work pursuant to this Contract.
- 21.3. No termination of this Agreement shall have the effect of rescinding, terminating or otherwise invalidating this section.

22. COPYRIGHT:

- 22.1. The Contractor hereby irrevocably transfers, assigns, sets over and conveys to the PWCS all right, title and interest, including the sole exclusive and complete copyright interest, in any and all copyrightable works created pursuant to this Contract. The Contractor further agrees to execute such documents as PWCS may request to affect such transfer or assignment.
- 22.2. Further, the Contractor agrees that the rights granted to PWCS by this paragraph are irrevocable. Notwithstanding anything else in this Contract, the Contractor's remedy in the event of termination of or dispute over the terms of this Contract shall not include any right to rescind, terminate or otherwise revoke or invalidate in any way the rights conferred pursuant to the provisions of this paragraph. Similarly, no termination of this Contract shall have the effect of rescinding, terminating or otherwise invalidating the rights acquired pursuant to the provisions of this "Copyright" paragraph.
- 22.3. The use of subcontractors or third parties in developing or creating input into any copyrightable materials produced as a part of this Agreement is prohibited unless the PWCS approves the use of such subcontractors or third parties in advance and such subcontractors or third parties agree to include the provisions of this paragraph as part of any contract they enter

into with the Contractor for work related to work pursuant to this Contract.

- DRUG-FREE WORKPLACE: During the performance of this contract, the Contractor agrees as follows:
 - 23.1. Provide a drug-free workplace for the Contractor's employees.
 - 23.2. Post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition.
 - 23.3. State in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace.
 - 23.4. Include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a Contractor in accordance with this section, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

- 24. EMPLOYEES NOT TO BENEFIT: No employee of PWCS shall be admitted to any share or part of this contract or to any benefit that may arise therefrom which is not available to the general public.
- 25. IMMIGRATION REFORM AND CONTROL ACT OF 1986: In accordance with §2.2-4311.1 of the Code of Virginia, the Contractor acknowledges that it does not, and shall not, during the performance of the contract for goods and services in the Commonwealth, knowingly employ an unauthorized alien as defined in The Federal Immigration Reform and Control Act of 1986.
- 26. INDEMNIFICATION: Contractor shall indemnify, keep and save harmless PWCS, its agents, officials, employees and volunteers against claims of injuries, death, damage to property, patent claims, suits, liabilities, judgments, cost and expenses which may otherwise accrue against PWCS in consequence of the granting of a contract or which may otherwise result therefrom, if the act was caused through negligence, error, omission, or reckless or intentional misconduct (or, in the case of intellectual property rights, by any act done without proper permission) of the Contractor or his or her employees, or that of the subcontractor or his or her employees, if any; and the Contractor shall, at his or her own expense, appear, defend and pay all charges of attorneys and all costs and other expenses arising therefrom or incurred in connection therewith; and if any judgment shall be rendered against PWCS in any such action, the Contractor shall, at his or her own expense, satisfy and discharge the same. Contractor expressly understands and agrees that any performance bond or insurance protection required by this contract, or otherwise provided by the Contractor, shall in no way limit the responsibility to indemnify, keep and save harmless and defend PWCS as herein provided.
- 27. LIABILITY: The Contractor will not be held responsible for failure to perform the duties and responsibilities imposed by the contract if such failure is due to strikes, fires, riots, rebellion and major forces beyond the control of the Contractor that make performance impossible or illegal, unless otherwise specified in the Contract.
- 28. MODIFICATIONS TO THE CONTRACT: PWCS may, upon mutual agreement with the Contractor, issue written modifications to the scope of services of this contract, and within the general scope thereof, except that no modifications can be made which will result in an increase of the original contract price by a cumulative amount of

more than \$50,000 or 25%, whichever is greater, without the advance written approval of the Prince William County School Board. In making any modification, the resulting increase or decrease in cost for the modification shall be determined by one of the following methods as selected by the Supervisor of Purchasing:

- 28.1. The written modification shall stipulate the mutually-agreed price for the specific addition to or deletion from the scope of services which shall be added to or deducted from the contract amount.
- 28.2. The written modification shall stipulate the number of unit quantities added to or deleted from the contract and multiplied by the unit price which shall be added to or deducted from the contract amount.
- 28.3. The written modification shall direct the Contractor to proceed with the work and to keep, and present in such form as PWCS may direct, a correct account of the cost of the change together with all vouchers therefore. The cost shall include an allowance for overhead and profit to be mutually agreed upon by PWCS and the Contractor.
- 29. NON-DISCRIMINATION OF CONTRACTORS: Any potential Offeror or Contractor shall not be discriminated against in the solicitation or award of this contract because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment. Faith-based organizations are also protected from discrimination on the basis of religious character as provided below.
 - 29.1. Faith-based organizations may enter into contracts with PWCS on the same basis as any other nongovernmental source may do so without impairing the religious character of such organization and without diminishing the religious freedom of the beneficiaries of assistance provided under such contracts.
 - 29.2. PWCS shall not impose conditions on contracts that restrict the religious character of the faith-based organization, except that money paid to the faith-based organization by or on behalf of PWCS will not be spent for religious worship, instruction, or proselytizing.
 - 29.3. Any faith-based organization awarded a contract by PWCS shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by PWCS.
 - 29.4. Faith-based organizations retain the right to employ persons of a particular religion to perform work connected with the carrying on by such organization of its activities.
 - 29.5. If an award of contract is made to a faith-based organization, and an individual who applies for or receives goods, services, or disbursements provided pursuant to this contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, PWCS shall offer the individual, within a reasonable period of time after the date of objection, access to equivalent goods, services, or disbursement from an alternative provider.
 - 29.6. Any faith-based organization that is awarded a contract to provide goods, services, or disbursements to individuals shall also provide to such individuals a notice in bold face type that states: "Neither the public body's selection of a charitable or

faith-based provider of services nor the expenditure of funds under this contract is an endorsement of the provider's charitable or religious character, practices, or expression. No provider of services may discriminate against you on the basis of religion, a religious belief, or your refusal to actively participate in a religious practice. If you object to a particular provider because of its religious character, you may request assignment to a different provider. If you believe that your rights have been violated, please discuss the complaint with your provider.

- 30. PATENTS AND ROYALTIES: The Contractor covenants to save, defend, keep harmless, and indemnify PWCS and all of its officers, departments, agents and employees (collectively known as "PWCS") from and against any and all claims, losses, damages, injuries, fines, penalties, costs (including court costs and attorney's fees), charges, liability, or exposure, however caused, for or on account of any trademark copyright, patented or unpatented invention, process, or article manufactured or used in the performance of the contract, including its use by PWCS. If the Contractor uses any design, device, or materials covered by letters patent or copyright, it is mutually agreed and understood without exception that the contract price includes, all royalties or costs arising from the use of such design, device, or materials in any way involved with the work.
- 31. **PRICE REDUCTION**: If at any time after the date of the proposal the Contractor makes a general price reduction in the comparable price of any material covered by the contract to customers generally, an equivalent price reduction based on similar quantities and/or considerations shall apply to this contract for the duration of the contract period (or until the price is further reduced). Such price reduction shall be effective at the same time and in the same manner as the reduction in the price to customers generally. For purpose of this provision, a "general price reduction" shall mean any horizontal reduction in the price of an article or service offered (1) to Contractor's customers generally, or (2) in the Contractor's price schedule for the class of customers, i.e., wholesalers, jobbers, retailers, etc., which was used as the basis for proposal on this solicitation. An occasional sale at a lower price, or sale of distressed merchandise at a lower price, would not be considered a "general price reduction" under this provision. The Contractor shall submit his or her invoice at such reduced prices indicating on the invoice that the reduction is pursuant to the "Price Reduction" provision of the contract documents. The Contractor in addition will within ten days of any general price reduction notify PWCS of such reduction by letter. FAILURE TO DO SO MAY RESULT IN TERMINATION OF THE CONTRACT FOR CAUSE. Upon receipt of any such notice of a general price reduction, all ordering offices will be duly notified by PWCS.
- 32. **PROJECT STAFF:** PWCS will, throughout the life of the contract, have the right of reasonable rejection and approval of staff or subcontractors assigned to the project by the Contractor. If PWCS reasonably rejects staff or subcontractors, the Contractor must provide replacement staff or subcontractors satisfactory to PWCS in a timely manner and at no additional cost to PWCS. The day-to-day supervision and control of the Contractor's employees shall be the sole responsibility of the Contractor.
- 33. RELATIONSHIP TO PWCS: The Contractor will be legally considered as an independent contractor and neither the Contractor nor its employees will, under any circumstances, be considered servants or agents of PWCS. PWCS will not be legally responsible for any negligence or other wrongdoing by the Contractor, its servants or agents. PWCS will not withhold from the contract payments to the Contractor any federal or state unemployment. PWCS will not provide to the Contractor any insurance coverage or other benefits, including workers' compensation, normally provided by PWCS for its employees.
- 34. **SMALL AND MINORITY BUSINESS ENTERPRISES**: It is PWCS intent to undertake every effort to increase opportunity for utilization of small and minority businesses in all aspects of procurement to the maximum extent feasible. In connection with the

performance of this contract, the Contractor agrees to use their best effort to carry out this intent and ensure that Small and Minority Businesses shall have the maximum practicable opportunity to compete for subcontract work under this contract consistent with the efficient performance of this contract. Contractors may rely on oral or written representation by subcontractors regarding their status as small and/or minority business enterprises in lieu of an independent investigation.

35. SUBCONTRACTS:

- 35.1. The Contractor shall not enter into any subcontract with any subcontractor who has been suspended or debarred from participating in contracting programs by any agency of the United States Government or of the State in which the work under this contract is to be performed.
- 35.2. The Contractor shall be as fully responsible for the acts or omissions of its subcontractors, and of persons either directly or indirectly employed by them as for the acts or omissions of persons directly employed by the Contractor.
- 35.3. The Contractor shall insert appropriate clauses in all subcontracts to bind subcontractors to the terms and conditions of this contract insofar as they are applicable to the work of subcontractors.
- 35.4. Nothing contained in this contract shall create any contractual relationship between any subcontractor and PWCS.
- 35.5. PWCS has the right to approve or disapprove the use of any subcontractors being offered by the Contractor.
- 36. TERMINATION FOR CAUSE/DEFAULT: In case of failure to deliver goods or provide services in accordance with the contract terms and conditions, PWCS, after due oral or written notice, may procure them from other sources and hold the Contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which PWCS may have. Specifically:
 - 36.1. If, through any cause, the Contractor fails to fulfill in a timely and proper manner their obligations under the contract, or if the Contractor violates any of the covenants, agreements, or stipulations of the contract, PWCS shall thereupon have the right to terminate, specifying the effective date thereof, at least five (5) days before the effective date of such termination. In such event, all finished or unfinished documents, data, studies, surveys, drawings, maps, models, and reports prepared by the Contractor under the contract shall at the option of PWCS, become its property and the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed on such documents.
 - 36.2. Notwithstanding the above, the Contractor shall not be relieved of liability to PWCS for damages sustained by PWCS by virtue of any breach of contract by the Contractor. PWCS may withhold any payments to the Contractor for the purpose of set off until such time as the exact amount of damages due to PWCS from the Contractor is determined.
- 37. TERMINATION FOR CONVENIENCE: PWCS reserves the right to cancel and terminate any resulting contract, in part or in whole, without penalty, whenever the Supervisor of Purchasing determines that such a termination is in the best interest of PWCS. Any such termination shall be effected by delivery to the Contractor, at least ten (10) working days prior to the termination date, a Notice of Termination specifying the extent to which performance shall be terminated and date upon which such termination becomes effective. After receipt of a notice of termination, the Contractor must stop all work or deliveries under the purchase order/contract on the date and to the extent specified; however, any contract termination notice shall not relieve the Contractor of the obligation to deliver and/or perform on all

outstanding orders issued prior to the effective date of termination. An equitable adjustment in the contract price shall be made for completed service, but no amount shall be allowed for anticipated profit on unperformed services.

38. USE OF CONTRACT BY OTHER POLITICAL JURISDICTIONS:

- 38.1. Offerors are advised that all resultant contracts will be extended, with the authorization of the Offeror, to Northern Virginia Metropolitan Washington Council of Governments jurisdictions and other jurisdictions and Political Subdivisions of the Commonwealth of Virginia to permit their ordering of supplies and/or services at the prices and terms of the resulting contract. If any other jurisdiction decides to use the final contract, the Contractor must deal directly with that jurisdiction or political subdivision concerning the placement or orders, issuance of the purchase order, contractual disputes, invoicing and payment. PWCS acts only as the "Contracting Agent" for these jurisdictions and political subdivisions. Failure to extend a contract to any jurisdiction will have no effect on consideration of your proposal.
- 38.2. It is the awarded vendor's responsibility to notify the jurisdictions and political subdivision of the availability of the contract.
- 38.3. Each participating jurisdiction and political subdivision has the option of executing a separate contract with the awardee. Contracts entered into with them may contain general terms and conditions unique to those jurisdictions and political subdivisions covering minority participation, non-discrimination. If, when preparing such a contract, the general terms and conditions of a jurisdiction are unacceptable to the awardee, the awardee may withdraw its extension of the award to that jurisdiction.
- 38.4. PWCS shall not be held liable for any costs or damage incurred by another jurisdiction as a result of any award extended to that jurisdiction or political subdivision by the awardee.
- 39. VIRGINIA FREEDOM OF INFORMATION ACT: Except as provided herein, all proceedings, records, contracts and other public records relating to procurement transactions shall be open to the inspection of any citizen, or any interested person, firm or corporation, in accordance with the Virginia Freedom of Information Act. Any inspection of procurement transaction records under this provision shall be subject to reasonable restrictions to ensure the security and integrity of the records.
 - 39.1. Cost estimates relating to a proposed transaction prepared by or for a public body shall not be open to public inspection.
 - 39.2. Proposal records shall be open to the public only after award.
 - 39.3. Any offeror who responds to an RFP shall be afforded the opportunity to inspect proposal records upon request within a reasonable time after the evaluation and negotiation of proposals are complete but prior to award, except in the event PWCS decides not to accept any of the proposals and to resolicit.
 - 39.4. Trade secrets or proprietary information submitted by any offeror or Contractor in connection with a procurement transaction or prequalification application shall not be subject to public disclosure under the Virginia Freedom of Information Act if the offeror or Contractor invokes the protection of Virginia Code section 2.2-4342 F. in writing prior to or upon submission of the data or other materials, identifies the data or other materials to be protected, and states the reasons why protection is necessary. Offerors may not declare the entire proposal proprietary nor may they declare proposed pricing to be proprietary.

- 39.5. Nothing contained in this section shall be construed to require PWCS to furnish a statement of the reason(s) why a particular offer was not deemed to be the most advantageous to PWCS.
- 40. INVOICES: Invoices for goods and/or services ordered, delivered and accepted shall be submitted in duplicate by the Contractor(s) directly to the payment address shown on the purchase order/contract. All invoices shall reference said purchase order/contract number and shall be in the same legal name of the Contractor as indicated on the Contract.

41. PAYMENT TERMS:

- 41.1. The Contractor shall be paid on the basis of invoices submitted, to be paid net thirty (30) days from receipt and approval by an authorized PWCS official. Payment shall be made after satisfactory performance of the contract in accordance with all of the provisions thereof and upon receipt of a properly completed invoice. PWCS reserves the right to withhold any or all payments or portions thereof for contractor's failure to perform in accordance with the provisions of the contract or any modifications thereto.
- 41.2. Any payment terms requiring payment in less than 30 days will be regarded as requiring payment 30 days after invoice or delivery, whichever occurs last. However, this shall not affect offers of discounts for payment in less than 30 days.

42. PAYMENT TO SUBCONTRACTORS:

- 42.1. A Contractor awarded a contract under this solicitation is hereby obligated to:
 - 42.1.1. Pay the subcontractor(s) within seven (7) days of the Contractor's receipt of payment from PWCS for the proportionate share of the payment received for work performed by the subcontractor(s) under the contract; or,
 - 42.1.2. Notify PWCS and the subcontractor(s), in writing, of the Contractor's intention to withhold payment and the reason for such.
- 42.2. Unless otherwise provided under the terms of the Contract, interest shall accrue at the rate of one percent per month on all amounts owed by the Contractor that remain unpaid seven (7) days following receipt of payment from PWCS except for amounts withheld as stated in the paragraph above. The date of mailing of any payment by U.S. Mail is deemed to be payment to the addressee. This obligation to pay interest is not an obligation of PWCS, and no contract modification will be made for the purpose of providing reimbursement of the interest charge. A cost reimbursement claim shall not include any amount for reimbursement for the interest charge.
- 42.3. The provisions of 42.1 through 42.3 apply to each sub-tier contractor performing under the primary contract. A Contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of PWCS or any participating jurisdiction.
- 43. TAX EXEMPTION: PWCS is exempt from the payment of federal excise or Virginia Sales and Use Tax. The proposal price must be net, exclusive of taxes. When under established trade practice, any federal excise tax is included in the list price, the Offeror may quote the list price and shall show separately the amount of federal excise tax, either as a flat sum or as a percentage of the list price, which shall be deducted by PWCS. PWCS Federal Excise Tax Exemption number is 54-6001533. A copy of PWCS Sales and Use Tax Certificate Exemption is posted on the PWCS Web site at http://purchasing.departments.pwcs.edu/.

