

MONROE COUNTY SCHOOL DISTRICT  
REQUEST FOR QUALIFICATIONS  
RFQ 2020000

# KWHS BACKYARD DESIGN BUILD



COPY







# CONTENT

LETTER OF INTEREST	1
1. BID PACKAGE REQUIRED DOCUMENTS	2
2. DESIGN-BUILD TEAM EXPERIENCE AND QUALIFICATIONS	14
3. PROPOSED DESIGN & ENGINEERING PROFESSIONALS' EXPERIENCE AND QUALIFICATIONS	40
4. PROJECT UNDERSTANDING AND APPROACH	48
5. DELIVERABLE QUALITY, PROJECT SCHEDULE, AND SAFETY CONTROLS	59
6. INSURANCE / BONDING	69
7. LICENSES	73
8. FINANCIAL RESPONSIBILITY	77



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CGC#042112  
GCCO 002625  
GCCQA 002638

August 6, 2019

Monroe County School District  
Attn: Internal Services Department / Purchasing Division  
241 Trumbo Road  
Key West, Florida 33040



Re: RFQ #2020000 – KWHS Backyard Design Build

Members of the Selection Committee:

Ajax, in partnership with Harvard Jolly Architecture (HJ), is pleased to present our Design Build qualifications to Monroe County School District for the KWHS Backyard Design Build Project. This dynamic team has demonstrated successful delivery of design and construction services for multiple High School Athletic Complexes throughout the State of Florida. On behalf of our proposed team members, we welcome the opportunity to continue our working relationship with Monroe School District to present a unique and customized design that will enhance and improve the athletic facilities for Key West High School.

#### AJAX / HARVARD JOLLY ARCHITECTURE RELATIONSHIP

The hallmark of a successful Design Build project is the interactive relationship with your Construction and Design Team. **The Ajax / HJ relationship spans 25 years and 30+ successful projects, that includes 3 projects for Monroe County School District** and 6 Design Build projects. Just as we have on our 3 projects for the District, we will continue to be a resource to the Monroe School District, providing information and research to make informed decisions early in the design process.

#### TEAM EXPERIENCE

Ajax and Harvard Jolly have extensive Athletic Facility experience including four (4) High School Athletic Complexes **we have completed together**. Our athletic facility experience is extensive and collectively includes the following:

Marathon HS Athletic Complex (AJAX)  
Largo High School (AJAX & HJ)  
Charlotte High School (AJAX & HJ)  
Boca Ciega High School (AJAX & HJ)  
Leesburg High School (AJAX & HJ)

Eastern Florida State College Athletics (AJAX)  
UCF Softball Complex (HJ)  
UCF Intramural Playing Fields (HJ)  
Florida Gulf Coast Athletic Facility (HJ)  
FSU Dick Howser Baseball Stadium (AJAX)

#### BUDGET & SCHEDULE CONTROL

Throughout our 30+ project history, Ajax and HJ have a proven track record of **delivering projects on-time and on-budget**. We understand the unique scheduling dynamics with this project and we are prepared to hit the ground running.

We appreciate your time in reviewing our qualifications and hope to have the opportunity to present our team and ideas to the selection committee for the KWSH Project. Please feel free to contact me at (813) 927-5063 or bill@ajaxbuilding.com with any questions.

Sincerely,

Ajax

William P. Byrne  
President





# 1. BID PACKAGE REQUIRED DOCUMENTS

## RFQ 2020000 – KWHS Backyard Design Build

*District School Board of Monroe County  
Internal Services Department / Purchasing Division*

### PROPOSAL FORM

## RFQ 2020000 – KWHS Backyard Design Build

**BID DUE/BID OPENING DATE/TIME: AUGUST 6, 2019 AT 10:00 AM**

**RETURN ONE (1) SIGNED ORIGINAL, FIVE (5) COPIES, AND ONE (1) ELECTRONIC COPY (PDF FORMAT) OF THE PROPOSAL. NO OTHER PROPOSAL FORM WILL BE ACCEPTED**

**PLEASE BE SURE THAT THE NAME OF YOUR COMPANY APPEARS ON EACH PAGE OF THIS PROPOSAL FORM.**

**IF SIGNED BY AN AGENT OF NAMED COMPANY WRITTEN EVIDENCE FROM THE OWNER OF RECORD OF HIS/HER AUTHORITY MUST ACCOMPANY THIS PROPOSAL.**

Ajax Building, LLC dba Ajax

**NAME OF COMPANY**

109 Commerce Blvd. Oldsmar FL 34677

**ADDRESS OF COMPANY**

William P. Byrne

**PRINT NAME OF AUTHORIZED SIGNATURE**

bill@ajaxbuilding.com

**EMAIL ADDRESS**

813.792.3900

813.792.3938

**TELEPHONE No.**

**FAX**

### Proposal Certification

I hereby certify that: I am submitting the following information as my firm's (proposer) proposal and am authorized by proposer to do so; proposer agrees to complete and unconditional acceptance of the contents of Pages 1 through 34 inclusive of this Request for Qualifications, and all appendices and the contents of any Addenda released hereto; proposer agrees to be bound to any and all specifications, terms and conditions contained in the Request for Qualifications, and any releaser Addenda and understand that the following are requirements of this RFQ and failure to comply will result in disqualification of proposal submitted; proposer has not divulged, discussed, or compared the proposal with other proposers and has not colluded with any other proposer or party to any other proposal; proposer acknowledges that all information contained herein is part of the public domain as defined by the State of Florida Sunshine and Public Records Laws; all responses data and information contained in this proposal are true and accurate.

Signature of

Proposer's Authorized Representative (blue ink preferred on original)

Date 8/2/19

Name of Proposer's Authorized Representative

William P. Byrne

Title of Proposer's Authorized Representative

President



RFQ 2020000 – KWHS Backyard Design Build

**ACKNOWLEDGMENT OF ADDENDUM**

As the person authorized to sign the statement, I certify that this firm acknowledges any and all addendum that may have been issued as part of this bid. All addendum are issued via [www.demandstar.com](http://www.demandstar.com).

ADDENDUM NO. 1 DATED 7/17/19

ADDENDUM NO. \_\_\_\_ DATED \_\_\_\_


ADDENDUM NO. \_\_\_\_ DATED \_\_\_\_

ADDENDUM NO. \_\_\_\_ DATED \_\_\_\_

ADDENDUM NO. \_\_\_\_ DATED \_\_\_\_

ADDENDUM NO. \_\_\_\_ DATED \_\_\_\_

Date: 8/2/19

  
\_\_\_\_\_  
Applicant's Signature

**CONTRACTOR RULES**

The following is a list of rules that contractors/vendors and their personnel must adhere to while working on Monroe County School projects. Failure of the contractor/vendor to abide by the rules will result in the violators being removed from the job site. All costs resulting from this will be the responsibility of the contractor/vendor. Please sign these rules and indicate the contractor/vendor's agreement to follow them.

- Casual communications by contract/vendor personnel with students, staff, or faculty is prohibited.
- Convicted felons and employees with a past history of child abuse or molestation shall not be used on Monroe County School projects.
- The schools are "Drug Free Zones," use or possession of illegal substances and alcohol in any form are prohibited.
- The schools are "Tobacco Free," no tobacco use is permitted on the school campus, in parking lots, or inside school restrooms.
- Vulgar language or gestures discernible to students or school staff is prohibited.
- Fighting or physically abusive actions of a similar nature are prohibited.
- Appropriate and modest attire is required while working on school campus. Revealing clothing will not be permitted.
- Clean up of work area is required on a daily basis. Hazardous materials shall not be put in school trash receptacles.
- Work that may be disruptive to the school shall be scheduled with the school administration or done after normal school hours.
- Pets are not allowed on campus.

Signature

8/2/19

Date

William P. Byrne

Printed Name



RFQ 2020000 – KWHS Backyard Design Build

**DEBARMENT CERTIFICATION**

"The bidder certifies that, neither the firm nor any person associated therewith in the capacity of owner, partner, director, officer, principal, investigator, project director, manager, auditor, and/or position involving the administration of federal funds:

(a) Is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions, as defined in 49 CFR s29.110(a), by any federal department or agency;

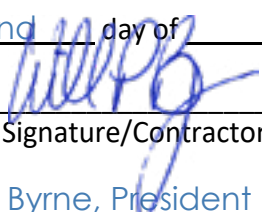
(b) Has within a three-year period preceding this certification been convicted of or had a civil judgment rendered against it for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a federal, state, or local government transaction or public contract; violation of federal or state antitrust statutes; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;

(c) Is presently indicted for or otherwise criminally or civilly charged by a federal, state, or local Governmental entity with commission of any of the offenses enumerated in paragraph (b) of this certification; and

(d) Has within a three-year period preceding this certification had one or more federal, state, or local government public transactions terminated for cause or default.

The bidder certifies that it shall not knowingly enter into any transaction with any subcontractor, material supplier, or vendor who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this project by any federal agency.

Dated this 2nd day of August, 2019.

By   
Authorized Signature/Contractor

William P. Byrne, President  
Typed Name/Title

Ajax Building, LLC dba Ajax  
Contractor's Firm Name

109 Commerce Blvd.  
Street Address

Oldsmar FL 34677  
City/State/Zip Code

813.792.3900  
Area Code/Telephone Number

**IDENTICAL TIE PROPOSALS**

Preference shall be given to businesses with drug-free workplace programs. Whenever two or more of a proposal, which are equal with respect to price, quality, and service, are received by the State or by any political subdivision for the procurement of commodities or contractual services, an proposal received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie proposals will be followed if none of the tie vendors have a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violation of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under proposal a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under proposal, the employees will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements

  
\_\_\_\_\_  
Vendor's Signature



RFQ 2020000 – KWHs Backyard Design Build

**NON-COLLUSION AFFIDAVIT**

I, William P. Byrne of the City of Oldsmar  
according to law on my oath, and under penalty of perjury, depose and say that;

1) I am Ajax Building, LLC dba Ajax, the bidder making the proposal for  
the project described as follows:

RFQ 2020000, KWHs Backyard Design Build

2) The prices in this proposal have been arrived at independently without collusion, consultation,  
communication or agreement for the purpose of restricting competition, as to any matter relating to  
such prices with any other bidder with any competitor;

3) Unless otherwise required by law, the prices which have been quoted in this proposal have not  
been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to  
proposal opening, directly or indirectly, to any other bidder to any competitor; and

4) No attempt has been made or will be made by the bidder to induce any other person, partnership  
or corporation to submit, or not to submit, an proposal for the purpose of restricting competition;

5) The statements contained in this affidavit are true and correct, and made with full knowledge that  
Monroe County School District relies upon the truth of the statements contained in this affidavit in  
awarding contracts for said project.

William P. Byrne  
Signature of Authorized Representative

8/2/19

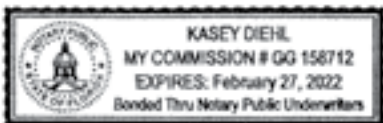
Date

STATE OF Florida,

COUNTY OF Pinellas

PERSONALLY APPEARED BEFORE ME, the undersigned authority, William P. Byrne,  
who, X being personally known, \_\_\_ or having produced \_\_\_  
as identification, and after first being sworn by me, affixed his/her signature in the space provided above on  
this 2nd day of August, 20 19.

Kasey Diehl  
NOTARY PUBLIC



2/27/22  
My Commission Expires:

RFQ 2020000 – KWHS Backyard Design Build

**MONROE COUNTY SCHOOL DISTRICT  
BUSINESS/PERSONAL RELATIONSHIP DISCLOSURE AFFIDAVIT**

I, William P. Byrne, of the City/Township/Parrish of Oldsmar, State of Florida, and according to law on my oath, and under penalty of perjury, depose and say that;

- 1) I am the authorized representative of the company or entity making a proposal for a project described as follows:  
Name of company/vendor: Ajax Building, LLC dba Ajax  
Nature of services presently being offered to School District: Construction Manager at Risk for RFQ 2020000, KWHS Backyard Design Build
- 2) X I have (OR) X I have not at any time prior to this application, had a **business relationship** with any employee or board member of the School District of Monroe County, Florida.

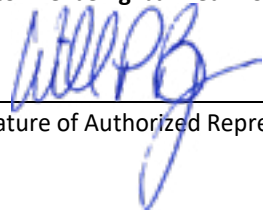
**IF YOU ANSWER I HAVE:** Please list details of the relationship including the employee or board member's name with whom you have done business, the type of work that was performed and the years worked. \_\_\_\_\_

- 3.)        I have (OR)        I DO NOT have a **personal relationship** (this includes family) with an employee of OR a board member of the School District of Monroe County, Florida.

**IF YOU ANSWER I HAVE:** Please list details of the relationship including the employee(s) or board member(s) name with whom you are related, and your ties to that person (spouse, mother, brother, cousin, or related by marriage, partners, etc.) \_\_\_\_\_

The statements contained in this affidavit are true and correct, and made with full knowledge that The School Board of Monroe County, Florida, relies upon the truth of the statements contained in this affidavit in awarding contracts for the subject project. **I hereby agree to keep the School District of Monroe County, Florida, informed of any change to the information contained herein. I further understand and agree that discovery of any undisclosed relationship can and will lead to termination of any ongoing contracts, and may potentially lead to me being banned from conducting future business with the school district.**

8/2/19  
Date

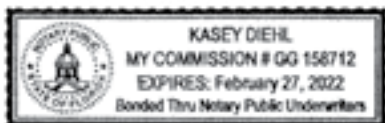
  
(Signature of Authorized Representative)

STATE OF Florida  
COUNTY OF Pinellas

X PERSONALLY APPEARED BEFORE ME, the undersigned authority, William P. Byrne who,        being personally known,        or having produced        as identification, and after first being sworn by me, affixed his/her signature in the space provided above on this 2nd day of August 20 19.

  
NOTARY PUBLIC

2/27/22  
My commission expires:





**RFQ 2020000 – KWHS Backyard Design Build**

**DRUG FREE WORKPLACE FORM**

The undersigned vendor in accordance with Florida Statute 287.087 hereby certifies that:

Ajax Building, LLC dba Ajax

(Name of Business)

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in section (1).
4. In the statement specified in section (1), notify the employees that, as a condition of working on the commodities or contractual services that are under proposal, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 (Florida Statutes) or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, or any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.



Applicant's Signature

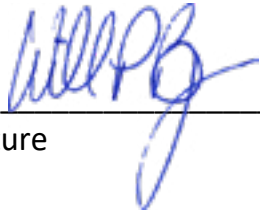
8/2/19

Date

**RFQ 2020000 – KWHS Backyard Design Build**

**Notification and Acceptance of the Trench Safety Act- F.S. 553.60 – 553.64**

Contractor provides written assurance that compliance with the trench safety act will be upheld at all times during the course of this project.



\_\_\_\_\_  
Signature

8/2/19

\_\_\_\_\_  
Date

\_\_\_\_\_  
William P. Byrne

Printed Name



# RFQ 2020000 – KWHS Backyard Design Build

Form **W-9**  
(Rev. October 2018)  
Department of the Treasury  
Internal Revenue Service

## Request for Taxpayer Identification Number and Certification

Give Form to the  
requester. Do not  
send to the IRS.

► Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Print or type. See Specific Instructions on page 3.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. <b>Ajax Building, LLC dba Ajax</b>	
	2 Business name/disregarded entity name, if different from above	
	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only <b>one</b> of the following seven boxes.  <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input checked="" type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► <b>C</b> <b>Note:</b> Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is <b>not</b> disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) ►	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):  Exempt payee code (if any) _____  Exemption from FATCA reporting code (if any) _____  <i>(Applies to accounts maintained outside the U.S.)</i>
	5 Address (number, street, and apt. or suite no.) See instructions. <b>109 Commerce Blvd.</b>	Requester's name and address (optional)
	6 City, state, and ZIP code <b>Oldsmar FL 34677</b>	
7 List account number(s) here (optional)		

### Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

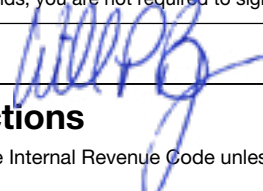
Social security number									
				-					
or									
Employer identification number									
5	9		-	0	9	6	9	7	0

### Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ► 	Date ► <b>8/2/19</b>
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### General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
  - Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
  - Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
  - Form 1099-S (proceeds from real estate transactions)
  - Form 1099-K (merchant card and third party network transactions)
  - Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
  - Form 1099-C (canceled debt)
  - Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

*If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.*

**RFQ 2020000 – KWHS Backyard Design Build**

**Monroe County School District  
Vendor Information Sheet**

Vendor Name: Ajax Building, LLC dba Ajax

Federal EIN/SSN: 59-0969709

Primary Address: 109 Commerce Blvd.  
Oldsmar FL 34677  
\_\_\_\_\_  
\_\_\_\_\_

Payment Address: 109 Commerce Blvd.  
Oldsmar FL 34677  
\_\_\_\_\_  
\_\_\_\_\_

Contact Name: William P. Byrne

Phone: 813.792.3900 ext. \_\_\_\_\_

Fax: 813.792.3938

E-Mail: bill@ajaxbuilding.com

**PUBLIC ENTITY CRIME STATEMENT**

"A person or affiliate who has been placed on the convicted vendor list following a conviction for public entity crime may not submit a proposal on a contract to provide any goods or services to a public entity, may not submit a proposal on a contract with a public entity for the construction or repair of a public building or public work, may not submit proposals on leases of real property to public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list."



## 2. DESIGN-BUILD TEAM EXPERIENCE AND QUALIFICATIONS



### A. PROJECT EXPERIENCE

Ajax and Harvard Jolly share a unique commitment of working for Public Sector owners. Ajax and Harvard Jolly are both well established firms in Florida and have an established working relationship now for over 30 years. Founded in 1958, Ajax has 12 offices throughout the Southeast.

**Together** we form a cohesive **Design / Build** Team in which each team member has worked together successfully before. Our combined successful experience with 30 + school districts across the state is based on a proactive project management approach that focuses on teamwork and effective communication with our clients. Our Design Build experience is extensive, with Ajax completing 41 Design Build Projects and Harvard Jolly at 50 Design Build Projects, with 6 of those projects being the Ajax/HJ Team. You can count on a DB team that listens to our clients and delivers projects that meet their specific needs. We are a team that understands the importance of providing accurate, coordinated construction documents, being accountable for project budget and schedule, and ensuring that our design and construction complies with District and State Requirements while balancing the needs of the final end users – the students.

## PROJECTS

	SPORTS FIELD	AJAX/HARVARD JOLLY TEAM	K-12 CLIENT
PINELLAS COUNTY SCHOOLS <b>Largo High School</b>	✓	✓	✓
PINELLAS COUNTY SCHOOLS <b>Boca Ciega High School</b>	✓	✓	✓
CHARLOTTE COUNTY PUBLIC SCHOOLS <b>Charlotte High School</b>	✓	✓	✓
MONROE COUNTY SCHOOL DISTRICT <b>Marathon High School Athletic Complex</b>	✓		✓
SCHOOL DISTRICT OF PALM BEACH COUNTY <b>Palm Beach Gardens High School Modernization</b>	✓		✓



## PINELLAS COUNTY SCHOOLS **LARGO HIGH SCHOOL** *Largo, FL*

**Ajax** HARVARD • JOLLY  
ARCHITECTURE

### **SERVICE PROVIDED:**

Construction Management at Risk

### **COST:**

\$55,800,853

### **SIZE:**

257,715 SF

### **COMPLETION DATE:**

October 2017

### **CONTACT INFORMATION:**

Pinellas County Schools  
Rick Bevilacqua  
727.547.7133  
bevilacquar@pcsb.org

### **ARCHITECT CONTACT:**

Harvard Jolly Architects  
Steve Johnson  
727.896.4611  
sjohnson@harvardjolly.com

## HIGH SCHOOL ATHLETICS SPORTS FIELDS SITEWORK

The new Largo High School building was modeled after a college campus, with an emphasis on efficient transitions in between classes, safety and security, readiness for the technology of the next several decades and, most importantly, student achievement. The project included the construction of two new buildings totaling approximately 229,000 square feet and houses classrooms, a student union, 1,590 seat gymnasium, as well as a central energy plant. Renovations to the existing auditorium were also performed.

The School District views the new school to be the prototypical high school for other schools to model throughout Florida and the country, stating that the building was built for the year 2050, instead of 2016.



# Largo High School

Bradley W. Finkbiner, Ed.D. Principal

Creating Lifelong Learners via:  
ExCEL Magnet Program  
International Baccalaureate Programme  
Scholar Program

October 14, 2016

To: Whom it May Concern

From: Brad W. Finkbiner, Ed.D.

Re: Ajax Building Corporation

It is my honor to write a recommendation letter for Ajax Building Corporation. I became a brand new principal in 2012-13. During the first month of my tenure, I was informed that Largo High was to undergo a full replacement for the campus. In the 2013-14 school year, Ajax was chosen by the Pinellas County School Board to be the construction company for this project.

Ajax Building Corporation has been wonderful to work with. I had a multitude of questions as we began the project, and they took the time to sit with me and answer each so I would be able to make decisions with a better understanding of the process. They also made suggestions that had been successful on other projects which helped us. I believe that we have built the finest school in the State of Florida, with the help of Ajax.

I have no problem letting any district know they should consider Ajax Building Corporation for any projects that need a professional company that will do an outstanding job.

410 Missouri Ave., Largo, FL 33770 Ph. (727) 588-3758 Fax (727) 588-4037 E-mail: [Largo-hs@pcsb.org](mailto:Largo-hs@pcsb.org)

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# PINELLAS COUNTY SCHOOLS BOCA CIEGA HIGH SCHOOL

Gulfport, FL

**Ajax** HARVARD • JOLLY  
ARCHITECTURE

## SERVICE PROVIDED:

Construction Management at Risk

## COST:

\$66,819,573

## SIZE:

366,365 SF

## COMPLETION DATE:

July 2012

## CONTACT INFORMATION:

Pinellas County Schools  
Rick Bevilacqua  
727.547.7133  
bevilacqua@pcsb.org

## ARCHITECT CONTACT:

Harvard Jolly Architects  
Steve Heiser  
813.286.8206  
sheiser@harvarjolly.com

# HIGH SCHOOL ATHLETICS SPORTS FIELDS SITEWORK

The new Boca Ciega High School is a 366,365 SF facility situated on 40 acres in Gulfport, Florida. The design of this school was influenced by the Daggett Model of small learning communities.

Construction was phased in order to keep the staff and students on their home campus while their new school was built. Much coordination was required between Ajax Building Corporation, Pinellas County Schools, and Boca Ciega High School to maintain a fully accessible campus during this 4 year project.





PRINCIPAL  
PAULA NELSON

## Boca Ciega High School

924 58 STREET SOUTH  
GULFPORT, FLORIDA 33707  
(727) 893-2780  
Fax (727) 893-1382  
[www.bocaciega-hs.pinellas.k12.fl.us](http://www.bocaciega-hs.pinellas.k12.fl.us)

ASSISTANT PRINCIPALS  
Barbara Clare  
Charles Drake  
Heather Holloway  
James M. Joyer

April 13, 2010

William P. Byrne  
Ajax Building Corporation  
109 Commerce Blvd.  
Oldsmar, FL 34677

Mr. Byrne,

I would like to thank you and your Ajax team for all the support and help that they have given to me as the building principal during our construction process. Although we are mid-way through, I think it is important to let you know just how much I appreciate all the professionalism and assistance that has been provided by Ajax.

Having never overseen the building of a new school, I was unsure of how to manage running a school simultaneously with on site construction! Kris Heinicka, Project Manager has made this task much easier by his willingness to smooth out any obstacle to make my job easier. Building a new high school – on sight – comes with many challenges, some of which are unknown until we get there! If ever I had a concern and brought it to his attention, Kris immediately took care of it with resolution that was good for all involved. Ajax has done a great job with projecting issues that may arise, but also with dealing with them effectively and efficiently when the unexpected come up!

