

425-001-12-1 , Office Furniture and Files

Price Sheet

Respondent's Manufacturer Name:	The HON Company LLC
Manufacturer's Brand Name:	HON
Product Type of Furniture:	Office Furniture and Filing
Price List Name / Number / Date (be specific):	January 1, 2020 HON Furniture and Seating List Pricers
Series Bid: Each series shall be listed separately by name and/or number.	Systems and Pedestals- Abound, Accelerate, Brigade Pedestals, and Flagship Pedestals. Information for State of Florida available at: https://www.hon.com/market/government/state-florida

Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
Standard Discounts as of 4/1/2018:			Compliant
Tier 1: \$0 - \$124,999	73.55%	73.55%	Compliant
Tier 2: \$125,000 and Above	74.55%	74.55%	Compliant
			Compliant
			Compliant

Additional Quantity Discounts:

Projects exceeding \$1,000,000 list are eligible for negotiated pricing depending on product and scope of work.

Balanace-of-Line (if applicable)

Products indicated as open market (not on GSA contract) are being offered to the State of Florida at 60.95% off list pricer in effect.

Installation:

Installation and Reconfiguration charges will be negotiated with contractor on a project-by-project basis by the ordering activity involved. Storage charges may apply if requesting agency/user must delay shipment of goods after order has been placed into production or is unable to accept scheduled delivery of goods/services beyond scheduled delivery date, these charges will be negotiated with contractor and activity involved.

Space Planning / Design Fees:

Design and layout services are available, negotiated with contractor on a project-by-project basis by the ordering activity involved, at an hourly rate of \$50/hr.

Shipping / Delivery Costs:

Cancellation of orders prior to production will be at no charge; after production, cost incurred may be applicable, up to 25% net product dollars. Returns are subject to restocking fee of up to 25% of invoiced amount plus freight charges and will not be accepted without written authorization/issuance of a valid return authorization by HON. Special packaging and palletization requests carry additional charges, quoted on a project-by-project basis. All orders FOB destination tailgate prepaid.

Section 6.1 Notes:

- 1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.
- 2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.
- 3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
- 4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

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Manufacturer's Brand Name:	HON
Product Type of Furniture:	Office Furniture and Filing
Price List Name / Number / Date (be specific):	January 1, 2020 HON Furniture and Seating List Pricers
Series Bid: Each series shall be listed separately by name and/or number.	Vertical & Lateral Files/Storage: F22, F23C, F24, Lateral Files, Metal Bookcases, Metal Overfiles, Shelf Files, Vertical Files, Desk Towers, End Tower with Bookcase, File Towers, Storage Cabinets, Personal Storage, Voi, Contain

Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
Standard Discounts as of 4/1/2018:			Compliant
Tier 1: \$0 - \$124,999	62.95%	62.95%	Compliant
Tier 2: \$125,000 and Above	71.55%	71.55%	Compliant
			Compliant
			Compliant

Additional Quantity Discounts:

Projects exceeding \$1,000,000 list are eligible for negotiated pricing depending on product and scope of work.

Balanace-of-Line (if applicable)

Products indicated as open market (not on GSA contract) are being offered to the State of Florida at 60.95% off list pricer in effect.

Installation:

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Space Planning / Design Fees:

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Shipping / Delivery Costs:

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Section 6.1 Notes:

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- 2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.
- 3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.
- 4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

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Respondent's Manufacturer Name:	The HON Company LLC		
Manufacturer's Brand Name:	HON		
Product Type of Furniture:	Office Furniture and Filing		
Price List Name / Number / Date (be specific):	January 1, 2020 HON Furniture and Seating List Pricers		
Series Bid: Each series shall be listed separately by name and/or number.	Tables, Metal Desking & Computer Support, Veneer & Laminate Casegoods: 10500 Series, 10700 Series, 94000 Series, Laminate Bookcases, Voi, Activity Tables, Arrange Cafe Tables, Arrive Tables, Hospitality Tables, Huddle Tables, Occasional Tables, Park Avenue, Pennsylvania Avenue Tables, Preside Tables, F23B, Park Avenue Laminate, Valido, Vicinity, 34000 Series, 38000 Series, Mentor, Metro, 66000 Series, Utility Tables, Concinnity Series, Build Tables, Preside Tables, Centerpiece, Flock Tables		
Quantity Discount Tiers¹	GSA Discount² (##.##%)	State of Florida Discount Offered³ (##.##%)	State of Florida Offer Status⁴
Standard Discounts as of 4/1/2018:			Compliant
Tier 1: \$0 - \$124,999	60.95%	60.95%	Compliant
Tier 2: \$125,000 and Above	64.95%	64.95%	Compliant
			Compliant
			Compliant
Additional Quantity Discounts:			
Projects exceeding \$1,000,000 list are eligible for negotiated pricing depending on product and scope of work.			
Balanace-of-Line (if applicable)			
Products indicated as open market (not on GSA contract) are being offered to the State of Florida at 60.95% off list pricer in effect.			
Installation:			
Installation and Reconfiguration charges will be negotiated with contractor on a project-by-project basis by the ordering activity involved. Storage charges may apply if requesting agency/user must delay shipment of goods after order has been placed into production or is unable to accept scheduled delivery of goods/services beyond scheduled delivery date, these charges will be negotiated with contractor and activity involved.			
Space Planning / Design Fees:			