OFFEROR/CONTRACTOR REMEDIES

- 44. ACCEPTANCE OF OFFERS BINDING 120 DAYS: Unless otherwise specified in the RFP, all formal offers submitted shall be binding one-hundred and twenty (120) calendar days following proposal opening date, unless extended by mutual consent of all parties.
- 45. **ARBITRATION:** It is expressly agreed that nothing under the contract shall be subject to arbitration, and any references to arbitration are expressly deleted from the contract documents.
- 46. AUDIT: The Contractor shall retain all books, records, and other documents relative to this contract for five (5) years after final payment, or until audited by PWCS, whichever is sooner. PWCS and its authorized agents shall have full access to and the right to examine any of said material during said period.
- 47. **CONTRACTUAL DISPUTES**: Any dispute concerning a question of fact including claims for money or other relief as a result of a contract with PWCS which is not disposed of by agreement shall be declared by the Supervisor of Purchasing, who shall reduce a decision to writing and mail or otherwise forward a copy thereof to the Contractor within ten (10) days. The decision of the Supervisor of Purchasing shall be final and conclusive unless the Contractor appeals within ten (10) days of receipt of the written decision. Contractual claims, whether for money or other relief, shall be submitted in writing no later than sixty (60) days after final payment; however, as a condition precedent to consideration of the claim, the Contractor must give written notice of the intention to file such a claim at the time of the occurrence or beginning of the work upon which the claim is based. Nothing herein shall preclude a contract from requiring submission of an invoice for final payment within a certain time after completion and acceptance of the work or acceptance of the goods. Pending claims shall not delay payment of amounts agreed due in the final payment.
- 48. **EXHAUSTION OF ADMINISTRATIVE REMEDIES**: No potential Offeror or Contractor shall institute any legal action until all administrative remedies available under this solicitation and resulting contract have been exhausted and until all statutory requirements have been met.
- 49. PROTEST OF AWARD OR DECISION TO AWARD: Any Offeror may protest the award or decision to award a contract by submitting a protest in writing to the Supervisor of Purchasing no later than ten (10) calendar days after public notice of the award or the announcement of the decision to award, whichever occurs first. Any potential offeror on a contract negotiated on a sole source or emergency basis who desires to protest the award or decision to award such contract shall submit such protest in the same manner no later than ten (10) calendar days after posting or publication of the notice of such contract. The written protest shall include the basis for the protest and the relief sought. The Supervisor of Purchasing shall issue a decision in writing within ten (10) calendar days of the receipt of the protest stating the reasons for the action taken.
 - 49.1. If, prior to award, it is determined that the decision to award is arbitrary or capricious then the sole relief shall be a finding to that effect. The Supervisor of Purchasing shall cancel the proposed award or revise it to comply with the law. If, after award, it is determined that an award of a contract was arbitrary or capricious, then the sole relief shall be as hereinafter provided. Where the award has been made but performance has not begun, the performance of the contract may be declared void by PWCS. Where the award has been made and performance has begun, the Supervisor of Purchasing may declare the contract void upon a finding that this action is in the best interest of PWCS. Where a contract is declared void, the performing Contractor shall be compensated for the cost of performance at the rate specified in the contract up to the time of such declaration. In no event shall the performing Contractor be entitled to lost profits.

- 49.2. Pending final determination of a protest or appeal, the validity of a contract awarded and accepted in good faith in accordance with this paragraph shall not be affected by the fact that a protest or appeal has been filed.
- 49.3. An award need not be delayed for the period allowed an Offeror to protest, but in the event of a timely protest, no further action to award the contract will be taken unless there is a written determination that proceeding without delay is necessary to protect the public interest or unless the offer would expire.
- 50. SEVERABILITY: The sections, paragraphs, sentences, clauses and phrases of this Contract are severable, and if any phrase, clause, sentence, paragraph or section of this Contract shall be declared invalid by the valid judgment or decree of a court of competent jurisdiction, such invalidity shall not affect any of the remaining phrases, clauses, sentences, paragraphs, and sections of this Contract.

Solicitation #R-TC-18004

CONTRACTOR DATA SHEET

1.	respects to fully satisfy all the contractual requirements.					
2.	YEARS IN BUSINESS: Indicate the length of time the Offeror has been in business providing the goods/services in this solicitation: Years Months.					
3.	REFERENCES: Offerors shall provide a company has provided specified goods/ser (3) years. PWCS cannot be a reference	vices of the same or grea				
1.	Customer Name:	Contact Title:				
Add	ress:	Phone No.				
E-m	ail:		Fax No.			
2.	Customer Name:	Contact Name:	Contact Title:			
Add	ress:	Phone No.				
E-m	ail:		Fax No.			
3.	Customer Name:	Contact Name:	Contact Title:			
Address:			Phone No.			
E-m	ail:	Fax No.				

PRINCE WILLIAM COUNTY PUBLIC SCHOOLS Purchasing Office

VENDOR INFORMATION FORM

The following vendor information is required with all RFP responses along with a completed and signed W-9 form:

Ordering/Purchase Order Submission:						
Legal Business Name:	_					
D/B/A:	_					
Address:	_					
City, State, Zip:	_					
Phone: Fax:	_					
Email:						
Tax ID#:						
Remittance: Check box if same as above						
Legal Business Name:						
Address:	_					
City, State, Zip:						
Contact Information:						
Name:	_					
Title:	_					
Phone: Fax:	_					
E-mail Address:						

Attention Vendors: Visit the PWCS Purchasing Office website at http://purchasing.departments.pwcs.edu to:

Register on-line (Click on "Vendor Registration")
Obtain a W-9 form and instructions



Prince William County

Providing A World-Class Education

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CERTIFICATE OF COMPLIANCE

Code of Virginia §22.1-296.1

As a condition of contract award, Contractor/Vendor providing contracted services requiring direct contact with students on school property during regular school hours or school-sponsored activities/programs shall execute this document certifying that neither the Contractor nor any employee of the Contractor has been convicted of a felony or any offense involving the sexual molestation, physical or sexual abuse or rape of a child. This certification shall be binding upon the Contractor and their employees providing services throughout the term of the contract or purchase order, including any extensions or renewals.

Contractor/Vendor acknowledges that, pursuant to the *Code of Virginia* §22.1-296.1 (A), any person making a materially false statement on this certification, shall be guilty of a Class 1 misdemeanor, and upon conviction, the fact of such conviction shall be grounds for revocation of the contract or purchase order.

	RFP #R-TC-18004
Company Name	Solicitation #
Company Address	Company Phone Number
Print Name of Authorized Representative	Authorized Representative Title
Authorized Representative Signature	Date



CONTRACT

CONTRACT NUMBER:

This Conti	ract entere	d into this _	a	lay of		by, <u>\</u>	'ENDOR	NAME A	AND A	4 <i>DDR</i>	ESS
hereinafte	r referred <mark>s, VA 201</mark> 0	to as the '	<i>'Contractor'</i>	and Prince to as the "l	e William	County	School	Board,	P.O.	Box	<i>389,</i>
		the Contrac ontained, a		VCS, in cor ows:	sideration	of the r	mutual co	ovenants	s, pro	mises	and
1.	equipmen	t and resou ment of Ne	irces as ma	actor shall y be require ral Terms a	d for			in a	accord	dance	with
2.	CONTRA	CT DOCUM	IENTS: Th	e contract do	ocuments	shall con	sist of the	e followir	ng:		
	2.1.	This signed	d Contract of	locument.							
	2.2. PWCS Request for Proposals (list all addendums)										
	2.3.	Contractor	's proposal	response da	ted						

CONTRACT TERM AND RENEWAL:

- 3.1. The initial term of this contract shall be from the date of award to _, 20XX, with the option to renew for four additional one-year periods, one year at a time, upon mutual written consent of the parties to the contract. Proposed prices shall remain firm for the initial term of the contract.
- 3.2. For future contract renewal periods, price increases shall not exceed the percentage increase/decrease in the Consumer Price Index, Table 1 (http://stats.bls.gov/news.release/cpi.t0.htm), Urban Consumers (CPI-U), U. S. City Average, All Items, Unadjusted, for the most recently published twelve months as published by the U. S. Department of Labor, Bureau of Labor Statistics. The base price to which any adjustments will be made shall be the prices in effect during the contract period prior to the proposed contract period.
 - 3.2.1 At the time of the contract renewal, if costs to Prince William County Schools (PWCS) are restricted by the current percentage increase/decrease of the CPI-U for the latest twelve months, any unusual circumstances that could not have been foreseen by Contractor occur, and those circumstances significantly affect the Contractor's cost in providing the required items or

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services, the Contractor may request adjustments to the costs to PWCS beyond the current CPI-U cap to reflect the circumstances. *The circumstances must be beyond the control of the Contractor and fully documented.*

- 3.2.1.1 Documentation for pricing increases above the CPI-U cap must be provided as follows:
 - 3.2.1.1.1 For items, documentation supporting the increased costs must be provided by the manufacturer on their letterhead.
 - 3.2.1.1.2. For services, the Contractor must provide documentation of the circumstances causing the increased costs, including substantial proof supporting the claims made, to warrant any price increases.
- 3.2.1.2 After reviewing the documentation provided, the Supervisor of Purchasing, may accept the increased costs or refuse them if they are considered to be excessive.
 - 3.2.1.2.1. If the Supervisor of Purchasing does not accept the increased costs and PWCS originally awarded multiple contracts for these items/services, PWCS reserves the right to obtain prices for the affected items/services from the other vendors who were awarded a contract and, if the prices are considered to be fair and reasonable, award the items/services to the contractor(s) with the lowest price that meets the contract requirements.
 - 3.2.1.2.2. Alternatively, at its own discretion, PWCS may revise the contract requirements and issue a new solicitation.
- 4. **CONTRACT ADMINISTRATOR/PROJECT MANAGER**: The following PWCS employees are identified to use all powers under the contract to enforce its faithful performance:
 - 4.1. <u>CONTRACT ADMINISTRATOR:</u> As the Contract Administrator, the following individual, or his/her designee, shall serve as the interpreter of the conditions of the contract and shall use all powers under the contract to enforce its faithful performance.
 - 4.2. <u>PROJECT MANAGER</u>: The following individuals shall work directly with the Contractor in scheduling and coordinating work, answering questions in connection with the scope of work, and providing general direction under the resulting contract:
- 5. TIME OF PERFORMANCE:
- 6. **PRICING**:
- 7. **PAYMENT TERMS**:

Prince William County does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, §2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

This contract shall constitute the whole agreement between the parties. There are no promises, terms and conditions, or obligations other than those contained herein, and this contract shall supersede all previous communications, representations, or agreements, written or verbal, between the parties hereto related to the provision of goods (including leases thereof), services and/or insurances described herein.

IN WITNESS THEREOF, the parties have caused this Contract to be executed by the following duly authorized officials:

CONTRACTOR:	PURCHASING AGENCY:
Authorized Signature	Authorized Signature
Type Name	Jim Totty, CPPO, C.P.M. Type Name
Title	Supervisor of Purchasing Title
 Date	 Date

EXHIBIT A U.S. COMMUNITIES INFORMATION

SUPPLIER QUALIFICATIONS

SUPPLIERS

Commitments

U.S. Communities views the relationship with an awarded Supplier as an opportunity to provide maximum benefit to both the Participating Public Agencies and to the Supplier.

The successful foundation of the partnership requires commitments from both U.S. Communities and the Supplier. U.S. Communities requires the Supplier to make the four commitments set forth below (<u>Corporate</u>, <u>Pricing</u>, <u>Economy</u>, <u>Sales</u>) to ensure that Supplier is providing the highest level of public benefit to Participating Public Agencies:

(a) Corporate Commitment.

- (i) The pricing, terms and conditions of the Master Agreement shall, at all times, be Supplier's primary contractual offering of Products and Services to Public Agencies. All of Supplier's direct and indirect marketing and sales efforts to Public Agencies shall demonstrate that the Master Agreement is Supplier's primary offering and not just one of Supplier's contract options.
- (ii) Supplier's sales force (including inside, direct and/or authorized dealers, distributors and representatives) shall always present the Master Agreement when marketing Products or Services to Public Agencies.
- (iii) Supplier shall advise all Public Agencies that are existing customers of Supplier as to the pricing and other value offered through the Master Agreement.
- (iv) Upon authorization by a Public Agency, Supplier shall transition such Public Agency to the pricing, terms and conditions of the Master Agreement.
- (v) Supplier shall ensure that the U.S. Communities program and the Master Agreement are actively supported by Supplier's senior executive management.
- (vi) Supplier shall provide a national/senior management level representative with the authority and responsibility to ensure that the Supplier's Commitments are maintained at all times. Supplier shall also designate a lead referral contact person who shall be responsible for receiving communications from U.S. Communities concerning new Participating Public Agency registrations and for ensuring timely follow-up by Supplier's staff to requests for contact from Participating Public Agencies. Supplier shall also provide the personnel necessary to implement and support a supplier-based internet web page dedicated to Supplier's U.S. Communities program and linked to U.S. Communities' website and shall implement and support such web page.
- (vii) Supplier shall demonstrate in its procurement solicitation response and throughout the term of the Master Agreement that national/senior management

fully supports the U.S. Communities program and its commitments and requirements. National/Senior management is defined as the executive(s) with companywide authority.

(viii) Where Supplier has an existing contract for Products and Services with a state, Supplier shall notify the state of the Master Agreement and transition the state to the pricing, terms and conditions of the Master Agreement upon the state's request. Regardless of whether the state decides to transition to the Master Agreement, Supplier shall primarily offer the Master Agreement to all Public Agencies located within the state.

(b) **Pricing Commitment**.

- (i) Supplier represents to U.S. Communities that the pricing offered under the Master Agreement is the lowest overall available pricing (net to purchaser) on Products and Services that it offers to Public Agencies. Supplier's pricing shall be evaluated on either an overall project basis or the Public Agency's actual usage for more frequently purchased Products and Services.
- (ii) <u>Contracts Offering Lower Prices</u>. If a pre-existing contract and/or a Public Agency's unique buying pattern provide one or more Public Agencies a lower price than that offered under the Master Agreement, Supplier shall match that lower pricing under the Master Agreement and inform the eligible Public Agencies that the lower pricing is available under the Master Agreement. If an eligible Public Agency requests to be transitioned to the Master Agreement, Supplier shall do so and report the Public Agency's purchases made under the Master Agreement going forward. The price match only applies to the eligible Public Agencies. Below are three examples of Supplier's obligation to match the pricing under Supplier's contracts offering lower prices.
 - (A) Supplier holds a state contract with lower pricing that is available to all Public Agencies within the state. Supplier would be required to match the lower state pricing under the Master Agreement and make it available to all Public Agencies within the state.
 - (B) Supplier holds a regional cooperative contract with lower pricing that is available only to the ten cooperative members. Supplier would be required to match the lower cooperative pricing under the Master Agreement and make it available to the ten cooperative members.
 - (C) Supplier holds a contract with an individual Public Agency. The Public Agency contract does not contain any cooperative language and therefore other Public Agencies are not eligible to utilize the contract. Supplier would be required to match the lower pricing under the Master Agreement and make it available only to the individual Public Agency.
- (iii) <u>Deviating Buying Patterns</u>. Occasionally U.S. Communities and Supplier may interact with a Public Agency that has a buying pattern or terms and conditions that considerably deviate from the normal Public Agency buying pattern and terms and conditions, and causes Supplier's pricing under the Master Agreement to be higher than an alternative contract held by Supplier. This could be created by a unique end-user preference or requirements. In the event that this situation occurs, Supplier may address the issue by lowering

the price under the Master Agreement on the item(s) causing the large deviation for that Public Agency. Supplier would not be required to lower the price for other Public Agencies.

(iv) <u>Supplier's Options in Responding to a Third Party</u> <u>Procurement Solicitation</u>. While it is the objective of U.S. Communities to encourage Public Agencies to piggyback on to the Master Agreement rather than issue their own procurement solicitations, U.S. Communities recognizes that for various reasons some Public Agencies will issue their own solicitations. The following options are available to Supplier when responding to a Public Agency solicitation:

- (A) Supplier may opt not to respond to the procurement solicitation. Supplier may make the Master Agreement available to the Public Agency as a comparison to its solicitation responses.
- (B) Supplier may respond with the pricing, terms and conditions of the Master Agreement. If Supplier is awarded the contract, the sales would be reported as sales under the Master Agreement.
- (C) If competitive conditions require pricing lower than the standard Master Agreement pricing, Supplier may submit lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales would be reported as sales under the Master Agreement. Supplier would not be required to extend the lower price to other Public Agencies.
- (D) Supplier may respond to the procurement solicitation with pricing that is higher (net to buyer) than the pricing offered under the Master Agreement. If awarded a contract, Supplier shall still be bound by all obligations set forth in the Administration Agreement, including, without limitation, the requirement to continue to advise the awarding Public Agency of the pricing, terms and conditions of the Master Agreement.
- (E) Supplier may respond to the procurement solicitation with pricing that is higher (net to buyer) than the pricing offered under the Master Agreement and if an alternative response is permitted, Supplier may offer the pricing under the Master Agreement as an alternative for consideration.
- (c) <u>Economy Commitment</u>. Supplier shall demonstrate the benefits, including the pricing advantage, of the Master Agreement over alternative options, including competitive solicitation pricing and shall proactively offer the terms and pricing under the Master Agreement to Public Agencies as a more effective alternative to the cost and time associated with such alternate bids and solicitations.
- (d) <u>Sales Commitment</u>. Supplier shall market the Master Agreement through Supplier's sales force or dealer network that is properly trained, engaged and committed to offering the Master Agreement as Supplier's primary offering to Public Agencies. Supplier's sales force compensation and incentives shall be greater than or equal to the compensation and incentives earned under other contracts to Public Agencies.

