

The School District of Hernando County, Florida

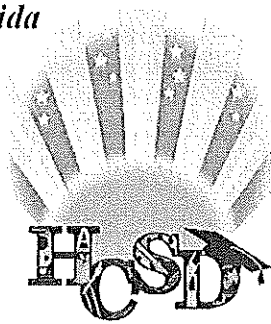
Finance & Purchasing Department

919 N. Broad Street

Brooksville, FL 34601

Phone: (352) 797-7060

Fax: (352) 797-7160



Superintendent: *John Stratton*

Board Chairperson: *Mark C. Johnson*

Vice Chairperson: *Linda K. Prescott*

Board Members:

Susan Duval

Gus Guadagnino

Beth Narverud

NOTICE OF BID RENEWAL AWARD

Bid #: 17-450-06 RN

Award Date: 09/11/2018

Bid Title: Architectural Hardware

Board Approved Vendor(s): Electronic Access Specialists, Inc.

dba Southern Lock & Supply

Contract Date: 09/22/2018 through 09/21/2019

On Tuesday, September 11, 2018, the School Board of Hernando County, Florida, approved the renewal of the above referenced bid to the listed vendor above. This is your formal notification of contract approval.

Important Note: If your company agreed to VISA® purchases and/or this method for receipt of vendor invoice payments, any/all processing fees must have been included in vendor's original pricing structure and *shall not be added as additional/separate service fees/handling charges* to the purchase and/or payment. **Failure to obtain the authorizing purchase order number of VISA® account number prior to shipping and/or performing of any services with regards to this bid, could result in costly delays in payments or non-payments of funds.**

It is your company's responsibility to validate and see that all information is current and up-to-date on the District's Vendor Registration System, including emails and NIGP codes. *All Purchasing solicitations will ONLY be generated from this website based on information you entered.*

In addition, purchasing requires the following documentation, if applicable:

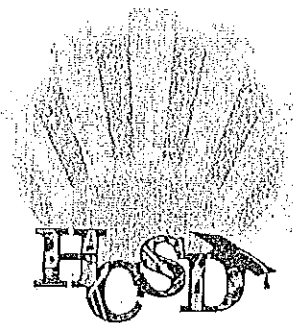
- ☒ Original Certificate of Insurance, including Workers' Compensation, and list Hernando County Schools both as "Additional Insured" and "Certificate Holder", unless expressly prohibited by the insurance company. If this occurs, please send a written explanation from your provider for our files. Required for on-site services. *Purchase Orders will NOT be released until current insurance certificates are received and on file.*
- ☒ Current up-to-date *Contractor Licenses*, required per the above referenced bid, must be submitted to the Purchasing Department, whenever the status changes (Active/Expired). It is also the responsibility of the contractor to pull *PERMITS* for all projects awarded from the District solicitation through the Facilities Building Department.

As a reminder, all company "contractual personnel" must comply with the Jessica Lunsford Act and meet all statute screening requirements.

Thank you for your bid and interest in Hernando County Schools. We look forward to a successful working relationship with your company during the term of this contract.

Hernando County Schools Purchasing Department

The School District of Hernando County, Florida
Finance & Purchasing Department
Joyce McIntyre, Director of Finance & Purchasing
919 North Broad Street
Brooksville, FL 34601
(352) 797-7060
(352) 797-7160



Interim Superintendent: John Stratton
Board Chairperson: Mark C. Johnson
Vice Chairperson: Linda K. Prescott
Board Members:
Susan Duval
Gus Guadagnino
Beth Narverud

Company Name (Print): Electronic Access Specialist D/B/A Southern Lock & Supply Inc.

REF: Renewal of Bid #: 17-450-06: Architectural Hardware

On September 21, 2018, the above referenced bid will expire. The Hernando County School District, wishes to exercise its option to renew this bid for one (1) additional one (1) year with your mutual consent. Please respond no later than August 13, 2018, indicating whether or not you wish to renew this contract by checking the appropriate box below, sign and date. To expedite, fax responses to (352) 797-7160, mailing the originals.

OPTION 1: ☒ Renew the current contract under the original terms, conditions, pricing and/or percentages.

OPTION 2: ☐ DO NOT renew the current contract.

In addition, we require the following documentation:

☒ Completed Certification Regarding Debarment Form AD-1048 enclosed.

