

**Upland Software, Inc.**  
401 Congress Avenue, Suite 1850  
Austin  
TX  
78701-3788  
United States  
Phone:855-944-PLAN (7526)  
[www.uplandsoftware.com](http://www.uplandsoftware.com)

**Quote Number:** Q-28685-1  
**Quote Date:** 5/16/2019  
**Quote Expires On:** 12/3/2018  
**Proposed By:** Laurie VanDoezelaar  
**Email:** [lauriev@uplandsoftware.com](mailto:lauriev@uplandsoftware.com)

## Customer and Billing Details

**Ship To**  
Monroe County Schools  
INFO/INSTRUCTIONAL  
TECHNOLOGY

1105 LEON STREET  
KEY WEST, FL 33040  
United States

**Bill To**  
Monroe County Schools  
241 Trumbo Road  
Key West, FL 33040  
United States

**Primary Contact:** Suanne Lee  
**Primary Phone:** 3052931400  
**Billing Currency:** USD

## License and Product Details

**Start Date:** 1/31/2019 **End Date:** 1/30/2022  
**Product Billing Frequency:** Annually **Payment Terms:** Net 30

## License and Product Details

Description	Billing Frequency	Quantity Unit of Measure	Term (Months)	Annual Amount	Extended Price for Full Term
FileBound: Setup, Cloud Site Setup - 10,000,000 Enterprise	Annually	1 Units Per Month	36.00	\$ 8,250.00	\$ 24,750.00
FileBound: FileBound Capture Subscription - included with subscription	Annually	10 Each	36.00	\$ 0.00	\$ 0.00
FileBound: Importer Pro Subscription - included with subscription	Annually	1 Each	36.00	\$ 0.00	\$ 0.00
Total:				\$ 8,250.00	\$ 24,750.00

## Professional Services Details

Description	Billing Frequency	Quantity & Unit of Measure	Extended Price for First Year
FileBound: Professional Services, Hourly Professional Services, Fixed Fee, Direct	See SOW	48 Each	\$12,000.00
Total:			\$12,000.00

Customer and Upland are entering into this sales order or quote ("**Sales Order**") pursuant to the terms of the Master Services Agreement ("**MSA**") currently in effect between the parties as of the date this Sales Order is signed. In the event there is no MSA currently in effect, then the terms and conditions hosted at [www.uplandsoftware.com/terms-of-service.pdf](http://www.uplandsoftware.com/terms-of-service.pdf) shall control. Upon execution by the parties, this Sales Order shall be incorporated into and made a part of the MSA (collectively, the "**Agreement**"). Terms not defined in this Sales Order have the meaning ascribed to them elsewhere in the Agreement.

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BY AFFIXING THE SIGNATURE OF THE AUTHORIZED REPRESENTATIVE OF THE CUSTOMER TO THIS QUOTE, BY HAND OR ELECTRONICALLY, CUSTOMER IS AGREEING TO BE BOUND BY THE TERMS OF THE AGREEMENT

Name (Print): \_\_\_\_\_ Date: \_\_\_\_\_

Title: \_\_\_\_\_ Signature: \_\_\_\_\_

**If a Purchase Order is required for the purchase or payment of the items on this Sales Order, please complete the following:**

PO Number: \_\_\_\_\_

PO Amount: \_\_\_\_\_

**Upland Signature**

Name (Print): \_\_\_\_\_ Date: \_\_\_\_\_

Title: \_\_\_\_\_ Signature: \_\_\_\_\_

**THANK YOU FOR YOUR BUSINESS!**

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Please verify and initial the following customer information and indicate what needs to be changed, if needed.

Customer Checklist			
Checklist Item	Response		If there are changes, please provide details below.
Is the company name specified on the quote the correct bill to entity?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Initial _____	
Is the billing address specified on the quote up to date?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Initial _____	
Is the billing contact and email address specified on the quote up to date?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Initial _____	
Does your company require a PO?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Initial _____	
Does your company need Upland to fill out a supplier form to properly set Upland up as a vendor? This includes setting up supplier portals.	<input type="checkbox"/> Yes <input type="checkbox"/> No	Initial _____	
Is your company a tax-exempt entity? If Yes, please provide the associated tax certificate.	<input type="checkbox"/> Yes <input type="checkbox"/> No	Initial _____	
Does your company pay withholding tax to a governmental entity? If Yes, please provide the associated tax certificate with the payment remittance.	<input type="checkbox"/> Yes <input type="checkbox"/> No	Initial _____	
Are there any additional items your company may need from us to process our invoice?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Initial _____	