- Supplier Sales. Supplier shall be responsible for proactive direct sales of Supplier's Products and Services to Public Agencies and the timely follow-up to sales leads identified by U.S. Communities. Use of product catalogs, targeted advertising, direct mail and other sales initiatives are encouraged. All of Supplier's sales materials targeted towards Public Agencies shall include the U.S. Communities logo. U.S. Communities hereby grants to Supplier, during the term of this Agreement, a non-exclusive, revocable, non-transferable, license to use the U.S. Communities name, trademark, and logo solely to perform its obligations under this Agreement, and for no other purpose. Any goodwill, rights, or benefits derived from Supplier's use of the U.S. Communities name, trademark, or logo shall inure to the benefit of U.S. Communities. U.S. Communities shall provide Supplier with its logo and the standards to be employed in the use of the logo. During the term of the Agreement, Supplier grants to U.S. Communities an express license to reproduce and use Supplier's name and logo in connection with the advertising, marketing and promotion of the Master Agreement to Public Agencies. Supplier shall assist U.S. Communities by providing camera-ready logos and by participating in related trade shows and conferences. At a minimum, Supplier's sales initiatives shall communicate that (i) the Master Agreement was competitively solicited by the Lead Public Agency, (ii) the Master Agreement provides the best government pricing, (iii) there is no cost to Participating Public Agencies, and (iv) the Master Agreement is a non-exclusive contract.
- (ii) <u>Branding and Logo Compliance</u>. Supplier shall be responsible for complying with the U.S. Communities branding and logo standards and guidelines. Prior to use by Supplier, all U.S. Communities related marketing material must be submitted to U.S. Communities for review and approval.
- (iii) <u>Sales Force Training</u>. Supplier shall train its national sales force on the Master Agreement and U.S. Communities program. U.S. Communities shall be available to train regional or district managers and generally assist with the education of sales personnel.
- (iv) <u>Participating Public Agency Access</u>. Supplier shall establish the following communication links to facilitate customer access and communication:
 - (A) A dedicated U.S. Communities internet web-based homepage containing:
 - (1) U.S. Communities standard logo with Founding Co-Sponsors logos;
 - (2) Copy of original procurement solicitation;
 - (3) Copy of Master Agreement including any amendments;
 - (4) Summary of Products and Services pricing;
 - (5) Electronic link to U.S. Communities' online registration page; and
 - (6) Other promotional material as requested by U.S. Communities.
 - (B) A dedicated toll-free national hotline for inquiries regarding U.S. Communities.

- (C) A dedicated email address for general inquiries in the following format: uscommunities@(name of supplier).com.
- (v) <u>Electronic Registration</u>. Supplier shall be responsible for ensuring that each Public Agency has completed U.S. Communities' online registration process prior to processing the Public Agency's first sales order.
- (vi) <u>Supplier's Performance Review</u>. Upon request by U.S. Communities, Supplier shall participate in a performance review meeting with U.S. Communities to evaluate Supplier's performance of the covenants set forth in this Agreement.
- (vii) <u>Supplier Content</u>. Supplier may, from time to time, provide certain graphics, media, and other content to U.S. Communities (collectively "<u>Supplier Content</u>") for use on U.S. Communities websites and for general marketing and publicity purposes. Supplier hereby grants to U.S. Communities and its affiliates a non-exclusive, worldwide, perpetual, free, transferrable, license to reproduce, modify, distribute, publically perform, publically display, and use Supplier Content in connection with U.S. Communities websites and for general marketing and publicity purposes, with the right to sublicense each and every such right. Supplier warrants that: (a) Supplier is the owner of or otherwise has the unrestricted right to grant the rights in and to Supplier Content as contemplated hereunder; and (b) the use of Supplier Content and any other materials or services provided to U.S. Communities as contemplated hereunder will not violate, infringe, or misappropriate the intellectual property rights or other rights of any third party

SUPPLIER WORKSHEET FOR NATIONAL PROGRAM CONSIDERATION

Suppliers are required to meet specific qualifications. Please respond in the spaces provided after each qualification statement below:

A.	Will pricing for all Products/Services offered be the most competitive pricing offered by your organization to Participating Public Agencies nationally? YES NO
В.	Does your company have the ability to provide service to any Participating Public Agencies in at least 35 states, and the ability to deliver service in Alaska and Hawaii? YES *NO
	(*If no, identify the states where you have the ability to provide service to Participating Public Agencies.)
C.	Does your company have a national sales force, dealer network or distributor with the ability to call on Participating Public Agencies in at least 35 U.S. states? YES *NO
	(*If no, identify the states where you have the ability to call on Participating Public Agencies.)
D.	Check which applies for your company sales last year in the United States: Sales between \$0 and \$25,000,000
	Sales between \$25,000,001 and \$50,000,000
	Sales between \$50,000,001 and \$100,000,000 Sales greater than \$100,000,001
E.	Does your company have existing capacity to provide electronic and ecommerce ordering and billing? YES NO
F.	Will your company assign a dedicated Senior Management level Account Manager to support the resulting U.S. Communities program contract? YES NO
G.	Does your company maintain records of your overall Participating Public Agencies' sales that you can and will share with U.S. Communities to monitor program implementation progress? YES NO
H.	Will your company commit to the following program implementation schedule? YES NO
I.	Will the U.S. Communities program contract be your featured public offering to Participating Public Agencies?
	YES NO
Sub	omitted by:
(Pr	inted Name) (Signature)
(Tii	(Date)

NEW SUPPLIER IMPLEMENTATION CHECKLIST

New Supplier Implementation Checklist	Target Completion After Award
1. First Conference Call	One Week
nitial Kick Off Call to discuss expectations	
Establish initial contact people & roles/responsibilities	
Supplier Log-In Credentials established	
2. Executed Legal Documents	One Week
U.S. Communities Admin Agreement	
Lead Public Agency agreement signed	
3. Program Contact Requirements	One Week
Supplier contacts communicated to U.S. Communities Staff	
Dedicated email	
Dedicated toll free number	
Dedicated fax number	
4. Second Conference Call	Two Weeks
Set Contract Launch Date & Outline Kick Off Plan	
Establish WebEx Training Dates	
Review Contract Commitments	
Complete Supplier Set Up Form	
Complete User Account and User ID Form	
dentify Dates for Senior Management Meeting	
5. Marketing Kick Off Call	Two Weeks
Overview of Marketing Requirements	
Establish Timeline for Marketing Deliverables	
Set Weekly Marketing Call	
6. Initial NAM & Staff Training Meetings	Three Weeks
Discuss expectations, roles & responsibilities	
ntroduce and review web-based tools	
Review process & expectations of Lead Referral contact with NAM 8	ı
dentified LRC	
7. Senior Management Meeting	Four Weeks
mplementation Process Progress Report	
U.S. Communities & Vendor Organizational Overview	
Supplier Manager to review & further discuss commitments	
8. Review Top Joint Target Opportunities	Five Weeks
Top 10 Local Contracts	
Review top U.S. Communities PPA's	
9. Web Development	
nitiate IT contact	Two Weeks
nitiate E-Commerce Conversation	Two Weeks
Product Upload to U.S. Communities site	Five Weeks
10. Sales Training & Roll Out	
Program Manager briefing - Coordinate with NAM	Five Weeks
nitial remote WebEx training for all sales - Coordinate with NAM	Three Weeks
=	
nitiate contact with Advisory Board (AB) meaghe 40 of 85	Six Weeks Six Weeks #

Please respond to the following requests for information about your company:

General

 Provide a description of the Products and Services to be provided by the major product category set forth in the Section 2 above. The primary objective is for each Supplier to provide its complete product, service and solutions offerings so that Participating Public Agencies may order a range of products and services as appropriate for their needs.

Additionally, please respond to the following questions.

- a. State your normal delivery time (in days) and any options for expediting delivery.
- b. State backorder policy. Do you fill or kill order and require Participating Public Agency to reorder if item is backordered?
- c. State restocking fees and procedures for returning products.
- d. State process for returning damaged goods.
- 2. EXPERIENCE: Indicate the experience of your firm and prior experience in providing the products and services, as detailed herein; which Offeror believes demonstrates their firm's qualifications and experience. Include sufficient detail to demonstrate the relevance of such qualification and experience.

This portion of the Proposal should include all other similar services performed by your firm, especially those performed for large, California K–12 school districts and other school districts nationwide. Information should include the location and size of each service, a management level contact representative at the organizations referenced along with contact telephone number. The District reserves the right to interview, and if appropriate, visit referenced clients.

3. LOCAL STAFFING PLAN: Indicate the specific individuals that will be assigned and dedicated to the District for this contract to insure the successful execution and completion of the work. Please specify in detail the names, titles, addresses, telephone numbers, fax numbers, email addresses and the specific responsibilities each will have in this service.

Detail and provide copies of any pertinent certification, license, etc. that your firm and staff currently have relating to the services requested herein.

4. OFFEROR'S MANAGER AND STAFF: Include the name(s), résumé(s), project experience summary, addresses, telephone numbers, fax numbers, email addresses of the company manager and staff member(s) in your

- organization who will be assigned to work with the District and who will be authorized to make recommendations and decisions regarding the work.
- 5. METHODOLOGY/IMPLEMENTATION: Offerors are to include in their Proposal a detailed written statement of their proposed methodology and timeline for providing the full spectrum of products and services required to successfully provide, implement and support the scope of work and services detailed in this RFP. Describe your method of communication to District staff concerning progress of the implementation. Offerors shall state their responsibilities and state any requirements of the District necessary for the successful execution and completion of the scope of work and services to the acceptance of the District.
- 6. Provide details on your ability to accommodate unusually small or large size students.

Company

1. Provide the total number and location of sales persons employed by your company in the United States;

Example:

NUMBER OF SALES REPRESENTATIVES	СІТҮ	STATE		
13	Phoenix	AZ		
6	Tucson	AZ		
10	Los Angeles	CA		
12	San Francisco	CA		
6	San Diego	CA		
5	Sacramento	CA		
3	Fresno	CA		
	Etc.	Etc.		
Total: 366				

- 2. Number and location of distribution outlets in the United States (if applicable);
- 3. Number and location of support centers (if applicable);
- 4. Annual sales for 2014, 2015 and 2016 in the United States; Sales reporting should be segmented into the following categories:

SUPPLIER ANNUAL SALES IN THE UNITED STATE FOR 2014 2015 AND 2016						
Segment	2014	2015	2016			
Cities						
Counties						
K-12 (Pubic/Private)						
Higher Education (Public/Private)						
States						
Other Public Sector and Nonprofits						
Federal						
Private Sector						
Total Supplier Sales						

5. Submit your current Federal Identification Number and latest Dun & Bradstreet report.

Distribution

- 1. Describe how your company proposes to distribute the Products nationwide.
- 2. Identify other companies that will be involved in processing, handling or shipping the Product to the end user.
- 3. State the effectiveness of the proposed distribution in providing the lowest cost to the end user.
- 4. Provide the number, size and location of your company's distribution facilities, warehouses and retail network as applicable.
- 5. If applicable, describe your company's ability to do business with manufacturer/dealer/distribution organizations that are either small or MWBE businesses as defined by the Small Business Administration.

Marketing

- 1. Outline your company's plan for marketing the Products to State and local government agencies nationwide.
- 2. Explain how your company will educate its national sales force about the Master Agreement.
- 3. Explain how your company will market and transition the Master Agreement into the Featured offering to Participating Public Agencies.

Explain how your company plans to market the Master Agreement to existing government customers and transition these customers to the Master Agreement.

Products, Services and Solutions

- 7. Provide a description of the Products, Services and Solutions to be provided by the major product category set forth in Statement of Needs of the RFP. The primary objective is for each Supplier to provide its complete product, service and solutions offerings so that Participating Public Agencies may order a range of product as appropriate for their needs.
- 8. State your normal delivery time (in days) and any options for expediting delivery.
- 9. State backorder policy. Do you fill or kill order and require Participating Public Agency to reorder if item is backordered?
- 10. State restocking fees and procedures for returning products.
- 11. Describe any special programs that your company offers that will improve customers' ability to access Products, on-time delivery or other innovative strategies.
- 12. Describe the capacity of your company to broaden the scope of the contract and keep the product offerings current.

Quality

- 1. Describe your company's quality control processes.
- 2. Describe your problem escalation process.
- 3. How are customer complaints measured and categorized? What processes are in place to know that a problem has been resolved?
- 4. Describe any anticipated issues in servicing Participating Public Agencies and how you plan to manage these issues.
- 5. Describe and provide any product or service warranties.

Administration

- 1. State which forms of ordering allow the use of a procurement card and the accepted banking (credit card) affiliation.
- 2. Describe your company's normal order processing procedure from point of customer contact through delivery and billing.

- 3. Describe your company's ecommerce capabilities, including details about your ability to create punch out sites and accept orders electronically (cXML, OCI, etc.). Please detail where you have integrated with a pubic agency's ERP (PeopleSoft, Lawson, Oracle, SAP, etc.) system in the past and include some details about the resources you have in place to support these integrations. List, by ERP provider, the following information: name of public agency, ERP system used, "go live" date, net sales per calendar year since "go live", and percentage of agency sales being processed through this connection.
- 4. Describe any existing multi-state cooperative purchasing programs, including the entity's name(s), contact person(s), contact information and annual volume.
- 5. Describe the capacity of your company to report monthly sales under the Master Agreement by Participating Public Agency within each U.S. state.
- 6. Describe the capacity of your company to provide management reports, i.e. commodity histories, procurement card histories, green spend, etc. for each Participating Public Agency.
- 7. Please provide any suggested improvements and alternatives for doing business with your company that will make this arrangement more cost effective for your company and Participating Public Agencies.

National Staffing Plan

- 1. A staffing plan is required which describes the Offeror's proposed staff distribution to implement and manage this contract throughout the term of the contract. At a minimum, this plan should include the following:
 - a. Identify the key personnel who will lead and support the implementation period of the contract outlined in Exhibit A, New Supplier Implementation Checklist, along with the amount of time to be devoted to implementation;
 - b. Identify the key personnel who are to be engaged in this contract throughout the term of the contract and their relationship to the contracting organization;
- 2. Provide an organizational chart of your company.
- 3. Submit the resumes of the below personnel:
 - a. The person your company proposes to serve as the National Accounts Manager,
 - b. Key executive personnel that will be supporting the program.

Additional Information

Please use this opportunity to describe any/all other features, advantages and benefits of your organization that you feel will provide additional value and benefit to a Participating Public Agency including GreenGuard Certification, LEED Certification, ETC.

U.S. COMMUNITIES ADMINISTRATION AGREEMENT INFORMATION

The Supplier is required to execute the U.S. Communities Administration Agreement unaltered (attached hereto as Attachment A) and submit with the supplier's proposal without exception or alteration. Failure to do so will result in disqualification.

This ADMINISTRATION AGREEMENT ("Agreement") is made as of, by
and between U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE ("U.S.
Communities") and ("Supplier").
RECITALS
WHEREAS,("Lead Public Agency") has entered into a certain Master Agreement dated as of, referenced as Agreement No, by and between Lead Public Agency and Supplier (as amended from time to time in accordance with the terms thereof,
the "Master Agreement") for the purchase of (the "Products and Services");
WHEREAS, the Master Agreement provides that any state, county, city, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution (including community colleges, colleges and universities, both public and private), other government agency or nonprofit organization (each a "Public Agency" and collectively, "Public Agencies") may purchase Products and Services at the prices indicated in the Master Agreement upon prior registration with U.S. Communities, in which case the Public Agency becomes a "Participating Public Agency";
WHEREAS, U.S. Communities has the administrative and legal capacity to administer purchases under the Master Agreement to Participating Public Agencies;
WHEREAS, U.S. Communities serves as the administrative agent for Lead Public Agency and other lead public agencies in connection with other master agreements offered by U.S. Communities;
WHEREAS, Lead Public Agency desires U.S. Communities to proceed with administration of the Master Agreement on the same basis as other master agreements;
WHEREAS, "U.S. Communities Government Purchasing Alliance" is a trade name licensed by U.S. Communities Purchasing & Finance Agency; and
WHEREAS, U.S. Communities and Supplier desire to enter into this Agreement to make available the Master Agreement to Participating Public Agencies.
NOW, THEREFORE, in consideration of the payments to be made hereunder and the mutual covenants contained in this Agreement, U.S. Communities and Supplier hereby agree as follows:

ARTICLE I

GENERAL TERMS AND CONDITIONS

- 1.1 The Master Agreement, attached hereto as Exhibit A and incorporated herein by reference as though fully set forth herein, and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement.
- 1.2 U.S. Communities shall be afforded all of the rights, privileges and indemnifications afforded to Lead Public Agency under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to U.S. Communities under this Agreement including, without limitation, Supplier's obligation to provide insurance and certain indemnifications to Lead Public Agency.
- 1.3 Supplier shall perform all duties, responsibilities and obligations required under the Master Agreement in the time and manner specified by the Master Agreement.
- 1.4 U.S. Communities shall perform all of its duties, responsibilities and obligations as administrator of purchases under the Master Agreement as set forth herein, and Supplier acknowledges that U.S. Communities shall act in the capacity of administrator of purchases under the Master Agreement.
- 1.5 With respect to any purchases made by Lead Public Agency or any Participating Public Agency pursuant to the Master Agreement, U.S. Communities (a) shall not be construed as a dealer, remarketer, representative, partner, or agent of any type of Supplier, Lead Public Agency or such Participating Public Agency, (b) shall not be obligated, liable or responsible (i) for any orders made by Lead Public Agency, any Participating Public Agency or any employee of Lead Public Agency or a Participating Public Agency under the Master Agreement, or (ii) for any payments required to be made with respect to such order, and (c) shall not be obligated, liable or responsible for any failure by a Participating Public Agency to (i) comply with procedures or requirements of applicable law, or (ii) obtain the due authorization and approval necessary to purchase under the Master Agreement. U.S. Communities makes no representations or guaranties with respect to any minimum purchases required to be made by Lead Public Agency, any Participating Public Agency, or any employee of Lead Public Agency or a Participating Public Agency under this Agreement or the Master Agreement.