Design and layout services are available, negotiated with contractor on a project-by-project basis by the ordering activity involved, at an hourly rate of \$50/hr.

Shipping / Delivery Costs:

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Section 6.1 Notes:

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

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Respondent's Manufacturer Name:	The HON Company LLC
Manufacturer's Brand Name:	HON
Product Type of Furniture:	Office Furniture and Filing
Price List Name / Number / Date (be specific):	January 1, 2020 HON Furniture and Seating List Pricers
Series Bid: Each series shall be listed separately by name and/or number.	HON Branded Seating: Convera Lounge, Invitation Lounge, Perpetual, Riley, Versant, 7700 Series, 7800 Series, Boda, 4030 Series, 4040 Series, Ceres, Gamut, Ignition, Laurus, Motivate, Nucleus, Pagoda, Perpetual Nesting, Pillow-Soft, Sensible Seating, Solutions, Unanimous, Volt 5720, 2300 Series, 2400 Series, 2900 Series, 6540 Series, 6550 Series, Cambia, Park Avenue, Flock, Purpose, Soothe, Quotient, Solve, Accommodate, Ignition 2.0, Grove

Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
Standard Discounts as of 4/1/2018:			Compliant
Tier 1: \$0 - \$124,999	60.95%	60.95%	Compliant
Tier 2: \$125,000 and Above	64.95%	64.95%	Compliant
			Compliant
			Compliant

Additional Quantity Discounts:

Projects exceeding \$1,000,000 list are eligible for negotiated pricing depending on product and scope of work.

Balanace-of-Line (if applicable)

Products indicated as open market (not on GSA contract) are being offered to the State of Florida at 60.95% off list pricer in effect.

Installation:

Installation and Reconfiguration charges will be negotiated with contractor on a project-by-project basis by the ordering activity involved. Storage charges may apply if requesting agency/user must delay shipment of goods after order has been placed into production or is unable to accept scheduled delivery of goods/services beyond scheduled delivery date, these charges will be negotiated with contractor and activity involved.

Space Planning / Design Fees:

Design and layout services are available, negotiated with contractor on a project-by-project basis by the ordering activity involved, at an hourly rate of \$50/hr.

Shipping / Delivery Costs:

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Price Sheet

Respondent's Manufacturer Name:	The HON Company LLC
Manufacturer's Brand Name:	HON Product Backed by Limited 5 Year Warranty
Product Type of Furniture:	Office Furniture and Filing
Price List Name / Number / Date (be specific):	January 1, 2020 HON Furniture and Seating List Pricers
Series Bid: Each series shall be listed separately by name and/or number.	Specific 5 Year Warranty Seating & Tables: HVL551, HVL701, HVL712, GSA Coordinatate Bases HHAB3S2L-G and HHAB3S3L-G

Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
Standard Discounts as of 4/1/2018:			Compliant
Tier 1: \$0 - \$124,999	62.95%	62.95%	Compliant
Tier 2: \$125,000 and Above	64.95%	64.95%	Compliant
			Compliant
			Compliant

Additional Quantity Discounts:

Projects exceeding \$1,000,000 list are eligible for negotiated pricing depending on product and scope of work.

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Space Planning / Design Fees:

Design and layout services are available, negotiated with contractor on a project-by-project basis by the ordering activity involved, at an hourly rate of \$50/hr.

Shipping / Delivery Costs:

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Series Bid: Each series shall be listed separately by name and/or number.	Education: SmartLink

Quantity Discount Tiers ¹	GSA Discount ² (##.##%)	State of Florida Discount Offered ³ (##.##%)	State of Florida Offer Status ⁴
Standard Discounts as of 4/1/2018:			Compliant
Tier 1: \$0 - \$124,999	60.95%	60.95%	Compliant
Tier 2: \$125,000 and Above	61.95%	61.95%	Compliant
			Compliant
			Compliant

Additional Quantity Discounts:

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