One concern that I had going in to the project is on time completion. Knowing that most construction projects run longer than projected, I expected to have numerous delays in the various time commitments given to us. Many times, my staff would ask me, "are we really going to be able to move in when they said?" I am continually impressed with the way this project has adhered to all timelines and the Ajax staff who have a "get it done" attitude!

Although this has most definitely been an added task to my job, I can honestly say that it has been a tremendous learning experience for me and a most pleasant one due to the high expectations that you have for your employees. Every single one of them have reached out and offered their help to make things just right for our students and staff, and I just want to say, "THANKS!"

Sincerely,

Paula Nelson  
Principal

1990 Commissioner's Award for Excellence  
A Florida Merit School

Pinellas County Schools - an equal opportunity instruction institution for education and employment





# CHARLOTTE COUNTY PUBLIC SCHOOLS CHARLOTTE HIGH SCHOOL REPLACEMENT

Punta Gorda, FL

**Ajax** HARVARD • JOLLY  
ARCHITECTURE

## SERVICE PROVIDED:

Construction Management at Risk

## COST:

\$79,129,979

## SIZE:

384,000 SF

## COMPLETION DATE:

August 2010

## CONTACT INFORMATION:

Charlotte County Schools  
Gene Spurr  
941.575.5400  
eugene.spurr@yourcharlotteschools.net

## ARCHITECT CONTACT:

Harvard Jolly Architects  
Jack Williams  
239.275.7774  
j.williams@harvardjolly.com

## HIGH SCHOOL ATHLETICS SPORTS FIELDS SITEWORK

The existing 3-story building, which was built in 1926, required extensive restoration in order to preserve its historic integrity after Hurricane Charley struck. Ajax was chosen as the Construction Manager for the 5-phased \$79 million project. This project included a new high school football stadium for Charlotte High School as well as running track for track & field events, two concession buildings, control booth, bleachers both home & visitors. This project also had extensive underground utility work associated with future new high school and utility relocations.

The entire project centered around the restoration of the 3-story 1926 historic building, which also included a structural renovation. Reconstructing the campus involved replacing all the remaining building damaged by the Hurricane Charley. The new construction connected all remaining buildings into a cohesive single building with interior corridors, replacing the original 1926 - era campus style buildings. New construction totaled 236,000 square feet, with 148,000 square feet of existing space.



Douglas K. Whittaker, Ed.D.  
Superintendent



**School Board**

Andrea Messina, Chairman  
Lee Swift, Vice-Chairman  
Alleen Miller  
Barbara Rendell  
Ian Vincent

October 5, 2011

To Whom It May Concern:

Charlotte County Public Schools is pleased to write this letter of recommendation for Ajax Building Corporation.

The construction for the Charlotte High School site was a very successful project. With staff and students on campus during the construction, particular attention was given to minimize any interruption. Safety was always a major priority for the duration of this project.

The organization, exceptional performance and leadership shown from Ajax were one of the reasons that this project was very successful. The leadership shown throughout the entire project was commendable. Schedules were maintained and all phases of this project were completed on time and under budget.

Charlotte County Public Schools looks forward to working with Ajax Corporation in the future.

Sincerely,

Eugene Spurr  
Director of Maintenance & Operations  
Charlotte County Public Schools

ES:gg





## SCHOOL BOARD OF MONROE COUNTY MARATHON HIGH SCHOOL ATHLETIC COMPLEX

Marathon, FL

### SERVICE PROVIDED:

Construction Management at Risk

### COST:

\$12,111,505

### SIZE:

530,400 SF

### COMPLETION DATE:

August 2019

### CONTACT INFORMATION:

School Board of Monroe County  
Douglas Pryor  
305.293.1400  
douglas.pryor@keysschools.com

### ARCHITECT CONTACT:

Rowe Architects, Inc./BSSW  
Rick Rowe  
813.221.8771  
r.rowe@rowearchitects.com

## ATHLETIC COMPLEX MONROE SCHOOL DISTRICT PROJECT OCCUPIED CAMPUS

This exciting project will provide Marathon High School with a brand new athletic complex totaling 530,400 square feet. Included in this will be a 2,850 square feet football and track building as well as a 680 square feet baseball and softball building.

A new parking lot, storm water retention ponds, sports fields, lighting and concession stands will also be part of this new construction.

The high school will be occupied during this multiple phased project. Both Phase 1 and 2 will occur in the Summer/Fall season of 2018 through January 2019. There will be a brief intermission from January 2019 to May 2019 for the baseball and softball seasons. The project will resume then from May and complete in September.





## SCHOOL DISTRICT OF PALM BEACH COUNTY PALM BEACH GARDENS HIGH SCHOOL MODERNIZATION

*Palm Beach Gardens, FL*

### **SERVICE PROVIDED:**

Complete Architectural Services

### **COST:**

\$86,178,022

### **SIZE:**

377,658 SF

### **COMPLETION DATE:**

January 2010

### **CONTACT INFORMATION:**

School District of Palm Beach County  
Angel Garcia  
Senior Projects Administrator/Facilities Projects  
561.882.1916  
[Angel.Garcia.1@palmbeachschools.org](mailto:Angel.Garcia.1@palmbeachschools.org)

### **ARCHITECT:**

Harvard Jolly Architecture  
Rene Tercilla, AIA, ALEP  
Executive Vice President  
561.478.4457  
[r.tercilla@harvardjolly.com](mailto:r.tercilla@harvardjolly.com)

## HIGH SCHOOL ATHLETICS SPORTS FIELDS OCCUPIED CAMPUS

Harvard Jolly Architecture was chosen due to their innovative expertise in educational design, and the team's technical ability to implement a logistically difficult high school to be build within a critical time line without disruption of existing school plant operations. Complicating the project was the fact that the campus would remain operational with approximately 3,000 students on campus at any time, so safety was a primary concern.

Major emphasis was given to the scheduling of design and construction in order to meet student transfer goals. The design and construction of this 377,658 square footage replacement facility on a 50-acre site utilized 3-story tilt wall construction with 100% of the facility meeting the State of Florida's EHPA standards. The school is design around a central courtyard space, which allows for outdoor use while maintaining security.

The Harvard Jolly team also acted as the leader and coordinator for all sub-consultants, as well as a liaison between the district's facilities staff and the on-site school staff. At the end of the project the team also facilitated the training and close-out documentation process.



**THE SCHOOL DISTRICT OF  
PALM BEACH COUNTY, FL**

**STEVEN BACKHUS  
DIRECTOR**

**DONALD FENNOY  
CHIEF OPERATING OFFICER**

**FACILITIES SERVICES  
3661 INTERSTATE PARK ROAD N., SUITE 200  
RIVIERA BEACH, FL 33404**

**WANDA PAUL  
CHIEF OF FACILITIES**

PH: 561-882-1901 / FAX: 561-882-1931  
[www.palmbeachschools.org](http://www.palmbeachschools.org)

August 2, 2017

To Whom it May Concern:

Since 2006 I've had the pleasure of working with Harvard Jolly Architecture on several K-12 projects. These projects include two 2-story classroom additions, one at Carver Middle School and the other at Lake Worth Middle School, a complete replacement of Hagen Road Elementary School and Palm Beach Gardens High School – including a state of the art Auditorium, and a modernization of North Palm Beach Elementary School. All these projects were designed successfully and met the owner's educational program requirements, project budget and schedule. These projects were procured as construction management at risk, each having a different construction manager.

Harvard Jolly has provided exceptional architectural services and has proven to be a valuable team member working closely with the owner, other permitting agencies, and the construction manager. They have consistently carried out their services with professionalism and in a timely manner, placing emphasis to details, budget, schedule and the district's needs.

Harvard Jolly will be an asset to any new project, bringing the experience, expertise and contribution for a successful project team and project outcome. If I can be of any further assistance, please do not hesitate to contact me at 561-882-1916.

Sincerely,

Digitally signed by Angelino L. Garcia  
DN: cn=Angelino L. Garcia, o=The School District of  
Palm Beach County, ou=Program Management,  
email=angel.garcia.1@palmbeachschools.org, c=US  
Date: 2017.08.02 08:59:03 -04'00'

Angelino L. Garcia, LEED AP BD+C, AGC-BIM  
General Manager

---

The School District of Palm Beach County - Rated "A" by the Florida Department of Education 2005 – 2012  
"Home of Florida's First LEED Gold Certified School"

[www.palmbeachschools.org](http://www.palmbeachschools.org)

*The School District of Palm Beach County is an Equal Education Opportunity Provider and Employer*





**HARVARD • JOLLY**  
ARCHITECTURE

**30+ PROJECTS TOGETHER**



**CHARLOTTE COUNTY  
CHARLOTTE HIGH ATHLETIC COMPLEX**



**MONROE COUNTY  
GERALD ADAMS ELEMENTARY SCHOOL**



**MONROE COUNTY  
STANLEY SWITLIK ELEMENTARY SCHOOL**



**MONROE COUNTY  
TRANSPORTATION & INTERNAL  
SERVICES FACILITY**



**CHARLOTTE COUNTY  
CHARLOTTE HIGH SCHOOL**



**HERNANDO COUNTY  
CHALLENGER K-8 SCHOOL**



**PINELLAS COUNTY  
LARGO HIGH SCHOOL**



**PINELLAS COUNTY  
BOCA CIEGA HIGH SCHOOL**



**LAKE COUNTY  
CARVER MIDDLE SCHOOL**



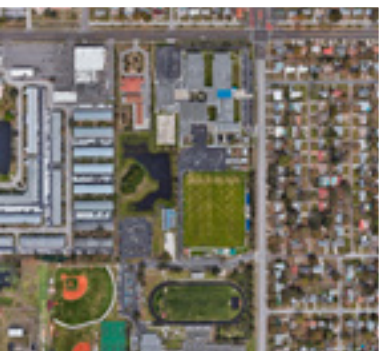
**CHARLOTTE COUNTY  
PUNTA GORDA MIDDLE SCHOOL**



**HERNANDO COUNTY  
HERNANDO EXPLORER K-8 SCHOOL**



**LAKE COUNTY  
LEESBURG HIGH SCHOOL**



**PINELLAS COUNTY  
MEADOWLAWN MIDDLE SCHOOL**



**UNIVERSITY OF NORTH FLORIDA  
SKINNER-JONES HALL**



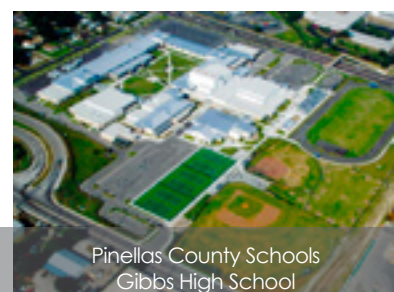
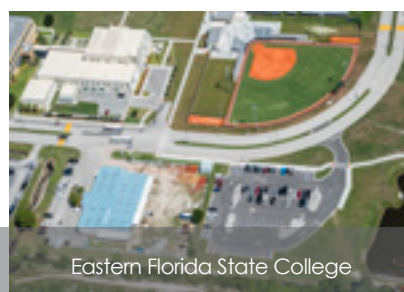
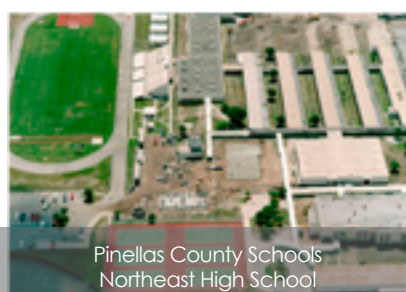
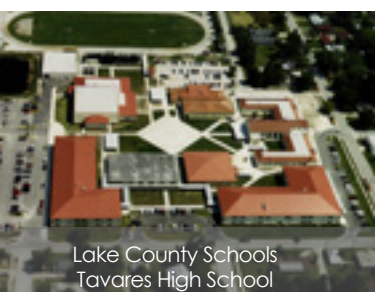
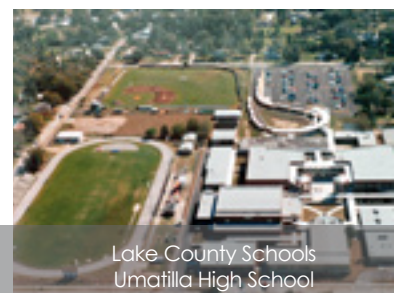
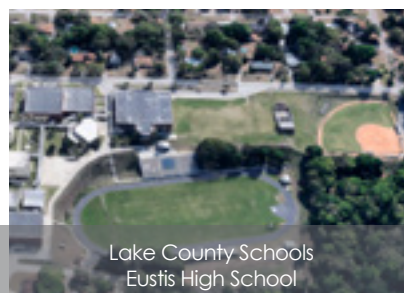
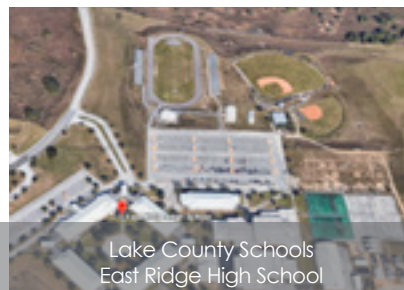
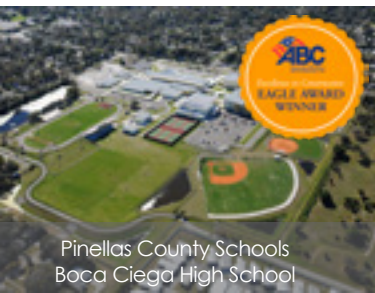
**CITY OF ST. PETERSBURG  
POLICE DEPARTMENT HEADQUARTERS**



**CITY OF CLEARWATER  
COUNTRYSIDE BRANCH LIBRARY**



## ADDITIONAL SCHOOL ATHLETIC EXPERIENCE



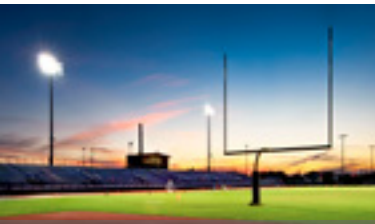
“

... The state-of-the-art facility, which fulfills all of our needs also has great views and seating. The surface area of the field has good drainage; the locker rooms, concession stand and coaches offices meet all of our needs, and the spacious dugouts contain all of the necessary safety features.

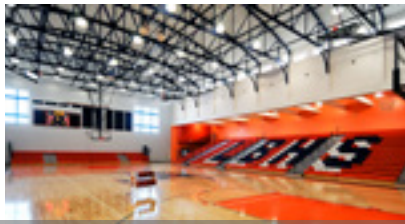
Richard Laird, Vice President of Operations  
Eastern Florida State College



# ADDITIONAL SCHOOL ATHLETIC EXPERIENCE



Brevard County School  
Merritt Island High Schools



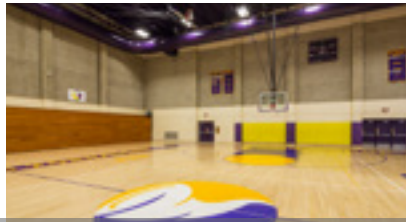
Charlotte County Schools  
Lemon Bay High School



St. Johns County  
Ponte Vedra High School



Clay County Schools  
Oakleaf High School



Sarasota County Schools  
Booker High School



Lake County Schools  
Leesburg High School



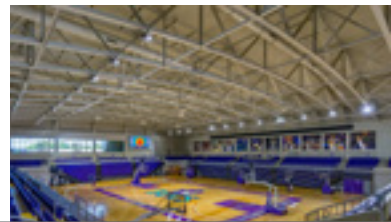
Charlotte County  
Punta Gorda Middle School



Lake County Schools  
Carver Middle School



Hernando County Schools  
Explorer K-8 School



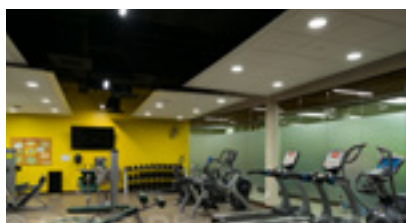
Florida Southwest State College  
Court



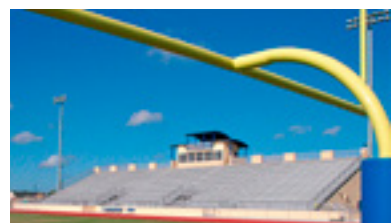
Indian River County Schools  
Vero Beach High School



Palm Beach Atlantic University  
Rinker Athletic Complex



USF Student Commons Fitness



Charlotte County Schools  
Charlotte High School



# EXPERIENCE IN MONROE COUNTY



STANLEY SWITLIK ELEMENTARY SCHOOL  
\$37,459,151 | 87,554 SF

GERALD ADAMS ELEMENTARY SCHOOL  
\$37,331,678 | 100,000 SF

MARATHON HIGH SCHOOL ATHLETIC COMPLEX  
\$12,111,505 | 530,400 SF (SITE AREA)

TRANSPORTATION / INTERNAL SERVICES FACILITY  
\$13,919,952 | 22,387 SF

FKCC MARINE TECHNOLOGY BUILDING  
\$5,000,000 | 34,000 SF

FKCC TENNESSEE WILLIAMS THEATER LOBBY EXPANSION & IMPROVEMENTS  
\$900,000 | 4,448 SF

FKCC CULINARY LAB  
\$500,000 | 1,766 SF

FKCC GUARDHOUSE AND ENTRANCE IMPROVEMENTS  
\$632,450

FKCC BUILDING A GENERATOR  
\$625,000

FKCC BUILDING B REMODEL  
\$425,000 | 2,000 SF

FKCC CHILLER PLANT GENERATOR  
\$1,000,000



# LESSONS LEARNED IN MONROE COUNTY

- » Limited and seasonal accommodations for imported labor resources
- » Limited Local Labor Resources
- » Crane Size Limitations
  - 240 Ton Maximum over Bridges
- » Supplier Batch Plants
  - Concrete: Rockland Key, Big Pine Key, and Marathon
  - Asphalt: Homestead
- » Building Inspections
  - Timely Coordination with the County
- » Exterior Coatings
  - Application of Substrate/Removal of Salts from Surfaces between each Step
- » Prepare and protect against corrosive conditions in the soils
- » All fasteners, hangers, and materials have to be corrosive resistant if exposed to outside conditions
- » Prepare and execute work in shallow water table conditions, flood zones, and high wind velocity areas



# LESSONS LEARNED ON ATHLETIC FIELDS & TRACK

- » Have Root Zone/Turf Base on site samples lab tested for conformance to specifications and recommendations for fertilizers and/or additives to best service that site
- » Scope the sleeves for equipment installed later by others (goal posts, discus cage, foul poles, etc.) to be installed by the field contractor for consistent layout
- » Review gate placement and layout for field maintenance equipment
- » Schedule backstops, fence posts, dugout slabs and backstop slabs scheduled early to establish field benchmarks; fields need to be built after these are installed
- » Have crown of field reviewed by field contractor early to confirm elevations to limit impacts to site fill installation
- » Irrigation boxes outside Pitching Circle (Softball) and Pitcher's Mound (Baseball)
- » Field Lighting on adjacent fields coordinated to not affect players on opposite field
- » Confirm drainage at dugouts & bull pens coordinate with field drainage
- » Scoreboard wind load requirements are to be confirmed
- » Press Box wind load requirements are to be confirmed
- » 6" concrete strips under fence at perimeter is good way to keep grass species from crossing and a good maintenance aide when cutting
- » During field pre-construction meetings review each track and field event and check dimensioning for conformance with NFHS guidelines as each complex layout is different
- » Track striping plan submittal completed early on to confirm dimensional issues and school preferences
- » Surveyor to perform digital layout and confirm track length from measure line, inside track edge and first lane to confirm competition track per NHSF guidelines prior to mobilization
- » Review track asphalt layer thickness and potential for cost savings
- » Use of curb machine for track curbs for higher quality and aesthetics
- » Review curb reinforcing requirements at radii, nothing larger than # 3 bars
- » Specify track surface color for bidders to avoid increases to change from standard colors





## CONSTRUCTION PERSONNEL

Relationships and communication will be critical to the success of this project. A Design Builder's true value is in its ability to work with multiple users involved in a project to ensure that all of your goals are met. We will coordinate with the security and technology vendors from preconstruction through the installation of the equipment. Ajax and Harvard Jolly have a 100% track record of delivering projects on time and in budget and will utilize our "lessons learned" from similar projects to assist the KWHS Backyard Design Build.

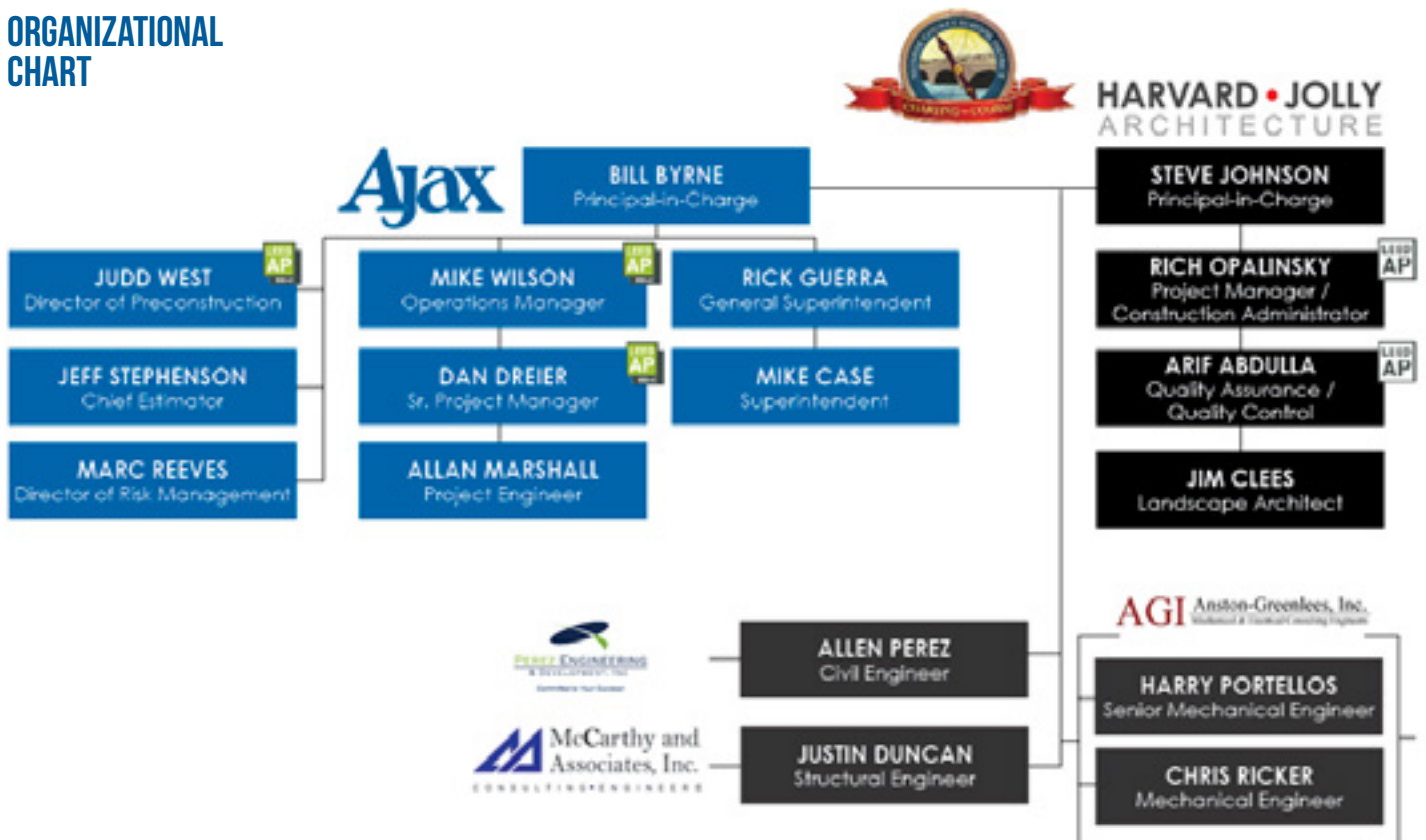
Ajax/Harvard Jolly firmly believe that our proposed team and overall expertise makes Ajax and Harvard Jolly the partnership of choice to be your Design Build Team.