ARTICLE II

TERM OF AGREEMENT

2.1	This Agreement is effective as of _	and shall terminate upon
termination	of the Master Agreement or any earlier	termination in accordance with the terms of this
Agreement,	provided, however, that the obligation	to pay all amounts owed by Supplier to U.S.
Communitie	es through the termination of this Agree	ment and all indemnifications afforded by Supplier to
U.S. Comm	unities shall survive the term of this Ag	reement.

ARTICLE III

REPRESENTATIONS AND COVENANTS

3.1 U.S. Communities views the relationship with Supplier as an opportunity to provide benefits to both Public Agencies and Supplier. The successful foundation of the relationship requires certain representations and covenants from both U.S. Communities and Supplier.

3.2 U.S. Communities' Representations and Covenants.

- (a) <u>Marketing</u>. U.S. Communities shall proactively market the Master Agreement to Public Agencies using resources such as a network of major sponsors including the National League of Cities (NLC), National Association of Counties (NACo), United States Conference of Mayors (USCM), Association of School Business Officials (ASBO) and National Institute of Governmental Purchasing (NIGP) (collectively, the "<u>Founding Co-Sponsors</u>") and individual state-level sponsors. In addition, the U.S. Communities staff shall enhance Supplier's marketing efforts through meetings with Public Agencies, participation in key events and tradeshows and by providing online tools to Supplier's sales force.
- (b) <u>Training and Knowledge Management Support</u>. U.S. Communities shall provide support for the education, training and engagement of Supplier's sales force as provided herein. Through its staff (each, a "<u>Program Manager</u>" and collectively, the "<u>Program Managers</u>"), U.S. Communities shall conduct training sessions with Supplier and shall conduct calls jointly with Supplier to Public Agencies. U.S. Communities shall also provide Supplier with access to U.S. Communities' private intranet website which provides presentations, documents and information to assist Supplier's sales force in effectively promoting the Master Agreement.
- 3.3 <u>Supplier's Representations and Covenants</u>. Supplier hereby represents and covenants as follows in order to ensure that Supplier is providing the highest level of public benefit to Participating Public Agencies (such representations and covenants are sometimes referred to as "<u>Supplier's Commitments</u>" and are comprised of the Corporate Commitment, Pricing Commitment, Economy Commitment and Sales Commitment):

(a) Corporate Commitment.

- (i) The pricing, terms and conditions of the Master Agreement shall, at all times, be Supplier's primary contractual offering of Products and Services to Public Agencies. All of Supplier's direct and indirect marketing and sales efforts to Public Agencies shall demonstrate that the Master Agreement is Supplier's primary offering and not just one of Supplier's contract options.
- (ii) Supplier's sales force (including inside, direct and/or authorized dealers, distributors and representatives) shall always present the Master Agreement when marketing Products or Services to Public Agencies.
- (iii) Supplier shall advise all Public Agencies that are existing customers of Supplier as to the pricing and other value offered through the Master Agreement.
- (iv) Upon authorization by a Public Agency, Supplier shall transition such Public Agency to the pricing, terms and conditions of the Master Agreement.

- (v) Supplier shall ensure that the U.S. Communities program and the Master Agreement are actively supported by Supplier's senior executive management.
- (vi) Supplier shall provide a national/senior management level representative with the authority and responsibility to ensure that the Supplier's Commitments are maintained at all times. Supplier shall also designate a lead referral contact person who shall be responsible for receiving communications from U.S. Communities concerning new Participating Public Agency registrations and for ensuring timely follow-up by Supplier's staff to requests for contact from Participating Public Agencies. Supplier shall also provide the personnel necessary to implement and support a supplier-based internet web page dedicated to Supplier's U.S. Communities program and linked to U.S. Communities' website and shall implement and support such web page.
- (vii) Supplier shall demonstrate in its procurement solicitation response and throughout the term of the Master Agreement that national/senior management fully supports the U.S. Communities program and its commitments and requirements. National/Senior management is defined as the executive(s) with companywide authority.
- (viii) Where Supplier has an existing contract for Products and Services with a state, Supplier shall notify the state of the Master Agreement and transition the state to the pricing, terms and conditions of the Master Agreement upon the state's request. Regardless of whether the state decides to transition to the Master Agreement, Supplier shall primarily offer the Master Agreement to all Public Agencies located within the state.

(b) **Pricing Commitment**.

- (i) Supplier represents to U.S. Communities that the pricing offered under the Master Agreement is the lowest overall available pricing (net to purchaser) on Products and Services that it offers to Public Agencies. Supplier's pricing shall be evaluated on either an overall project basis or the Public Agency's actual usage for more frequently purchased Products and Services.
- (ii) Contracts Offering Lower Prices. If a pre-existing contract and/or a Public Agency's unique buying pattern provide one or more Public Agencies a lower price than that offered under the Master Agreement, Supplier shall match that lower pricing under the Master Agreement and inform the eligible Public Agencies that the lower pricing is available under the Master Agreement. If an eligible Public Agency requests to be transitioned to the Master Agreement, Supplier shall do so and report the Public Agency's purchases made under the Master Agreement going forward. The price match only applies to the eligible Public Agencies. Below are three examples of Supplier's obligation to match the pricing under Supplier's contracts offering lower prices.
 - (A) Supplier holds a state contract with lower pricing that is available to all Public Agencies within the state. Supplier would be required to match the lower state pricing under the Master Agreement and make it available to all Public Agencies within the state.
 - (B) Supplier holds a regional cooperative contract with lower pricing that is available only to the ten cooperative members. Supplier would be required to match the lower cooperative pricing under the Master Agreement and make it available to the ten cooperative members.

- (C) Supplier holds a contract with an individual Public Agency. The Public Agency contract does not contain any cooperative language and therefore other Public Agencies are not eligible to utilize the contract. Supplier would be required to match the lower pricing under the Master Agreement and make it available only to the individual Public Agency.
- (iii) <u>Deviating Buying Patterns.</u> Occasionally U.S. Communities and Supplier may interact with a Public Agency that has a buying pattern or terms and conditions that considerably deviate from the normal Public Agency buying pattern and terms and conditions, and causes Supplier's pricing under the Master Agreement to be higher than an alternative contract held by Supplier. This could be created by a unique end-user preference or requirements. In the event that this situation occurs, Supplier may address the issue by lowering the price under the Master Agreement on the item(s) causing the large deviation for that Public Agency. Supplier would not be required to lower the price for other Public Agencies.
- (iv) <u>Supplier's Options in Responding to a Third Party Procurement</u>
 <u>Solicitation</u>. While it is the objective of U.S. Communities to encourage Public Agencies to piggyback on to the Master Agreement rather than issue their own procurement solicitations, U.S. Communities recognizes that for various reasons some Public Agencies will issue their own solicitations. The following options are available to Supplier when responding to a Public Agency solicitation:
 - (A) Supplier may opt not to respond to the procurement solicitation. Supplier may make the Master Agreement available to the Public Agency as a comparison to its solicitation responses.
 - (B) Supplier may respond with the pricing, terms and conditions of the Master Agreement. If Supplier is awarded the contract, the sales would be reported as sales under the Master Agreement.
 - (C) If competitive conditions require pricing lower than the standard Master Agreement pricing, Supplier may submit lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales would be reported as sales under the Master Agreement. Supplier would not be required to extend the lower price to other Public Agencies.
 - (D) Supplier may respond to the procurement solicitation with pricing that is higher (net to buyer) than the pricing offered under the Master Agreement. If awarded a contract, Supplier shall still be bound by all obligations set forth in this Section 3.3, including, without limitation, the requirement to continue to advise the awarding Public Agency of the pricing, terms and conditions of the Master Agreement.
 - (E) Supplier may respond to the procurement solicitation with pricing that is higher (net to buyer) than the pricing offered under the Master Agreement and if an alternative response is permitted, Supplier may offer the pricing under the Master Agreement as an alternative for consideration.
- (c) <u>Economy Commitment</u>. Supplier shall demonstrate the benefits, including the pricing advantage, of the Master Agreement over alternative options, including competitive solicitation pricing and shall proactively offer the terms and pricing under the Master Agreement to Public Agencies as a more effective alternative to the cost and time associated with such alternate bids and solicitations.

- (d) <u>Sales Commitment</u>. Supplier shall market the Master Agreement through Supplier's sales force or dealer network that is properly trained, engaged and committed to offering the Master Agreement as Supplier's primary offering to Public Agencies. Supplier's sales force compensation and incentives shall be greater than or equal to the compensation and incentives earned under other contracts to Public Agencies.
- (i) Supplier Sales. Supplier shall be responsible for proactive direct sales of Supplier's Products and Services to Public Agencies and the timely follow-up to sales leads identified by U.S. Communities. Use of product catalogs, targeted advertising, direct mail and other sales initiatives are encouraged. All of Supplier's sales materials targeted towards Public Agencies shall include the U.S. Communities logo. U.S. Communities hereby grants to Supplier, during the term of this Agreement, a non-exclusive, revocable, non-transferable, license to use the U.S. Communities name, trademark, and logo solely to perform its obligations under this Agreement, and for no other purpose. Any goodwill, rights, or benefits derived from Supplier's use of the U.S. Communities name, trademark, or logo shall inure to the benefit of U.S. Communities. U.S. Communities shall provide Supplier with its logo and the standards to be employed in the use of the logo. During the term of the Agreement, Supplier grants to U.S. Communities an express license to reproduce and use Supplier's name and logo in connection with the advertising, marketing and promotion of the Master Agreement to Public Agencies. Supplier shall assist U.S. Communities by providing camera-ready logos and by participating in related trade shows and conferences. At a minimum, Supplier's sales initiatives shall communicate that (i) the Master Agreement was competitively solicited by the Lead Public Agency, (ii) the Master Agreement provides the best government pricing, (iii) there is no cost to Participating Public Agencies, and (iv) the Master Agreement is a non-exclusive contract.
- (ii) <u>Branding and Logo Compliance</u>. Supplier shall be responsible for complying with the U.S. Communities branding and logo standards and guidelines. Prior to use by Supplier, all U.S. Communities related marketing material must be submitted to U.S. Communities for review and approval.
- (iii) <u>Sales Force Training</u>. Supplier shall train its national sales force on the Master Agreement and U.S. Communities program. U.S. Communities shall be available to train regional or district managers and generally assist with the education of sales personnel.
- (iv) <u>Participating Public Agency Access</u>. Supplier shall establish the following communication links to facilitate customer access and communication:
 - (A) A dedicated U.S. Communities internet web-based homepage containing:
 - (1) U.S. Communities standard logo with Founding Co-Sponsors logos;
 - (2) Copy of original procurement solicitation;
 - (3) Copy of Master Agreement including any amendments;
 - (4) Summary of Products and Services pricing;
 - (5) Electronic link to U.S. Communities' online registration page; and
 - (6) Other promotional material as requested by U.S. Communities.

- (B) A dedicated toll-free national hotline for inquiries regarding U.S. Communities.
- (C) A dedicated email address for general inquiries in the following format: uscommunities@(name of supplier).com.
- (v) <u>Electronic Registration</u>. Supplier shall be responsible for ensuring that each Public Agency has completed U.S. Communities' online registration process prior to processing the Public Agency's first sales order.
- (vi) <u>Supplier's Performance Review</u>. Upon request by U.S. Communities, Supplier shall participate in a performance review meeting with U.S. Communities to evaluate Supplier's performance of the covenants set forth in this Agreement.
- (vii) <u>Supplier Content</u>. Supplier may, from time to time, provide certain graphics, media, and other content to U.S. Communities (collectively "<u>Supplier Content</u>") for use on U.S. Communities websites and for general marketing and publicity purposes. Supplier hereby grants to U.S. Communities and its affiliates a non-exclusive, worldwide, perpetual, free, transferrable, license to reproduce, modify, distribute, publically perform, publically display, and use Supplier Content in connection with U.S. Communities websites and for general marketing and publicity purposes, with the right to sublicense each and every such right. Supplier warrants that: (a) Supplier is the owner of or otherwise has the unrestricted right to grant the rights in and to Supplier Content as contemplated hereunder; and (b) the use of Supplier Content and any other materials or services provided to U.S. Communities as contemplated hereunder will not violate, infringe, or misappropriate the intellectual property rights or other rights of any third party
- 3.4 <u>Breach of Supplier's Representations and Covenants</u>. The representations and covenants set forth in this Agreement are the foundation of the relationship between U.S. Communities and Supplier. If Supplier is found to be in violation of, or non-compliance with, one or more of the representations and covenants set forth in this Agreement, Supplier shall have ninety (90) days from the notice of default to cure such violation or non-compliance and, if Supplier fails to cure such violation or non-compliance within such notice period, it shall be deemed a cause for immediate termination of the Master Agreement at Lead Public Agency's sole discretion or this Agreement at U.S. Communities' sole discretion.
- 3.5 <u>Indemnity</u>. Supplier hereby agrees to indemnify and defend U.S. Communities, and its parent companies, subsidiaries, affiliates, shareholders, member, manager, officers, directors, employees, agents, and representatives from and against any and all claims, costs, proceedings, demands, losses, damages, and expenses (including, without limitation, reasonable attorney's fees and legal costs) of any kind or nature, arising from or relating to, any actual or alleged breach of any of Supplier's representations, warranties, or covenants in this Agreement.

ARTICLE IV

PRICING AUDITS

4.1 Supplier shall, at Supplier's sole expense, maintain an accounting of all purchases made by Lead Public Agency and Participating Public Agencies under the Master Agreement. U.S.

Communities and Lead Public Agency each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. U.S. Communities shall have the authority to conduct random audits of Supplier's pricing that is offered to Participating Public Agencies at U.S. Communities' sole cost and expense. Notwithstanding the foregoing, in the event that U.S. Communities is made aware of any pricing being offered to Participating Public Agencies that is materially inconsistent with the pricing under the Master Agreement, U.S. Communities shall have the ability to conduct an extensive audit of Supplier's pricing at Supplier's sole cost and expense. U.S. Communities may conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Lead Public Agency or U.S. Communities.

ARTICLE V

FEES & REPORTING

- 5.1 <u>Administrative Fees.</u> Supplier shall pay to U.S. Communities a monthly administrative fee based upon the total sales price of all purchases shipped and billed pursuant to the Master Agreement, excluding taxes, in the amount of two percent (2%) of aggregate purchases made during each calendar month (individually and collectively, "<u>Administrative Fees</u>"). Supplier's annual sales shall be measured on a calendar year basis. All Administrative Fees shall be payable in U.S. Dollars and shall be made by wire to U.S. Communities, or its designee or trustee as may be directed in writing by U.S. Communities. Administrative Fees shall be due and payable within thirty (30) days of the end of each calendar month for purchases shipped and billed during such calendar month. U.S. Communities agrees to pay to Lead Public Agency five percent (5%) of all Administrative Fees received from Supplier to help offset Lead Public Agency's costs incurred in connection with managing the Master Agreement nationally.
- 5.2 <u>Sales Reports</u>. Within thirty (30) days of the end of each calendar month, Supplier shall deliver to U.S. Communities an electronic accounting report, in the format prescribed by <u>Exhibit B</u>, attached hereto, summarizing all purchases made under the Master Agreement during such calendar month ("<u>Sales Report</u>"). All purchases indicated in the Sales Report shall be denominated in U.S. Dollars. All purchases shipped and billed pursuant to the Master Agreement for the applicable calendar month shall be included in the Sales Report. U.S. Communities reserves the right upon reasonable advance notice to Supplier to change the prescribed report format to accommodate the distribution of the Administrative Fees to its program sponsors and state associations.
- (a) Monthly Sales Reports shall include all sales reporting under the Master Agreement, and a breakout of Environmental Preferable (Green) sales reporting. Supplier must make reasonable attempts at filling in all required information and contact U.S. Communities with a plan to correct any deficiencies of data field population.
- (b) Submitted reports shall be verified by U.S. Communities against its registration database. Any data that is inconsistent with the registration database shall be changed prior to processing.
- 5.3 <u>Exception Reporting/Sales Reports Audits</u>. U.S. Communities or its designee may, at its sole discretion, compare Supplier's Sales Reports with Participating Public Agency records or other sales analysis performed by Participating Public Agencies, sponsors, advisory board members or U.S. Communities staff. If there is a material discrepancy between the Sales Report and such records or sales analysis as determined by U.S. Communities, U.S. Communities shall notify Supplier in writing and

Supplier shall have thirty (30) days from the date of such notice to resolve the discrepancy to U.S. Communities' reasonable satisfaction. Upon resolution of the discrepancy, Supplier shall remit payment to U.S. Communities' trustee within fifteen (15) calendar days. Any questions regarding an exception report should be directed to U.S. Communities in writing to reporting@uscommunities.org. If Supplier does not resolve the discrepancy to U.S. Communities' reasonable satisfaction within thirty (30) days, U.S. Communities shall have the right to engage outside services to conduct an independent audit of Supplier's reports and Supplier shall be obligated to reimburse U.S. Communities for any and all costs and expenses incurred in connection with such audit.