VENDOR ANNOUNCEMENT
IMPORTANT NOTICE – CHANGE TO ELECTRONIC BIDDING SYSTEM

The Hernando county School District is proud to announce a new partnership with Public Purchase, a web based e-Procurement service. In order to begin, or continue to receive bid notification as a current vendor you must register with this new system. This process will only take a few minutes. The two-step registration process is as follows:

Register with Public Purchase: <https://www.publicpurchase.com/gems/register/vendor/register>. Once you have received your activation e-mail from Public Purchase, log into www.publicpurchase.com and accept the terms and conditions of use. Then click on the link <http://www.publicpurchase.com/gems/hermandocountyisd.fl/buyer/public/home> to start your registration process with Hernando County School District.

It is important that this second part of the registration is complete or you will not receive notifications of upcoming quote opportunities from the Hernando County School District. It is your responsibility to keep the information up to date, particularly the contacts and email addresses.

Thank you for participating in Hernando County School District's new registration process.

Please note: The original bid term may require this bid to be extended up to ninety (90) days beyond the original contract expiration date if needed for District approval. Prices and discounts shall remain firm for the entire extension period.

tonicascino@southernlock.com

Email Address (print clearly)

By renewing and signing below, vendor acknowledges compliance with the "Jessica Lunsford Act"

Southern Lock & Supply Inc.

Company Name

Toni A. Cascino
Authorizing Signature & Title

08-13-2018
Date

Sincerely,
Purchasing Department, Hernando County School District

APPROVED

PURCHASING AGENDA ITEM

Hernando County School Board

School Board Approved Meeting : **September 13, 2016**

Bid No: 17-450-06

Bid Title: Architectural Hardware

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- | | | | |
|--|---|--|---|
| <input type="checkbox"/> Lowest Bid(s) | <input type="checkbox"/> Request for Proposal(s) | <input checked="" type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation * |
| <input type="checkbox"/> Revised Award * | <input type="checkbox"/> Renewal of Contract | <input type="checkbox"/> Sole Source * | <input type="checkbox"/> Re-Award (partial/whole) * |
| <input type="checkbox"/> Bid Termination * | <input type="checkbox"/> Revisions/Amendments To Bid* | <input type="checkbox"/> Bid Extension * | <input type="checkbox"/> Emergency * |
| <input type="checkbox"/> Piggyback/Cooperative | | | |

Bid Contract Period: 09/22/16 thru 09/21/18

☐ N/A - One Time Purchase

Contract Type: ☐ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☒ Firm, Fixed Hourly Rates, Fees and/or Percentages

| Renewal Options: | No. of Terms Remaining | <input type="checkbox"/> Length of Each Term | <input checked="" type="checkbox"/> Length of Each Term | <input type="checkbox"/> None |
|-------------------------|------------------------|--|---|-------------------------------|
| | 3 | 6-months | 1 - year | |

* **Rationale/Reason**

Bidders Electronically
Downloaded From Public
Purchase Website: 41

Bids Received: 2

No Bids:

Late Bids: 1

Rejected Bids:

☐ N/A - Bids Not
Required

Submitted By: Joyce McIntyre
Title/Department: Director of Finance & Purchasing

School(s): _____

Requested By: Erik Van de Boogaard
Title/Department: Director of Facilities Operations

Department(s): District Wide

Recommended award by vendor(s), description of item(s)/service(s) and prices: (see attached)

Terms Code – 1706

To provide and deliver architectural hardware to the Maintenance and Safety & Security Departments, as needed and to secure firm discounts off manufacturer's list prices, for the contract period.

Electronic Access Specialists, Inc. (dba Southern Lock & Supply) V-49267
Graybar Electric co., Inc. V-2295

| Description | Electronic Access Specialists, Inc. | Graybar Electric Co., Inc. |
|---|-------------------------------------|----------------------------|
| A1® Supplies & Replacement Parts | Net + 10% | -- |
| Adams Rite® Supplies & Replacement Parts | 60.5% | 49.5% |
| Best® Supplies & Replacement Parts | Supplies: 55.7% Parts: 45.0% | -- |
| Bommer Industries® Supplies & Replacement Parts | Net +10% | -- |
| C.Q.R. IT® Supplies & Replacement Parts | Net +10% | -- |
| Clearview® Supplies & Replacement Parts | 32.0% | -- |
| CompX® Supplies & Replacement Parts | 40.0% | -- |
| Corbin Russwin® Supplies & Replacement Parts | Supplies: 62.4% Parts: 45.0% | -- |
| Detex® Supplies & Replacement Parts | Supplies: 58.0% Parts: 50.0% | -- |
| Don-Jo® Supplies & Replacement Parts | 57.0% | -- |
| Dorma® Supplies & Replacement Parts | Supplies: 55.0% Parts: 45.0% | -- |
| Falcon® Supplies & Replacement Parts | 61.4% | -- |
| HES® Supplies & Replacement Parts | 59.0% | 49.0% |
| Houdini® Supplies & Replacement Parts | Net +10% | -- |
| IPC® Supplies & Replacement Parts | Net +10% | -- |
| Hudson® Supplies & Replacement Parts | Net +10% | -- |
| IC Real Time® Supplies & Replacement Parts | 16.0% | 49.5% |