*"...On behalf of Charlotte County Public Schools' District Support Services, want to express our sincere appreciation for your outstanding support and unwavering dedication throughout the design and construction of Charlotte High School... Your organization's exceptional performance and leadership is truly inspirational. The professionalism, responsiveness and cooperation displayed by your organization as a part of the owner construction management team were vital to the success of the project... I ask you to convey my sincere appreciation to everyone in your organization who contributed in any way to this effort."*

Jerry Olivio  
Assistant Superintendent  
Charlotte County Public Schools  
Project: Charlotte High School

## ORGANIZATIONAL CHART





# DAN DREIER

## SR. PROJECT MANAGER

**EDUCATION**  
B.S. CONSTRUCTION MANAGEMENT,  
UNIVERSITY OF CINCINNATI

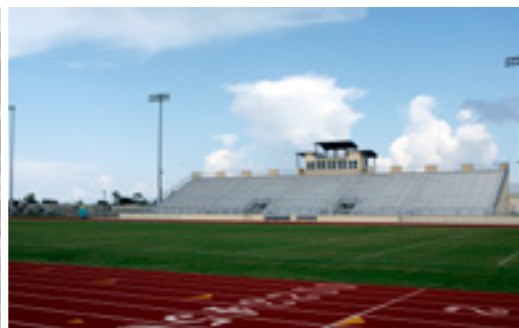
**YEARS OF EXPERIENCE**  
38 YEARS

**CERTIFICATIONS:**  
LEED AP BD+C

As the Project Manager, Dan is responsible for all on-site project management from pre-bid through punch-list completion. He will develop cost and scheduling initiatives and monitor the success of those initiatives as well as daily monitoring the project. Dan is also responsible for all on-site activities, including: cost control analysis, scheduling, materials procurement, subcontractor pre-qualification and management, local participation programs, structure analysis, and quality assurance. Dan offers an in-depth knowledge of construction and construction management. Dan completed the very successful FKCC Marine Tech Classroom Building on Stock Island and has a full understanding of how projects in the Keys are managed.




Charlotte High School



Charlotte High School Athletic Complex



FKCC Marine Technology

RELATED PROJECT EXPERIENCE		COST	SIZE
Charlotte County High School		\$79,129,979	380,000 SF
Charlotte High School Football Complex		\$6,917,873	22,000 SF + Fields
Department of Health Liberty City Health Clinic		\$2,475,835	10,900, SF
Mercy Health and Wellness Centers		\$50,000,000	1,300,000 SF
Florida Keys Community College Marine Technology Building		\$5,000,000	34,000 SF
FGCU East Chilled Water Project		\$1,200,000	n/a
Charlotte County Security Fencing Upgrades at Charlotte High School		\$1,300,000	n/a
Charlotte County Security Projects - Group 3		\$1,485,432	n/a
Charlotte County Security Projects - Group 2		\$1,587,528	n/a
Charlotte County Security Projects - Group 1		\$2,000,000	n/a
Charlotte County Port Charlotte High School Renovations		\$2,000,000	n/a
Sarasota County Emergency Operations Center		\$15,192,508	40,502 SF
Charlotte County Schools Punta Gorda Center		\$7,500,000	47,000 SF



## MICHAEL CASE

SUPERINTENDENT

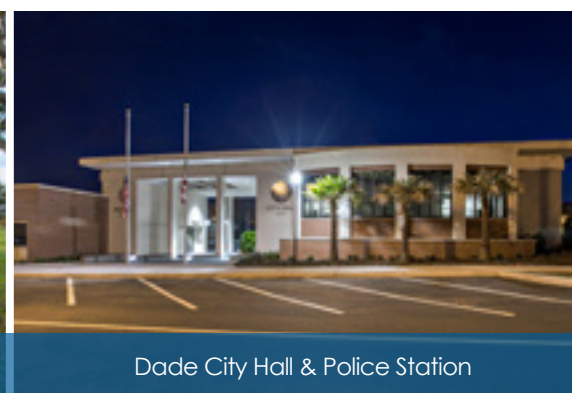
Mike's primary function will be to coordinate and supervise all onsite subcontractor activities, but he will also be involved in key elements of the preconstruction process. During preconstruction, Mike will assist with the development of the detailed project schedule, scope clarifications for the bid packages, and the constructability reviews for each phase of design. During construction, he will oversee the total construction effort to ensure that the project is constructed in accordance with programmed design, budget and schedule. Mike will review the construction plan and schedule daily to coordinate the subsequent jobsite activities. The constant review process identifies issues early, before they become problems in the project schedule.



East Bay High School



Alonso High School



Dade City Hall & Police Station

RELATED PROJECT EXPERIENCE	COST	SIZE
Hillsborough County Schools Alonso High School Classroom Addition	\$5,529,904	21,480 SF
Hillsborough County East Bay Classroom Addition	\$5,976,000	20,000 SF
Osceola County Harmony High School "BBB"	\$32,000,000	274,000 SF
Pasco County Wesley Chapel High School "BBB"	\$18,000,000	173,000 SF
Brevard County Cocoa Beach High School Performing Arts Center	\$11,600,000	93,000 SF
Pinellas Continuing Contract Education Partners Facility	\$10,800,000	32,609 SF
Hillsborough County Tinker Elementary School	\$6,300,000	32,000 SF
Okeechobee County 5th and 6th Grade Renovations	\$4,300,000	30,000 SF
Osceola County Poinciana Elementary School "D"	\$12,000,000	113,575 SF
Pasco County Hudson Elementary Media Center	\$14,000,000	6,000 SF
Pinellas County 74th Street Elementary Administration	\$900,000	4,800 SF
Dade City New City Hall and Police Station	\$5,931,842	20,000 SF
Pinellas County St. Petersburg Airport (Phase 3)	\$4,189,700	N/A





## BILL BYRNE

### PRINCIPAL-IN-CHARGE

**EDUCATION**  
B.S. IN BUILDING CONSTRUCTION  
UNIVERSITY OF FLORIDA

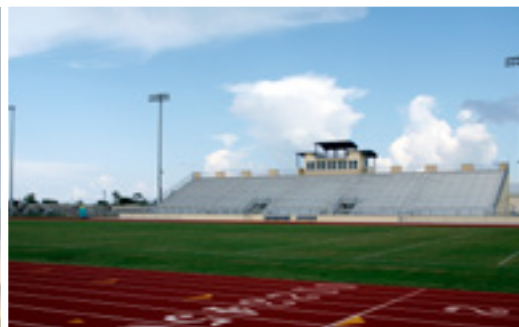
**YEARS OF EXPERIENCE**  
33 YEARS

**CERTIFICATIONS**  
CERTIFIED GENERAL CONTRACTOR  
(GA, FL, NC, SC)

William P. "Bill" Byrne is President of Ajax Building Corporation and will serve as the Project Executive for this project. Bill's primary role is to ensure that the full resources of Ajax are available to successfully deliver projects on time, in budget, and with the highest quality of workmanship. Bill will be an active participant throughout the entire process and will be particularly active during the preconstruction phase. He will be available for key project development team meetings to ensure the success of this project. Bill has vast experience and leadership with many projects of similar size and complexity. Bill is a President who spends much of his time out in the field and is extremely active during the preconstruction phase.









Largo High School



Charlotte High School



Boca Ciega High School

RELATED PROJECT EXPERIENCE		COST	SIZE
Monroe County Stanley Switlik Elementary School		\$37,459,151	87,554 SF
Monroe County Gerald Adams Elementary School		\$37,331,678	100,000 SF
Monroe County Marathon High School Athletic Complex		\$12,111,505	530,400 SF
Monroe County Transportation/Internal Services Facility		\$13,919,952	22,387 SF
Pinellas County Schools Largo High School		\$55,800,853	257,715 SF
Charlotte County Public Schools Charlotte High School		\$79,129,979	384,000 SF
Charlotte County Public Schools Charlotte High School Athletic Complex		\$5,171,723.42	22,000 SF
Duval County Public Schools Lee High School		\$31,136,884	145,000 SF
Pinellas County Schools Boca Ciega High School		\$66,819,573	366,365 SF
Eastern Florida State College Softball Complex		\$3,751,000	7,845 SF
University of North Florida Hodges Stadium		\$632,000	12,000 Capacity
University of North Florida Osprey Clubhouse		\$5,000,000	15,044 SF
Florida A&M University Recreation Center		\$6,773,910	39,000 SF
Tallahassee Community College Lifetime Sports Complex		\$1,696,000	25,000 SF
Charlotte County Punta Gorda Center		\$7,500,000	47,000 SF





# MIKE WILSON

## OPERATIONS MANAGER

**EDUCATION**  
B.S. IN BUILDING CONSTRUCTION,  
UNIVERSITY OF FLORIDA

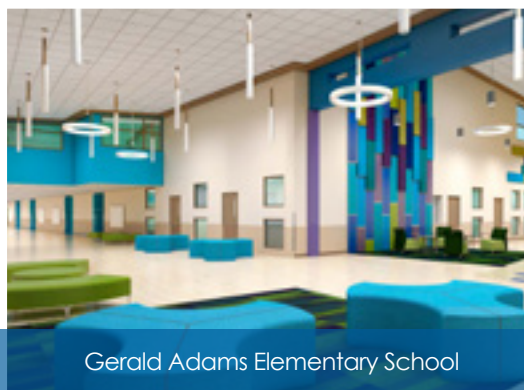
**YEARS OF EXPERIENCE**  
25 YEARS

**CERTIFICATIONS**  
OSHA 30  
LEED AP BD + C

As the Operations Manager, Mike is directly involved with overseeing all construction activities, from pre-construction to close-out. Most importantly, Mike's relationships with the local subcontractors and knowledge of working in Monroe County will ensure a successful project for Monroe County School District.



Stanley Switlik Elementary School



Gerald Adams Elementary School



Marathon High School Athletic Complex

RELATED PROJECT EXPERIENCE	COST	SIZE
Monroe County Stanley Switlik Elementary School	\$37,459,151	87,554 SF
Monroe County Gerald Adams Elementary School	\$37,331,678	100,000 SF
Monroe County Transportation/Internal Services Facility	\$13,919,952	22,387 SF
Monroe County Marathon High School Athletic Complex	\$12,111,505	530,400 SF
Hillsborough County Robinson High School	\$4,500,000	11,160 SF
Hillsborough County East Bay High School	\$5,714,772	20,407 SF
Charlotte County Public Schools Port Charlotte High School	\$6,373,000	N/A
Florida Keys Community College CCW Tennessee Williams Theater	\$900,000	4,448 SF
Hillsborough County Walden Lake Elementary School	\$2,436,408	19,200 SF
Hillsborough County Schools Manisalco Elementary School	\$2,237,545	15,200 SF
Hillsborough County Schools Marshall Middle School	\$1,954,029	15,200 SF
Pinellas County Schools McMullen Booth Elementary	\$2,525,720	10,458 SF
Pasco County Schools Lacoochee Elementary School	\$600,000	3,200 SF
Hillsborough County Schools Alonso High School	\$5,411,918	24,964 SF



# JUDD WEST

## DIRECTOR OF PRECONSTRUCTION

**EDUCATION**  
B.S. CONSTRUCTION ENGINEERING TECH  
FLORIDA A&M UNIVERSITY  
TRANE AIR CONDITIONING CLINIC

**YEARS OF EXPERIENCE**  
33 YEARS

**CERTIFICATIONS:**  
LEED AP BD+C  
CERTIFIED GENERAL CONTRACTOR

Judd plays a key role in support of the Operations Manager for the preconstruction phase efforts of Ajax Building Corporation. Judd provides management and assistance to the Project Team related to all preconstruction phase activities from project conception through contract negotiations, including the preparation of project schedules, estimates and deliverable reports, and the execution of the bidding phase for the project. He also attends preconstruction phase meetings and interfaces with the Owner, Architect, Engineers, User Groups and other team members as necessary for the coordination of activities and presentation of information.






Charlotte High School



Lee High School



Boca Ciega High School

RELATED PROJECT EXPERIENCE		COST	SIZE
Monroe County Marathon High School Athletic Complex		\$12,111,505	530,400 SF
Monroe County Transportation/Internal Services Facility		\$13,919,952	22,387 SF
Monroe County Stanley Switlik Elementary School		\$37,459,151	87,554 SF
Monroe County Gerald Adams Elementary School		\$37,331,678	100,000 SF
Charlotte County Public Schools Charlotte High School		\$79,129,979	384,000 SF
Duval County Public Schools Lee High School		\$31,136,884	145,000 SF
Pinellas County Schools Boca Ciega High School		\$66,819,573	366,365 SF
University of North Florida Osprey Clubhouse		\$5,000,000	15,044 SF
Florida A&M University Recreation Center		\$6,773,910	39,000 SF
Gadsden County West Gadsden High School		\$19,499,950	117,000 SF
Gadsden County East Gadsden High School		\$23,000,000	197,000 SF
Lake County Mount Dora High School		\$26,935,700	185,353 SF
College of Coastal Georgia Campus Center		\$10,669,367	50,000 SF
St. Petersburg College Tarpon Springs Center		\$1,598,694	22,800 SF



# RICK GUERRA

## GENERAL SUPERINTENDENT

**YEARS OF EXPERIENCE**

38 YEARS

**CERTIFICATIONS**

FLORIDA CERTIFIED CARPENTER

OSHA CERTIFIED

CPR AND FIRST AID TRAINED

As the General Superintendent, Rick oversees the day-to-day operations of the on-site construction activities for projects throughout the Region. Understanding the construction methods, systems and approaches that are being utilized throughout the region ensure each of Rick's project are operating in the most cost effective and efficient manner. Because Rick is on-site for a variety of projects, he is constantly bringing lessons learned from projects and owners to each of his project teams.



Largo High School



Gibbs High School



Eastern Florida State College

RELATED PROJECT EXPERIENCE	COST	SIZE
Monroe County Transportation/Internal Services Facility	\$13,919,952	22,387 SF
Monroe County Marathon High School Athletic Complex	\$12,111,505	530,400 SF
Monroe County Stanley Switlik Elementary School	\$37,459,151	87,554 SF
Monroe County Gerald Adams Elementary School	\$37,331,678	100,000 SF
Pinellas County Schools Largo High School	\$55,800,853	257,715 SF
Eastern Florida State College Softball Complex	\$3,751,000	7,845 SF
Hillsborough County Schools Alonso High School	\$5,529,904	21,480 SF
Pinellas County Gibbs High School	\$46,558,233	328,291 SF
USF Continuing Contract College of Medicine Courtyard	\$300,000	N/A
USF Health Student Center	\$5,319,160	51,807 SF
Duval County Northshore K-8 School	\$25,567,000	145,000 SF
Pinellas County Schools Meadowlawn Middle School	\$18,477,539	165,000 SF
Pinellas County Schools Lynch Replacement Elementary School	\$15,500,000	80,000 SF





## MARC REEVES

DIRECTOR OF RISK  
MANAGEMENT

As Director of Risk Management, Marc is responsible for ensuring environmental compliance with federal, state, and local regulations and for providing a safe and healthy work environment on each of our job sites. Marc works with project teams prior to mobilization to identify possible jobsite hazards and to eliminate and/or reduce exposure to those hazards. He conducts frequent jobsite safety and environmental inspections to ensure compliance with EPA and OSHA standards as well as Ajax safety / environmental policies. He is responsible for writing, updating and implementing safety and environmental policies and procedures to ensure compliance with all state and federal regulations.



## AJAX SAFETY PROGRAM

At Ajax we are committed to providing the safest possible worksite for our employees, employees of subcontractors, owners and the general public. Our goal is to send every employee home healthy everyday. To achieve this goal we have developed a safety program that we believe leads the industry. Below are some of the main points of our program:

### PROJECT HAZARD ANALYSIS

Prior to work beginning the safety director reviews the contract documents with the project team to identify potentially hazardous task, conditions, materials, or special training required to perform the task.

### PRE-TASK PLANNING

This is a specific task analysis by the superintendent and foreman. They discuss, with the crew, the hazards anticipated with the task, equipment needed to perform their job safely, and personal protective equipment to be worn.

### SAFETY ORIENTATION AND TRAINING

All new employees are required to go through our safety orientation program prior to starting work and all employees are given more specific training for complex or technical jobs.

### DRUG AND ALCOHOL ABUSE PROGRAM

Our drug and alcohol abuse program includes pre-employment screening, random testing, and post accident testing. We also give extra consideration to subcontractors who have a similar policy in effect.

### REGIONAL SAFETY COMMITTEES

We have safety committees in each region of Ajax that work to improve local workplace safety programs. They also work together to implement improvements to our company wide safety policies.



## JEFF STEPHENSON

CHIEF ESTIMATOR

As the Chief Estimator, Jeff will be responsible for all estimates throughout the project, including the schematic, design development, and working drawing estimates. In addition, Jeff will play a key role for the project, by providing estimates on systems and materials options, so informed budgetary decisions can be made quickly regarding which alternative is best for the project. Jeff will also be responsible for developing the Guaranteed Maximum Price (GMP).









Largo High School



Boca Ciega High School



Lee High School

RELATED PROJECT EXPERIENCE		COST	SIZE
Monroe County Transportation/Internal Services Facility		\$13,919,952	22,387 SF
Monroe County Marathon High School Athletic Complex		\$12,111,505	530,400 SF
Monroe County Stanley Switlik Elementary School		\$37,459,151	87,554 SF
Monroe County Gerald Adams Elementary School		\$37,331,678	100,000 SF
Pinellas County Schools Largo High School		\$55,800,853	257,715 SF
Charlotte County Public Schools Charlotte High School		\$79,129,979	384,000 SF
Charlotte County Public Schools Charlotte High School Athletic Complex		\$5,171,723.42	22,000 SF
Duval County Public Schools Lee High School		\$31,136,884	145,000 SF
Pinellas County Schools Boca Ciega High School		\$66,819,573	366,365 SF
University of North Florida Hodges Stadium		\$632,000	12,000 Capacity
Charlotte County Public Schools Punta Gorda Center		\$7,500,000	47,000 SF
UF Heavener Hall		\$18,544,983	55,000 SF
UNF College of Education		\$21,194,000	100,200 SF



# ALLAN MARSHALL

## ASSISTANT PROJECT MANAGER

**EDUCATION**  
B.S. BUILDING CONSTRUCTION,  
UNIVERSITY OF FLORIDA

**YEARS OF EXPERIENCE**  
10 YEARS

**CERTIFICATIONS**  
OSHA 30  
CPR CERTIFIED

Allan will assist Dan with complete project coordination. In addition, he will assist in interpreting blueprints/ drawings for installing materials, and resolve conflicts or errors with the drawings. Allan will also prepare field design change requisitions and "as built" drawings and prepare all required documentation records such as status reports, punch lists, sketches of work already done, material requirement calculations, etc. Finally, he will also assist Dan with the daily monitoring of all on-site activities.




Lee High School



Marathon Athletic Complex



Lee High School

RELATED PROJECT EXPERIENCE		COST	SIZE
Monroe County Marathon High School Athletic Complex		\$12,111,505	530,400 SF
Duval County Robert E. Lee High School		\$31,490,031	145,000 SF
Duval County Douglas Anderson School of the Arts Renovations		\$752,000	N/A
Duval County Mayport Middle School Kitchen & Serving Line		\$1,100,000	5,000 SF
Duval County Fletcher High School Restroom Remodel		\$230,000	2,000 SF
Duval County Frank H. Peterson Serving Line Renovation		\$1,346,450	8,617 SF
Duval County Gregory Drive Elementary Serving Line Renovation		\$626,576	4,500 SF
Florida School for the Deaf & Blind Waterproofing		\$75,000	N/A



### 3. PROPOSED DESIGN & ENGINEERING PROFESSIONALS' EXPERIENCE & QUALIFICATIONS

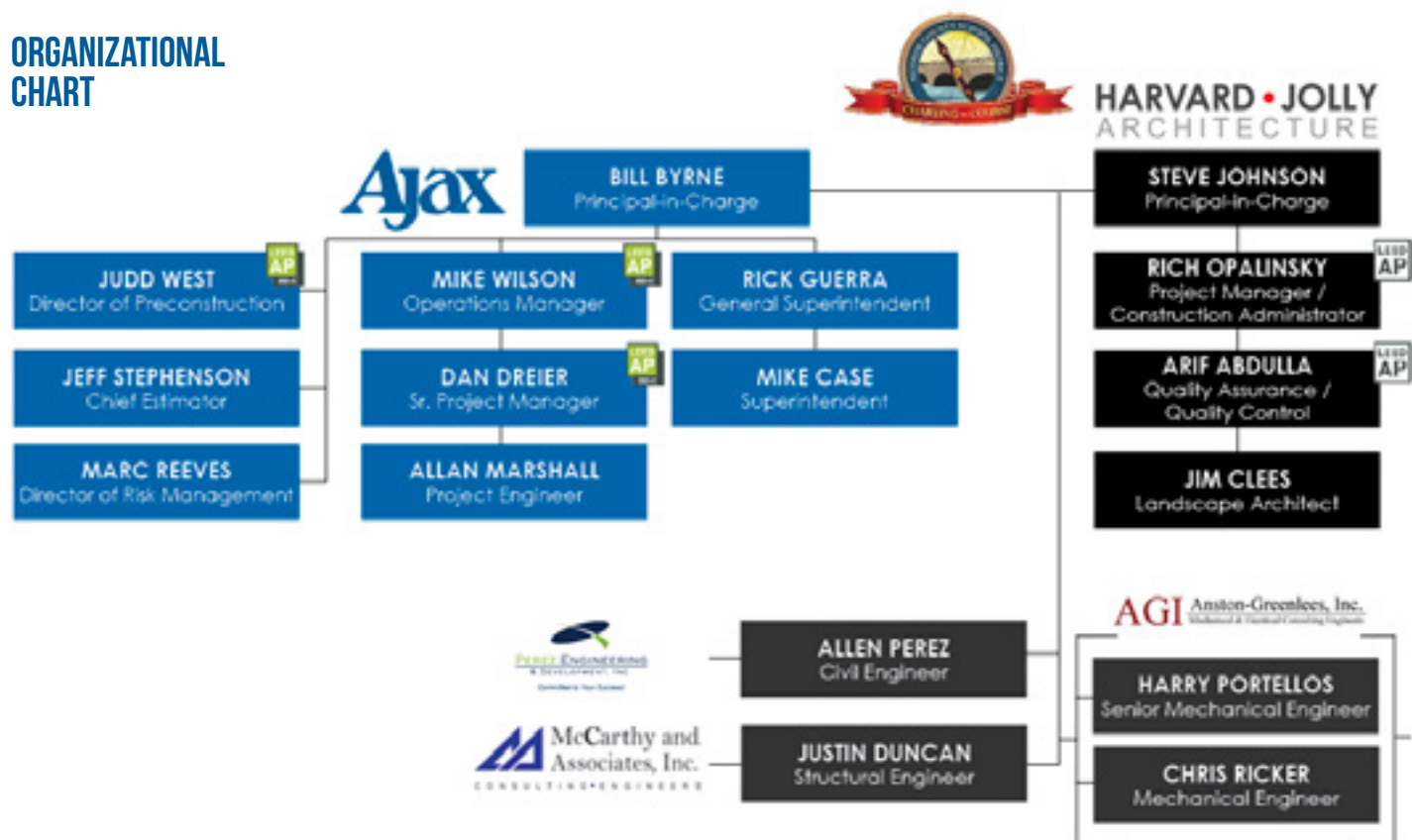
As a firm with 80+ years of experience Harvard Jolly brings one of the largest K-12 portfolios and was recently named the 24th largest educational design firm in the nation. We have designed over 16 million SF of sustainable and energy efficient educational spaces. Through this experience, we have developed athletic fields and stadiums in every possible configuration and size. We possess the qualifications, expertise and experience to produce projects that are functional, secure, aesthetically pleasing and meet all project requirements. Our team members have worked on numerous occupied school campuses, several in Monroe County and have extensive experience in the phasing, design and construction of field areas like this with minimal disruption to the school.