5.4 Online Reporting. Within sixty (60) days of the end of each calendar quarter, U.S. Communities shall provide online reporting to Supplier containing Supplier's sales reporting for such calendar quarter. Supplier shall contact U.S. Communities within fifteen (15) days of receiving notification of the online reporting and report to U.S. Communities any concerns or disputes regarding the reports, including but not limited to concerns regarding the following:

Report Name	Follow up with U.S. Communities
5 Qtr Drop Sales Analysis	Financial & Reporting Manager
Zero States Sales Report	Program Manager
Registered Agency Without Sales Report	Program Manager

Supplier shall have access to the above reports through the U.S. Communities intranet website. The following additional reports are also available to Supplier and are useful in resolving reporting issues and enabling Supplier to better manage its Master Agreement:

- (i) Agency Sales by Population/Enrollment Report
- (ii) Hot Prospect Sales Report
- (iii) New Lead Sales Report
- (iv) State Comparison Sales Report
- (v) Advisory Board Usage Report
- (vi) Various Agency Type Comparison Reports
- (vii) Sales Report Builder
- 5.5 Supplier's Failure to Provide Reports or Pay Administrative Fees. Failure to provide a Sales Report or pay Administrative Fees within the time and in the manner specified herein shall be regarded as a material breach under this Agreement and if not cured within thirty (30) days of written notice to Supplier, shall be deemed a cause for termination of the Master Agreement at Lead Public Agency's sole discretion or this Agreement at U.S. Communities' sole discretion. All Administrative Fees not paid within thirty (30) days of the end of the previous calendar month shall bear interest at the rate of one and one-half percent (1.5%) per month until paid in full.

ARTICLE VI

MISCELLANEOUS

6.1 <u>Entire Agreement</u>. This Agreement supersedes any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereof, and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained herein shall be valid or binding.

6.2 <u>Attorney's Fees</u>. If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement, the prevailing party shall be entitled to reasonable attorney's fees and costs in addition to any other relief to which such party may be entitled.

6.3 <u>Assignment</u>.

- (a) <u>Supplier</u>. Neither this Agreement nor any rights or obligations hereunder shall be assignable by Supplier without prior written consent of U.S. Communities, and any assignment without such consent shall be void.
- (b) <u>U.S. Communities</u>. This Agreement and any rights or obligations hereunder may be assigned by U.S. Communities in U.S. Communities' sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform U.S. Communities' obligations hereunder.
- 6.4 <u>Notices</u>. All reports, notices or other communications given hereunder shall be delivered by first-class mail, postage prepaid, or overnight delivery requiring signature on receipt to the addresses as set forth below. U.S. Communities may, by written notice delivered to Supplier, designate any different address to which subsequent reports, notices or other communications shall be sent.

U.S. Communities:	U.S. Communities
	9711 Washingtonian Blvd
	Gaithersburg, Maryland 20878
	Attn: Program Manager Administration
Supplier:	
	
	Attn: U.S. Communities Program Manager

- 6.5 <u>Severability</u>. If any provision of this Agreement shall be deemed to be, or shall in fact be, illegal, inoperative or unenforceable, the same shall not affect any other provision or provisions herein contained or render the same invalid, inoperative or unenforceable to any extent whatever.
- 6.6 <u>Waiver</u>. Any failure of a party to enforce, for any period of time, any of the provisions under this Agreement shall not be construed as a waiver of such provisions or of the right of said party thereafter to enforce each and every provision under this Agreement.
- 6.7 <u>Counterparts</u>. This Agreement may be executed in several counterparts, each of which shall be an original and all of which shall constitute but one and the same instrument.
- 6.8 <u>Modifications</u>. This Agreement may not be effectively amended, changed, modified, altered or terminated without the prior written consent of the parties hereto.
- 6.9 <u>Governing Law; Arbitration</u>. This Agreement will be governed by and interpreted in accordance with the laws of the State of California without regard to any conflict of laws principles. Any dispute, claim, or controversy arising out of or relating to this Agreement or the breach, termination, enforcement, interpretation or validity thereof, including the determination of the scope or applicability of this dispute resolution clause, shall be determined by arbitration in Walnut Creek, California, before

one (1) arbitrator. The arbitration shall be administered by JAMS pursuant to its Comprehensive Arbitration Rules and Procedures. Judgment on the award may be entered in any court having jurisdiction. This clause shall not preclude parties from seeking provisional remedies in aid of arbitration from a court of appropriate jurisdiction. The prevailing party will be entitled to recover its reasonable attorneys' fees and arbitration costs from the other party. The arbitration award shall be final and binding. Each party commits that prior to commencement of arbitration proceedings, the parties shall submit the dispute to JAMS for mediation. The parties will cooperate with JAMS and with one another in selecting a mediator from JAMS panel of neutrals, and in promptly scheduling the mediation proceedings. The parties covenant that they will participate in the mediation in good faith, and that they will share equally in its costs. The mediation will be conducted by each party designating a duly authorized officer or other representative to represent the party with the authority to bind the party, and that the parties agree to exchange informally such information as is reasonably necessary and relevant to the issues being mediated. All offers, promises, conduct, and statements, whether oral or written, made in the course of the mediation by any of the parties, their agents, employees, experts, and attorneys, and by the mediator or any JAMS employees, are confidential, privileged, and inadmissible for any purpose, including impeachment, in any arbitration or other proceeding involving the parties, provided that evidence that is otherwise admissible or discoverable shall not be rendered inadmissible or nondiscoverable as a result of its use in the mediation. If the dispute is not resolved within thirty (30) days from the date of the submission of the dispute to mediation (or such later date as the parties may mutually agree in writing), the administration of the arbitration shall proceed. The mediation may continue, if the parties so agree, after the appointment of the arbitrator. Unless otherwise agreed by the parties, the mediator shall be disqualified from serving as arbitrator in the case. The pendency of a mediation shall not preclude a party from seeking provisional remedies in aid of the arbitration from a court of appropriate jurisdiction, and the parties agree not to defend against any application for provisional relief on the ground that a mediation is pending.

6.10 <u>Successors and Assigns</u>. This Agreement shall inure to the benefit of and shall be binding upon U.S. Communities, Supplier and any successor and assign thereto; subject, however, to the limitations contained herein.

[Remainder of Page Intentionally Left Blank – Signatures Follow]

IN WITNESS WHEREOF, U.S. Communities has caused this Agreement to be executed in its name and Supplier has caused this Agreement to be executed in its name, all as of the date first written above.

U.S. Communities:	
U.S. COMMUNITIES GOVERNMENT PUR	RCHASING ALLIANCE
Ву	_
Name:	_
Title:	_
Supplier:	
	_
Ву	_
Name:	_
Title:	_

ATTACHMENT A

MASTER AGREEMENT

(Prince William County Schools Master Agreement/Contract to be attached at time of award.)

ATTACHMENT B

SALES REPORT FORMAT

				0.1.	Daniel Translate								
				Sales	Report Template								
TIN	Supplier ID	Account No.	Agency Name	Dept Name	Address	City	State		Agency Type	Year	Qtr	Month	Amount
956000735	160	89518997	CITY OF LA/MGMT EMPL SVCS	Purchasing	555 RAMIREZ ST STE 312	LOS ANGELES		90012	20	2012	2	5	1525.5
956000222	160	34868035	LOS ANGELES COUNTY	Facilities	350 S FIGUEROA ST STE 700	LOS ANGELES		90071	30	2012	2	5	1603.6
956000735	160	89496461	CITY OF LA/ENVIRON AFFAIR	Purchasing	555 RAMIREZ ST STE 312	LOS ANGELES		90012	20	2012		5	1625.0
956000735	160	89374835	CITY OF LA/COMMUNITY DEV	Purchasing	555 RAMIREZ ST STE 312	LOS ANGELES		90012	20	2012		5	45090.7
066002010	160	328NA0001053	GROTON TOWN OF PUBLIC WORKS	Water	123 A St.	GROTON		06340	20	2012		5	318.0
066001854	160	328NA0001051	GROTON CITY OF	Administration	123 A St.	GROTON	CT	06340	20	2012	2	5	212.0
			SALES REPORT DATA F	OPMAT									
Column Name	Required	Data Type	Length	Example	Comment		1						
TIN	Optional	Text	9	956000735	No Dash, Do not omit leading zer	'n	1						
Supplier ID	Yes	Number	3	111	See Supplier ID Table Below	0.							
Account No.	Optional	Text	25 max		upplier account no.								
Agency Name	Yes	Text	255 max	Los Angeles C									
Dept Name	Optional	Text	255 max	Purchasing De									
Address	Yes	Text	255 max										
City	Yes	Text	255 max	Los Angeles	Must be a valid City name								
State	Yes	Text	2	CA	most bo a valid only mario								
Zip	Yes	Text	5	90071	No Dash, Do not omit leading zer	o. Valid zip code							
Agency Type	Yes	Number	2	30	See Agency Type Table Below	-,p							
Year	Yes	Number	7 4	2010									
Qtr	Yes	Number	r i	4									
Month	Yes	Number	2	12									
Amount	Yes	Number	variable	45090.79 Two digit decimal point, no \$ si		or commas							
			Agency Type Table										
		Agency Type ID	Agency Type Description										
		10	K-12										
		11	Community College										
		12	College and University										
		20	City										
		21	City Special District										
		22	Consolidated City/County										
		30	County										
		31	County Special District										
		40	Federal										
		41	Crown Corporations										
		50	Housing Authority										
		80	State Agency										
		81	Independent Special District										
		82	Non-Profit										
		84	Other										

MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT

MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT

This Master Intergovernmental Cooperative Purchasing Agreement ("Agreement") is made between certain government agencies that execute a Lead Public Agency Certificate (collectively, "Lead Public Agencies") to be appended and made a part hereof and other government agencies ("Participating Public Agencies") that agree to the terms and conditions hereof through the U.S. Communities registration process and made a part hereof.

RECITALS

- WHEREAS, after a competitive solicitation and selection process by Lead Public Agencies, in compliance with their own policies, procedures, rules and regulations, a number of suppliers (each, a "Contract Supplier") have entered into Master Agreements with Lead Public Agencies to provide a variety of goods, products and services based on national and international volumes (herein "Products and Services");
- WHEREAS, Master Agreements are made available by Lead Public Agencies through U.S. Communities and provide that Participating Public Agencies may purchase Products and Services on the same terms, conditions and pricing as the Lead Public Agency, subject to any applicable local purchasing ordinances and the laws of the State of purchase;
- WHEREAS, the parties desire to comply with the requirements and formalities of any intergovernmental cooperative act, if applicable, to the laws of the State of purchase;
- WHEREAS, the parties hereto desire to conserve resources and reduce procurement cost;
- WHEREAS, the parties hereto desire to improve the efficiency, effectiveness and economy of the procurement of necessary Products and Services;
- NOW, THEREFORE, in consideration of the mutual promises contained in this Agreement, and of the mutual benefits to result, the parties agree as follows:
- 1. That each party will facilitate the cooperative procurement of Products and Services.
- 2. That the procurement of Products and Services subject to this Agreement shall be conducted in accordance with and subject to the relevant statutes, ordinances, rules and regulations that govern each party's procurement practices.
- 3. That the cooperative use of solicitations obtained by a party to this Agreement shall be in accordance with the terms and conditions of the solicitation, except as modification of those terms and conditions is otherwise allowed or required by applicable law.
- 4. That the Lead Public Agencies will make available, upon reasonable request and subject to convenience, information which may assist in improving the effectiveness, efficiency and economy of Participating Public Agencies' procurement of Products and Services.
- 5. That the Participating Public Agency will make timely payments to the Contract Supplier for Products and Services received in accordance with the terms and conditions of the procurement. Payment, inspections and acceptance of Products and Services ordered by the Participating Public Agency shall be the exclusive obligation of such Participating Public

MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT

Agency. Disputes between the Participating Public Agency and Contract Supplier are to be resolved in accord with the law and venue rules of the State of purchase.

- 6. The Participating Public Agency shall not use this Agreement as a method for obtaining additional concessions or reduced prices for similar products or services.
- 7. The Participating Public Agency is solely responsible for ordering, accepting, and paying and any other action, inaction or decision regarding the Products and Services obtained under this Agreement. A Lead Public Agency shall not be liable in any manner for any action or inaction or decisions taken by a Participating Public Agency. The Participating Public Agency shall, to the extent permitted by applicable law, hold the Lead Public Agency harmless from any liability that may arise from action or inaction of the Participating Public Agency.
- 8. The exercise of any rights or remedies by the Participating Public Agency shall be the exclusive obligation of such Participating Public Agency.
- 9. This Agreement shall remain in effect until termination by a party giving thirty (30) days prior written notice to U.S. Communities at 2999 Oak Road, Suite 710, Walnut Creek, CA 94597.
- 10. This Agreement shall become effective after execution of the Lead Public Agency Certificate or Participating Public Agency registration, as applicable.

STATE NOTICE ADDENDUM

Pursuant to certain state notice provisions the following public agencies and political subdivisions of the referenced public agencies are eligible to access the contract award made pursuant to this solicitation. Public agencies and political subdivisions are hereby given notice of the foregoing request for proposal for purposes of complying with the procedural requirements of said statutes:

Nationwide:

http://www.usa.gov/Agencies/Local_Government/Cities.shtml

Other states:

State of Oregon, State of Hawaii, State of Louisiana, State of Washington

Hawaii Agencies	Department of Veterans Affairs
College and University	Silver Dolphin Bistro
ARGOSY UNIVERSITY	US Navy
BRIGHAM YOUNG UNIVERSITY - HAWAII	K-12
CHAMINADE UNIVERSITY OF HONOLULU	CONGREGATION OF CHRISTIAN BROTHERS OF HAWAII, INC.
HAWAII PACIFIC UNIVERSITY	EMMANUAL LUTHERAN SCHOOL
RESEARCH CORPORATION OF THE UNIVERSITY O	DF HANKINIAHAU`OLI SCHOOL
University Clinical Research and Association	HAWAII TECHNOLOGY ACADEMY
UNIVERSITY OF HAWAII AT MANOA	ISLAND SCHOOL
University of the Nations	Kailua High School
Community College	KAMEHAMEHA SCHOOLS
COLLEGE OF THE MARSHALL ISLANDS	KE KULA O S. M. KAMAKAU
Honolulu Community College	KIHEI CHARTER SCHOOL
Consolidated City/County	Malama Honua Public Charter School
CITY AND COUNTY OF HONOLULU	MARYKNOLL SCHOOL
Lanai Youth Center	Our Savior Lutheran School
County	PACIFIC BUDDHIST ACADEMY
BOARD OF WATER SUPPLY	School Lunch Program
COUNTY OF MAUI	ST JOHN THE BAPTIST
Honolulu Fire Department	STATE OF HAWAII, DEPT. OF EDUCATION
Kauai County Council	Waimanalo Elementary and Intermediate School
MAUI COUNTY COUNCIL	Non-Profit
Federal	ALOCHOLIC REHABILITATION SVS OF HI INC DBA HINA MAUKA
84th Engineer Battalion	Aloha United Way
Commander, Navy Region Hawaii	ALOHACARE
Defense Information System Agency	AMERICAN LUNG ASSOCIATION

AOAO Royal Capitol Plaza MAUI ECONOMIC DEVELOPMENT BOARD ASSOSIATION OF OWNERS OF KUKUI PLAZA MAUI ECONOMIC OPPORTUNITY, INC.

BISHOP MUSEUM MAUI FAMILY YMCA

BUILDING INDUSTRY ASSOCIATION OF HAWAII Maui High Band Booster Club

Chamber of Commerce Hawaii NA HALE O MAUI

Child and Family Service

NA LEI ALOHA FOUNDATION
Community Empowerment Resources

Naalehu Assembly of God

CTR FOR CULTURAL AND TECH INTERCHNG BETW EASTANGED HINVESTAN Hospitality Association

EAH, INC. NETWORK ENTERPRISES, INC.

EASTER SEALS HAWAII One Kalakaua

First United Methodist Church ORI ANUENUE HALE, INC.
GOODWILL INDUSTRIES OF HAWAII, INC. outrigger canoe club

HABITAT FOR HUMANITY MAUI PARTNERS IN DEVELOPMENT FOUNDATION

HALE MAHAOLU Pohaha I Ka Lani

HAROLD K.L. CASTLE FOUNDATION POLYNESIAN CULTURAL CENTER

Hawaii Area Committee PUNAHOU SCHOOL

Hawaii Baptist Academy
Puu Heleakala Community Association
Hawaii Carpenters Market Recovery Program Fund
READ TO ME INTERNATIONAL FOUNDATION

HAWAII EMPLOYERS COUNCIL

HAWAII FAMILY LAW CLINIC DBA ALA KUOLA

Hawaii Health Connector

Hawaii Island Humane Society

Saint Louis School

ST. THERESA CHURCH

St. Theresa School

Tri-Isle RC&D

Hawaii Peace and Justice Tri-Isle Resource Conservation and Development District

HAWAII STATE FCU Tutu and Me Traveling Preschool

Homewise Inc. UNIVERSITY OF HAWAII FEDERAL CREDIT UNION

HONOLULU HABITAT FOR HUMANITY W. M. KECK OBSERVATORY

International Archaeological Research Institute, Inc. WAIANAE COMMUNITY OUTREACH IUPAT, DISTRICT COUNCIL 50 WAILUKU FEDERAL CREDIT UNION

Kailua Racquet Club, Ltd. West Maui Community Federal Credit Union

Kama'aina Care Inc Western Pacific Fisheries Council

Kauai Youth Basketball Association YMCA OF HONOLULU

Kipuka o Ke Ola Other

Kroc Center Hawaii Angels at Play Preschool & Kindergarten

Kumpang Lanai E Malama In Keiki O Lanai

Kumulani Chapel FAMILY SUPPORT SERVICES OF WEST HAWAII

Kupu Hawaii Information Consortium Lanai Community Health Center Keawala'i Congregational Church

Lanai Federal Credit Union

Lanai Community Hospital

LANAKILA REHABILITATION CENTER INC.

