



March 29, 2019

Mr. Michael Digby
MONROE COUNTY SCHOOL DISTRICT
90050 OVERSEAS HWY
TAVERNIER, FL 33070-2107

Ref: E7000 QUOTE 032919 MONROE COUNTY SCHOOL DISTRICT Sugarloaf.216

Dear Sir,

Competitor to E7000 Replacement

ITEM	DESCRIPTION	UNIT PRICE (USD)	QTY	Extended (USD)
NQ-B216CU	E7000 Bundle - Competitor Upgrade 216 Station		1	\$25,895.00
NQ-E7000SWL	E7000 Educational System Software - System License	\$5,250.00	1	
NQ-E7000SSL	E7000 Educational System Software - Station License Pk. (25)	\$600.00	9	
NQ-E7000CCL	E7000 Educational System Software - Concurrent Call License Pk. (10)	\$1,000.00	2	
NQ-E7030	Analog Station Bridge	\$1,300.00	9	
NQ-P0100	Matrix Mixer Pre-Amp	\$385.00	1	
NQ-E7010	I/O Controller	\$250.00	1	
NQ-T1100	Administrative IP Phone - Color Touch Display	\$450.00	2	
NQ-E7Warranty90	90-Day Software Warranty	\$0.00	1	
NQ-E7Maint1Y	System S/W Maintenance (1 st Year - Includes new standard features and bug fixes)	\$0.00	1	
E7000: Additional / Optional Components:				
NQ-E7000SSL	E7000 Educational System Software - Station License Pk. (25)	\$600.00	1	\$600.00
NQ-E7020	Digital Call-Switch	\$37.50	30	\$1,125.00
NQ-S1810CT	VoIP Ceiling Speaker (Talkback)	\$280.00	35	\$9,800.00
NQ-E7000PBXI	E7000 Educational System - PBX Integration Service *	\$250.00	1	\$250.00
NQ-SYSCtrl	Nyquist System Controller (excludes all S/W licenses)	\$895.00	1	\$895.00
² E7000 Quote Subtotal:				\$38,565.00
¹ Project Discount				-\$7,734.83
² E7000 Quote Total:				\$30,830.17
⁵ Eligible Trade-In amount given via RMA credit				-\$2,650.00
Optional Extended Software Maintenance Agreements:⁴				
		Annual Rate	Total Price	
NQ-E7Maint10S2C1X	1-Year Extended S/W Maintenance Agreement 10 Station Pk. 2 CCL Bundle (Includes new standard features and bug fixes)	\$1,987.50	\$1,987.50	
NQ-E7Maint10S2C3X	3-Year Extended S/W Maintenance Agreement 10 Station Pk. 2 CCL Bundle (Includes new standard features and bug fixes)	\$1,722.50	\$5,167.50	
NQ-E7Maint10S2C5X	5-Year Extended S/W Maintenance Agreement 10 Station Pk. 2 CCL Bundle (Includes new standard features and bug fixes)	\$1,325.00	\$6,625.00	
E7000 Quote + 1 year Extended S/W Maintenance:				\$32,817.67
E7000 Quote + 3 year Extended S/W Maintenance:				\$35,997.67
E7000 Quote + 5 year Extended S/W Maintenance:				\$37,455.17

If you have questions or concerns, please feel free to contact me at 201-419-3630.

Sincerely,

Joseph R. Baumgartner

Florida/CALA District Manager
BOGEN COMMUNICATIONS, INC.

www.bogen.com / www.apogeessound.com
e-mail jbaumgartner@bogen.com