*"The American Sports Builders Association Awards Committee and Board of Directors is please to inform you that company's project Charlotte High School is to be recognized as a winner in the Outdoor Track category of its annual national awards program. There were many project submitted this year that brought out excellent examples, but your facility illustrates the best in fine construction and design while serving its community."*

*Cynthia Jordan,  
Director  
American Sports Builders Association*

#### ORGANIZATIONAL CHART





# STEVE JOHNSON

PRINCIPAL IN CHARGE

## EDUCATION

M.S. IN ARCHITECTURE,  
B.S. IN ARCHITECTURE,  
UNIVERSITY OF FLORIDA

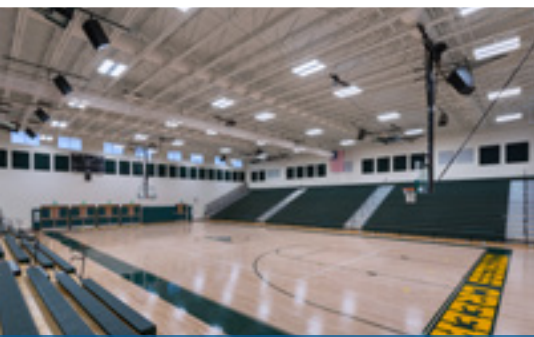
## YEARS OF EXPERIENCE

24 YEARS

## CERTIFICATIONS

FLORIDA REGISTERED ARCHITECT  
ALEP

As lead principal of Harvard Jolly's K-12 Education practice, Steve has overseen the planning and design of public and private K-12 schools during a career time span of nearly 25 years. Harvard Jolly embraces collaborative working relationships with educators and facility planners, gaining knowledge of all aspects of school operations from multiple viewpoints - students, teachers, administrators, facility planners, school boards and community stakeholders. Steve understands that the safe and secure modern learning environment has a profound effect on both student performance and educator recruitment and retention.



Cypress Creek High School



Lemon Bay High School



Boca Ciega High School

RELATED PROJECT EXPERIENCE	COST	SIZE
Monroe County Gerald Adams Elementary School	\$37,331,678	100,000 SF
Monroe County Stanley Switlik Elementary School	\$37,459,151	87,554 SF
Monroe County Transportation/Internal Services Facility	\$13,919,952	22,387 SF
High School "TTT"	\$60,000,000	238,000 SF
Cypress Creek Middle/High School	\$45,000,000	264,029 GSF
Sarasota High School - Renovations & Additions	\$33,000,000	154,000 SF
Charlotte High School - Replacement	\$87,000,000	392,707 GSF
Largo High School	\$55,400,000	242,150 GSF
Lemon Bay High School - Replacement	\$76,000,000	366,000 SF
Port Charlotte High School	\$25,000,000	230,700 SF
Booker High School - Additions & Renovations	\$47,500,000	300,000 SF
Auburndale Senior High School	\$23,400,000	157,921 SF



# RICH OPALINSKY

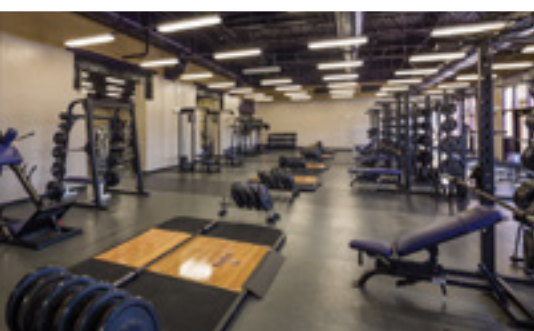
PROJECT MANAGER/  
CONSTRUCTION ADMINISTRATOR

**EDUCATION**  
B.S. IN MECHANICAL ENGINEERING,  
UNIVERSITY OF SOUTH FLORIDA

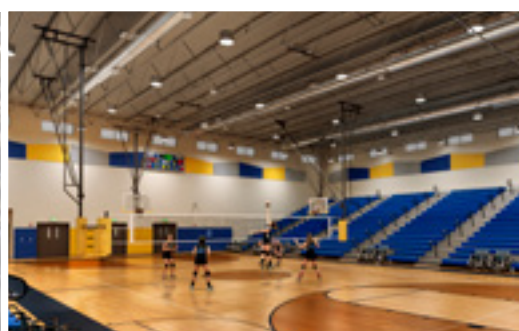
**YEARS OF EXPERIENCE**  
47 YEARS

**CERTIFICATIONS**  
FLORIDA REGISTERED ARCHITECT  
NCARB

Rich has over 47 years of professional experience. In the role of Project Manager, Rich will be the primary day-to-day contact and will be responsible for ensuring the project remains within budget and on schedule through his management efforts, he will also oversee the development of consultant documents and client status reporting. Rich's attention to detail and his depth of experience of building codes, constructability measures and quality design will ensure a clear and complete set of documents. Rich will also be responsible for facilitating the flow of information during the construction phase including inspections for quality control, substantial and final completion, close-out documentation and field issues.



Booker High School



"TTT" High School



Sarasota High School

RELATED PROJECT EXPERIENCE	COST	SIZE
Monroe County Transportation/Internal Services Facility	\$13,919,952	22,387 SF
Martin County High School	\$1,100,000	70,326 SF
Booker High School - Additions & Renovations	\$47,500,000	300,000 SF
Sarasota High School - Renovations & Additions	\$33,000,000	154,000 SF
Apopka Elementary - Additions & Renovations	\$11,500,000	25,000 SF
Citrus Ridge Academy	\$43,000,000	200,000 GSF
Winter Haven High School	\$22,000,000	199,609 SF
High School "TTT"	\$60,000,000	238,000 SF
Alta Vista Elementary Renovations	\$675,000	12,500 GSF
New Elementary School "B", "D", "L"	\$13,000,000	115,513
Lake Marion Creek K-8 School	\$30,000,000	195,416 SF
K-8 School "BB" and "DD"	\$34,000,000	239,000 SF





# ARIF ABDULLA

QUALITY ASSURANCE/  
QUALITY CONTROL

## EDUCATION

B.S. IN ARCHITECTURE,  
UNIVERSITY OF TORONTO

## YEARS OF EXPERIENCE

28 YEARS

## CERTIFICATIONS

FLORIDA REGISTERED ARCHITECT  
LEED AP BD+C

Arif has practiced architecture for over 28 years and has specialized in community-oriented and educational design. He is adept at building consensus and has a keen eye for design. As quality assurance for the project, he will ensure the design is compliant with the school districts expectations, he will build the project the school boards stated requirements. He will be your day-to-day contact and will be responsible for budget and schedule management, consultant document coordination as well as status reporting.



Cypress Creek High School



Gerald Adams Elementary School



"TTT" High School

RELATED PROJECT EXPERIENCE	COST	SIZE
Monroe County Gerald Adams Elementary School	\$37,331,678	100,000 SF
Monroe County Stanley Switlik Elementary School	\$37,459,151	87,554 SF
Monroe County Transportation/Internal Services Facility	\$13,919,952	22,387 SF
High School "TTT"	\$60,000,000	238,000 SF
Wiregrass Elementary School (fka Prototype "W")	\$19,800,000	90,000 SF
Connerton Elementary School	\$16,300,000	91,359 GSF
Prine Elementary School - Three Portable Classroom Relocations	\$12,500,000	113,000 SF
Venice Middle School - HVAC Replacement	\$12,000,000	14,169 SF
Cypress Creek Middle/High School	\$45,000,000	264,029 GSF
Bashaw Elementary School - Renovations and Expansion	\$9,500,000	97,642 SF
Central Keys Transportation & Bus Maintenance Facility	\$3,000,000	8,500 SF



# JIM CLEES

## LANDSCAPE ARCHITECT

### EDUCATION

B.S. IN LANDSCAPE ARCHITECTURE,  
UNIVERSITY OF FLORIDA

### YEARS OF EXPERIENCE

28 YEARS

### CERTIFICATIONS

FLORIDA REGISTERED  
LANDSCAPE ARCHITECT

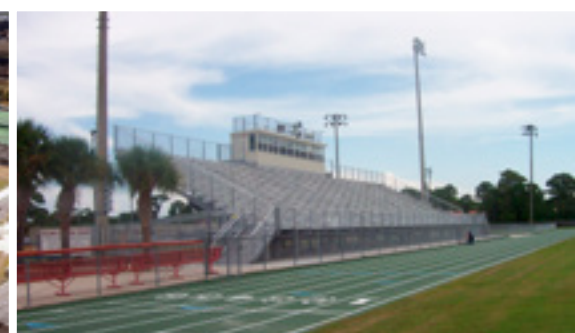
Jim is an award-winning landscape architect and is the Director of Harvard Jolly's Landscape Architecture Department. He is a certified arborist and brings over 19 years experience in this industry. Jim has been essential in providing multiple clients with design studies, master planning, planting plans, additions and renovations and new facilities' landscape design. He creates quality exterior spaces through functional designs, site-sensitive planning, and aesthetic enhancements. Most importantly, Jim helps clients create a vision for their projects and follows it through from design to implementation.



Booker High School



Charlotte High School



Lemon Bay High School

RELATED PROJECT EXPERIENCE	COST	SIZE
Monroe County Gerald Adams Elementary School	\$37,331,678	100,000 SF
Monroe County Stanley Switlik Elementary School	\$37,459,151	87,554 SF
Monroe County Transportation/Internal Services Facility	\$13,919,952	22,387 SF
Charlotte High School - Replacement	\$87,000,000	392,707 GSF
Lemon Bay High School - Replacement	\$76,000,000	366,000 SF
Sarasota High School - Renovations & Additions	\$33,000,000	154,000 SF
Booker High School - Additions & Renovations	\$47,500,000	300,000 SF
Cypress Creek Middle/High School	\$45,000,000	264,029 GSF
Seminole High School - Additions & Renovations	\$56,000,000	366,600 GSF
Auburndale Senior High School	\$23,400,000	157,921 SF
Winter Haven High School	\$22,000,000	199,609 SF
Boca Ciega High School	\$52,500,000	369,701 GSF
Riverside Elementary School	\$12,600,000	93,795 SF
Citrus Ridge Academy	\$43,000,000	200,000 GSF



## HARRY PORTELLOS

### SENIOR MECHANICAL ENGINEER

Twenty-five years with extensive experience in mechanical engineering design, including all phases of HVAC, plumbing, and fire protection systems from the preliminary design through construction administration. Experienced in the design of K-12 schools, colleges, universities, fire stations, County/City Government, restaurants, hospitals, office buildings and other commercial projects. Experience in all current ASHRAE, ADA, NFPA, the Florida Building Code compliance requirements. Responsible for project engineering production, design concept and layout, cooling load and fire protection calculations, life-cycle cost analysis, construction administration, field surveys, report preparation, and review of specifications, submittals, and shop drawings. Harry has specialized experience providing LEED energy modeling for over 10 projects.

**AGI** Anston-Greenlee, Inc.  
Advanced Mechanical Engineering Solutions

#### EDUCATION:

BSME MECHANICAL ENGINEERING,  
UNIVERSITY OF FLORIDA

#### YRS OF EXPERIENCE:

25 YEARS

#### CERTIFICATIONS:

FLORIDA PROFESSIONAL ENGINEER  
LEED AP BD+C  
CXA PROFESSIONAL



#### RELATED PROJECT EXPERIENCE

#### COST

#### SIZE

Monroe County Marathon High School - Athletic Complex	\$12,111,505	532,400 SF
Monroe County Stainley Switlik Elementary School	\$37,459,151	87,554 SF
Gerald Adams Elementary School	\$37,331,678	100,000 SF
Monroe County Transportation/Internal Services Facility	\$13,919,952	22,387 SF
Plantation Key K-8 School	\$32,000,000	102,000 SF
R.B. Stewart Middle School Gymnasium Replacement	\$3,835,690	22,734 SF
Horace O'Bryant K-8 Middle/Elementary School Replacement	\$33,130,329	300,000 SF
Northwest Multi Purpose Gymnasium Expansion	\$1,674,000	9,000 SF
Multi-Purpose Gym @ All Peoples Life Center Park	\$7,500,000	40,360 SF



## ROBERT ANSTON

### ELECTRICAL ENGINEER

Robert Anston possesses extensive experience in all phases of electrical engineering design and construction including primary service, power distribution, indoor and outdoor lighting, and special systems, such as fire alarm, CCTV, intercom, music/page, security, telephone, grounding, voice/data networking, audio-visual systems, and control systems. Rob is experienced in a wide variety of projects which includes K-12 schools and is very familiar with Monroe County Schools standards, colleges, universities, churches, recreational and community centers, television and radio stations, health care, museums, libraries, Veterans Administration, United States Armed Forces, and commercial projects. He has a specialized experience with today's modern high technology educational facilities.

**AGI** Anston-Greenlee, Inc.  
Advanced Mechanical Engineering Solutions

#### EDUCATION:

BSME ELECTRICAL ENGINEERING,  
UNIVERSITY OF FLORIDA  
BSME MECHANICAL ENGINEERING  
LEHIGH UNIVERSITY

#### YRS OF EXPERIENCE:

38 YEARS

#### CERTIFICATIONS:

FLORIDA PROFESSIONAL ENGINEER



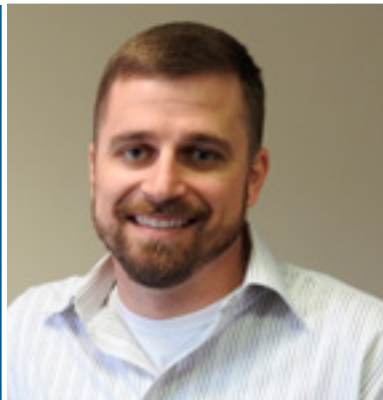
#### RELATED PROJECT EXPERIENCE

#### COST

#### SIZE

Monroe County Stainley Switlik Elementary School	\$37,459,151	87,554 SF
Monroe County Gerald Adams Elementary School	\$37,331,678	100,000 SF
Monroe County Marathon High School - Athletic Complex	\$12,111,505	532,400 SF
Monroe County Transportation/Internal Services Facility	\$13,919,952	22,387 SF
County Wide Soccer Complex - Sports Lighting	\$11,010,420	4,500 SF
Plantation Key K-8 School	\$32,000,000	102,000 SF
Horace O'Bryant K-8 Middle/Elementary	\$33,130,329	300,000 SF
Key Largo K-8 Middle/Elementary School	\$22,000,000	159,276 SF
R.B. Stewart Middle School Gymnasium Replacement	\$3,835,690	22,734 SF
Cypress Creek Middle School	\$40,447,721	192,000 SF





## JUSTIN DUNCAN STRUCTURAL ENGINEER

Justin Duncan is the Office Director for Pennoni, a division of McCarthy & Associates. He has worked extensively on both large-scale and small-scale projects and specializes in the design of concrete buildings, steel buildings, masonry buildings, wood-framed buildings, precast concrete, post-tension slab design and composite steel framing. His project management skills have allowed him to manage each project from the early schematic phases through the construction phase to the completion of the building and his attention to detail allows him to design his projects very efficiently and thus producing the most cost-effective designs available.



### EDUCATION:

MS CIVIL ENGINEERING,  
UNIVERSITY OF SOUTH FLORIDA  
BS ENGINEERING,  
FLORIDA STATE UNIVERSITY

### YRS OF EXPERIENCE:

25 YEARS

### CERTIFICATIONS:

FLORIDA PROFESSIONAL ENGINEER



Switlik Elementary School

### RELATED PROJECT EXPERIENCE

### COST

### SIZE

Monroe County Gerald Adams Elementary School	\$37,331,678	100,000 SF
Monroe County Stanley Switlik Elementary School	\$37,459,151	87,554 SF
Monroe County Transportation/Internal Services Facility	\$13,919,952	22,387 SF
The Studios at Key West	In construction	16,000 SF
YMCA of the Suncoast – Citrus County YMCA	\$6,000,000	30,425 SF
Frederick Douglas Recreation Center	\$1,500,000	19,132 SF
Pinellas County School Board - Largo Replacement High School	\$54,000,000	229,000 SF
City of Clearwater - Sid Lickton Sports Complex	\$3,300,000	9,700 SF



## ALLEN PEREZ CIVIL ENGINEER

Allen Perez has more than twenty-five (25) years of experience in roadway design, sanitary sewer systems, stormwater systems, potable water systems, and general civil engineering services. His experience includes the management and technical preparation of master plans, construction documents, permit submittals, and construction services for a wide variety of development activity. Allen has been providing professional engineering services, from his Key West office, for projects throughout the Florida Keys for over eighteen (18) years. Allen's engineering design experience is fairly diversified and includes hydraulic and hydrologic computer modeling of storm water management systems; the design of potable and sanitary utility systems, pump stations, paving and grading design.



### EDUCATION:

MS CIVIL ENGINEERING,  
BS CIVIL ENGINEERING,  
UNIVERSITY OF SOUTH FLORIDA

### YRS OF EXPERIENCE:

25 YEARS

### CERTIFICATIONS:

FLORIDA PROFESSIONAL ENGINEER



Gerald Adams Elementary School

### RELATED PROJECT EXPERIENCE

### COST

### SIZE

Monroe County Stanley Switlik Elementary School	\$37,459,151	87,554 SF
Monroe County Marathon High Athletic Complex	\$12,111,505	532,400 SF
Monroe County Gerald Adams Elementary School	\$37,331,678	100,000 SF
Monroe County Transportation/Internal Services Facility	\$13,919,952	22,387 SF
Plantation Key School	\$32,000,000	102,000 SF
Horace O'Bryant School	\$33,130,329	300,000 SF
FKCC Marine Technology Building	\$5,000,000	34,000 SF
Stock Island Fire Station	\$5,000,000	43,560 SF
Key Largo Fire Station	\$3,000,000	34,848 SF

## 4. PROJECT UNDERSTANDING AND APPROACH

### OUR INITIAL APPROACH TO THE SITE

#### TEAM APPROACH

The Ajax/Harvard Jolly team's approach to the Key West High School Backyard Design Build project has been developed based on our collective history and experience with both Monroe County Schools and with athletic fields. The scope is an in kind replacement due to the limitations and restrictions of the existing footprint available and the surrounding coastal wetlands. The timeline to achieve the desired completion of the project by the beginning of the 2021 Track & Field, Lacrosse and Softball seasons is the basis for the overall Approach with the understanding the Football and Soccer teams practice and games would be held at Tommy Roberts Memorial Stadium on Kennedy Drive in Key West. We have also evaluated an option to provide all work by the start of the 2020 Football practice schedule starting at the beginning of August 2020.

#### DESIGN CONCEPTS

The design concepts that are included for options A, B and C depict the variations of the Softball and Practice field placements and the associated new parking. Option A is replacing the elements in kind with existing locations and adding parking on the east side of the Weight Room building. Option B has the Softball and Practice fields flipped from the current locations with added parking on the east side of the Weight Room building. Option C has the Softball and Practice field flipped from the current locations with added parking on the south end of the property. Each option has merits and should be evaluated for the desires and requirements of the school and District staff early on to get the project parameters defined.

#### EXISTING CONDITIONS

The existing conditions have been identified and incorporated into our approach as how they will impact and shape the construction process. The separation of the site for safety of students and staff will be the first priority and achieved with chain link fencing with windscreening material. Controlling access to the work area will be done through the existing service road on the south side of the Weight Room building. Once the fields are under construction, the lay down area for material staging will be very limited with potential uses in the adjacent parking areas. The work will be performed with a sensitivity to the immediately adjacent coastal wetland areas to the east and south property perimeters where protection measures will be installed throughout the project duration.

#### DESIGN CONCEPT OPTIONS

As several design concept options have been provided, we have also developed two potential Master Project Schedule approaches as discussed above. The first option considers normal design periods and procurement progression and using the Tommy Roberts Memorial Stadium for the 2020 Football and Soccer practice and regular season games. This Base Option would have the facility completed for the 2021 Track & Field, Lacrosse and Softball seasons that begins in January 2021. The second option is shown to evaluate the implications on the project if the work was accelerated both in the design and procurement phases to allow for the completion of the construction phase by the beginning of August 2020. This Accelerated Option would allow Football practice and regular season games to be held on campus. There are several challenges that would need to be addressed to accomplish this option including accelerated design phases and an early release GMP for Sports Lighting and Synthetic Turf packages. The Sports Lighting equipment has a minimum 18 week procurement timeframe after approved shop drawings and is the major driving element for the project in both options. Both potential schedules need discussion and assessment by the District, as there are cost implications that accompany the accelerated option that would need to be considered to determine the option that has the best solution for the District.





# OPTION A

**GENERAL NOTE:** ENSURE ADEQUATE DRAINAGE THROUGHOUT THE IMPROVED FACILITY AND ADJACENT AREAS.

**HARD SURFACE WALKWAYS**  
TO ENABLE EFFICIENT TRANSIT BETWEEN THE FIELDS AND THE SCHOOL BUILDINGS.

**FOOTBALL/SOCCER/LACROSSE/TRACK & FIELD**  
ARTIFICIAL TURF FIELD SURFACE ON EXISTING FOOTPRINT LINED FOR ALL SPORTS AND EVENTS.

EIGHT-LANE IAAF CERTIFIED S200 TRACK SURFACE WITH DEDICATED AREAS FOR HIGH JUMP, LONG JUMP (TWO PITS), POLE VAULT, SHOT PUT AND DISCUS.