LEEWARD HABITAT FOR HUMANITY

Queen Emma Gardens AOAO

MARINE SURF WAIKIKI, INC. Ricoh

MAUI COUNTY FCU ROMAN CATHOLIC CHURCH IN THE STATE OF HAWAII

CITY OF COOS BAY **State Agency** City Of Coquille ADMIN. SERVICES OFFICE City of Cornelius, OR DOT Airports Division Hilo International Airport HAWAII AGRICULTURE RESEARCH CENTER CITY OF CORVALLIS City of Corvallis Parks and Recreation HAWAII CHILD SUPPORT ENFORCEMENT AGENCY CITY OF COTTAGE GROVE HAWAII HEALTH SYSTEMS CORPORATION CITY OF CRESWELL Judiciary - State of Hawaii CITY OF DALLAS Office of the Governor CITY OF DAMASCUS SOH- JUDICIARY CONTRACTS AND PURCH STATE DEPARTMENT OF DEFENSE City of Dayton STATE OF HAWAII City of Donald Third Judicial Circuit - State of Hawaii CITY OF DUNDEE CITY OF EAGLE POINT CITY OF ECHO **Oregon Agencies** CITY OF ESTACADA City CITY OF EUGENE Albany Police Department CITY OF FAIRVIEW Brookings Fire / Rescue CITY OF FALLS CITY CEDAR MILL COMMUNITY LIBRARY City of Florence City Govrnment City of Forest Grove CITY OF ADAIR VILLAGE CITY OF GATES CITY OF ALBANY CITY OF GEARHART CITY OF ASHLAND CITY OF GERVAIS CITY OF ASTORIA OREGON CITY OF GOLD HILL City of Astoria Parks Dept. CITY OF GRANTS PASS **CITY OF AUMSVILLE** CITY OF GRESHAM CITY OF AURORA CITY OF HALSEY City of Baker City CITY OF HAPPY VALLEY **CITY OF BEAVERTON** City of Harrisburg City Of Bend CITY OF HEPPNER CITY OF BOARDMAN CITY OF HILLSBORO CITY OF BURNS CITY OF HOOD RIVER CITY OF CANBY City of Independence CITY OF CANNON BEACH OR CITY OF JOHN DAY CITY OF CANYONVILLE City of junction city City of Carlton CITY OF KLAMATH FALLS City of Cascade Locks CITY OF LA GRANDE City of Central Point Parks and Recreation CITY OF LAKE OSWEGO CITY OF CENTRAL POINT POLICE DEPARTMENT CITY OF LAKESIDE CITY OF CLATSKANIE CITY OF LEBANON CITY OF COBURG CITY OF LINCOLN CITY City of Columbia City CITY OF MALIN CITY OF CONDON

CITY OF SPRINGFIELD CITY OF MCMINNVILLE CITY OF MEDFORD City of St. Helens CITY OF MILL CITY CITY OF ST. PAUL CITY OF MILLERSBURG **CITY OF STAYTON** City of Milton-Freewater City of Sublimity CITY OF MILWAUKIE **CITY OF SWEETHOME** City Of Molalla CITY OF THE DALLES CITY OF TIGARD, OREGON

City of Monmouth

City of Monmouth / Public Works City of Troutdale

CITY OF MORO CITY OF TUALATIN, OREGON

CITY OF MOSIER City of Union City of Mt. Angel City of Veneta

CITY OF WARRENTON City of Nehalem **CITY OF NEWBERG** CITY OF WEST LINN/PARKS City Of North Bend CITY OF WILSONVILLE CITY OF NORTH PLAINS CITY OF WINSTON City of North Powder CITY OF WOOD VILLAGE City of Ontario CITY OF WOODBURN CITY OF OREGON CITY CITY OF YACHATS City of Pendleton Convention Center City of Yoncalla

City of Pendleton Parks & Recreation **CLACKAMAS FIRE DIST#1** City of Philomath Columbia Gorge Community

CITY OF PHOENIX Cove City Hall

CITY OF PILOT ROCK **DESCHUTES PUBLIC LIBRARY**

CITY OF PORT ORFORD FLORENCE AREA CHAMBER OF COMMERCE

CITY OF PORTLAND Florence Police Department City of Portland Parks Bureau Gearhart Fire Department **CITY OF POWERS** Gladstone Public Library CITY OF PRAIRIE CITY **Gresham Police Department CITY OF REDMOND** Hermiston Fire & Emergency Svcs CITY OF REEDSPORT KEIZER POLICE DEPARTMENT City of Richland La Grande Police Department CITY OF RIDDLE LEAGUE OF OREGON CITIES CITY OF SALEM Long Creek School District

CITY OF SANDY McMinnville Police Department **CITY OF SCAPPOOSE** McMinnville Water & Light

CITY OF SCIO **METRO**

CITY OF SEASIDE North Lincoln Fire & Rescue #1

CITY OF SHADY COVE NW PORTLAND INDIAN HEALTH BOARD City of Sheridan PORTLAND DEVELOPMENT COMMISSION

CITY OF SHERWOOD Portland Patrol Services

CITY OF SILVERTON RAINIER POLICE DEPARTMENT ROCKWOOD WATER PEOPLE'S UTILITY DISTRICT LINFIELD COLLEGE

Seaside Fire & Rescue MARYLHURST UNIVERSITY
Seaside Public Library MULTNOMAH BIBLE COLLEGE

St. Helens, City of NATIONAL COLLEGE OF NATURAL MEDICINE

STAYTON FIRE DISTRICT

NORTHWEST CHRISTIAN COLLEGE
THE CITY OF NEWPORT

Oregon Center For Advanced T

Toledo Police Department OREGON HEALTH AND SCIENCE UNIVERSITY

Woodburn City Of Oregon Institute of Technology

City Special District Oregon State University

Boardman Rural Fire Protection District OREGON UNIVERSITY SYSTEM

CITY COUNTY INSURANCE SERVICES pacific u

EUGENE WATER & ELECTRIC BOARD PACIFIC UNIVERSITY

GASTON RURAL FIRE DEPARTMENT Portland Actors Conservatory
GLADSTONE POLICE DEPARTMENT PORTLAND STATE UNIV.

GOLD BEACH POLICE DEPARTMENT REED COLLEGE

MALIN COMMUNITY PARK AND RECREATION DISTRICTE asure Valley Community College

Molalla Rural Fire Protection District UNIVERSITY OF OREGON

MONMOUTH - INDEPENDENCE NETWORK University Of Oregon Athletics Department

Netarts Water District UNIVERSITY OF PORTLAND
OAK LODGE SANITARY DISTRICT University of Western States

Port of Toledo Unviersity of Oregon RIVERGROVE WATER DISTRICT WILLAMETTE UNIVERSITY

Roseburg Police Department Community College

SOUTH FORK WATER BOARD CENTRAL OREGON COMMUNITY COLLEGE

SOUTH SUBURBAN SANITARY DISTRICT CHEMEKETA COMMUNITY COLLEGE

SPRINGFIELD UTILITY BOARD Clatsop Community College

SUNSET EMPIRE PARK AND RECREATION COLUMBIA GORGE COMMUNITY COLLEGE
THE NEWPORT PARK AND RECREATION CENTER KLAMATH COMMUNITY COLLEGE DISTRICT

TILLAMOOK PEOPLES UTILITY DISTRICT LANE COMMUNITY COLLEGE

Tillamook Urban Renewal Agency LINN-BENTON COMMUNITY COLLEGE TUALATIN VALLEY FIRE & RESCUE MT. HOOD COMMUNITY COLLEGE

College and University North Portland Bible College

Beta Omega Alumnae Oregon Coast Community College

BIRTHINGWAY COLLEGE OF MIDWIFERY OREGON COMMUNITY COLLEGE ASSOCIATION

BLUE MOUNTAIN COMMUNITY COLLEGE PORTLAND COMMUNITY COLLEGE CLACKAMAS COMMUNITY COLLEGE ROGUE COMMUNITY COLLEGE

CONCORDIA UNIV SOUTHWESTERN OREGON COMMUNITY COLLEGE

Corban College TILLAMOOK BAY COMMUNITY COLLEGE

EASTERN OREGON UNIVERSITY UMPQUA COMMUNITY COLLEGE

Ecola Bible School Consolidated City/County

GEORGE FOX UNIVERSITY Association of Oregon Community Mental Health Programs

LEWIS AND CLARK COLLEGE Nehalem Bay Wastewater

County POLK COUNTY

ASSOCIATION OF OREGON COUNTIES Resource Connections of Oregon

BAKER CNTY GOVT SHERMAN COUNTY
BENTON COUNTY TILLAMOOK CNTY

City of Seaside Police Department Tillamook County Estuary clackamas county UMATILLA COUNTY, OREGON

Clackamas County Juvenile Dept

CLATSOP COUNTY

Clatsop County Sheriff's Office

WASCO COUNTY

WASCO COUNTY

Columbia Basin Care Facility WASHINGTON COUNTY

COLUMBIA COUNTY, OREGON Washington County Facilities & Park Services

coos county

CROOK COUNTY ROAD DEPARTMENT

CURRY COUNTY OREGON

Wheeler County

YAMHILL COUNTY

County Special District

DESCHUTES COUNTY

Amity Fire District

Aurora Rural Fire District

DOUGLAS ELECTRIC COOPERATIVE, INC.

BAY AREA HOSPITAL DISTRICT

GILLIAM COUNTY Benton Soil & Water Conservation District
GILLIAM COUNTY OREGON CENTRAL OREGON IRRIGATION DISTRICT

GRANT COUNTY, OREGON Clackamas County Water Environment Services

Harney County Community Corrections Clatsop Care Health District-Clatsop Retirement Village

HARNEY COUNTY SHERIFFS OFFICE CLEAN WATER SERVICES
HOOD RIVER COUNTY COLUMBIA RIVER PUD

jackson county Crooked River Ranch Rural Fire Protection District

JEFFERSON COUNTY DESCHUTES COUNTY RFPD NO.2
Job Council DESCHUTES PUBLIC LIBRARY SYSTEM

josephine county EAST MULTNOMAH SOIL AND WATER CONSERVANCY

klamath county Lake Chinook Fire & Rescue

LAKE COUNTY MARION COUNTY FIRE DISTRCT #1
LANE COUNTY MID-COLUMBIA CENTER FOR LIVING

Lane County Sheriff's Office MULTONAH COUNTY DRAINAGE DISTRICT #1

LINCOLN COUNTY NEAH KAH NIE WATER DISTRICT

LINN COUNTY Netarts-Oceanside RFPD

MARION COUNTY , SALEM, OREGON North Douglas County Fire & EMS Mckenzie Personnel Services OR INT'L PORT OF COOS BAY

MORROW COUNTY

Oregon Cascades West Council of Governments

MULTNOMAH COUNTY

PACIFIC STATES MARINE FISHERIES COMMISSION

Multnomah County Department of Community Justi@ARROTT CREEK CHILD & FAM

Multnomah County Dept of County Assets

Polk County Fire District No.1

MULTNOMAH LAW LIBRARY PORT OF BANDON
NAMI LANE COUNTY PORT OF UMPQUA
NORCOR Juvenile Detention Rogue River Fire District

SANDY FIRE DISTRICT NO. 72

South Lane County Fire And Rescue

Fern Ridge Library District

Southern Coos Hospital

GLENDALE RURAL FIRE DISTRICT

Tillamook County Emergency Communications Distrible DODLAND FIRE DISTRICT NO.74

UIUC Illinois Valley Fire District
Umatilla Electric Cooperative Jefferson Park and Recreation

WATER ENVIRONMENT SERVICES Keizer Fire District

YOUNGS RIVER LEWIS AND CLARK WATER DISTRICT KLAMATH COUNTY 9-1-1

Federal La Pine Park & Recreation District

ANGELL JOB CORPS LANE EDUCATION SERVICE DISTRICT

Bonneville Power Administration LANE TRANSIT DISTRICT

Bureau Of Land Management Lewis and Clark Rural Fire Protection District

Oregon Army National Guard Lowell Rural Fire Protection District

US FISH AND WILDLIFE SERVICE METROPOLITAN EXPOSITION-RECREATION COMMISSION

USDA Forest Service MID COLUMBIA COUNCIL OF GOVERNMENTS

VA NW POWER POOL

Yellowhawk Tribal Health Center OAK LODGE WATER DISTRICT

Housing AuthorityPort of GaribaldiCOLLEGE HOUSING NORTHWESTPort of Hood RiverCoquille Indian Housing AuthorityPORT OF SIUSLAWhomeforwardPORT OF ST HELENS

HOUSING AUTHORITY AND COMMUNITY SERVICES ACCENTO F TILLAMOOK BAY HOUSING AUTHORITY OF CLACKAMAS COUNTY Rainbow Water District

HOUSING AUTHORITY OF PORTLAND REGIONAL AUTOMATED INFORMATION NETWORK

HOUSING AUTHORITY OF THE CITY OF SALEM Rockwood Water P.U.D.

Housing Authority of Yamhill County SALEM AREA MASS TRANSIT DISTRICT

MARION COUNTY HOUSING AUTHORITY

Seal Rock Water District

NORTH BEND CITY- COOS/URRY HOUSING AUTHORIF Verton Fire District

The Housing Authority of the County of Umatilla Siuslaw Public Library District

WEST VALLEY HOUSING AUTHORITY State Accident Insurance Fund Corporation

Independent Special District THE PORT OF PORTLAND

Banks Fire District #13 Tillamook County Transportation Dist

Bend Metro Park & Recreation District Tillamook Fire District

Bend Park and Recreation District TRI-COUNTY HEALTH CARE SAFETY NET ENTERPRISE

Brookings- HArbor School District 17c TriMet Transit

Central Lincoln People's Utility District TUALATIN HILLS PARK AND RECREATION DISTRICT CENTRAL OREGON INTERGOVERNMENTAL COUNCIL Tualatin Soil and Water Conservation District

CHEHALEM PARK AND RECREATION DISTRICT TUALATIN VALLEY WATER DISTRICT

CLACKAMAS RIVER WATER UNION SOIL & WATER CONSERVATION DISTRICT

Clatskanie RFPD WEST MULTNOMAH SOIL AND WATER CONSERVATION DISTR

COLUMBIA 911 COMMUNICATIONS DISTRICT WILLAMALANE PARK AND RECREATION DISTRICT

Columbia River Fire & Rescue K-12

ABIQUA SCHL

Amity School District 4-J

ARCHBISHOP FRANCIS NORBERT BLANCHET SCHOOLDAVID DOUGLAS SCHOOL DISTRICT NO. 2

ARCHBISHOP FRANCIS NORBERT BLANCHET SCHOOLDAVID DOUGLAS SCHOOL DISTRICT ARLINGTON SCHOOL DISTRICT NO. 3

Ashbrook Independent School

ASTORIA SCHOOL DISTRICT 1C

CULVER SCHOOL DISTRICT NO. 2

DALLAS SCHOOL DISTRICT NO. 2

DAYTON SCHOOL DISTRICT NO. 8

DE LA SALLE N CATHOLIC HS

Deer Creek Elementary School

Athena Weston School District 29RJ DESCHUTES COUNTY SD NO.6 - SISTERS SD BAKER COUNTY SCHOOL DIST. 16J - MALHEUR ESD DOUGLAS COUNTY SCHOOL DISTRICT 116
BAKER SCHOOL DISTRICT 5-J DOUGLAS EDUCATION SERVICE DISTRICT

BANDON SCHOOL DISTRICT DUFUR SCHOOL DISTRICT NO.29

BANKS SCHOOL DISTRICT

BEAVERTON SCHOOL DISTRICT

Bend International School

BEND-LA PINE SCHOOL DISTRICT

EagleRidge High School

Early College High School

Echo School District

Elgin school dist.

