

**Upland Software, Inc.**  
 401 Congress Avenue, Suite 1850  
 Austin  
 TX  
 78701-3788  
 United States  
 Phone: 855-944-PLAN (7526)  
[www.uplandsoftware.com](http://www.uplandsoftware.com)

**Quote Number:** Q-34729-1  
**Quote Date:** 1/31/2019  
**Quote Expires On:** 4/1/2019  
**Proposed By:** Laurie VanDoezelaar  
**Email:** lauriev@uplandsoftware.com

## Customer and Billing Details

**Ship To**  
 Monroe County Schools  
 INFO/INSTRUCTIONAL  
 TECHNOLOGY

1105 LEON STREET  
 KEY WEST, FL 33040  
 United States

**Bill To**  
 Monroe County Schools  
 241 Trumbo Road  
 Key West, FL 33040  
 United States

**Primary Contact:**  
**Primary Phone:**  
**Billing Currency:** USD

## License and Product Details

**Start Date:** 10/1/2019 **End Date:** 9/30/2020  
**Product Billing Frequency:** **Payment Terms:** Net 30

## License and Product Details

Description	Billing Frequency	Quantity Unit of Measure	List Price	Discount (%)	Unit Price	Additional Unit Discount	Term (Months)	Extended Price for Full Term
OptiView Cloud Service per year* Includes 1.2 TB of Storage space based on your 5 year growth above		1 Units Per Year	\$ 2,400.00	-789.718	\$ 2,400.00	-18953.22	12.00	\$ 21,353.22
Upgrade to OptiView Site License		1 Units Per Year	\$ 3,250.00	-239.231	\$ 3,250.00	-7775.00	12.00	\$ 11,025.00
API: Gold Support		1 Years	\$ 6,000.00	-10.250	\$ 7,200.00	585.00	12.00	\$ 6,615.00
OptiView Document Management Multi Departmental System with 15 full user licenses		1 Units Per Year	\$ 32,500.00	55.222	\$ 32,500.00	17947.00	12.00	\$ 14,553.00
OptiSpool with 5 licenses		1 Units Per Year	\$ 240.00	-708.500	\$ 240.00	-1700.40	12.00	\$ 1,940.40
OptiView Web with unlimited licenses		1 Units Per Year	\$ 1,300.00	-301.140	\$ 1,300.00	-3914.83	12.00	\$ 5,214.83
OptiSpool Web Server		1 Units Per Year	\$ 240.00	-910.625	\$ 240.00	-2185.50	12.00	\$ 2,425.50
Total:								\$ 63,126.95

Customer and Upland are entering into this sales order or quote ("**Sales Order**") pursuant to the terms of the Master Services Agreement ("**MSA**") currently in effect between the parties as of the date this Sales Order is signed. In the event there is no MSA currently in effect, then the terms and conditions hosted at [www.uplandsoftware.com/terms-of-service.pdf](http://www.uplandsoftware.com/terms-of-service.pdf) shall control. Upon execution

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by the parties, this Sales Order shall be incorporated into and made a part of the MSA (collectively, the "**Agreement**"). Terms not defined in this Sales Order have the meaning ascribed to them elsewhere in the Agreement.

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BY AFFIXING THE SIGNATURE OF THE AUTHORIZED REPRESENTATIVE OF THE CUSTOMER TO THIS QUOTE, BY HAND OR ELECTRONICALLY, CUSTOMER IS AGREEING TO BE BOUND BY THE TERMS OF THE AGREEMENT

Name (Print): \_\_\_\_\_ Date: \_\_\_\_\_

Title: \_\_\_\_\_ Signature: \_\_\_\_\_

**If a Purchase Order is required for the purchase or payment of the items on this Sales Order, please complete the following:**

PO Number: \_\_\_\_\_

PO Amount: \_\_\_\_\_

**Upland Signature**

Name (Print): \_\_\_\_\_ Date: \_\_\_\_\_

Title: \_\_\_\_\_ Signature: \_\_\_\_\_

**THANK YOU FOR YOUR BUSINESS!**

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Please verify and initial the following customer information and indicate what needs to be changed, if needed.

Customer Checklist			
Checklist Item	Response		If there are changes, please provide details below.
Is the company name specified on the quote the correct bill to entity?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Initial _____	
Is the billing address specified on the quote up to date?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Initial _____	
Is the billing contact and email address specified on the quote up to date?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Initial _____	
Does your company require a PO?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Initial _____	
Does your company need Upland to fill out a supplier form to properly set Upland up as a vendor? This includes setting up supplier portals.	<input type="checkbox"/> Yes <input type="checkbox"/> No	Initial _____	
Is your company a tax-exempt entity? If Yes, please provide the associated tax certificate.	<input type="checkbox"/> Yes <input type="checkbox"/> No	Initial _____	
Does your company pay withholding tax to a governmental entity? If Yes, please provide the associated tax certificate with the payment remittance.	<input type="checkbox"/> Yes <input type="checkbox"/> No	Initial _____	
Are there any additional items your company may need from us to process our invoice?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Initial _____	

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