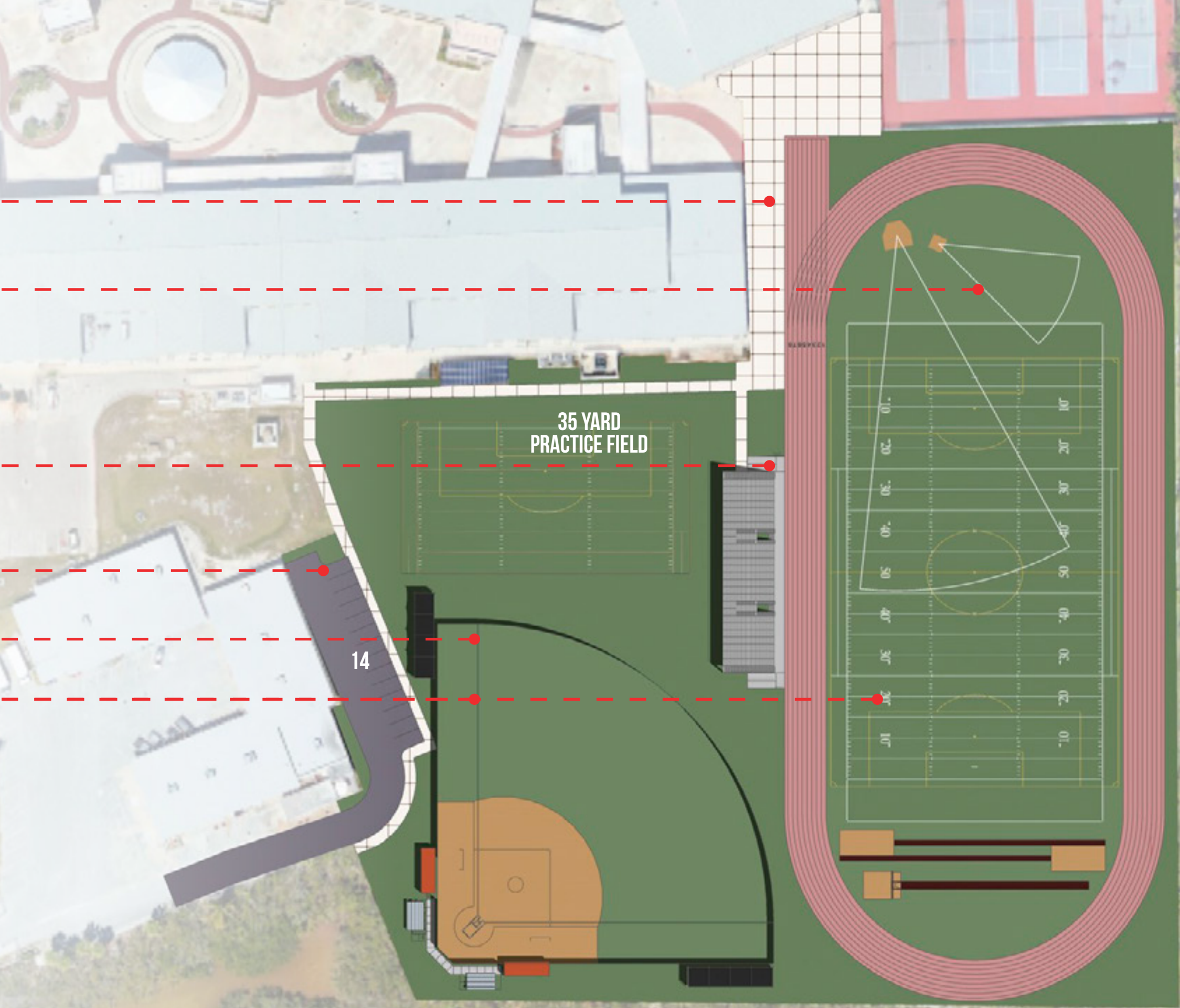
**CONCRETE PAD FOR BLEACHER PLACEMENT**

**PARKING AREA FOR ATHLETIC STAFF AND GAME OFFICIALS**

**SOFTBALL FIELD**  
ARTIFICIAL TURF FIELD SURFACE ON EXISTING FOOTPRINT.

**SPORTS FIELD LIGHTING**  
UPGRADE EXISTING TO MUSCO LIGHT EMITTING DIODE (LED). PROPER LIGHT LEVELS REQUIRED.

**GENERAL NOTE:** INCLUDE PUBLIC ADDRESS SYSTEM, DUGOUTS, DRINKING FOUNTAINS, DAKTRONICS SCOREBOARDS (FOOTBALL AND SOFTBALL); HORIZONTAL NETTING OVER SOFTBALL BLEACHERS AND 6FT HIGH BLACK PVC COATED SECURITY FENCING WITH GATES.





# OPTION B

**GENERAL NOTE:** ENSURE ADEQUATE DRAINAGE THROUGHOUT THE IMPROVED FACILITY AND ADJACENT AREAS.

**HARD SURFACE WALKWAYS**  
TO ENABLE EFFICIENT TRANSIT BETWEEN THE FIELDS AND THE SCHOOL BUILDINGS.

**FOOTBALL/SOCCER/LACROSSE/TRACK & FIELD**  
ARTIFICIAL TURF FIELD SURFACE ON EXISTING FOOTPRINT LINED FOR ALL SPORTS AND EVENTS.

EIGHT-LANE IAAF CERTIFIED S200 TRACK SURFACE WITH DEDICATED AREAS FOR HIGH JUMP, LONG JUMP (TWO PITS), POLE VAULT, SHOT PUT AND DISCUS.

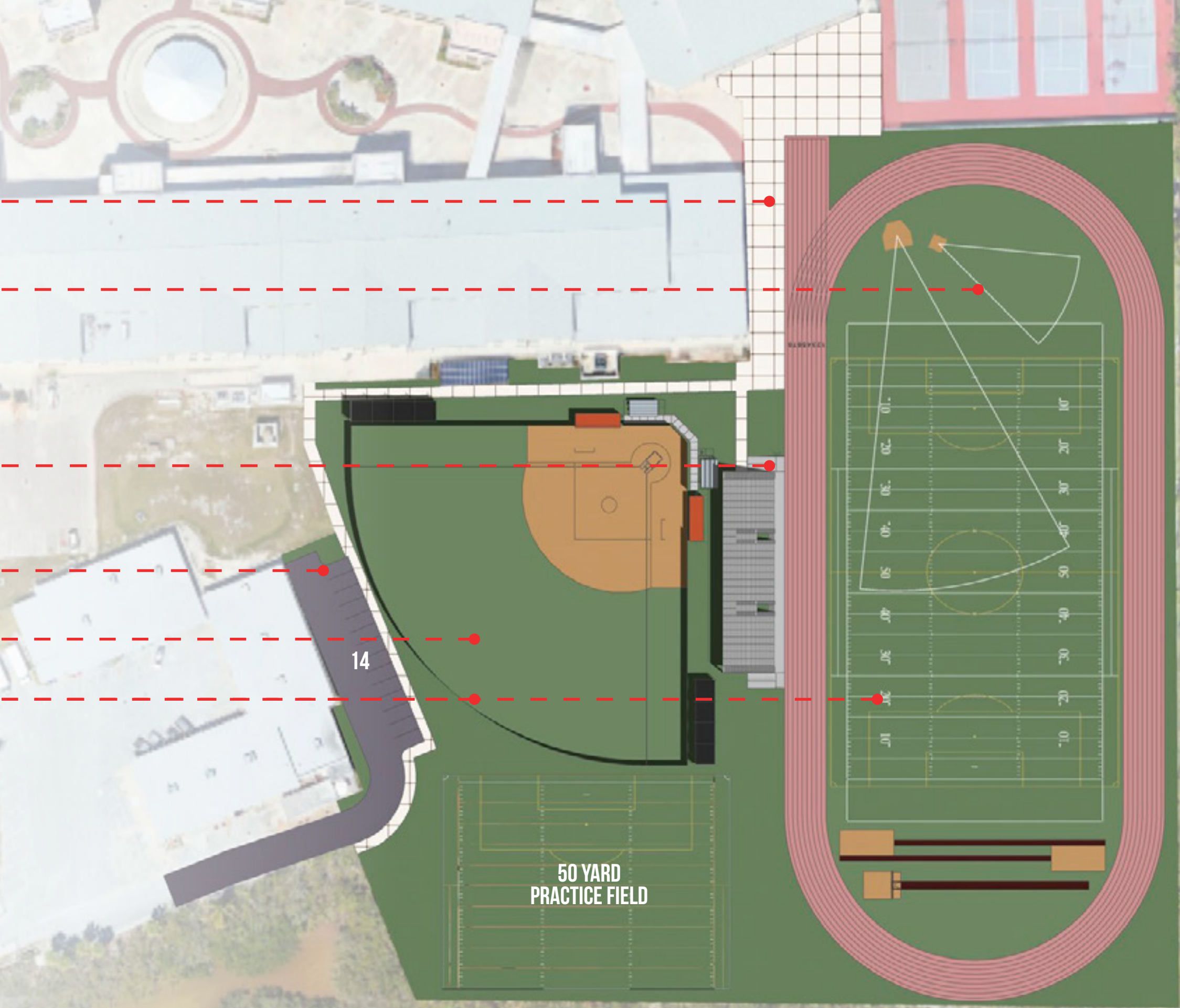
**CONCRETE PAD FOR BLEACHER PLACEMENT**

**PARKING AREA FOR ATHLETIC STAFF AND GAME OFFICIALS**

**SOFTBALL FIELD**  
ARTIFICIAL TURF FIELD SURFACE ON EXISTING FOOTPRINT.

**SPORTS FIELD LIGHTING**  
UPGRADE EXISTING TO MUSCO LIGHT EMITTING DIODE (LED). PROPER LIGHT LEVELS REQUIRED.

**GENERAL NOTE:** INCLUDE PUBLIC ADDRESS SYSTEM, DUGOUTS, DRINKING FOUNTAINS, DAKTRONICS SCOREBOARDS (FOOTBALL AND SOFTBALL); HORIZONTAL NETTING OVER SOFTBALL BLEACHERS AND 6FT HIGH BLACK PVC COATED SECURITY FENCING WITH GATES.





# OPTION C

**GENERAL NOTE:** ENSURE ADEQUATE DRAINAGE THROUGHOUT THE IMPROVED FACILITY AND ADJACENT AREAS.

**HARD SURFACE WALKWAYS**  
TO ENABLE EFFICIENT TRANSIT BETWEEN THE FIELDS AND THE SCHOOL BUILDINGS.

**FOOTBALL/SOCCER/LACROSSE/TRACK & FIELD**  
ARTIFICIAL TURF FIELD SURFACE ON EXISTING FOOTPRINT LINED FOR ALL SPORTS AND EVENTS.

EIGHT-LANE IAAF CERTIFIED S200 TRACK SURFACE WITH DEDICATED AREAS FOR HIGH JUMP, LONG JUMP (TWO PITS), POLE VAULT, SHOT PUT AND DISCUS.

**CONCRETE PAD FOR BLEACHER PLACEMENT**

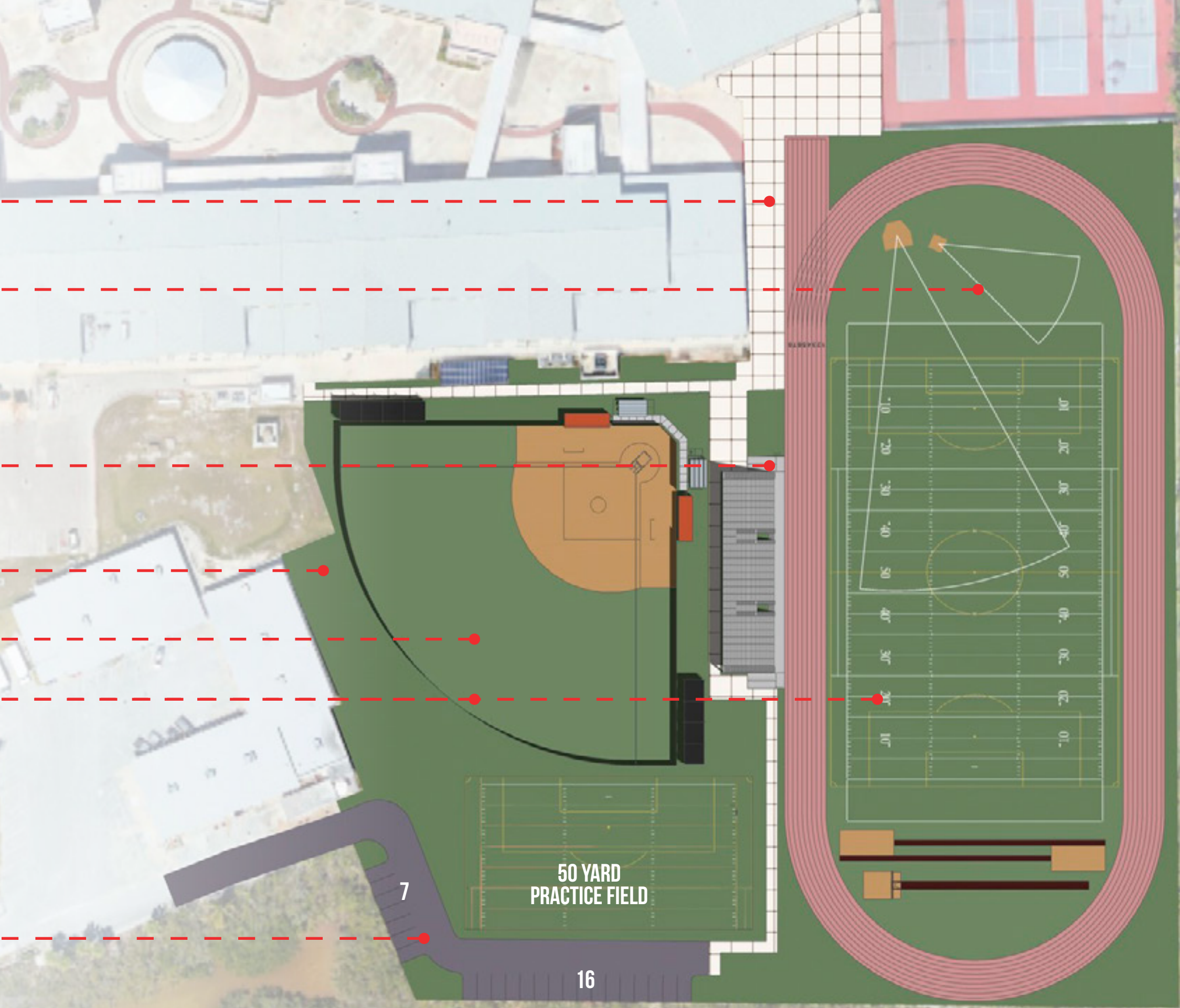
**PARKING AREA FOR ATHLETIC STAFF AND GAME OFFICIALS**

**SOFTBALL FIELD**  
ARTIFICIAL TURF FIELD SURFACE ON EXISTING FOOTPRINT.

**SPORTS FIELD LIGHTING**  
UPGRADE EXISTING TO MUSCO LIGHT EMITTING DIODE (LED). PROPER LIGHT LEVELS REQUIRED.

**GENERAL NOTE:** INCLUDE PUBLIC ADDRESS SYSTEM, DUGOUTS, DRINKING FOUNTAINS, DAKTRONICS SCOREBOARDS (FOOTBALL AND SOFTBALL); HORIZONTAL NETTING OVER SOFTBALL BLEACHERS AND 6FT HIGH BLACK PVC COATED SECURITY FENCING WITH GATES.

**PARKING AREA FOR ATHLETIC STAFF AND GAME OFFICIALS**





# EXISTING CONDITIONS

## SEPARATION OF SITE

Erect Temporary Fencing with Windscreen around entire site perimeter to provide safety and security for Students and Staff during the construction phase.

## ARRIVAL& DISMISSAL COORDINATION

All construction access and deliveries will be through the southwest service road, completely segregated from arrival and dismissal traffic.

## AJAX/HJ SITE OFFICE

Provide separate space on site for the field team and construction progress meetings.

## LIMITED STAGING AREAS

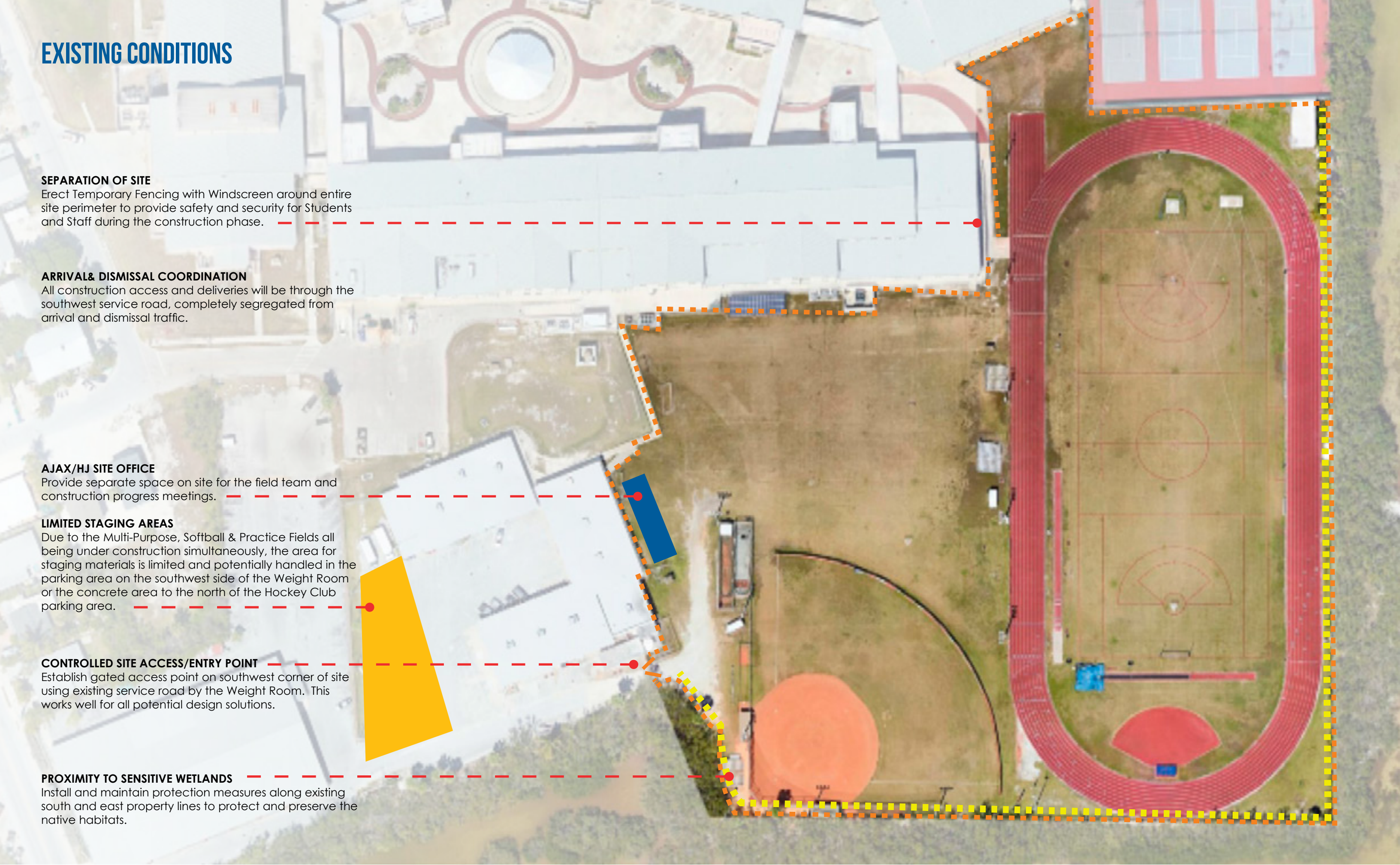
Due to the Multi-Purpose, Softball & Practice Fields all being under construction simultaneously, the area for staging materials is limited and potentially handled in the parking area on the southwest side of the Weight Room or the concrete area to the north of the Hockey Club parking area.

## CONTROLLED SITE ACCESS/ENTRY POINT

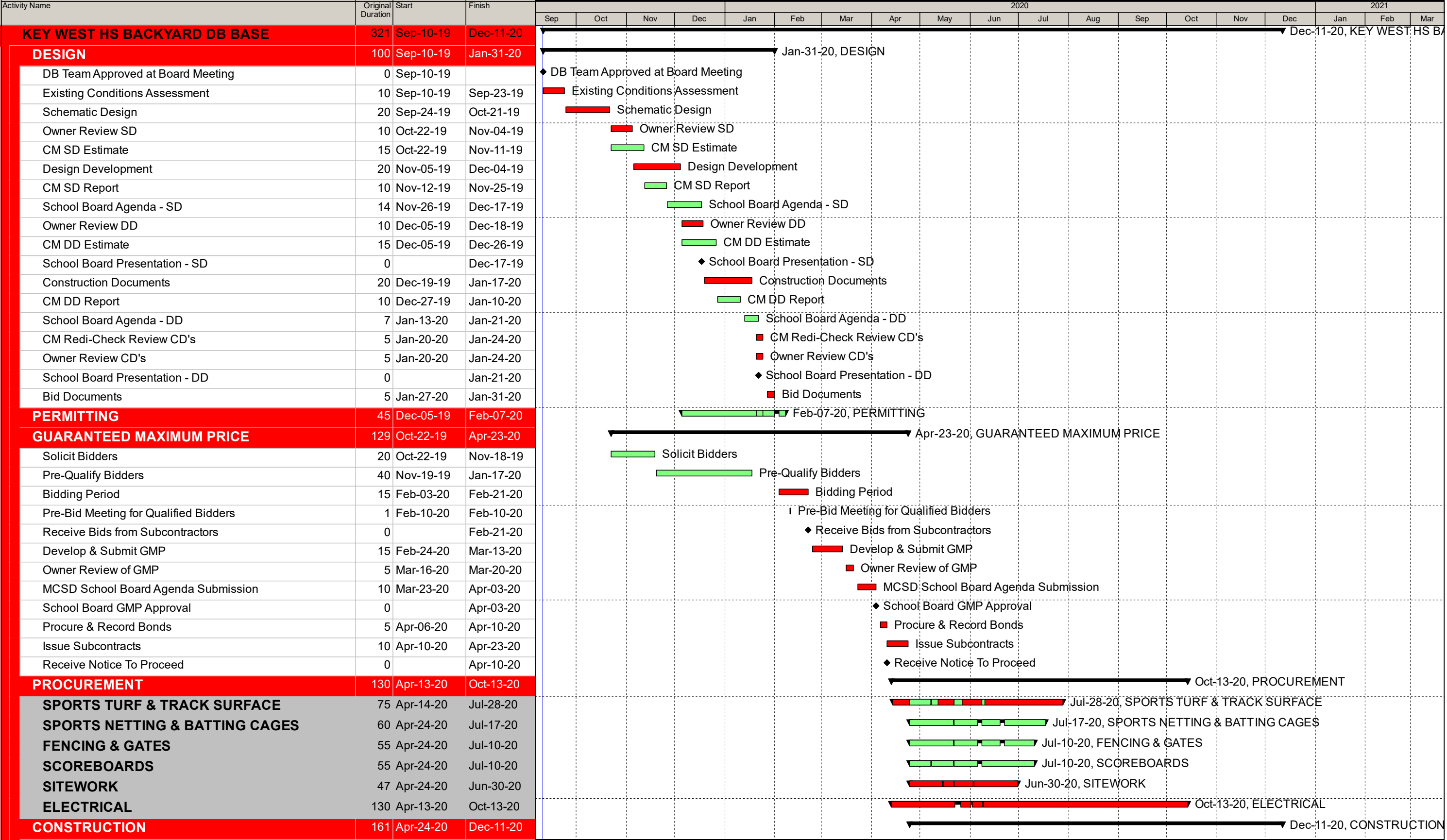
Establish gated access point on southwest corner of site using existing service road by the Weight Room. This works well for all potential design solutions.