Bethel School District #52 ELKTON SCHOOL DISTRICT NO.34
BNAI BRITH CAMP ESTACADA SCHOOL DISTRICT NO.108

BROOKING HARBOR SCHOOL DISTRICT NO.17-C

Butte Falls School District

CANBY SCHOOL DISTRICT

CANBY SCHOOL DISTRICT

CANYONVILLE CHRISTIAN ACADEMY

CASCADE SCHOOL DISTRICT

CASCADES ACADEMY OF CENTRAL OREGON

Falls City School District #57

Fern Ridge School District 28J

FOREST GROVE SCHOOL DISTRICT

Forest Hills Lutheran School

FOSSIL SCHOOL DISTRICT 21J

CENTENNIAL SCHOOL DISTRICT
French American School
CENTRAL CATHOLIC HIGH SCHOOL
CENTRAL CURRY SCHL DIST#1
CENTRAL POINT SCHOOL DISTRICT NO. 6
GLADSTONE SCHOOL DISTRICT
CENTRAL SCHOOL DISTRICT 13J
GLENDALE SCHOOL DISTRICT

CLACKAMAS EDUCATION SERVICE DISTRICT Grant Community School

CHILDPEACE MONTESSORI

Clear Creek Middle School GRANTS PASS SCHOOL DISTRICT 7

COLTON SCHL DIST 53

GREATER ALBANY PUBLIC SCHOOL DISTRICT

COIumbia Academy

GRESHAM-BARLOW SCHOOL DISTRICT

HARNEY COUNTY SCHOOL DIST. NO.3

COOS BAY SCHOOL DISTRICT NO.9

HARNEY EDUCATION SERVICE DISTRICT

GLIDE SCHOOL DISTRICT NO.12

COQUILLE SCHOOL DISTRICT 8 HARRISBURG SCHL DIST

CORBETT SCHL DIST #39 HEAD START OF LANE COUNTY

Corvallis School District 509J Helix School District

COUNTY OF YAMHILL SCHOOL DISTRICT 29 HERITAGE CHRISTIAN SCHOOL CRESWELL SCHOOL DISTRICT hermiston school district

CROOK COUNTY SCHOOL DISTRICT HIGH DESERT EDUCATION SERVICE DISTRICT

CROSSROADS CHRISTIAN SCHOOL hillsboro school district

CS LEWIS ACADEMY HOOD RIVER COUNTY SCHOOL DISTRICT

Hope chinese charter MITCH CHARTER SCHOOL
HOSANNA CHRISTIAN SCHL MOLALLA RIVER ACADEMY
Imbler School District #11 Molalla River School District

Immanuel Lutheran School MOLALLA RIVER SCHOOL DISTRICT NO.35

INTER MOUNTAIN ESD MONROE SCHOOL DISTRICT NO.1J

JACKSON CO SCHOOL DIST NO.9 monument school

JEFFERSON COUNTY SCHOOL DISTRICT 509-J MORROW COUNTY SCHOOL DISTRICT

JEFFERSON SCHOOL DISTRICT Mosier Community School

JESUIT HIGH SCHL EXEC OFC MT. ANGEL SCHOOL DISTRICT NO.91
Joseph School District MT.SCOTT LEARNING CENTERS

Junction City High School MULTISENSORY LEARNING ACADEMY

KLAMATH FALLS CITY SCHOOLS MULTNOMAH EDUCATION SERVICE DISTRICT Knova Learning MYRTLE POINT SCHOOL DISTRICT NO.41

Koreducators Lep High NEAH-KAH-NIE DISTRICT NO.56

LA GRANDE SCHOOL DISTRICT NESTUCCA VALLEY SCHOOL DISTRICT NO.101

LA GRANDE SCHOOL DISTRICT 001

Lake Oswego Montessori School

LAKE OSWEGO SCHOOL DISTRICT 7J

LANE COUNTY SCHOOL DISTRICT 4J

NORTH BEND SCHOOL DISTRICT 13

NORTH CLACKAMAS SCHOOL DISTRICT

LANE COUNTY SCHOOL DISTRICT 69 North Lake School District 14

LASALLE HIGH SCHOOL North Powder Charter School

LEBANON COMMUNITY SCHOOLS NO.9 NORTH SANTIAM SCHOOL DISTRICT 29J

L'Etoiile French Immersion School NORTH WASCO CTY SCHOOL DISTRICT 21 - CHENOWITH

LINCOLN COUNTY SCHOOL DISTRICT Northwest Academy

LINN CO. SCHOOL DIST. 95C - SCIO SD NORTHWEST REGIONAL EDUCATION SERVICE DISTRICT

LINN-BENTON-LINCOLN ESD NYSSA SCHOOL DISTRICT NO. 26
LIVINGSTONE ADVENTIST ACADEMY OAKLAND SCHOOL DISTRICT 001

LOST RIVER JR/SR HIGH SCHOOL

LOWELL SCHOOL DISTRICT NO.71

CUCKIAMUTE VALLEY CHARTER SCHOOLS

Madeleine School

Malheur Elementary School District

Ohara Catholic School

ONTARIO MIDDLE SCHOOL

Ontario School District 8C

OREGON FOOD BANK

MARION COUNTY SCHOOL DISTRICT 103 - WASHING TO BE WESTN TRAIL SCHOOL DISTRICT NO.46

Marist Catholic High School OUR LADY OF THE LAKE SCHOOL

Marist High School Parkrose School District 3

Mastery Learning Institute Pedee School

McKay High School PENDLETON SCHOOL DISTRICT #16R MCKENZIE SCHOOL DISTRICT 068 PHILOMATH SCHOOL DISTRICT

McMinnville Adventist Christian School PHOENIX-TALENT SCHOOL DISTRICT NO.4

MCMINNVILLE SCHOOL DISTRICT NO.40 Pine Eagle Charter School
MEDFORD SCHOOL DISTRICT 549C PLEASANT HILL SCH DIST #1
Milton-Freewater Unified School District No 7 Portland America School

Portland Christian Schools

PORTLAND PUBLIC SCHOOLS

Portland YouthBuilders

Pomc Education Committee

RAINIER SCHOOL DISTRICT

REALMS CHARTER SCHOOL

St. Paul School District

St. Stephen's Academy

St. Therese Parish/School

STANFIELD SCHOOL DISTRICT

Stayton Christian School

Sunny Wolf Charter School

REDMOND SCHOOL DISTRICT Sunrise Preschool

REEDSPORT SCHOOL DISTRICT Sutherlin School District

Reynolds High School SWEET HOME SCHOOL DISTRICT NO.55

REYNOLDS SCHOOL DISTRICT THE CATLIN GABEL SCHOOL Riddle School District Three Rivers School District

Riverdale School District 51J TIGARD-TUALATIN SCHOOL DISTRICT

ROGUE RIVER SCHOOL DISTRICT NO.35 Tillamook School District
ROSEBURG PUBLIC SCHOOLS Trillium Charter School

Sabin-Schellenberg Technical Center Trinity Lutheran Church and School

Salem keizar school district Ukiah School District 80R

Salem-Keizer 24J Union School District
SALEM-KEIZER PUBLIC SCHOOLS Vale School District No. 84

SALEM-KEIZER PUBLIC SCHOOLS Vale School District No. 84
Santiam Canyon SD 129J VALLEY CATHOLIC SCHL

Scappoose Adventist School VERNONIA SCHOOL DISTRICT 47J

SCAPPOOSE SCHOOL DISTRICT 1J Victory Academy
SEASIDE SCHOOL DISTRICT 10 Waldo Middle School
SEVEN PEAKS SCHOOL Wallowa County ESD

Sheridan School District 48J Warrenton Hammond School

SHERWOOD SCHOOL DISTRICT 88J Warrenton Hammond School District
Siletz Valley School WEST HILLS COMMUNITY CHURCH

SILVER FALLS SCHOOL DISTRICT WEST LINN WILSONVILLE SCHOOL DISTRICT

SIUSLAW SCHOOL DISTRICT

Westside Christian High School

SOUTH COAST EDUCATION SERVICE DISTRICT

WHITEAKER MONTESSORI SCHOOL

South Columbia Family School Willamette Christian School

SOUTH LANE SCHOOL DISTRICT 45J3 WILLAMETTE EDUCATION SERVICE DISTRICT

SOUTH UMPQUA SCHOOL DISTRICT #19 WILLAMINA SCHOOL DISTRICT
SOUTHERN OREGON EDUCATION SERVICE DISTRICT Yamhill Carlton School District
SOUTHWEST CHARTER SCHOOL YONCALLA SCHOOL DISTRICT NO.32

Southwest Christian School Non-Profit

Springfield Public Schools 1000 FRIENDS OF OREGON

SPRINGFIELD SCHOOL DISTRICT NO.19 211INFO
St Helens School District 300 Main Inc

St Paul Parish School A FAMILY FOR EVERY CHILD
ST. ANTHONY SCHOOL A Hope For Autism Foundation

St. Mary Catholic School A Jesus Church Family

St. Mary School A. C. Gilbert's Discovery Village

Abuse Recovery Ministry & Services Bob Belloni Ranch, Inc.

Access Inc BONNEVILLE ENVIRONMENTAL FOUNDATION

ACUMENTRA HEALTH Boys & Girls Club of Corvallis

Adapt Boys & Girls Club of Salem, Marion & Polk Counties

ADDICTIONS RECOVERY CENTER, INC

Boys and Girls Club of the rogue valley

Adelante Mujeres BOYS AND GIRLS CLUBS OF PORTLAND METROPOLITAN AREA

African American Health Coalition Breast Friends
African American Health Coaliton, Inc. Bridges to Change

Albany Partnership for Housing and Community DevelopAle BASE PROGRAMS INC.

Albertina Kerr Centers Brookings Elks Lodge

Aldersgate Camps and Retreats Brookings Harbor Christian School

All God's Children International

ALLFOURONE/CRESTVIEW CONFERENCE CTR.

Alliance Bible Church

Alpha Lambda House Corporation

ALVORD-TAYLOR INDEPENDENT LIVING SERVICES

ALZHEIMERS NETWORK OF OREGON

Brooklyn Primary PTO

Building Healthy Family

Calvary Assembly of God

Calvin Presbyterian Church

Camp Fire Columbia

Amani Center CANBY FOURSQUARE CHURCH
American Tinnitus Association CANCER CARE RESOURCES

Apostolic Church of Jesus Christ Cappella Romana
Ascension Episcopal Parish CARE OREGON

Ashland Art Center CASA of Marion County
ASHLAND COMMUNITY HOSPITAL Cascade Health Solutions

Association of Oregon Corrections EMployees, Inc. Cascade Height Public Charter School PTA

ATHENA LIBRARY FRIENDS ASSOCIATION Cascade Housing Association

AVON CASCADES WEST FINANCIAL SERVICES IN CASCADIA BEHAVIORAL HEALTHCARE

Baker Elks CASCADIA REGION GREEN BUILDING COUNCIL

BARLOW YOUTH FOOTBALL CATHOLIC CHARITIES

BAY AREA FIRST STEP, INC. CATHOLIC COMMUNITY SERVICES

Beaverton Christians Church CCI Enterprises Inc

Beaverton Rock Creek Foursquare Church Cedar Hills Baptist Church

Bend Elks Lodge 1371 CENTER FOR COMMUNITY CHANGE
BENTON HOSPICE SERVICE Center For Continuous Improvement
BETHEL CHURCH OF GOD Center for Family Development
Bethesda Lutheran Church Center for Human Development
Bethlehem Christian Pre-School CENTER FOR RESEARCH TO PRACTICE

Billy Webb Elks lodge #1050 CENTRAL BIBLE CHURCH BIRCH COMMUNITY SERVICES, INC. CENTRAL CITY CONCERN

BLACHLY LANE ELECTRIC COOPERATIVE CENTRAL DOUGLAS COUNTY FAMILY YMCA

Blanchet House of Hospitality Central Oregon Visitors Association

BLIND ENTERPRISES OF OREGON Children Center At Trinity

CHILDREN'S MUSEUM 2ND Dallas Church

Children's Relief Nursery

Childswork Learning Center

Christ The King Parish and School

Dayspring Fellowship

Daystar Education, Inc.

Dayton Christian Church

Christian Church of Woodburn DECISION SCIENCE RESEARCH INSTITUTE, INC.

Christians As Family Adovates Deer Meadow Assisted Living

Church Extension Plan DELIGHT VALLEY CHURCH OF CHRIST

CITY BIBLE CHURCH Delphian School
CLASSROOM LAW PROJECT Depaul Industries

Clatsop Behavioral Healthcare DePaul Treatment Centers, Inc.
Clean Slate Canine Rescue & Rehabilitation Disjecta Contemporary Art Center

Coalition for a Livable Future DOGS FOR THE DEAF, INC.

Coalition Of Community Health DOUGLAS FOREST PROTECTIVE

COAST REHABILITATION SERVICES Dress for Success Oregon

Coastal Family Health Center DrupalCon Inc., DBA Drupal Association

College Possible Dufur Christian Church
College United Methodist Church EAST HILL CHURCH
COLUMBIA COMMUNITY MENTAL HEALTH East River Fellowship

columbia gorge discovery center and museum EAST SIDE FOURSQUARE CHURCH

COLUMBIA PACIFIC ECONOMIC DEVELOPMENT DIST**RASIT OF ESTREGIONS** TRIES INTERNATIONAL COMMUNITY ACTION ORGANIZATION Eastern Oregon Alcoholism Foundation

COMMUNITY ACTION TEAM, INC. Ecotrust

COMMUNITY CANCER CENTER EDUCATION NORTHWEST

Community Connection of Northeast Oregon, Inc. Education Travel & Culture, Inc.

Community Energy Project EDUCATIONAL POLICY IMPROVEMENT CENTER

COMMUNITY HEALTH CENTER, INC Edwards Center Inc

Community in Action ELAW

Community Learning Center ELMIRA CHURCH OF CHRIST COMMUNITY VETERINARY CENTER Emerald Media Group

Community Works Inc EMERALD PUD

CONFEDERATED TRIBES OF GRAND RONDE Emmanuel Bible Church
Congregation Neveh Shalom EMMAUS CHRISTIAN SCHOOL

CONSERVATION BIOLOGY INSTITUTE EN AVANT, INC.

Constructing Hope Energy Trust of Oregon

Consumers Power Inc. ENTERPRISE FOR EMPLOYMENT AND EDUCATION

CONTEMPORARY CRAFTS MUSEUM AND GALLERY environmental law alliance worldwide Coos Art Museum EPUD-Emerald People's Utility District

CORVALLIS MOUNTAIN RESCUE UNIT EUGENE BALLET COMPANY
Corvallis Waldorf School Eugene Builders Exchange

COVENANT CHRISTIAN HOOD RIVER EUGENE CHRISTIAN FELLOWSHIP

Curry Health Network Eugene Creative Care
Curry Public Transit Inc EUGENE FAMILY YMCA

Eugene Swim and Tennis Club GEN CONF OF SDA CHURCH WESTERN OR

EUGENE SYMPHONY ASSOCIATION, INC.

EVERGREEN AVIATION MUSEUM AND CAP. MICHAELGONGONE COALITION

Evergreen Wings and Waves

FAIR SHARE RESEARCH AND EDUCATION FUND

Good Samaritan Ministry

FAIRFIELD BAPTIST CHURCH GOOD SHEPHERD COMMUNITIES
FAITH CENTER Good Shepherd Medical Center

Faith Christian Fellowship Goodwill Industries of Lane and South Coast

FAITHFUL SAVIOR MINISTRIES GOODWILL INDUSTRIES OF LANE AND SOUTH COAST COUNTIL FAMILIES FIRST OF GRANT COUNTY, INC.

GOODWILL INDUSTRIES OF THE COLUMBIA WILLAMETTE

Family Building Blocks GRACE BAPTIST CHURCH

FAMILY CARE INC Grace Chapel

FANCONI ANEMIA RESEARCH FUND INC. Grace Lutheran Church of Molalla

FARMWORKER HOUISNG DEV CORP Grace Lutheran School
Farmworkers Housing Development Corporation Grand View Baptist Church

First Baptist Church Grande Ronde Model Watershed Foundation

First Baptist Church of Enterprise GRANT PARK CHURCH
FIRST BAPTIST CHURCH OF EUGENE Grantmakers for Education

FIRST CHRISTIAN CHURCH Grants Pass Seventh-day Adventist Church

FIRST CHURCH OF THE NAZARENE

First Congregational Chrch

First Lutheran Church of Astoria

FIRST UNITARIAN CHURCH

Great Portland Bible

Greater Portland INC

Green Electronics Council

Guide Dogs For The Blind

First United Methodist Church HALFWAY HOUSE SERVICES, INC.

First United Presbyterian Church Happy Canyon Company
Florence United Methodist Church Health Share of Oregon

FOOD FAMILY FOUNDATION

FOUNDATIONS FOR A BETTER OREGON

Fr. Bernard Youth Center

HEARING AND SPEECH INSTITUTE INC

HELP NOW! ADVOCACY CENTER

Hermiston Christian Center & School

HHoly Trinity Greek Orthodox Cathedral

Friendly House, Inc. HIGHLAND HAVEN

Friends for Animals HIGHLAND UNITED CHURCH OF CHRIST

Friends of Driftwood Library Historical Outreach Foundation

FRIENDS OF THE CHILDREN

Friends of the Opera House

Friends Of Tryon Creek State P

HIV ALLIANCE, INC

HOLT INTL CHILD

Holy Family Academy

Fund For Christian Charity

Holy Redeemer Catholic Church

G.O.B.H.I

Holy Trinity Catholic Church

Garten Services Inc Home Builders

Gates Community Church of Christ

GATEWAY TO COLLEGE NATIONAL NETWORK

GeerCrest Farm & Historical Society

HOPE LUTHERAN CHURCH

HOPE POINT CHURCH

Hospice Center Bend La Pine Legacy Mt. Hood Medical Center House of Prayer for All Nations Legal Aid Services of Oregon LITC

Housing Authority of Douglas County LIFEWORKS NW

HOUSING AUTHORITY OF LINCOLN COUNTY

Housing Development Center

HOUSING NORTHWEST

Little Promises Chlildren's Program

Human Solutions, Inc.

HUMANE SOCIETY OF REDMOND

LIVING WAY FELLOWSHIP

Independent Development Enterprise Alliance

INDEPENDENT INSURANCE AGENTS AND BROKERS OF OR FOONWatershed Council

Instituto de Cultura y Arte In Xochitl In Cuicatl

LOOKING GLASS YOUTH AND FAMILY SERVICES

Intergral Youth Services Lower Columbia Estuary Partnership

INTERNATIONAL SOCIETY FOR TECHNOLOGY IN EDUCATED DOORF INC

INTERNATIONAL SUSTAINABLE DEVELOPMENT FOUNDACTION ALD CENTER

InventSuccess MAKING MEMORIES BREAST CANCER FOUNDATION, INC.

IRCO Masonic Lodge Pearl 66

Jackson-Josephine 4-C Council McKenzie Personnel Systems

Jason Lee Manor/UMRC MCKENZIEWATERSHED COUNCIL

JASPER MOUNTAIN MEALS ON WHEELS PEOPLE, INC.

Jesus Prayer Book MECOP Inc.

Jesus Pursuit Church MEDICAL TEAMS INTL

JUNIOR ACHIEVEMENT Mental Health for Children, Inc.