| Description | Electronic Access Specialists, Inc. | Graybar Electric Co., Inc. |
|--|-------------------------------------|----------------------------|
| MEI® Supplies & Replacement Parts | 50.0% | 46.0% |
| ILCO® Supplies & Replacement Parts | Net +10% | -- |
| Jackson® Supplies & Replacement Parts | Net +10% | -- |
| Kaba® Supplies & Replacement Parts | Supplies: 53.0% Parts: 45.0% | -- |
| Keedex® Supplies & Replacement Parts | Net +10% | -- |
| KSI® Supplies & Replacement Parts | Net +10% | -- |
| LAB® Supplies & Replacement Parts | Net +10% | -- |
| LCN® Door Closers | 61.0% | 41.5% |
| LCN® Supplies & Replacement Parts | 53.0% | 41.5% |
| Lucky Line® Supplies & Replacement Parts | Net +10% | -- |
| Major® Supplies & Replacement Parts | Net +10% | -- |
| Markar® Supplies & Replacement Parts | 55.0% | -- |
| Master® Supplies & Replacement Parts | 53.0% | -- |
| Norton® Supplies & Replacement Parts | 55.0% | -- |
| NSP® Supplies & Replacement Parts | 55.0% | -- |
| Olympus Lock® Supplies & Replacement Parts | 53.0% | -- |
| Paxton® Supplies & Replacement Parts | 42.0% | 37.0% |
| Pemko® Supplies & Replacement Parts | 53.0% | -- |
| Pro-Lok® Supplies & Replacement Parts | Net +10% | -- |
| RCI® Supplies & Replacement Parts | 55.0% | 49.0% |
| S.Parker® Supplies & Replacement Parts | 55.0% | -- |

| Description | Electronic Access Specialists, Inc. | Graybar Electric Co., Inc. |
|---|-------------------------------------|----------------------------|
| Schlage® "ND" Series Locksets | 66.6% | 47.0% |
| Schlage® Cylinders | 57.7% | 47.0% |
| Schlage® Key Blanks and Key Controls | 57.7% | 47.0% |
| Schlage® Electronics C/O | 57.7% | 49.0% |
| Schlage® Electronics A/D | 57.7% | 37.0% |
| Schlage® Electronic Electrified Accessories | 45.0% | 49.0% |
| SDC® Supplies and Replacement Parts | 35.0% | 37.0% |
| SRS® Supplies and Replacement Parts | Net +10% | -- |
| Stanley® Supplies and Replacement Parts | Net +10% | -- |
| Supra® Supplies and Replacement Parts | Net +10% | -- |
| Tell® Supplies and Replacement Parts | 55.0% | -- |
| Tri-Flow® Supplies | Net +10% | -- |
| <u>Additional Requested Information</u> Balance of Line Percentage Discount For Various Other Lock Supplies and/or Manufacturer's Not Specifically Identified Above (Same Discount Off List Prices Shall Apply Regardless of the Manufacturers' Product Line Offered) | 30.0% | 0.0% |

**CERTIFICATION REGARDING DEBARMENT, SUSPENSION
INELIGIBILITY AND VOLUNTARY EXCLUSION - LOWER TIER COVERED TRANSACTIONS**

This certification is required by the regulations implementing *Executive Order 12549, Debarment and Suspension, 7 CFR Part 3017, Section 3017.510, Participants responsibilities*. The regulations were published as *Part IV of the January 30, 1989, Federal Register* (pages 4722-4733).

INSTRUCTIONS FOR CERTIFICATION – FORM AD-1048

1. By signing and submitting this form, the prospective lower tier participant is providing the certification, set out below, is in accordance with these instructions.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
5. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
6. The prospective lower tier participant further agrees by submitting this form that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion - Lower Tier Covered Transactions," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List.
8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

CERTIFICATION

- (1) The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- (2) Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

Electronic Access Specialist D/B/A Southern Lock & Supply
Organization/Company Name

17-450-06: Architectural Hardware
PR/Award Number or Project Name

Toni Cascino Bid Agent Inside Sales

Printed Name(s) and Title(s) of Authorized Representative(s)

Toni L Cascino
Signature(s)

08-13-18
Date