## PROXIMITY TO SENSITIVE WETLANDS

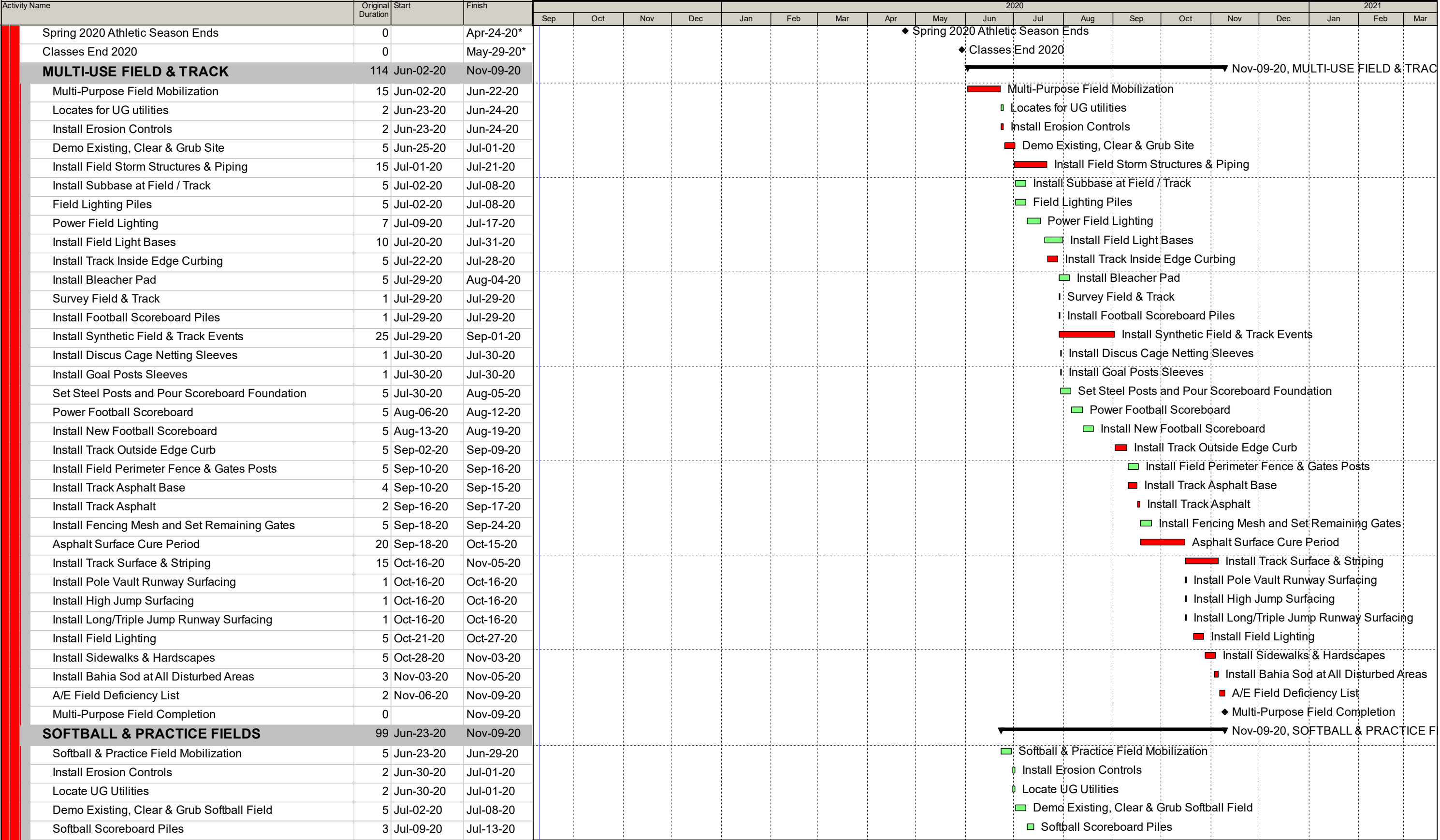
Install and maintain protection measures along existing south and east property lines to protect and preserve the native habitats.











KEY WEST HS BACKYARD DB BASE

Start Date: Sep-10-19

Finish Date: Dec-11-20

Current Date: Aug-01-19

Data Date: Sep-10-19

Page 2 of 3

TASK filter: All Activities



Activity Name		Original Duration	Start	Finish	2020												2021																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																	
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Actual Work

Remaining Work

Critical Remaining Work

◆ Milestone

➤ Summary

KEY WEST HS BACKYARD DB BASE

Start Date: Sep-10-19

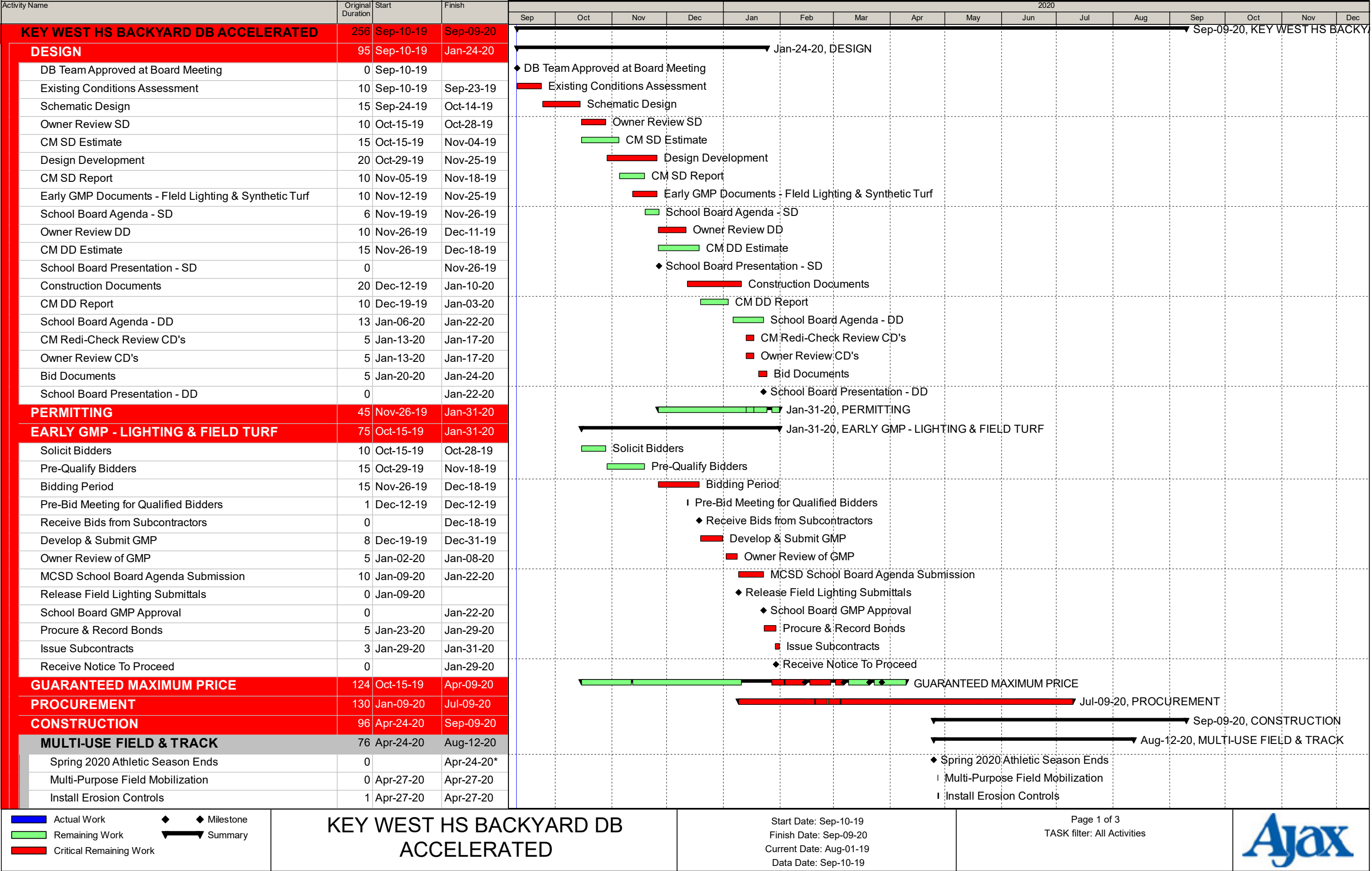
Finish Date: Dec-11-20

Current Date: Aug-01-19

Data Date: Sep-10-19







Activity Name		Original Duration	Start	Finish	2020													
					Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
	Demo Existing, Clear & Grub Site	3	Apr-28-20	Apr-30-20									■ Demo Existing, Clear & Grub Site					
	Install Field Storm Structures & Piping	10	Apr-30-20	May-13-20									■ Install Field Storm Structures & Piping					
	Install Subbase at Field / Track	5	May-01-20	May-07-20									■ Install Subbase at Field / Track					
	Field Lighting Piles	5	May-01-20	May-07-20									■ Field Lighting Piles					
	Power Field Lighting	7	May-08-20	May-18-20									■ Power Field Lighting					
	Install Track Inside Edge Curbing	3	May-13-20	May-15-20									■ Install Track Inside Edge Curbing					
	Install Bleacher Pad	5	May-18-20	May-22-20									■ Install Bleacher Pad					
	Survey Field & Track	1	May-18-20	May-18-20									I Survey Field & Track					
	Install Football Scoreboard Piles	1	May-18-20	May-18-20									I Install Football Scoreboard Piles					
	Install Synthetic Field & Track Events	20	May-18-20	Jun-15-20									■ Install Synthetic Field & Track Events					
	Install Discus Cage Netting Sleeves	1	May-19-20	May-19-20									I Install Discus Cage Netting Sleeves					
	Install Goal Posts Sleeves	1	May-19-20	May-19-20									I Install Goal Posts Sleeves					
	Set Steel Posts and Pour Scoreboard Foundation	3	May-19-20	May-21-20									■ Set Steel Posts and Pour Scoreboard Foundation					
	Install Field Light Bases	10	May-19-20	Jun-02-20									■ Install Field Light Bases					
	Power Football Scoreboard	3	May-22-20	May-27-20									■ Power Football Scoreboard					
	Install Track Outside Edge Curb	2	Jun-16-20	Jun-17-20									■ Install Track Outside Edge Curb					
	Install Sidewalks & Hardscapes	4	Jun-18-20	Jun-23-20									■ Install Sidewalks & Hardscapes					
	Install Track Asphalt Base	3	Jun-18-20	Jun-22-20									■ Install Track Asphalt Base					
	Install Track Asphalt	2	Jun-18-20	Jun-19-20									■ Install Track Asphalt					
	Asphalt Surface Cure Period	20	Jun-22-20	Jul-17-20									■ Asphalt Surface Cure Period					
	Install Field Perimeter Fence & Gates Posts	3	Jun-29-20	Jul-01-20									■ Install Field Perimeter Fence & Gates Posts					
	Install New Football Scoreboard	5	Jun-29-20	Jul-03-20									■ Install New Football Scoreboard					
	Install Bahia Sod at All Disturbed Areas	3	Jul-02-20	Jul-06-20									■ Install Bahia Sod at All Disturbed Areas					
	Install Fencing Mesh and Set Remaining Gates	2	Jul-02-20	Jul-03-20									■ Install Fencing Mesh and Set Remaining Gates					
	Install Field Lighting	4	Jul-10-20	Jul-15-20									■ Install Field Lighting					
	A/E Field Deficiency List	1	Jul-16-20	Jul-16-20									I A/E Field Deficiency List					
	Install Track Surface & Striping	15	Jul-20-20	Aug-07-20									■ Install Track Surface & Striping					
	Install Pole Vault Runway Surfacing	1	Jul-20-20	Jul-20-20									I Install Pole Vault Runway Surfacing					
	Install High Jump Surfacing	1	Jul-20-20	Jul-20-20									I Install High Jump Surfacing					
	Install Long/Triple Jump Runway Surfacing	1	Jul-20-20	Jul-20-20									I Install Long/Triple Jump Runway Surfacing					
	Football Practice Starts 2020 Season	0	Aug-03-20*										◆ Football Practice Starts 2020 Season					
	Football Practice Starts on Practice Field	5	Aug-03-20	Aug-07-20									■ Football Practice Starts on Practice Field					
	Multi-Purpose Field Completion	0		Aug-07-20									◆ Multi-Purpose Field Completion					
	Classes Start 2020 School Year	0	Aug-12-20*										◆ Classes Start 2020 School Year					
	<b>SOFTBALL &amp; PRACTICE FIELDS</b>	76	Apr-27-20	Aug-12-20									■ Aug-12-20, SOFTBALL & PRACTICE FIELDS					
	Softball & Practice Field Mobilization	0	Apr-27-20	Apr-27-20									I Softball & Practice Field Mobilization					
	Install Erosion Controls	2	Apr-27-20	Apr-28-20									■ Install Erosion Controls					
	Locate UG Utilities	2	Apr-27-20	Apr-28-20									■ Locate UG Utilities					
	Demo Existing, Clear & Grub Softball Field	3	May-01-20	May-05-20									■ Demo Existing, Clear & Grub Softball Field					
	Softball Scoreboard Piles	2	May-08-20	May-11-20									■ Softball Scoreboard Piles					
	Softball Scoreboard Foundations & Posts	4	May-12-20	May-15-20									■ Softball Scoreboard Foundations & Posts					
	Install Storm Structures & Piping	5	May-14-20	May-20-20									■ Install Storm Structures & Piping					
	Softball Scoreboard Support Columns	3	May-18-20	May-20-20									■ Softball Scoreboard Support Columns					



Activity Name		Original Duration	Start	Finish	2020													
					Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
<div></div>	Form & Pour Softball Dugout Slabs	4	May-21-20	May-27-20										■	Form & Pour Softball Dugout Slabs			
	Power Field Lighting	5	May-21-20	May-28-20										■	Power Field Lighting			
	Install Material Bin Enclosure & Slab	3	May-21-20	May-26-20										■	Install Material Bin Enclosure & Slab			
	Grade Softball Field Subbase	3	May-28-20	Jun-01-20										■	Grade Softball Field Subbase			
	Install Dugouts Tube Steel Structure	5	May-28-20	Jun-03-20										■	Install Dugouts Tube Steel Structure			
	Install Softball Bleacher Pad	3	May-28-20	Jun-01-20										■	Install Softball Bleacher Pad			
	Install Field Light Bases	5	May-29-20	Jun-04-20										■	Install Field Light Bases			
	Install Softball Irrigation	5	Jun-02-20	Jun-08-20										■	Install Softball Irrigation			
	Survey Home Plate, Bases, Foul Poles	1	Jun-02-20	Jun-02-20										■	Survey Home Plate, Bases, Foul Poles			
	Install Dugout Roofs	5	Jun-04-20	Jun-10-20										■	Install Dugout Roofs			
	Install Softball Clay	3	Jun-09-20	Jun-11-20										■	Install Softball Clay			
	Install Softball and Practice Field Synthetic Turf	25	Jun-16-20	Jul-20-20										■	Install Softball and Practice Field Synthetic Turf			
	Softball Scoreboards	5	Jun-29-20	Jul-03-20										■	Softball Scoreboards			
	Install Softball Backstop Posts	5	Jun-29-20	Jul-03-20										■	Install Softball Backstop Posts			
	Install Batting Cage Posts	3	Jul-06-20	Jul-08-20										■	Install Batting Cage Posts			
	Install Softball Fencing & Gate Posts	5	Jul-06-20	Jul-10-20										■	Install Softball Fencing & Gate Posts			
	Install Field Light Poles	3	Jul-16-20	Jul-20-20										■	Install Field Light Poles			
	Install Subbase for Asphalt at Parking Area	3	Jul-21-20	Jul-23-20										■	Install Subbase for Asphalt at Parking Area			
	Install Softball Bleachers	2	Jul-21-20	Jul-22-20										■	Install Softball Bleachers			
	Install Dugout Benches & Bat Racks	2	Jul-21-20	Jul-22-20										■	Install Dugout Benches & Bat Racks			
	Install Foul Poles	2	Jul-21-20	Jul-22-20										■	Install Foul Poles			
	Install Sports Netting	3	Jul-21-20	Jul-23-20										■	Install Sports Netting			
	Install Fencing Mesh and Set Remaining Gates	3	Jul-21-20	Jul-23-20										■	Install Fencing Mesh and Set Remaining Gates			
	Install Parking Area Curbing	2	Jul-24-20	Jul-27-20										■	Install Parking Area Curbing			
	Install Sidewalks & Hardscapes	3	Jul-24-20	Jul-28-20										■	Install Sidewalks & Hardscapes			
	Asphalt at New Parking Area	2	Jul-28-20	Jul-29-20										■	Asphalt at New Parking Area			
	Install Bahia Sod at All Disturbed Areas	2	Jul-29-20	Jul-30-20										■	Install Bahia Sod at All Disturbed Areas			
	Striping & Signage at Parking Area	1	Jul-30-20	Jul-30-20										■	Striping & Signage at Parking Area			
	A/E Deficiency List	1	Jul-31-20	Jul-31-20										■	A/E Deficiency List			
	Softball & Practice Field Completion	1	Aug-03-20	Aug-03-20										■	Softball & Practice Field Completion			
	Classes Start 2020 School Year	0	Aug-12-20*											◆	Classes Start 2020 School Year			
	COMPLETION	22	Aug-10-20	Sep-09-20										➤	Sep-09-20, COMPLETION			
	Final AHJ Inspection	1	Aug-10-20	Aug-10-20										■	Final AHJ Inspection			
	Substantial Completion	1	Aug-11-20	Aug-11-20										■	Substantial Completion			
	Closeout	20	Aug-12-20	Sep-09-20										■	Closeout			
	Complete A/E Punchlist	10	Aug-12-20	Aug-25-20										■	Complete A/E Punchlist			
	As-Built Survey	5	Aug-12-20	Aug-18-20										■	As-Built Survey			
	Final Completion	0		Sep-09-20										◆	Final Completion			

# 5. DELIVERABLE QUALITY, PROJECT SCHEDULE, AND SAFETY CONTROLS

## OUR APPROACH TO DESIGN

A successful project begins and ends with collaboration and communication. Outlined below are the steps our Design Build team suggests as a starting point in delivering this project in a highly collaborative and efficient manner for the upcoming “backyard” project at Key West High School

### IDENTIFYING THE STAKEHOLDERS, DECISION MAKING AND REVIEW PROCESS

Harvard Jolly and Ajax’s innate culture promotes a collaborative and inclusive design and delivery process. We begin by identifying a list of decision makers and stakeholders as it relates to the project and design process. This informs the entire team of the decision making structure and allows a collaborative approach for this project, which is of particular significance when working with multiple user groups in a design/build fashion. The team will work with the Monroe County Schools staff to identify the key personnel, their appropriate level of involvement considering each expertise and to how most efficiently utilize their input.

### COMMUNICATION AND COLLABORATION

A consistent overall is to create an open exchange of ideas between all parties with honesty, integrity, fairness, and mutual respect. As Principal-in-Charge Steve Johnson will be the day-to-day contact for the design side of the team and is tasked to ensure that all team communication is efficient and clearly directed. The utilization of meeting minutes, FTP site, phone calls and in person communication, e-mail, website technology as well as our cloud computing/mobile workstation technology fosters communication and collaboration throughout the entire design and construction process. The team-oriented attitude and desire for everyone to succeed helps ensure that decisions are made professionally with all team members’ interests respected.

### PROGRAMMING

Programming forms the foundation upon which the subsequent design process is based; therefore its importance cannot be overstated. Our team looks forward to engaging all appropriate stakeholders (faculty, staff, students, facilities planning personnel, administration, etc.) in an iterative, participatory, consensus-building process that accurately defines and balances the program needs, project schedule, phasing and budget with Key West High School’s vision for this project.

### SCHEMATIC DESIGN

Using the information gathered during the program verification meeting, the specific needs established and the existing facility documents, the Harvard Jolly team will develop a schematic design, including options. A Lean operation discussion will take place at

the beginning of this phase. We will work closely with Monroe Schools, the stakeholders and Ajax to refine the planning solution which results in the most efficient use of space and responds to the stated functional, efficiency, and user requirements.

Existing building and site review and analysis will be occurring simultaneously with this by Harvard Jolly and our team of consultants. We will examine the as-built drawings and check them against actual built conditions in the field to confirm that adequate clearances are maintained. In addition, preparation and coordination of CAD files of the existing facility will be prepared.

### DESIGN DEVELOPMENT

Using the schematic design and feedback provided during review, the Harvard Jolly team will adjust and modify the design and will then schedule a meeting(s) as necessary to develop the final design and document the needs of the user groups as it pertains to services, utilities, equipment, fixtures, and function. To maintain the schedule of the project, all disciplines will be working simultaneously to gather information that affects the design.

The design will be documented and submitted for review for approval. Large scale plans of each discipline, sections, elevations and details of design components will be prepared and submitted in a fashion that leads itself to be utilized in the construction documents to assure carry-over of intent.

### SCHEDULE CONTROL

Our approach involves establishing the schedule in initial team meetings to provide input and phased development, establish due dates for deliverables and provide comment to project coordination, agency/client reviews or other internal factors. Schedule and manpower demands will be monitored at weekly in-house coordination meetings. Manpower will be adjusted to meet schedule demands.

Team coordination meetings will be held to discuss developments, exchange information coordinate among design disciplines and monitor the schedule. Minutes will be taken and maintained to track decisions. Regular construction meetings will be held at the site. Owner required information deadlines would be defined in the schedule. Milestone deadlines will be tracked. The schedule will be updated as required to keep all team members informed of the status of the schedule and their commitments. It is critical that the team work together in orchestrating the final schedule for this project. As a part of our initial team overview of the project, we would expect all team members to commit to the effort necessary to achieve the predetermined schedule.



As your Design Builder Ajax will serve as your single-point of contact. Performance, accountability, and all jobsite performances fall under our watch.

Our approach is based on working as a team with the owner, design team, consultants and stakeholders, while communicating throughout the entire process. The following topics outline some of ways Ajax approaches each of our projects:

- » Team Kick-Off Meeting
- » Scheduling
- » Cost Control
- » Value Engineering
- » Reporting Systems
- » Quality Control
- » Safety Management
- » Project Close Out & Warranty

## TEAM KICK-OFF MEETING

At the beginning of a project, our team will conduct a partnering / team integration workshop to organize the entire project team (owner, stakeholders, design team and consultants) to foster a partnership between all members. During these workshops:

- » Project Goals & Objectives are Identified
- » All responsibilities, organizational structures, coordination charts and lines of communication are identified.
- » The above items are incorporated into a "Project Management Policy & Procedures Manual"

## SCHEDULING

We understand the importance of delivering projects on time for our owners. We have a proven track record of completing projects within our owners' time and budget constraints. This stems from our teamwork approach of incorporating input directly from the owner, stakeholders and the design team, as well as subcontractors and vendors. With the entire project team developing the schedule, each member becomes personally vested and accountable for achieving each milestone. The actual Design Builder program we implement is comprised of these four phases:

### PHASE 1 – PROJECT PLANNING

- » Facilitate Scheduling Workshop
- » Develop Key Milestones
- » Determine Project Phasing
- » Create Master Schedule

### PHASE 2 - DESIGN PHASE

- » Monitor Design Phase Schedule
- » Secure Long Lead Purchase Items
- » Schedule Bid Process
- » Develop Detailed Schedule
- » Monitor Permitting Schedule

### PHASE 3 - CONSTRUCTION PHASE

- » Track Performance & Update Weekly
- » Crew/Cost Load Activities when Needed
- » Mitigate Scheduling Impacts
- » Include Transition Activities

### PHASE 4 – TRANSITION / OCCUPANCY

- » Coordinate Commissioning & Inspections
- » Coordinate Transition & Occupancy
- » Establish Warranty Management



## SCHEDULING EXAMPLE NO. 1

### PINELLAS COUNTY SCHOOLS | BOCA CIEGA HIGH

*With input from the owner and school staff, Ajax was able to develop a phasing plan that allowed the staff and students to remain on campus throughout the course of the construction project. In general terms, separate areas of the campus were completed and then turned over to the school for their use. Once those areas were occupied, then the areas that the students and staff were previously using were taken over and construction activities commenced in those areas. Much coordination and planning was required to ensure separation of the construction and the school to maintain safe access for all campus users and visitors. Ajax was in constant contact with the school staff to ensure that ongoing coordination was always at the forefront of the planning of daily activities on the campus.*

## SCHEDULING EXAMPLE NO. 2

### CHARLOTTE COUNTY PUBLIC SCHOOLS | CHARLOTTE HIGH

*The schedule was monitored on a daily basis and updated on a weekly basis. These updates were given to subcontractors on a weekly basis. The schedule was given to owner on a bi-monthly basis and discussed at every OAC meeting. The entire Team stayed on top of the schedule with regards to field activities and material procurement and delivery. We discussed our are weekly staff meetings, subcontractor meetings and engineering meetings. The Team also called vendors and manufacturers direct to make sure we had the most current and updated information so that we could pre-plan and resolve conflicts in a timely manner.*

## SCHEDULING SOFTWARE

Ajax uses proven industry standard scheduling software (Primavera P6 – Oracle) to establish schedules for your project which have the capability to:

- » Cost Load
- » Forecast Expenditures
- » Estimate Manpower Requirements

Our program is fast, easy to update, and provides a full menu of scheduling and cost reports, including both critical path logic diagrams and bar chart formats. Ajax's scheduling capabilities permit a complete analysis of cost distribution throughout the design and construction phases of any project.