Kbps Public Radio Merchants Exchange of Portland, Oregon

Kid Time Mercy Flights, Inc.

KIDS INTERVENTION AND DIAGNOSTIC CENTER METRO HOME SAFETY REPAIR PROGRAM

Kids Unllimited Academy Metropolitan Contractor Improvement Partnership

KIICHIS HOUSE METROPOLITAN FAMILY SERVICE
KLAMATH HOUSING AUTHORITY Mid Columbia Childrens Council

Klamath Siskiyou Wildlands Center MID COLUMBIA MEDICAL CENTER-GREAT 'N SMALL

Korean Central Covenant Church of Eugene Mid Willamette Valley Community Action

LA CLINICA DEL CARINO FAMILY HEALTH CARE CENTERID-WILLAMETTE VALLEY COMMUNITY ACTION AGENCY, INC

La Grande Church of the Nazarene Ministerio International Casa
LA GRANDE UNITED METHODIST CHURCH Mission Increase Foundation
La Pine Chamber of Commerce Molalla Nazarene Church
Lake Grove Presbyterian Church Monet's Children's Circle

Lane Arts Council Morning Star Community Church

Lane Council of Governments MORNING STAR MISSIONARY BAPTIST CHURCH

LANE MEMORIAL BLOOD BANK MORRISON CHILD AND FAMILY SERVICES

LANECO FEDERAL CREDIT UNION MOSAIC CHURCH
LAUREL HILL CENTER Mount Angel Abbey
League of Women Voters Mount Pisgah Arboretum

Mountain View Academy Occu Afghanistan Relief Effort

Mt Emily Safe Center OCHIN

Mt Hood Hospice OEA CHOICE TRUST

Muddy Creek Charter School OETC

MULTNOMAH DEFENDERS INC OHSU FOUNDATION

MULTNOMAH LAW LIBRARY Old Mill Center for Children and Families

My Fathers House Oliver P Lent PTA

NAMI of Washington County

NAMI OREGON

OLIVET BAPTIST CHURCH

OMNIMEDIX INSTITUTE

National Christian Community Foundation Ontrack Inc.

NATIONAL PSORIASIS FOUNDATION OPEN MEADOW ALTERNATIVE SCHOOLS, INC.

NATIONAL WILD TURKEY FEDERATION Open Technology Center

Native American Youth and Family Center Early College Portal Oregon

NEDCO Oregon & Southern Idaho District Council of Laborers'

Nehalem Bay House Oregon And Southern Idaho Laborers Employers Training Scho

NEIGHBORIMPACT OREGON BALLET THEATRE

Neskowin Valley School OREGON CITY CHURCH OF THE NAZARENE

Network Charter School Oregon Coast Aquarium, Inc.

New Artists Performing Arts Productions, Inc. OREGON COAST COMMUNITY ACTION

NEW AVENUES FOR YOUTH INC

NEW BEGINNINGS CHRISTIAN CENTER

NEW HOPE COMMUNITY CHURCH

OREGON DEATH WITH DIGNITY

Oregon District 7 Little League

OREGON DONOR PROGRAM

New Life Baptist Church OREGON EDUCATION ASSOCIATION
New Life Fellowship Church of God OREGON ENVIRONMENTAL COUNCIL

New Paradise Worship CenterOregon Farm BureauNewberg Christian ChurchOregon Humanities

NEWBERG FRIENDS CHURCH Oregon Jewish Community Foundation

NONPROFIT ASSOCIATION OF OREGON Oregon Laborers-Employer Administrative Fund, LLC Norkenzie Christian Church OREGON LIONS SIGHT & HEARING FOUNDATION

North Coast Christian Church Oregon Lyme Disease Network

North Coast Family Fellowship OREGON MUSUEM OF SCIENCE AND INDUSTRY

North Pacific District of Foursquare Churches

NORTH WILLAMETTE VALLEY HABITAT FOR HUMANI**DY**egon Nurses Association

Northwest Center for Alternatives to Pesticides

NORTHWEST ENERGY EFFICIENCY ALLIANCE

Northwest Family Services

NORTHWEST FOOD PROCESSORS ASSOCIATION

Northwest Habitat Institute

Oregon Research Institute

NORTHWEST LINE JOINT APPRENTICESHIP & TRAININD (GOM) Multial IIII ectric Cooperative Association

NORTHWEST YOUTH CORPS Oregon Satsang Society, Inc., A chartered Affiliate of ECKANKA

NW Sport Fishing OREGON SCHOOL BOARDS ASSOCIATION

Oasis Shelter Home Oregon Social Learning Center

OREGON STATE FAIR PORTLAND SCHOOLS FOUNDATION OREGON STATE UNIVERSITY ALUMNI ASSOCIATION PORTLAND WOMENS CRISIS LINE

OREGON STATE UNIVERSITY BOOKSTORE INC

Portland Yacht Club

OREGON SUPPORTED LIVING PROGRAM PREGNANCY RESOUCE CENTERS OF GRETER PORTLAND

Oregon Technical Assistance Corporation Prince of Peace Lutheran Church & School
OSLC COMMUNITY PROGRAMS PRINGLE CREEK SUSTAINABLE LIVING CENTER

OSLC COMMUNITY PROGRAMS OCP Providence Health System

OUR LADY OF PERPETUAL HELP CATHOLIC CHURCH ARROWN DIONEES DONO DRIVER MEMORIAL HOSPITAL
Our Redeemer Lutheran Church PUBLIC DEFENDER SERVICES OF LANE COUNTY, INC.
Our United Villages QUADRIPLEGICS UNITED AGAINST DEPENDENCY, INC.

OUTSIDE IN Rainier Assembly of God
P E C I Real Life Christian Church

p:ear REBUILDING TOGETHER - PORTLAND INC.

Pacific Classical Ballet Redeemer Lutheran Church

PACIFIC FISHERY MANAGEMENT COUNCIL REDMOND PROFICIENCY ACADEMY
PACIFIC INSTITUTES FOR RESEARCH REGIONAL ARTS AND CULTURE COUNCIL

PacificSource Health RELEVANT LIFE CHURCH

Pain Society of Oregon Relief Nursery
Parenting Now! Relief Nursery Inc

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PDX Wildlife Ride Connecton
Peace Lutheran Church River Network

PENDLETON ACADEMIES

ROGUE FEDERAL CREDIT UNION

Rogue Valley Youth Football

PLANNED PARENTHOOD OF SOUTHWESTERN OREGORISHing Hills Baptist Church

Polk Soil and Water Conservation District

Rolling Hills Community Church

PORT CITY DEVELOPMENT CENTER RON WILSON CENTER FOR EFFECTIVE LIVING INC

PORTLAND ADVENTIST ACADEMY

Ronald McDonald House Charities of Oregon & Southwest Wa

PORTLAND ART MUSEUM Rose Haven
PORTLAND BUSINESS ALLIANCE ROSE VILLA, INC.

Portland Christian Center Rural Development Initiatives
Portland Community Media Sacred Heart Catholic Church

Portland Community Reinvestment Initiatives, Inc. SACRED HEART CATHOLIC DAUGHTERS

Portland Foursquare Church Safe Harbors

PORTLAND HABILITATION CENTER, INC. SafeHaven Humane Society

PORTLAND JEWISH ACADEMY

PORTLAND METRO RESIDENTIAL SERVICES

Portland Oregon Visitors Association

SAINT ANDREW NATIVITY SCHOOL

SAINT CATHERINE OF SIENA CHURCH

SAINT JAMES CATHOLIC CHURCH

Saint Johns Catholich Church

Portland Parks Foundation Salem Academy

Portland Police Sunshine Division SALEM ALLIANCE CHURCH

Portland Schools Alliance Salem Area Chamber of Commerce

SALEM ELECTRIC Southern Oregon Project Hope

Salem Evangelical Church Southwest Bible Church

Salem First Presbyterian Church Southwest Neighborhoods, Inc

SALEM FREE CLINICS Southwestern Oregon Public Defender Services, Inc.

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SEED OF FAITH MINISTRIES St John The Baptist Catholic

SEIU Local 49 St John the Baptist Greek Orthodox Church

SELCO Community Credit Union St Mark Presbyterian Church

SELF ENHANCEMENT INC. St Mary's Catholic School and Parish

SEPTL Southeast Portland Tool Library St Michaels Episcopal Church

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Serenity Lane Health Services
Seven Feathers Casino
SEXUAL ASSAULT RESOURCE CENTER
St Paul Baptist Church
St Paul Catholic Church
ST VINCENT DE PAUL
ST. ANTHONY CHURCH
SEXUAL ASSAULT RESOURCE CENTER
St. Joseph Shelter

Sexual Assault Support Services

St. Katherine's Catholic Church
SHELTERCARE

St. Martins Episcopal church
SHERIDAN JAPANESE SCHOOL FOUNDATION
St. Mary's Episcopal Church
SHERMAN DEVELOPMENT LEAGUE, INC.
SILVERTON AREA COMMUNITY AID

St. Matthew Catholic School

Silverton Senior Center St. Peter Catholic Church

SISKIYOU INITIATIVE St. Pius X School

Skyball Salem Keizer Youth Bas St. Vincent de Paul Church

SMART ST. VINCENT DEPAUL OF LANE COUNTY

Smith Memorial Presbyterian Church STAND FOR CHILDREN

SOCIAL VENTURE PARTNERS PORTLAND STAR OF HOPE ACTIVITY CENTER INC.

Solid Rock Step Forward Activities Inc
SONRISE CHURCH Stone Creek Christian Church

Soroptimist International of Gold Beach, OR

Store to Door

SOUTH COAST HOSPICE, INC.

Street Ministry

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Southeast Uplift Neighborhood Coalition SUMMIT VIEW COVENANT CHURCH

SOUTHERN OREGON CHILD AND FAMILY COUNCIL, IN Conny Oaks Inc.

SOUTHERN OREGON HUMANE SOCIETY SUNNYSIDE FOURSQUARE CHURCH

SUNRISE ENTERPRISES Transition Projects, Inc

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SW Community Health Center

Sweet Home United Methodist Church

TAKE III OUTREACH

Tamarack Aquatic Center

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Trillium Sprigs

Trinity Lutheran

Tualatin Lacrosse Club

Turtle Ridge Wildlife Center

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Teras Interventions and Counseling Inc Umpqua Community Health Center

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The ALS Association Oregon and SW Washington Chapter N GOSPEL MISSION

The Blosser Center for Dyslexia Resources
Unitarian Universalist Church in Eugene
UNITED CEREBRAL PALSY OF OR AND SW WA

The Christian Church of Hillsboro Oregonb

UNITED METHODIST CHURCH
The Church of Christ of Latter Day Saints

United Way of Lane County

The Collins Foundation UNITED WAY OF THE COLUMBIA WILLAMETTE

The Dalles Art Association Unithed Way

The Dreaming Zebra Foundation Unitus Community Credit Union

THE EARLY EDUCATION PROGRAM, INC.

US CONFERENCE OF MENONNITE BRETHREN CHURCHES

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The Inn Home for Boys, Inc.9138 Verde

The International School VERMONT HILLS FAMILY LIFE CENTER
The Lighthouse School Vietnamese Christian Community Church

The Madeleine Parish Viking Sal Senior Center

THE MILL CASINO Village Home Education Resource Center
THE NATIONAL ASSOCIATION OF CREDIT MANAGEM FIRE OF ARCOM COMMON ASSOCIATION OF CREDIT MANAGEM FIRE OF CREDIT FIRE OF CREDIT MANAGEM FIRE OF CREDIT FIRE OF CREDIT FIRE OF CREDIT FIRE OF CREDIT FIRE OF CREDIT

The Nature Conservancy, Willamette Valley Field Office LUNTEERS OF AMERICA OREGON THE NEXT DOOR Wallowa Valley Center For Wellness

THE OREGON COMMUNITY FOUNDATION WE CARE OREGON

The Ross Ragland Theater and Cultural Center West Chehalem Friends Church
THE SALVATION ARMY - CASCADE DIVISION West Hills Christian School
The Spiral Gallery West Salem Foursquare Church
The Tucker-Maxon Oral School West Salem United Methodist

The Wallace Medical Concern Western Arts Alliance

THREE RIVERS CASINO Western Environmental Law Center

TILLAMOOK CNTY WOMENS CRISIS CENTER Western Mennonite School
TILLAMOOK ESTUARIES PARTNERSHIP WESTERN RIVERS CONSERVANCY

Tillamook Seventh Day Adventist Church WESTERN STATES CENTER

TLO Farms Western Wood Products Association

TOUCHSTONE PARENT ORGANIZATION WESTSIDE BAPTIST CHURCH
TRAILS CLUB Westside Church of Christ Inc
TRAINING EMPLOYMENT CONSORTIUM Westside Foursquare Church

WHITE BIRD CLINIC crescent grove cemetery

Wild Lilac Child Development Community CSC HEAD START

WILD SALMON CENTER Cvalco

WILLAMETTE FAMILY Eagle Fern Camp

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WILLAMETTE LUTHERAN HOMES, INC eickhoff dev co inc Willamette Valley Babe Ruth Elderhealth and Living

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WILLAMETTE VIEW INC. GRANTS PASS MANAGEMENT SERVICES. DBA

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WORD OF LIFE COMMUNITY CHURCH Heartfelt Obstetrics & Gynecology

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World Forestry Center

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KLAMATH FAMILY HEAD START

Yamhill Community Care Organization

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YMCA OF COLUMBIA-WILLAMETTE ASSOCIATION SERWeŒEght Network LLC

YMCA of Marion and Polk Counties LOCAL GOVERNMENT PERSONNEL INSTITUTE

Youth Dynamics MARION COUNTY HEALTH DEPT

YOUTH GUIDANCE ASSOC. Nez Perce Tribe

YWCA SALEM Northwest Power and Conservation Council
Zion Lutheran Church NORTHWEST VINTAGE CAR AND MOTORCYCLE

Other NPKA

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Obsidian Urgent Care, P.C.

advocate care

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OFFICE OF PUBLIC DEFENSE SERVICES

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BIENESTAR, INC.

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CITY/COUNTY INSURANCE SERVICE Oregon State Credit Union
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Confederated Tribes of Warm Springs Pgma/Cathie Bourne

CONFLUENCE ENVIRONMENTAL CENTE PIONEER COMMUNITY DEVELOPMENT Coquille Economic Development Corporation PIONEER TELEPHONE COOPERATIVE

Cornerstone Association Inc Portland Impact
COVENANT RETIREMENT COMMUNITIES Ricoh USA

RIVER CITY DANCERS

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OREGON DEPT. OF EDUCATION

Oregon Forest Resources Institute

Sphere MD Oregon Health Care Quality Cor
SPIRIT WIRELESS OREGON JUDICIAL DEPARTMENT

Sunrise Water OREGON LOTTERY

sunrise water authority OREGON OFFICE OF ENERGY
The Klamath Tribe OREGON SCHL BRDS ASSOCIAT

USAGENCIES CREDIT UNION Oregon State Board of Architect Examiners

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Wilco Farmers OREGON STATE DEPT OF CORRECTIONS

State Agency Oregon State Fair Council

Aging and People with Disabilities

Oregon State Lottery

BOARD OF MEDICAL EXAMINERS

OREGON STATE POLICE

Central Oregon Home Health and Hos

Oregon State Treasury

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Columbia Gorge ESD Oregon Tradeswomen

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Kdrv Channel 12 Procurement Services/DAS

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Opta Oregon Permit Technician STATE OF OREGON

Oregon Air National Guard State of Oregon - Department of Administrative Services

OREGON BOARD OF ARCHITECTS

Teacher Standards and Pracitices Commission

Oregon Board of Massage Therapists Training & Employment

OREGON CHILD DEVELOPMENT COALITION Umpqua Valley Public Defender

Oregon Convention Center

OREGON DEPARTMENT OF EDUCATION
OREGON DEPARTMENT OF FORESTRY

OREGON DEPARTMENT OF HUMAN SERVICES

Anahola

State: HI Barbers Point N A S

Camp H M Smith

Account Type: HI Counties, Cities, Colleges Captain Cook

Eleele

Hawaii County
Ewa Beach
Honolulu County
Fort Shafter
Kauai County
Haiku
Maui County
Hakalau
Kalawao County
Haleiwa

Aiea

Hana Laie
Hanalei Lanai City
Hanamaulu Laupahoehoe

Hanapepe Lawai Hauula Lihue

Hawaii National Park M C B H Kaneohe Bay

Hawaiian Ocean View Makawao
Hawi Makaweli
Hickam AFB Maunaloa
Hilo Mililani

Holualoa Mountain View

Honaunau Naalehu Honokaa Ninole Honolulu Ocean View Ookala Honomu Hoolehua Paauhau Paauilo Kaaawa Pahala Kahuku Kahului Pahoa Paia Kailua Kailua Kona Papaaloa Kalaheo Papaikou Kalaupapa **Pearl City** Kamuela **Pearl Harbor** Kaneohe Pepeekeo Kapaa Princeville Pukalani Kapaau Puunene Kapolei

Kaumakani Schofield Barracks

Kaunakakai Tripler Army Medical Center

Kawela Bay Volvano Keaau Wahiawa Kealakekua Waialua Kealia Waianae Keauhou Waikoloa Kekaha Wailuku Waimanalo Kihei Kilauea Waimea Koloa Waipahu Kualapuu Wake Island

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Kunia Brigham Young University - Hawaii
Kurtistown Chaminade University of Honolulu

Lahaina Hawaii Business College

Hawaii Pacific University
Hawaii Technology Institute
Heald College - Honolulu
Remington College - Honolulu Campus
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Kauai Community College
Leeward Community College
Maui Community College
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