## SCHEDULING EXAMPLE NO. 3

### PINELLAS COUNTY SCHOOLS | LARGO HIGH

*At Largo High School the project team elected to use tilt wall construction in lieu of masonry. When performing cost and schedule analysis's on both projects, Ajax determined that the cost difference between tilt wall and masonry with stucco was virtually a wash. However, because of the size and heights of the buildings on both projects, the tilt option actually shortened the overall duration of the project and therefore reduced General Conditions cost. Another factor used in selecting this option was that during the bidder solicitation and prequalification process it became apparent that the number of qualified masons in the area was limited and created legitimate concerns with regard to meeting schedule. Since the labor hours required for the tilt operation was considerably less than constructing masonry walls, the use of tilt wall construction had a positive impact on both jobs from both a financial and schedule perspective.*

## COST CONTROL

As your Design Builder, our team will work closely from the onset with the owner and design team to ensure the design and budget are complimentary to one another. This process is involved and requires the perseverance of every team member throughout the design phase. It will ensure that when the final GMP is delivered, it is within the established budget and that there are absolutely no surprises.

Ajax's success in delivering projects at or below budget begins early in the Design Phase and continues throughout the Construction Phase.

## DESIGN PHASE COST CONTROL

Whether your goal is to cut dollars from the budget or to maximize your project dollars, our team will **provide accurate estimates** from our Estimating Department throughout the design phase, as well as cost/benefit analyses on materials and systems, allowing you to make informed financial decisions.

## ESTIMATING

Our program is a progressive approach where **early phases build upon one another** until, a guaranteed maximum price (GMP) is established. Our pre-construction approach includes:

- » **CONCEPTUAL ESTIMATE:** Prepared early in the Design Phase, this estimate is based on concept, confirming that it can be constructed within the budget. It **includes traditional project costs** as applicable to a project, such as site preparation, foundation, structural work, exterior and interior finishes, and roofing work. This is sometimes referred to as an Economic Cost Model or "Target Value" approach and provides a benchmark for the team.
- » **SYSTEMS COST ANALYSIS:** Ajax will provide **total cost comparison** (materials, labor, maintenance, etc.) for each system being considered. For example:
  - » Chilled Water HVAC vs. Variable Refrigerant Flow (VRF)
  - » Block & Brick Multi-Wythe Wall System vs. Block & Stucco

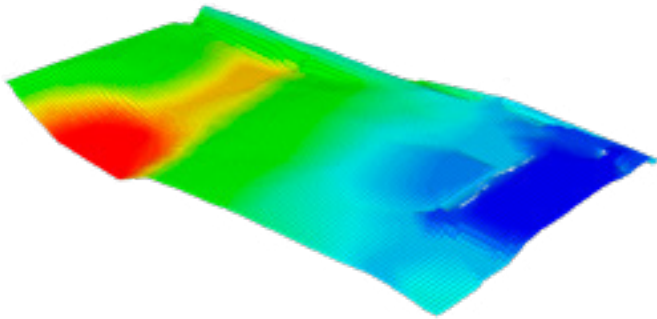
By working in conjunction with our owners and their design teams, as a group we will be able to **properly analyze all options to develop definitive conclusions.**

- » **LIFE CYCLE COST ANALYSIS:** Ajax will determine how each system or the facility as a whole will perform after 15 to 20 years. All aspects of the **operational cost** and maintenance of the facility is taken into consideration to select the best systems and equipment for the life of the facility. This information will allow you to **make informed cost / life cycle / maintenance / quality decisions** that meet your project goals.
- » **DETAILED ESTIMATE:** As the project progresses and construction documents become available, we perform a complete **Detailed Estimate for the entire project.** It provides a higher level of detail and accuracy because materials and methods have been selected. It includes a



**detailed quantity takeoff** from the documents and information now available. **Specific material pricing** from local vendors may be included, and issues such as **crew sizes** and total crew-days-required are also taken into account.

- » **EARTHWORKS:** Earthworks is a three dimensional computer program to assist with **site cost analysis**. It illustrates the contours of the existing site, comparing it to the new elevations needed for the project. The new elevations are calculated to determine the volume of dirt needed to be cut or filled to create the desired elevation and slopes for the project site. A variety of elevation and slope options can be **quickly analyzed to determine the most efficient and cost effective grading plan**.



### GUARANTEED MAXIMUM PRICE (GMP)

Through our estimating, value engineering and competitive bid processes, Ajax will establish a GMP that incorporates all of your goals and objectives. We are able to submit a GMP during any stage of the Design Phase in this case likely the design development stage. Furthermore, Ajax's GMP will include:

- » Design Coordination
- » Permitting
- » Testing
- » All Management Costs
- » Sitework
- » General Conditions
- » General Requirements
- » Subcontractor Costs
- » Equipment, Labor & Materials
- » Construction
- » Post-Construction Work

### VALUE ENGINEERING

As part of our estimating process, Ajax will **develop a list of Value Engineering/Cost Reduction Options** for consideration. We will provide an itemized list of alternate materials, equipment and systems along with their associated savings. These items will be reviewed by the team and those that are approved will be incorporated into the design.

Our team is encouraged to **"brainstorm"** and we may initially come up with a Value Engineering list **exceeding 50 or more items**. We then evaluate the list with the project team to determine which ideas have the most merit for further development. Criteria used to select these ideas include:

- » Reasonableness & Practicality
- » Durability/Functionality of Option
- » Quality Impact vs. Value Offered
- » Cost Savings to the Project
- » Potential Design & Time Impact

**Savings** from the Value Engineering exercises usually range **from 2% - 7%** and in some cases can be as much as 15%.

### ON-SCREEN TAKE-OFF

"On-Screen Take-off" is the latest cutting-edge technology for accurately developing cost estimates and quantities from the Architect's drawings. In addition, this process of estimating projects is extremely efficient and accurate. This will ensure the project progresses as quickly as possible, while ensuring the budget is being met.



### CONSTRUCTION PHASE COST CONTROL

During construction, cost control is accomplished through **proper bid management**, detailed cost reporting and payment procedures, management of contingency funds, and thorough review of potential subcontractor changes and owner change requests.

- » **BID MANAGEMENT:** During this phase Prequalification packets are sent to subcontractors. We pre-qualify a minimum of three subcontractors for each trade. After pre-qualifying subcontractors and generating interest in the project, we assemble detailed bid documents. Subcontractors must know exactly what is expected of them in order to produce high quality work. Ajax prequalifies our subcontractors based on the following criteria:

- » Financial Security
- » Current Workload
- » Prior Experience with Similar Projects
- » Safety Record
- » References

Once our subcontractors are prequalified, we hold a pre-bid conference for each trade. At this meeting, the following information is distributed to each subcontractor:

- » Detailed Scope
- » Site Utilization Plan
- » Construction Schedule
- » Plans & Specifications
- » Safety Control Program
- » Contract Documents

» **BIDDING & PRE-AWARD PHASE:** Once sealed bids are received, Ajax will open bids in the presence of your facilities staff. After bids are evaluated, we will call the apparent low bidder for a pre-award meeting. The purpose of this meeting is to ensure the low bidders' proposals are accurate and that no scope was omitted while confirming all information previously distributed at the Pre-Bid Meeting is understood prior to going to contract.

» **OWNER DIRECT PURCHASE:** Ajax has extensive experience managing and coordinating Owner Direct Purchase programs throughout the State of Florida. In fact, Ajax was the first Design Builder to have their Direct Purchase program approved by the State of Florida's Department of Revenue.

We make the program easy by first outlining what is expected of every subcontractor in a special condition of each Bid Package. After reviewing this special condition at the Pre-Bid Meeting, every bidder is aware of the program before they even submit a bid. Once the successful bidders are identified, we work with them to provide detailed back-up for their various vendors and what specifically is being purchased.

At Ajax, we make sure that the Owner obtains the maximum amount of tax savings through the Owner Direct Purchase Program while taking on no additional risk. All the while, Ajax will be doing the leg work to organize, coordinate, and manage the program.

- » Service & Maintenance
- » Labor & Equipment
- » Analytics
- » Document Imaging
- » Project Workflow

This software is located not only **at our offices**, but at our **jobsites** as well. This allows Project Managers and Administrators to communicate with our home accounting office and **provides up-to-the-minute, detailed job cost information including costs, billing and payroll.** Owners can also be provided with a **detailed cost report upon request.**

## PROCORE

Ajax utilizes Procore Project Management software to help manage each of our construction projects. Procore is considered among the most innovative cloud programs creating a truly collaborative environment. All information is maintained in one place with real time accessibility by every project team member. This ensures all information accessed is always accurate, consistent and up to date. Information maintained within Procore includes:

- » Daily Logs
- » Drawings
- » Photos
- » Punch Lists
- » Specifications
- » Schedules
- » Project Workflow
- » Bids
- » Meetings
- » RFIs
- » Submittals
- » Transmittals
- » Inspections



## REPORTING SYSTEMS

### COST MANAGEMENT SOFTWARE

Ajax uses **PENTA Construction Management software**, which is an innovative construction enterprise software system designed to manage complex construction projects. PENTA provides tighter controls and accountability which allow us to deliver projects on-time and on-budget. PENTA's project management capabilities include:

- » Financial Statements
- » Accounting Books & Records
- » Project Analysis

### LIVE PROJECT WEB CAM

Ajax has the ability to provide a **live project webcam** at the jobsite. This allows our owners to watch the progress of the construction 24/7 from the comfort of any internet connected computer.



## QUALITY CONTROL

### PRECONSTRUCTION PHASE

- » **DESIGN REVIEW:** Quality begins with a thorough review of the plans and specifications for completeness, accuracy & constructability. After a systematic review of the plans and specifications, we recommend modifications to the Architect that might be made to the drawings and/or specification to assist in clarifying the design intent.
- » **REDI-CHECK SYSTEM:** Ajax utilizes the Redi-Check system to review the contract documents for any discrepancies, resolving conflicts and ensuring quality prior to bidding and construction. Clear and concise documents ensure competitive and responsive bids.
- » **PRE-QUALIFICATION OF TRADE CONTRACTORS:** To ensure that only reputable trade contractors bid on your project, Ajax pre-qualifies trade contractors for construction experience on similar projects, proven record of quality and schedule adherence, financial stability and bonding ability, and safety record and insurance.
- » **BID DOCUMENTS:** After pre-qualifying subcontractors and generating interest in the project, we assemble detailed bid documents. Subcontractors must know exactly what is expected of them in order to produce high quality work.

### CONSTRUCTION PHASE

Ajax will implement a detailed project specific quality control program with each trade contractor on the project, thereby guaranteeing high levels of craftsmanship. This process includes:

- » **SHOP DRAWINGS & SUBMITTAL REVIEW:** The project team reviews submittals for conformance with the contract documents, accuracy and completeness.
- » **CHECK MATERIAL CONFORMANCE UPON RECEIPT:** The Ajax team will inspect all materials arriving at the job site and immediately reject and return any material that does not conform to established quality standards.
- » **MOCK-UP OF REPETITIVE OR DIFFICULT WORK:** Mock-ups of repetitive or difficult work are required to be constructed by all participation subcontractors before construction begins. This will establish an initial quality benchmark so all subcontractors know what standard of quality must be obtained.
- » **MONITOR WORK DAILY:** As the Superintendent walks the site daily, he refers to a detailed

checklist that covers the specific items of quality and assures that the work being produced meets those standards.

- » **PROMPTLY REJECT NON-CONFORMING WORK:** Any work that is found to be non-conforming will be promptly rejected. Our subcontract requires that corrective action be taken within 24 hours of notification of rejection.
- » **PHASE AND AREA PUNCHLISTS:** Punchlists will be performed at the completion of each major phase of the project. This process minimizes the final punchlist at the end of the project.
- » **COORDINATION & TOOLBOX MEETINGS:** The project superintendent will hold weekly meetings with all of the subcontractors to discuss schedule, quality & safety.

#### QC EXAMPLE NO. 1

##### PINELLAS COUNTY SCHOOLS | BOCA CIEGA HIGH

*As part of the quality control procedures Ajax has in place for all projects, we were able to identify a specific set of details where glass, steel framing, roofing, and exterior metal panels all came together into a single assembly in a clerestory space. Since this area would not be accessible once the project was complete, it was necessary to work out the specific materials and methods on the ground via a detailed mock up of the complete assembly. Successful completion and review of this mock up allowed us to successfully install this complicated assembly in place without issue.*

#### QC EXAMPLE NO. 2

##### CHARLOTTE COUNTY PUBLIC SCHOOLS | CHARLOTTE HIGH

*This project was unique from the beginning. Not only were the structures damaged by Hurricane Charley, but most of the as-builts and existing information were destroyed as well. The Team had to dig deep to find out what ever information we could gleam by talking to school personnel, searching for old photos and satellite images. When an unforeseen condition did surface, the team would move quickly to make the repair, then work together to find a permanent solution. To avoid issues as much as possible, we used locator services, ground penetrating radar and hand dug in areas that we thought could be a major issue. We also had dedicated safety professionals monitoring us each step to ensure that worker safety took precedence over production. This increased caution and care not only as it related to safety, but also promoted active participation in building a quality project. The one main goal was to finish on time and under budget, but most importantly, to do so while excelling in quality and craftsmanship. This began in the field and continued through out the project. From the inception of construction, the specifications and shop drawings were strictly adhered to, but we also took the time to listen to the owners and maintenance staff perspective and ensured what was constructed would last for years to come.*

## Q C E X A M P L E N O . 3

### PINELLAS COUNTY SCHOOLS | LARGO HIGH

*On Largo High School we initiated a window testing program conducted by an independent testing agency. The purpose was to ensure that the windows met the design criteria and did not permit the infiltration of water. This process was done prior to the installation of any surrounding drywall/finishes. It was during this process we discovered a manufacturing deficiency that allowed the infiltration of water during the test.*

*By implementing this protocol we were able to timely identify the issue and have the manufacturer make the necessary corrections before costly rework became necessary.*

## BUILDING INFORMATION MODELING (BIM)

Ajax utilizes Revit Architecture, Revit MEP, 3ds Max Design, Navisworks Manage, and Navisworks Freedom software platforms to perform BIM-related tasks such as design visualization, constructability reviews, quantity take-off verification, site planning and site utilization, systems coordination and clash detection, trade coordination, virtual mock-ups, scheduling and sequencing reviews, and as-built documentation.



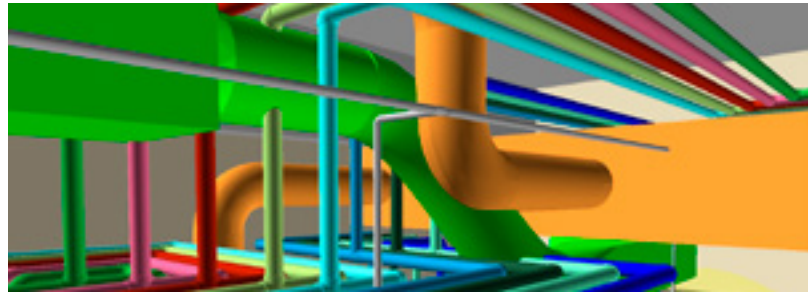
The following are a few examples of how Ajax utilizes Building Information Modeling (BIM) for the benefit of our projects.

**DESIGN VISUALIZATION:** The BIM model provides a level of 3d visualization and design communication that is not afforded by other design delivery methods. The BIM model can be explored in-depth, offering unlimited views and sections of the project and the work at hand. These design visualization benefits of the BIM model are carried through to the construction phase through the use of Navisworks Freedom software which is utilized by our on-site project teams.

**CONSTRUCTABILITY REVIEWS:** The BIM model is utilized to analyze means and methods, construction efficiencies, and sequencing of trade contractors. This provides Ajax with an opportunity to recommend alternative means, methods, details, practices, processes, etc. that may be of benefit to the project.

**SITE PLANNING AND SITE UTILIZATION:** The BIM model is utilized by Ajax to plan and communicate our intended use of the project site taking into account items such as existing conditions, mobilization activities, site logistics, sequence of work, site access and routes, site safety measures, equipment locations, temporary construction, site utilities, and site improvements. These items are incorporated (i.e. modeled) into the project BIM model and are an effective means of conveying our plans for the project site through "Town Hall Meetings" with project stakeholders and occupants of neighboring buildings.

**CLASH DETECTION:** The BIM model is utilized to perform systems coordination and clash detection activities. This allows for the identification and correction of conflicts in building systems or components in the BIM model during the design phase rather than during the construction phase when the correction of such conflicts can result in costly corrective measures.



**POSTCONSTRUCTION "AS-BUILT" DOCUMENTATION:** The BIM model is maintained and updated by the project team throughout the construction phase, incorporating design revisions and submittal data such as RFIs, ASIs, Owner Changes, Material Data, Equipment Data, etc. The result is an "As-Built" BIM Model that can be turned over to the Owner and their Facility Department at the close of the project.

Ajax fully recognizes the benefits that Building Information Modeling (BIM) offers and we are confident that the entire construction industry will eventually migrate to BIM as the benefits of this technology become increasingly apparent.

## SAFETY MANAGEMENT

At Ajax we are committed to provide the safest possible worksite for our employees, employees of subcontractors, owners and the general public. Our goal is to send every employee home whole and healthy every day. To achieve this goal we have developed a safety program that we believe leads the industry.

**PROJECT HAZARD ANALYSIS:** Prior to work beginning the safety director reviews the contract documents with the project team to identify potentially hazardous task, conditions, materials, or special training required to perform the task.



**PRE-TASK PLANNING:** This is a specific task analysis by the superintendent and foreman. They discuss, with the crew, the hazards anticipated with the task, equipment needed to perform their job safely, and personal protective equipment to be worn.

**SAFETY ORIENTATION AND TRAINING:** All new employees are required to go through our safety orientation program prior to starting work and all employees are given more specific training for complex or technical jobs.

**DRUG AND ALCOHOL ABUSE PROGRAM:** Our drug and alcohol abuse program includes pre-employment screening, random testing, and post accident testing. We also give extra consideration to subcontractors who have a similar policy in effect.

**REGIONAL SAFETY COMMITTEES:** We have safety committees in each region of Ajax that work to improve local workplace safety programs. They also work together to implement improvements to our company wide safety policies.

Ajax has an excellent safety record with a very small percentage of worker's compensation claims.

**SITE CLEANLINESS AND HOUSEKEEPING:** A safe jobsite is a clean jobsite and we take every step and precaution to ensure our jobsites have the highest level of cleanliness. By executing our predetermined site utilization plan everything has it's place and things run smoothly. The jobsite superintendents, along with Marc Reeves work together to implement every aspect of our safety plan on a daily basis.



## EXAMPLE

### OSHA CONSULTATION PROGRAM SUNSHINE STATE SAFETY AWARD

The 3 projects below were recipients of the Sunshine State Safety Award. Our Safety Programs as described in this section are mandatory on every Ajax project.

*Pinellas County Schools Boca Ciega High School  
Pinellas County Schools Largo High School  
Charlotte County Schools Charlotte High School*



LARGO HIGH SCHOOL OSHA AWARD

## AWARDS

- » ABC Safety Training and Evaluation Process Award (STEP).  
Platinum Level 2004-2009, Gold 2010-2016
- » University of South Florida OSHA Consultation Program -  
Sunshine State Safety Recognition Awards
- » US DOL Occupational Safety and Health Administration  
- Safety and Health Achievement Recognition Program.  
(SHARP) Award Recipient 2006-2017
- » Diamond Level Safety Award (2017)

## PROJECT CLOSE-OUT

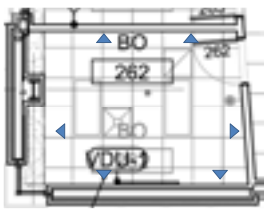
Ajax will assemble and deliver hard copies and electronic copies on CD of closeout documents, parts and operational manual ,and repair and parts manuals.

- » Coordinate Final Inspections
- » Secure Certificates of Occupancy
- » Coordinate Training for Building Systems
- » Coordinate with Facilities all requested and required equipment documentation
- » Turn over Electronic As-Built
- » Final Punchlist Completion
- » Assist with Move-in

**PHOTO ELECTRONIC AS-BUILTS:** Ajax will provide photo electronic as-builts as a part of normal construction management services. These are photographs we provide in blueprint format, allowing our owners to know exactly what is behind each wall and above each ceiling. This is critical to know if any future renovations or repairs need to be made. Photographs take the guesswork out of trying to determine where electrical, plumbing or HVAC components may be located. Ajax will provide a CD of all project photos.



**FACILITIES STAFF WILL BE ABLE TO PULL UP A DIGITAL BLUE PRINT OF THE PROJECT.**



**AFTER CLICKING ON A SPECIFIC ROOM (THE RED CIRCLE ON THE BLUEPRINT, FOR EXAMPLE), THE ROOM WILL APPEAR WITH BLUE TRIANGLES INDICATING WHERE PHOTOGRAPHIC IMAGES WERE TAKEN.**



**AFTER CLICKING ON ONE OF THE BLUE TRIANGLES, THE APPROPRIATE IMAGE WILL APPEAR, SHOWING A PHOTOGRAPH OF EXACTLY WHAT IS IN THE WALL/CEILING.**

## WARRANTY PERIOD SERVICES

Ajax will warranty all workmanship and material for 1 year following substantial completion. Within 24 hours of a warranty request, the Ajax Team will respond to the owner and the appropriate subcontractor to schedule a proper follow-up. For emergency situations, the Ajax Team is accessible 24/7. Documentation is copied to the owner and the Design Team.

- » Upon the warranty item being satisfactorily handled, a final detailed report, recapping the problem and the solution is forwarded to the owner and the Design team.
- » All warranty calls are logged and a recap will be sent to the owner and the Design Team on a monthly basis.

One month prior to the warranty expiration, Ajax will schedule a warranty inspection to review the project's status. All Ajax Team Members will be in attendance.



**One  
Phone Call**



**Manage  
Process**



**Communicate  
Progress**



**Sign-off  
Each Issue**



**11 Month  
Walk-Thru**

**QR CODES:** QR codes have gained significant visibility in the last year. The checkerboard square image is fast being recognized and utilized in increasing numbers. Any smartphone or device with a QR application installed can scan the code, and the information is translated instantly. The varied uses of the QR Code are continually growing. Ajax has adopted QR codes for use on our project sites. By placing QR Codes in areas with devices or equipment that require instruction manuals or maintenance manuals, this information is available instantaneously to those who need it.





## 6. INSURANCE / BONDING

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### A. PROFESSIONAL LIABILITY INSURANCE COVERAGE

Arch Insurance Company  
\$1,000,000 / \$2,000,000

### B. WORKERS' COMPENSATION\EMPLOYERS LIABILITY INSURANCE

Arch Insurance Company  
Statutory Limits \$1,000,000

### C. COMPREHENSIVE GENERAL LIABILITY

Arch Insurance Company  
\$1,000,000 / \$2,000,000

### D. COMPREHENSIVE AUTOMOBILE LIABILITY

Arch Insurance Company  
\$1,000,000

### E. CONTRACTOR'S POLLUTION LIABILITY INSURANCE, IF REQUIRED.

XL Specialty Insurance Company  
\$25,000,000 / \$25,000,000

### F. BID, PERFORMANCE, PAYMENT AND GUARANTEE BONDS CAPABILITIES. PROPOSERS SHALL CLEARLY STATE PRESENT AND FUTURE BONDING CAPACITY AVAILABLE FOR THE PROPOSED PROJECT(S) AND SERVICES, BY INCLUDING:

#### I. THE FULL NAME OF THE BID BOND SURETY COMPANY

**Bonding Agent**  
Willis Towers Watson  
Steve Foster  
15305 N Dallas Parkway, Suite 1100  
Addison TX 75001  
(972) 715-6245  
steve.foster@willistowerswatson.com

**Surety Company**  
Travelers Casualty and Surety Company of America  
Attn: Joseph Powers  
343 Thornall St., 5th Floor  
Edison, NJ 08837  
(732) 321-5614

#### II. THE STATE IN WHICH THE BID BOND SURETY COMPANY WAS CHARTERED

Florida

#### III. THE HOME OFFICE ADDRESS OF THE BID BOND COMPANY (CITY & STATE)

Addison TX

#### IV. OTHER BOND CAPABILITIES

Bonding Capacity  
\$500 Million Single Project / \$1.5 Billion Aggregate



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
08/02/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Marsh USA, Inc. 1166 Avenue of the Americas New York, NY 10036	<b>CONTACT NAME:</b> <b>PHONE</b> (A/C, No, Ext): <b>E-MAIL ADDRESS:</b>	<b>FAX</b> (A/C, No):
CN101636071-0725-GAWUP-19-20 020000	<b>INSURER(S) AFFORDING COVERAGE</b>	
<b>INSURED</b> AJAX BUILDING LLC DBA AJAX GLOBAL INFRASTRUCTURE SOLUTION, INC. 1080 COMMERCE BOULEVARD MIDWAY, FL 32343	<b>INSURER A:</b> Arch Insurance Company	<b>NAIC #</b> 11150
	<b>INSURER B:</b> XL Specialty Insurance Company	37885
	<b>INSURER C:</b> ACE Property and Casualty Insurance Company	20699
	<b>INSURER D:</b> N/A	N/A
	<b>INSURER E:</b>	
	<b>INSURER F:</b>	

## COVERAGES

CERTIFICATE NUMBER:

NYC-010705030-01

REVISION NUMBER: 4

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> <input type="checkbox"/> GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:			11PKG8914310 'SIR: \$750,000'	01/01/2019	01/01/2020	EACH OCCURRENCE \$ 2,250,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 2,250,000 GENERAL AGGREGATE \$ 4,500,000 PRODUCTS - COMP/OP AGG \$ 4,500,000 \$
A	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS ONLY			11PKG8914310 (AOS) 11CAB8914410 (MA)	01/01/2019 01/01/2019	01/01/2020 01/01/2020	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	<input checked="" type="checkbox"/> <b>UMBRELLA LIAB</b> <input type="checkbox"/> EXCESS LIAB	<input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE		US00064696L119A (\$10,000,000)	01/01/2019	01/01/2020	EACH OCCURRENCE \$ 25,000,000 AGGREGATE \$ 25,000,000
C	<input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			XSM G2819884A 003 (\$15,000,000)	01/01/2019	01/01/2020	\$
A	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	<input type="checkbox"/> Y <input checked="" type="checkbox"/> N	<input type="checkbox"/> N <input checked="" type="checkbox"/> A	11WCI8914210 (AOS) 14WCI8925110 (CA,IL,MD,NY,PA,TX)	01/01/2019 01/01/2019	01/01/2020 01/01/2020	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Re: RFQ 2020000 - KWHS Backyard Design Build

Monroe County District School Board is included as an Additional Insured (except for Workers Compensation and Professional / Pollution) as required by written contract.

## CERTIFICATE HOLDER

## CANCELLATION

Monroe County District School Board 241 Trumbo Road Key West, FL 33040	<b>SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.</b>
	<b>AUTHORIZED REPRESENTATIVE</b> of Marsh USA Inc. Susan C. Ricciardi <i>Susan C. Ricciardi</i>

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HARVA-1

OP ID: KM

**CERTIFICATE OF LIABILITY INSURANCE**DATE (MM/DD/YYYY)  
06/13/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> JCJ Insurance Agency 2208 Hillcrest Street Orlando, FL 32803 Mark E. Jackson	<b>321-445-1117</b>	<b>CONTACT NAME:</b> Kristin McIntosh	
		<b>PHONE (A/C, No, Ext):</b> 321-445-1117	<b>FAX (A/C, No):</b> 321-445-1076
		<b>E-MAIL ADDRESS:</b> certs@jcj-insurance.com	
		<b>INSURER(S) AFFORDING COVERAGE</b>	<b>NAIC #</b>
		<b>INSURER A:</b> Phoenix Insurance Co.	25623
		<b>INSURER B:</b> Travelers Indemnity Co.	25658
		<b>INSURER C:</b> RLI Insurance Company	13056
		<b>INSURER D:</b> Travelers Indemnity Co of Amer	25666
		<b>INSURER E:</b>	
		<b>INSURER F:</b>	

**INSURED**  
Harvard Jolly, Inc.  
2714 Dr ML King Jr St. N.  
St. Petersburg, FL 33704

**COVERAGES****CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
<b>A</b>	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b>			<b>680-4H307665</b>	<b>06/30/2019</b>	<b>06/30/2020</b>	EACH OCCURRENCE \$ <b>1,000,000</b>
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR		DAMAGE TO RENTED PREMISES (Ea occurrence) \$ <b>1,000,000</b>				
			MED EXP (Any one person) \$ <b>5,000</b>				
			PERSONAL & ADV INJURY \$ <b>1,000,000</b>				
			GENERAL AGGREGATE \$ <b>2,000,000</b>				
	GEN'L AGGREGATE LIMIT APPLIES PER:						PRODUCTS - COMP/OP AGG \$ <b>2,000,000</b>
	<input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC						<b>Emp Ben.</b> \$ <b>1,000,000</b>
	OTHER:						
<b>D</b>	<input checked="" type="checkbox"/> <b>AUTOMOBILE LIABILITY</b>			<b>BA-1F692578</b>	<b>06/30/2019</b>	<b>06/30/2020</b>	COMBINED SINGLE LIMIT (Ea accident) \$ <b>1,000,000</b>
	<input checked="" type="checkbox"/> ANY AUTO		BODILY INJURY (Per person) \$				
	<input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS		BODILY INJURY (Per accident) \$				
	<input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY		PROPERTY DAMAGE (Per accident) \$				
<b>B</b>	<input type="checkbox"/> <b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> <b>OCCUR</b>			<b>CUP-0K88258A</b>	<b>06/30/2019</b>	<b>06/30/2020</b>	EACH OCCURRENCE \$ <b>5,000,000</b>
	<input checked="" type="checkbox"/> <b>EXCESS LIAB</b> <input type="checkbox"/> <b>CLAIMS-MADE</b>		AGGREGATE \$ <b>5,000,000</b>				
	<input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$						
<b>C</b>	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b>	<b>Y/N</b>		<b>PSW0001698</b>	<b>07/01/2019</b>	<b>07/01/2020</b>	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	<input checked="" type="checkbox"/> <b>Y</b> <input type="checkbox"/> <b>N/A</b>	E.L. EACH ACCIDENT \$ <b>1,000,000</b>				
	If yes, describe under DESCRIPTION OF OPERATIONS below		E.L. DISEASE - EA EMPLOYEE \$ <b>1,000,000</b>				
			E.L. DISEASE - POLICY LIMIT \$ <b>1,000,000</b>				
<b>C</b>	<b>Professional Liab</b>			<b>RDP0036589</b>	<b>06/30/2019</b>	<b>06/30/2020</b>	Per Claim \$ <b>5,000,000</b>
			Aggregate \$ <b>10,000,000</b>				

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

**CERTIFICATE HOLDER****CANCELLATION**

<b>FORPROP</b>  <b>For Proposal Purposes</b>	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE 

ACORD 25 (2016/03)

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July 18, 2019

Ajax Building, LLC dba Ajax  
109 Commerce Blvd.  
Oldsmar, FL 34677

Re: BONDING CAPACITY REFERENCE LETTER

To Whom It May Concern,

Ajax Building, LLC dba Ajax is a highly regarded and valued client of Travelers Casualty and Surety Company of America (A.M. Best Financial Strength Rating of A++ (XV)), as Surety, and has the pleasure of extending surety credit to Ajax Building, LLC dba Ajax. The Surety is licensed and authorized to transact business in all 50 States. During Ajax Building, LLC dba Ajax's history, the company has developed a strong and successful track record of completing projects on time, without claims and within the available budget.

We have determined that Ajax Building, LLC dba Ajax is capable of obtaining a performance bond and a payment bond for the Project, and the Surety for, Ajax Building, LLC dba Ajax is prepared to provide a performance and payment bond for the Project in the form and amount required by the Agreement. The Surety has, in the past, considered and provided bonding for individual projects in excess of \$500,000,000 and provided surety support for uncompleted work programs in excess of \$1,500,000,000.

Our consideration and issuance of bonds is a matter solely between the Ajax Building, LLC dba Ajax and ourselves, and we assume no liability to third parties or to you by the issuance of this letter. The Surety reserves their right to review for any adverse changes to the contract terms and conditions, bond forms, appropriate contract funding and any other underwriting considerations at the time of the request.

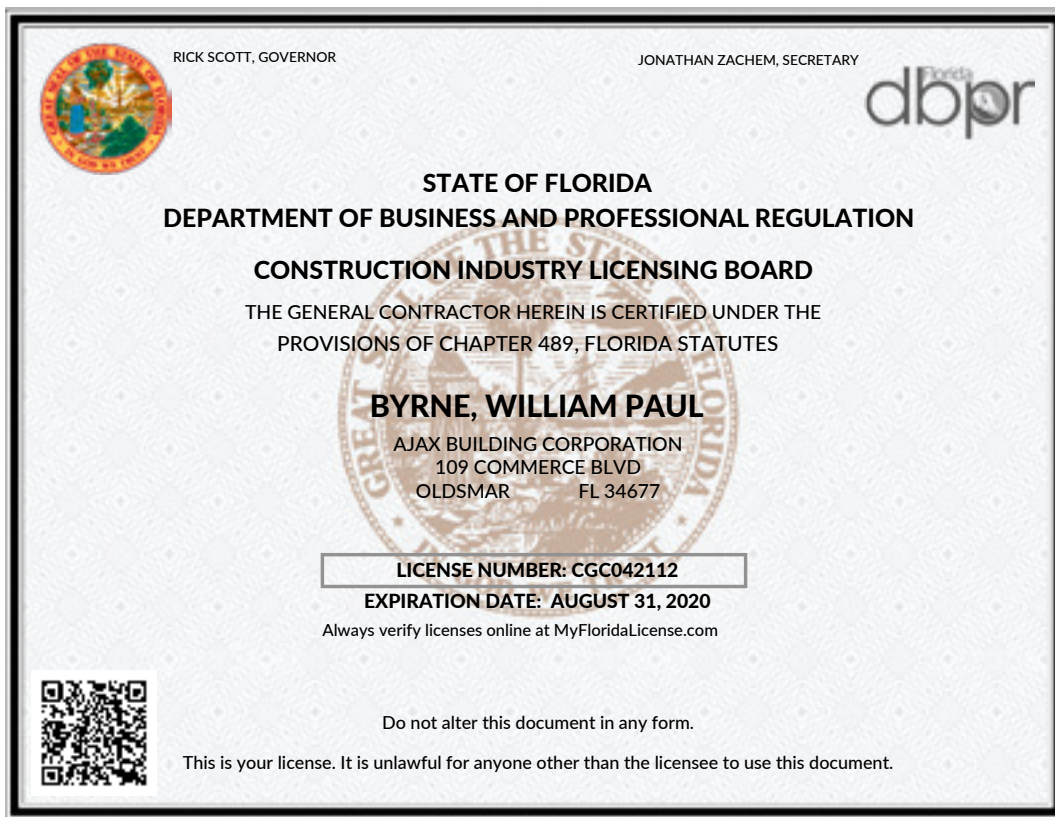
We trust this information meets your satisfaction. If there are further questions, please feel free to contact me.

Sincerely,



Steven R. Foster  
Attorney-in-Fact for  
Travelers Casualty and Surety Company of America





Licenses are in process of being changed to Ajax Building LLC dba Ajax

*State of Florida  
Department of State*

I certify from the records of this office that AJAX BUILDING, LLC is a limited liability company organized under the laws of the State of Florida, filed on June 27, 2019, effective May 7, 1962.

The document number of this limited liability company is L19000160919.

I further certify that said limited liability company has paid all fees due this office through December 31, 2019 and that its status is active.

*Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this  
the Fifteenth day of July, 2019*

Samuel R. Bee  
Secretary of State



Tracking Number: 1760154039CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

# State of Florida Department of State

I certify from the records of this office that HARVARD JOLLY, INC. is a corporation organized under the laws of the State of Florida, filed on March 15, 1972.

The document number of this corporation is 603450.

I further certify that said corporation has paid all fees due this office through December 31, 2019, that its most recent annual report/uniform business report was filed on January 15, 2019, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

*Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this  
the Fifteenth day of January, 2019*



*A. J. H.*  
Secretary of State

Tracking Number: 1267966265CU

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<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

Ron DeSantis, Governor  
Halsey Beshears, Secretary

STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
BOARD OF ARCHITECTURE & INTERIOR DESIGN  
THE ARCHITECT CORPORATION HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 481, FLORIDA STATUTES

**HARVARD JOLLY, INC.**  
2714 DR. ML KING, JR. ST. N.  
STREET NORTH  
SAINT PETERSBURG FL 33704

LICENSE NUMBER: AAC000119  
EXPIRATION DATE: FEBRUARY 28, 2021  
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RICK SCOTT, GOVERNOR  
JONATHAN ZACHEM, SECRETARY

STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
BOARD OF ARCHITECTURE & INTERIOR DESIGN  
THE ARCHITECT HEREIN IS LICENSED UNDER THE  
PROVISIONS OF CHAPTER 481, FLORIDA STATUTES

**OPALINSKY, RICHARD A.**  
4907 31ST STREET E.  
BRADENTON FL 34203

LICENSE NUMBER: AR96297  
EXPIRATION DATE: FEBRUARY 28, 2021  
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Ron DeSantis, Governor  
Halsey Beshears, Secretary

STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
BOARD OF ARCHITECTURE & INTERIOR DESIGN  
THE ARCHITECT HEREIN IS LICENSED UNDER THE  
PROVISIONS OF CHAPTER 481, FLORIDA STATUTES

**ABDULLA, ARIF A**  
306 39TH ST. NE  
BRADENTON FL 34208-5471

LICENSE NUMBER: AR93256  
EXPIRATION DATE: FEBRUARY 28, 2021  
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Halsey Beshears, Secretary

STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
BOARD OF ARCHITECTURE & INTERIOR DESIGN  
THE ARCHITECT HEREIN IS LICENSED UNDER THE  
PROVISIONS OF CHAPTER 481, FLORIDA STATUTES

**JOHNSON, STEPHEN LYNN**  
2714 DR. MLK JR. ST. N.  
ST. PETERSBURG FL 33704

LICENSE NUMBER: AR91441  
EXPIRATION DATE: FEBRUARY 28, 2021  
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RICK SCOTT, GOVERNOR  
JONATHAN ZACHEM, SECRETARY

STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
BOARD OF LANDSCAPE ARCHITECTURE

LICENSEE  
The LANDSCAPE ARCHITECT  
Remained below 1843 REGISTRATION  
Under the provisions of Chapter 481 F.S.  
Expiration date: NOV 30 2019

CLERK, CHARLES J.  
2714 DR. MARTIN LUTHER KING, JR.  
STREET NORTH  
SAINT PETERSBURG FL 33704

ISSUED: 11/30/19  
DISPLAY AS REQUIRED BY LAW  
SEE F. 17.00000001

Ron DeSantis, Governor  
Halsey Beshears, Secretary

STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
BOARD OF ARCHITECTURE & INTERIOR DESIGN  
THE INTERIOR DESIGNER HEREIN IS LICENSED UNDER THE  
PROVISIONS OF CHAPTER 481, FLORIDA STATUTES

**DAVIDSON, WINOLA HILTON**  
1226 PINE NEEDLE RD.  
VENICE FL 34285

LICENSE NUMBER: ID5086  
EXPIRATION DATE: FEBRUARY 28, 2021  
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# State of Florida Department of State

I certify from the records of this office that ANSTON-GREENLEES, INC. is a corporation organized under the laws of the State of Florida, filed on August 1, 1991.

The document number of this corporation is S71132.

I further certify that said corporation has paid all fees due this office through December 31, 2019, that its most recent annual report/uniform business report was filed on January 16, 2019, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

*Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this  
the Sixteenth day of January, 2019*



*A. H.*  
Secretary of State

Tracking Number: 5865367993CC

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<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

Ron DeSantis, Governor

STATE OF FLORIDA

BOARD OF PROFESSIONAL ENGINEERS

THE ENGINEERING BUSINESS HEREIN IS AUTHORIZED UNDER THE PROVISIONS OF CHAPTER 471, FLORIDA STATUTES

**ANSTON-GREENLEES, INC.**  
1315 W. FLETCHER AVENUE  
TAMPA FL 33612

LICENSE NUMBER: CA6093  
EXPIRATION DATE: FEBRUARY 28, 2021  
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Ron DeSantis, Governor

Halsey Beshears, Secretary

STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

BOARD OF PROFESSIONAL ENGINEERS

THE PROFESSIONAL ENGINEER HEREIN IS LICENSED UNDER THE PROVISIONS OF CHAPTER 471, FLORIDA STATUTES

**PORTELLOS, HARRY W.**  
12910 TAR FLOWER DR.  
TAMPA FL 33626

LICENSE NUMBER: PE61597  
EXPIRATION DATE: FEBRUARY 28, 2021  
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STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

BOARD OF PROFESSIONAL ENGINEERS

THE PROFESSIONAL ENGINEER HEREIN IS LICENSED UNDER THE PROVISIONS OF CHAPTER 471, FLORIDA STATUTES

**WORKNER, STEPHEN RUSSELL**  
13000 FULTON BLVD  
TAMPA FL 33613

LICENSE NUMBER: PE40858  
EXPIRATION DATE: FEBRUARY 28, 2021  
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Ron DeSantis, Governor

STATE OF FLORIDA

BOARD OF PROFESSIONAL ENGINEERS

THE PROFESSIONAL ENGINEER HEREIN IS LICENSED UNDER THE PROVISIONS OF CHAPTER 471, FLORIDA STATUTES

**ANSTON, ROBERT CHADD**  
ANSTON-GREENLEES INC  
1315 W FLETCHER AVE  
TAMPA FL 336120000

LICENSE NUMBER: PE40858  
EXPIRATION DATE: FEBRUARY 28, 2021  
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## State of Florida Department of State

I certify from the records of this office that PENNONI ASSOCIATES INC. is a Pennsylvania corporation authorized to transact business in the State of Florida, qualified on July 23, 1997.

The document number of this corporation is F9700003836.

I further certify that said corporation has paid all fees due this office through December 31, 2019, that its most recent annual report/uniform business report was filed on January 22, 2019, and that its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

*Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this  
the Twenty-eighth day of January,  
2019*



*Jennifer Hernandez*  
Secretary of State

Tracking Number: 446/007509CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

## State of Florida Department of State

I certify from the records of this office that PEREZ ENGINEERING & DEVELOPMENT, INC. is a corporation organized under the laws of the State of Florida, filed on March 19, 1999.

The document number of this corporation is P99000025578.

I further certify that said corporation has paid all fees due this office through December 31, 2019, that its most recent annual report/uniform business report was filed on April 8, 2019, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

*Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this  
the Eighth day of April, 2019*



*Ramona F. Ruiz*  
Secretary of State

Tracking Number: 2780093529CC

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Ron DeSantis, Governor  
Halsey Beshars, Secretary

STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
BOARD OF PROFESSIONAL ENGINEERS

THE PROFESSIONAL ENGINEER HEREIN IS LICENSED UNDER THE PROVISIONS OF CHAPTER 471, FLORIDA STATUTES

**DUNCAN, JUSTIN WAYNE**  
8361 RICH ROAD  
TALLAHASSEE, FL 32313

LICENSE NUMBER: PE78134  
EXPIRATION DATE: FEBRUARY 28, 2021  
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Ron DeSantis, Governor  
Halsey Beshars, Secretary

STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
BOARD OF PROFESSIONAL ENGINEERS

THE ENGINEERING BUSINESS HEREIN IS AUTHORIZED UNDER THE PROVISIONS OF CHAPTER 471, FLORIDA STATUTES

**PENNONI ASSOCIATES, INC.**  
1900 MARKET STREET  
SUITE 300  
PHILADELPHIA, PA 19103

LICENSE NUMBER: CA8579  
EXPIRATION DATE: FEBRUARY 28, 2021  
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Ron DeSantis, Governor  
Halsey Beshars, Secretary

STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
BOARD OF PROFESSIONAL ENGINEERS

THE ENGINEERING BUSINESS HEREIN IS AUTHORIZED UNDER THE PROVISIONS OF CHAPTER 471, FLORIDA STATUTES

**PEREZ ENGINEERING & DEVELOPMENT, INC.**  
3210 FLAGLER AVENUE  
KEY WEST, FL 33040

LICENSE NUMBER: CA8579  
EXPIRATION DATE: FEBRUARY 28, 2021  
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Ron DeSantis, Governor  
Halsey Beshars, Secretary

STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
BOARD OF PROFESSIONAL ENGINEERS

THE PROFESSIONAL ENGINEER HEREIN IS LICENSED UNDER THE PROVISIONS OF CHAPTER 471, FLORIDA STATUTES

**PEREZ, ALLEN EMIL JR**  
6 EVERGREEN CT  
KEY WEST, FL 330400000

LICENSE NUMBER: PE51468  
EXPIRATION DATE: FEBRUARY 28, 2021  
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## 8. FINANCIAL RESPONSIBILITY

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### FINANCIAL STATEMENT

Please find our most recent financial statement in an separate envelope labeled "Confidential".

### A. FOR HOW MANY YEARS HAS YOUR FIRM HAS BEEN PROVIDING ARCHITECTURAL/ENGINEERING SERVICES?

Ajax  
Construction Management at Risk: 23 Years  
(N/A for Architectural/Engineering, as asked in RFQ).

Harvard Jolly Architecture  
Architectural / Engineering Services: 81 Years

### B. WHAT IS THE FIRM'S FORM OF BUSINESS (E.G. PROPRIETORSHIP, PARTNERSHIP, CORPORATION)?

Ajax  
Limited Liability Company

Harvard Jolly Architecture  
Corporation

### C. PROVIDE BANK REFERENCES AND ANY OTHER INFORMATION THE APPLICANT MAY WISH TO SUPPLY TO VERIFY FINANCIAL RESPONSIBILITY.

Capital City Bank  
Bill Brimacombe  
304 E. Tennessee Street  
Tallahassee, FL 32301  
(850) 402-7724  
Fax: (850) 402-7729  
Brimacombe.bill@ccbg.com





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